

CLAL Biotechnology

MediWound updates development plans

Clal Biotechnology Industries (CBI) recently published its Q219 update. Notably, MediWound (35% owned by CBI) announced that following a meeting to discuss the submission of a biologics licensing application (BLA) with the FDA, it expects to file for approval for NexoBrid in Q220. The submission needs to wait for the 12-month follow-up results from the Phase III DETECT study (acute data were released in January). MediWound expects to initiate a 174-patient Phase II study of EscharEx to treat venous leg ulcers in Q419 with an interim look by the end of 2020 and completion of the trial by the end of 2021.

Year end	Revenue (NISm)	PBT* (NISm)	EPS* (NIS)	DPS (NIS)	P/E (x)	Yield (%)
12/15	55.8	(209.4)	(1.44)	0.0	N/A	N/A
12/16	30.5	(454.1)	(2.89)	0.0	N/A	N/A
12/17	73.6	(54.2)	(0.15)	0.0	N/A	N/A
12/18	85.3	(40.9)	(0.18)	0.0	N/A	N/A

Note: *PBT and EPS are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

MediWound: NexoBrid BLA filing in Q220

Following a recent pre-BLA meeting with the FDA, the company announced it plans to file for approval for NexoBrid in Q220 as it will be including the 12-month results from the Phase III DETECT study in the submission package (acute data were released in January). Previously, an H219 filing was thought possible if the initial submission only required the acute data.

MediWound: EscharEx development plan announced

MediWound also announced its development plans for EscharEx. The company expects to initiate a Phase II study of EscharEx in 174 patients suffering from venous leg ulcers in Q419. It believes that, if positive, this study could be one of two pivotal studies needed by the FDA for approval. An interim look is expected at the end of 2020 with full completion of the study by the end of 2021.

Gamida Cell Phase III data next year

Gamida Cell (9% owned by CBI, down from 12% previously) is on track to complete enrolment for its Phase III trial of NiCord (now called omidubicel) in haematological malignancies by the end of 2019 (previously H219) with data expected in H120. If these Phase III data are positive, Gamida Cell plans to submit a biologic licence application (BLA) filing for omidubicel in H220.

Valuation: NIS540m or NIS3.35 per share

We have decreased our valuation of CBI to NIS540m or NIS3.35 per share from NIS736m or NIS4.56 per share, primarily due to delayed timelines for NexoBrid and EscharEx as well as the dilution of CBI's stake in Gamida Cell following a \$40.3m offering by that company. We have also delayed omidubicel's launch from 2020 to 2021 to be more conservative on timing. Additionally, we have lowered the value of the Neon asset due to its recent stock performance.

Earnings update

Pharma & biotech

4 September 2019

NIS3.54/US\$

Price* NIS1.62 Market cap NIS261m

*Priced at 2 September 2019

Net debt (NISm, unconsolidated) at 16.1 30 June 2019

Shares in issue 161.2m

Free float 37.2%

Code CBI

Primary exchange TASE

Secondary exchange N/A

Share price performance



%	1m	3m	12 m
Abs	9.2	(30.4)	(52.5)
Rel (local)	11.9	(33.2)	(51.9)
52-week high/low	N	IS3.71	NIS1.47

Business description

Clal Biotechnology Industries is a healthcare investment company focused on investing in a variety of therapeutic, diagnostic and medical device companies covering a full range of development phases from preclinical to postmarket. The company holds nine direct investments, with interests ranging between 4% and 45%. It also has five indirect investments through its 50% stake in the Anatomy Fund, which it manages.

Next events

MediWound EscharEx trial initiation Q419
Gamida Cell omidubicel Phase III topline data
H120

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MediWound approval and development timelines

MediWound announced it recently had a pre-BLA meeting with the FDA to discuss the regulatory submission plan for NexoBrid. Originally, the company hoped to submit the BLA based on the positive efficacy results and short term safety data from its Phase III DETECT study then supplement the application with 12-month follow-up safety data during FDA review. Following the meeting, it will be including the 12-month results in the submission, with the filing now expected in Q220 (an H219 submission was thought possible previously). If approved, we expect the product to launch in 2021 (previously 2020).

