EDISON

Theon International

Order win

Sizeable c €370m night vision orders won

Aerospace and defence

17 November 2026

Theon has announced c €370m of night vision orders in Europe for several thousand devices. This comprises c €160m of devices, parts and follow-on support, with additional options valued at c €210m. Deliveries are expected to commence this year, enhancing both near- and longer-term revenue visibility and supporting Theon's recently upgraded mid-term organic growth guidance of at least 20% (from at least 15%) and its 2026 book-to-bill target of around 1.0x. We look forward to Theon's update call on Wednesday, 18 November (sign up here). Our estimates and €42.1/share 50/50 DCF/SOTP-based valuation are unchanged, with implied upside of close to 60%.

Year end	Revenue (€m)	PBT (€m)	EPS (EUc)	DPS (EUc)	P/E (x)	Yield (%)
12/24	352.4	86.7	98.00	34.00	27.4	1.3
12/25	443.4	105.5	115.00	31.00	23.4	1.2
12/26e	607.0	155.8	152.00	37.00	17.7	1.4
12/27e	757.5	171.0	164.00	42.00	16.4	1.6

Note: PBT and EPS are normalised, excluding exceptional items and share-based payments.

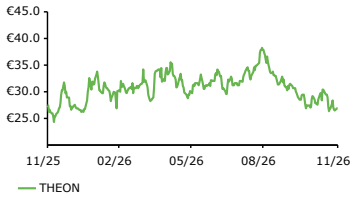
These latest order wins come shortly after Theon's 9M26 update, in which the company confirmed it remains on track to meet its 2026 guidance and upgraded its medium-term organic growth target to at least 20% (from at least 15%). The 9M26 book-to-bill was 0.74x based on orders of €285m and revenue of €382m. Based on our €607m FY26 revenue forecast, the €370m of orders, plus the c €50m of orders won in Q4 (29 October €5m Merio, 20 October €45m night vision), raise the book-to-bill to 0.81x when the €160m of devices, parts and support are included.

Theon stated that it plans to tap into its remaining tube quantities balances under its existing long-term agreement with EXOSENS in order to support the fulfilment of these new orders and will invest further in capacity increases at Harder Digital. The company reiterated the strong demand outlook for night vision systems, noting that the orders build on strong 2026 order intake momentum and deliver on Theon's expectations for an acceleration in order intake during the final quarter of 2026 and into the first quarter of 2027, with further order approvals expected during these quarters. According to Theon, some approvals have moved into early 2027 due to the current geopolitical situation. While we expect the timing and quantum of new orders to be closely watched by the market, we think Theon's recently upgraded mid-term organic growth guidance to at least 20% (from 15%) is a clear sign of management's confidence in the future trajectory of the company, driven by growth in man-portable and ISR activities.

Theon's group CFO will host a live presentation on the Investor Meet Company platform at 2pm GMT (4pm EET) on Wednesday, 18 November 2026, covering the Q3 results and recent business developments. The presentation will include a live Q&A session. Investors can sign up here. We continue to believe Theon is well-placed to benefit from strong end-market growth with sector-leading margins, a view that is well underpinned by the company's upgraded medium-term guidance. Our estimates and €42.1/share 50/50 DCF/SOTP-based valuation are unchanged, with implied upside of almost 60%.

Price	**€26.86**
Market cap	**€2,120m**
Net cash/(debt) as at Q326	€(251.1)m
Shares in issue	78.6m
Free float	29.0%
Code	THEON
Primary exchange	AEX
Secondary exchange	N/A

Share price performance



Business description

Theon International develops and manufactures customisable night vision and thermal imaging systems, primarily for military and security applications. These optoelectronic devices are developed for both man-portable and ISR applications.

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