As a reminder, on 22 January 2019, MediWound announced positive top-line results from its US NexoBrid Phase III (DETECT) trial at 44 burn centres. A total of 175 patients with deep partial thickness and full thickness thermal burns were randomised to receive NexoBrid, standard of care (SOC) or gel vehicle (placebo) at a ratio of 3:3:1. The study achieved the primary endpoint, which was incidence of complete debridement, with statistical significance, as well as all secondary endpoints (Exhibit 1). Additionally, the trial reached its safety endpoint with statistical significance, which was non-inferior time to complete wound closure with NexoBrid versus SOC.

	NexoBrid	Placebo	SOC	p value
Primary endpoint				
Incidence of complete debridement	93% (70/75)	4% (1/25)	N/A	p<0.0001
Secondary endpoints				
Incidence of surgical eschar removal	4% (3/75)	N/A	72% (54/75)	p<0.0001
Time to achieve complete eschar removal (median)	1.0 days	N/A	3.8 days	p<0.0001
Blood loss (mean volume)	14.2ml	N/A	814.5ml	p<0.0001
Safety endpoint				
Non-inferiority in time to complete wound closure		N/A		p=0.0003

MediWound also announced its development plans for EscharEx, its enzymatic topical debridement for chronic wounds. The company expects to initiate a Phase II study of EscharEx in 174 patients suffering from venous leg ulcers in Q419. Patients will be randomised 1:1:1 to receive EscharEx, gel vehicle placebo or non-surgical SOC of either Santyl or Hydrogel with three months follow-up. An interim assessment for futility and potential sample size adjustment will be conducted after the trial has achieved approximately 50% enrolment and is expected to be carried out at the end of 2020. Full trial completion is expected by the end of 2021. The primary endpoint will be incidence of complete debridement compared to gel vehicle placebo. Secondary endpoints will include reduction of pain, time to achieve complete debridement, reduction of wound area, granulation tissue and quality of life, and will be compared with both gel vehicle placebo and non-surgical SOC. Incidence and time to achieve wound closure will be assessed as a safety measurement. The company believes that, if positive, this study could be one of two pivotal studies needed by the FDA for approval. The second pivotal study would start after the completion of this study. Based on this, we now expect EscarEx approval in 2024 (previously 2021).

MediWound also reported Q219 results. Revenues totalled \$20.7m, including a \$17.5m upfront payment and \$2.3m in development services, both from Vericel, which recently licensed NexoBrid. Product sales, based on NexoBrid sales in the EU, were \$0.9m, down 9% from Q218. As of 30 June 2019, the company had \$38.7m in cash (including equivalents and short-term deposits) and expects cash use in H219 to be \$6–8m.



Gamida Cell Phase III to complete enrolment by YE19

Gamida Cell's 120-patient Phase III study of omidubicel (formerly NiCord) in patients with haematological malignancies is ongoing. Omidubicel, which is the company's lead asset, expands umbilical cord blood (UCB) cell grafts ex vivo and enriches the specific subpopulation of stem and progenitor cells to treat haematological malignancies such as leukaemia and lymphoma. Essentially, CD133+ cells selected from a single unit of UCB are cultured for 21 days in nicotinamide resulting in a c 100-fold expansion of dose stem and progenitor cells, which are then cryopreserved until they are transplanted into the intended patients. This expansion is expected to provide a substantial advantage over a single UCB graft. The use of UCB for bone marrow transplantation (BMT) is limited by the minimal number of stem and progenitor cells. The omidubicel process seeks to provide a more viable alternative to BMT in cancer patients and only partial genetic matching is needed (ie a minimum requirement of four of six human leukocyte antigen biomarkers). The registrational trial is investigating the ability of omidubicel to provide a graft with an ample number of cells that have fast and vigorous in vivo neutrophil- and platelet-producing potential to improve transplantation outcomes (as low cell dose is associated with delayed engraftment and poor outcomes). The primary endpoint for the trial is time to neutrophil engraftment following transplantation (on or before the 42nd day post-transplant) compared to a nonmanipulated cord blood unit. Enrolment is on track for completion by year end with top-line data expected in H120. Provided these Phase III data are positive, Gamida Cell plans to submit a BLA filing for omidubicel for the treatment of haematological malignancies in H220.

The company is also investigating omidubicel for the treatment of severe aplastic anaemia (SAA) in an ongoing Phase I/II study. With patient inclusion in cohort one complete (with encouraging data presented on those first cohort patients at the annual Transplantation and Cellular Therapy meeting earlier this year), enrolment into cohort two began in June. Cohort two will evaluate engraftment and transplantation outcomes with the omidubicel-expanded unit alone (in other words, without a haploidentical donor) in up to 20 patients with SAA.

Gamida Cell is also developing donor-derived natural killer (NK) cells for blood and solid cancers in its GDA-201 programme. NK cells are a type of lymphocyte, or white blood cell, that play a central role in lysing infected or transformed cells and therefore offer an innovative approach to cancer treatment. The company previously initiated a 24-patient Phase I trial with the University of Minnesota evaluating the safety and activity of nicotinamide (NAM)-NK cells in patients with non-Hodgkin's lymphoma and multiple myeloma with additional data expected by the end of the year. The company is working on a cryopreserved version of GDA-201 to enable a multi-centre, multi-dose study in non-Hodgkin's lymphoma patients in 2020.

The company ended Q219 with \$37.1m in cash and raised \$40.3m in gross proceeds in July. Gamida Cell has guided for a \$35–40m in cash outflow for operating activities over 2019 and expects its current resources to fund its operations into Q420.

Neon data in multiple cancers

In July, Neon announced data from the NT-001 Phase Ib for NEO-PV-01, a personal neo-antigen cancer vaccine, in combination with Bristol-Myers Squibb's OPDIVO (nivolumab), a PD-1 immune checkpoint inhibitor in advanced or metastatic melanoma, non-small cell lung cancer (NSCLC) and bladder cancer patients. There was at least 12 months of median follow-up in all three subsets of patients. It is important to note this is a combination trial, so it is unclear how much of the efficacy is from Neon's product and how much is from OPDIVO. According to historical data (see Exhibit 2), the response rates seen in this trial are approximately in line with prior PD1 monotherapy data but there does seem to be a possible benefit in progression-free survival (PFS).



	Metastatic melanoma (N=34)	Metastatic non-small cell lung cancer (N=27)	Metastatic bladder cancer (N=21)
NEO-PV-01 + OPDIVO median PFS (months)	Not yet reached (12-month PFS = 56%)	5.6	5.6
PD1 historical median PFS (months)	3.1–6.9	2.3–4.2	2.1–2.8
NEO-PV-01 + OPDIVO objective response rate	47%	22%	24%
PD1 historical objective response rate	27–44%	18–26%	21–24%
Phase Ib prior systemic therapy %	41%	67%	71%

The company plans to initiate a randomised Phase II clinical trial in combination with a PD-1 in first-line metastatic melanoma patients in 2020. Biomarker data from the Phase Ib trial will help in the design of the upcoming Phase II. The company is awaiting the results of its Phase 1b clinical trial (NT-002) evaluating NEO-PV-01 in combination with KEYTRUDA (pembrolizumab) and chemotherapy in first-line patients with untreated advanced or metastatic NSCLC prior to moving forward in that indication. Data from that trial are expected in Q320. The company also believes the data in bladder cancer support continued development but has not announced a specific development plan for that indication.

Update from the rest of the portfolio

On 31 March 2019, eXIthera entered into a licensing and investment agreement with Sichuan Haisco Pharmaceuticals, a Chinese company; the agreement has now closed. As per the agreement, Sichuan Haisco invested \$6m in eXIthera in exchange for an exclusive licence to develop, manufacture and market eXIthera's drug in the intravenous sector in China. Sichuan Haisco is responsible for all development costs including trials, registration and production in China in return for royalties on any future sales of eXIthera's EP-7041, a Factor XIa inhibitor for anticoagulation.



Investment	Technology	%	Founded	Status	Advantages	Targets
		held				
MediWound*	Enzyme technology for debridement of severe burns and chronic wounds	35	2001	NexoBrid: launched in Europe; Positive Phase III results in US pivotal trial EscharEx: Phase II	Reduces time to successful eschar removal, reduces need for surgery and need for grafting.	File a BLA in Q220 for NexoBrid in the US. Initiate large Phase II in Q419 with EscharEx.
Gamida Cell*	Cord stem cell transplant for haematologic diseases	9	1998	Omidubicel: enrolling Phase III for haematological malignancies and ongoing Phase I/II trial in aplastic anemia; GDA-201 (formerly: NAM NK): initiated Phase I.	UCB for transplantation only requires partial matching and nicotinamide technology increases the limited population and quality of stem and progenitor cells. Omidubicel received FDA breakthrough therapy designation.	Enrolment underway for a Phase III study of omidubicel and on track for completion by end of 2019 with top-line results expected in H120 and BLA filing in H220.
Anchiano Therapeutics*	Inodiftagene vixteplasmid is a DNA plasmid for non-muscle invasive bladder cancer	19	2004	Initiated inodiftagene vixteplasmid pivotal trial (Codex) in Q418.	Inodiftagene vixteplasmid is a 4.5kb recombinant DNA plasmid containing H19 regulatory sequences that drive expression of the potent diphtheria toxin A and inhibit protein translation in malignant bladder cells. Monotherapy clinical studies demonstrated promising efficacy rates.	Interim analysis on the first 35 patients from the Codex trial is expected in Q419. Initiate second (in combination with BCG) pivotal clinical trial in 2020.
Biokine	Cyclic peptide inhibitor of CXCR4 for AML and other malignancies	26	2000	Phase III 'GENESIS' trial in stem cell mobilisation. Phase II in relapsed/refractory AML with BioLineRx; Phase Ib/II: collaboration with Genentech, combination BKT-140/BL-8040 and Tecentriq (atezolizumab) for multiple oncology indications.	Phase I/II trials showed vigorous mobilisation of CD34+ stem and progenitor cells from the bone marrow, inducing cell death and sensitising the malignant cells to anti-cancer therapies. Positive engraftment data from the lead-in period of Phase III GENESIS trial.	Top line Phase II readout of BL-8040 + Keytruda in Pancreatic cancer, YE19. Survival results mid-2020. Top-line results from Phase III GENESIS trial in H220.

Source: Clal Biotechnology Industries. Notes: *Material assets according to CBI. All key investments included in our rNPV; BCG= Bacillus Calmette-Guerin; SAA= severe aplastic anaemia.

Investment	Technology	% held	Founded	Status	Advantages	Targets
eXIthera	Factor XIa inhibition to prevent thrombosis and stroke	45	2012	Phase I: Safety, tolerability, PK, PD of parenteral EP-7041	Positive Phase I dose escalation readout showed EP-7041 was safe and well tolerated in healthy volunteers and also demonstrated positive PK and PD data.	Phase II initiation in early 2020. In process of selecting an oral candidate.
Elicio (Formerly Vedantra)	Cancer and infectious disease immunotherapy	35	2011	Preclinical	Engineering a molecular vaccine that possesses both hydrophilic and hydrophobic properties (amph-vaccine) to exploit albumin to transport small payloads to the lymph node to initiate effective T- and B-cell responses.	Amphiphile technology- based vaccines targeting mutant KRAS oncogenes for the treatment of pancreatic cancer expected in the clinic in 2020.
Neon	Personalised neoantigen therapeutics for cancer	4	2015	Three Phase I trials of NEO-PV- 01 with OPDIVO or KEYTRUDA in solid tumours, some in combination with other biologicals or chemotherapy; FDA clearance of IND for Phase I trial of shared antigen vaccine NEO-SV-01 in breast cancer.	The ability to predict the most immune- stimulating neoantigens as well as recent interim clinical data suggesting a PFS benefit in patients using the vaccine.	NEO-PV-01 and KEYTRUDA combination results in NSCLC expected Q320. Melanoma Phase II to be initiated in 2020.
Cadent	Treatment of CNS disorders by targeting calcium- sensitive SK channels and NMDA receptor	16	2010	Phase II: NMDAR2B NAM molecule for treatment of treatment-resistant depression out-licensed to Novartis Phase II: CD-1883 for essential tremor – trial ongoing	CAD-1883 increases the sensitivity of SK channels that play an essential role in regular neuronal firing with the intent to restore regularity and improve motor function.	Potential Nasdaq listing in 2019. Initiate additional Phase II trial in spinocerebellar ataxia.

Source: Clal Biotechnology Industries. Notes: PK = pharmacokinetics, PD = pharmacodynamics, DIPG = diffuse intrinsic pontine glioma, CXCR4 = CXC-chemokine receptor-4 pathway, AML = acute myeloid leukaemia, NMDAR = N-methyl-D-aspartate receptor subtype 2B, NAM = negative allosteric modulator.



Investment	Technology	Anatomy investments at fair value to CBI (\$m)	Founded	Status	Advantages	Targets
FDNA	Genetic disease diagnostics with facial recognition	1.1	2011	Market	Combines computer vision, machine learning and artificial intelligence to analyse facial features, genomic data, and patient symptoms.	Innovation needs to be linked to clinical outcomes.
Sight Diagnostics	Computer vision point-of-care blood diagnostics system	1.0	2011	Parasight: Market; OLO: CE mark, pivotal trial in US completed	Point-of-care full complete blood count system. Completed \$28m financing.	OLO: 510k approval late- 2019.
Colospan	Developing bypass device (CG-100) for colorectal surgery	1.6	2010	CE approved in Europe	Prevents life-threatening leakage and makes it possible to cut down the use of stomas. Positive initial clinical results.	GC-100 FDA approval H220
MinInvasive	Device for arthroscopic rotator cuff repair	1.6	2011	MicroPort was granted with exclusive rights to distribute device in China	Needle-based shoulder tendon repair device that eliminates the need for suture anchors. FDA cleared – initiated limited/soft launch in the US.	Strategic partner for the US market
Pi-Cardia*	Non-implant based technology for aortic valve stenosis	1.6	2009	Leaflex: First in- human study shows significant improvement in aortic valve function	Developed a low-profile catheter to treat calcification-related aortic stenosis without replacing the valve.	Additional clinical data for Leaflex, early 2020.

Source: Clal Biotechnology Industries. Note: *As of year-end 2018. **Pi-Cardia is also held directly (21% stake includes direct costs of CBI and 50% stake in Anatomy Fund).

Valuation

We have decreased our valuation of CBI to NIS540m or NIS3.35 per share from NIS736m or NIS4.56 per share, primarily due to delayed timelines for NexoBrid and EscharEx as well as the dilution of CBI's stake in Gamida Cell from 12% to 9% following a \$40.3m offering by that company. We have also delayed omidubicel's launch from 2020 to 2021 to be more conservative on timing. Additionally, we lowered the value of the Neon asset due to its recent stock performance as that valuation is based on the value of the publicly traded shares.



Product	Setting	Status	Launch	Peak sales (\$m)	Probability of success	Royalty rate	rNPV (\$m)	owned by Clal B	Clal B rNPV (\$m)
MediWound	Bums	NexoBrid: Market (EU), BLA (US); EscharEx: Phase II/III	NexoBrid: Market (EU), 2021 (US), EscharEx: 2024	193	NexoBrid US 80%, Europe 100%, EscharEx 50%	NexoBrid: 8- 12% EscharEx: 20%	112	35%	39.3
Gamida Cell	Leukemia (AML, ALL, CML, CLL)	Phase III	2021	370	50%	100%	346	9%	31.1
Biokine	AML	Phase II	2023	1,286	30%	40% of what BioLineRx receives from a sublicense (assume 20%)	48	26%	12.6
Anchiano Therapeutics	Bladder cancer	Phase II and Phase III ready	2022	530	30%	100%	169	19%	32.0
Neon		·					145	4%	2.8
Elicio								35%	9.1
ExlThera								45%	10.3
Cadent								16%	12.0
Anatomy portfolio									8.5
Portfolio total (\$m)									158
Net debt, unconsolidated (as	of 30 June 2019) (\$n	n)							4.5
Overall valuation									153
Shekel/Dollar Conversion rate	е								3.5
Overall valuation in Shekels ((NISm)								540
Shares outstanding (m)									161.2
Per share (NIS)									3.35

Financials

Due to significant ownership stakes, CBI consolidates the financials of several of its investments (MediWound, CureTech and the Anatomy Fund) and, on this basis, it had NIS151.0m in cash, cash equivalents and bank deposits as of 30 June 2019. CBI's cash position at the corporate level (excluding consolidation) was NIS9.7m at the end of the quarter, with NIS25.7m in debt attributed to loans from a controlling shareholder (due in 2025).

Total consolidated revenues of NIS74.4m in the quarter were primarily due to MediWound booking the upfront payment from Vericel. The company also reported NIS5.7m in revenue as a realised gain from the decrease in equity interest of associates during the quarter.

Total consolidated R&D spend was NIS0.6m for the quarter, down 94% compared to the same quarter last year as MediWound's net R&D expenses have fallen both due to the less clinical activity and outside funding (namely, BARDA and the Israel innovation authority). General and administrative costs including payroll and related expenses, management fees and marketing and advertising expenses on a consolidated basis were NIS12.0m, down 11% compared to Q218.

We outline historical financials in Exhibit 7; however, we are not providing forecasts at this time.



NIS'000s	2015	2016	2017	201
Year end 31 December	IFRS	IFRS	IFRS	IFR
PROFIT & LOSS				
Revenue	55,759	30,484	73,635	85,31
Cost of Sales	(42,549)	(46,967)	(32,433)	(17,600
Gross Profit	13,210	(16,483)	41,202	67,71
R&D expenses	(42,011)	(9,954)	(32,644)	(26,218
SG&A expenses	(81,107)	(13,525)	(61,679)	(54,369
EBITDA	(175,382)	(434,812)	(103,330)	(54,021
Operating Profit (before amort. and except.)	(179,999)	(451,764)	(103,633)	(54,318
Intangible Amortisation	0	0	0	
Exceptionals	0	0	0	
Operating Profit	(179,999)	(451,764)	(103,633)	(54,318
Other	(35,553)	(11,850)	(31,078)	(36,546
Net Interest	6,197	9,510	80,478	49,99
Profit Before Tax (norm)	(209,355)	(454,104)	(54,233)	(40,867
Profit Before Tax (FRS 3)	(209,355)	(454,104)	(54,233)	(40,867
Tax	14,023	60,104	31,795	12,00
Profit After Tax (norm)	(195,332)	(394,000)	(22,438)	(28,866
Profit After Tax (FRS 3)	(195,332)	(394,000)	(22,438)	(28,86)
Average Number of Shares Outstanding (m)	135.8	136.2	149.4	158.
EPS- normalised (NIS) (attributable to shareholders of the company)	(-0.87)	(-1.57)	(-0.19)	(-0.28
EPS - normalised (NIS)	(1.44)	(2.89)	(0.15)	(0.18
EPS - FRS 3 (NIS)	(1.44)	(2.89)	(0.15)	(0.18
Dividend per share (NIS)	0.0	0.0	0.0	0.
BALANCE SHEET				
Fixed Assets	1.225.127	927,359	849,112	876,96
Intangible Assets	1.035.753	741.543	626,342	641,06
Tangible Assets	17,077	16,536	14,854	7,78
Other	172,297	169,280	207,916	228,12
Current Assets	307,645	191,351	185,228	139,11
Stocks	6,691	3,248	6,539	6,30
Debtors	18,784	16,415	13,612	29,03
Cash	256,105	171,022	165,077	103,77
Other	26,065	666	0	100,77
Current Liabilities	(66,785)	(68,277)	(31,182)	(23,68
Creditors	(14,782)	(8,507)	(7,975)	(10,567
Short term borrowings	(14,702)	(0,307)	(1,913)	
Short term leases	0	0	0	
Other	(52,003)	(59,770)	(23,207)	(13,114
Long Term Liabilities	(373,520)	(297,938)	(194,962)	(124,781
Long term borrowings	(373,320)	(297,930)	(194,902)	(124,70
Long term leases	0	0	0	
Other long term liabilities	(373,520)	(297,938)	(194,962)	(124,781
Net Assets	1,092,467	752,495	808,196	867,61
	1,032,407	732,433	000,130	007,01
CASH FLOW	//	()	(== 1==)	
Operating Cash Flow	(156,274)	(52,529)	(59,400)	(74,980
Net Interest	23,298	0	0	
Tax	(14,023)	(60,104)	(32,005)	(12,001
Capex	0	0	0	
Acquisitions/disposals	27,971	(395)	(3,876)	(47,29)
Financing	22,499	23,123	80,611	15,95
Dividends	0	0	0	
Other	146,116	5,447	18,978	54,67
Net Cash Flow	49,587	(84,458)	4,308	(63,65
Opening net debt/(cash)	(207,517)	(256,105)	(171,022)	(165,07
HP finance leases initiated	0	0	0	
Other	(999)	(625)	(10,253)	2,34
Closing net debt/(cash)	(256,105)	(171,022)	(165,077)	(103,770



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