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Theon International

Investments drive further order intake

New orders

Aerospace and defence

26 September 2025

Theon International's €50m order, with €150m of options, is driven by the investment in new product development to expand beyond traditional night vision systems to meet the requirements of the enhanced, integrated modern battlefield, along with the recent investment to expand the group's presence in Europe. From a financial perspective, the expansion of the order book provides further clarity to management's anticipated growth profile, a further roadmap for which is expected at the upcoming capital markets event.

Year end	Revenue (€m)	PBT (€m)	EPS (EUc)	DPS (EUc)	P/E (x)	Yield (%)
12/23	218.7	49.9	-	0.00		N/A
12/24	352.4	86.7	98.00	34.00	30.7	1.1
12/25e	430.0	105.2	114.00	39.90	26.4	1.3
12/26e	523.4	130.4	141.00	49.35	21.3	1.6

Note: PBT and EPS are normalised, excluding exceptional items and share-based payments.

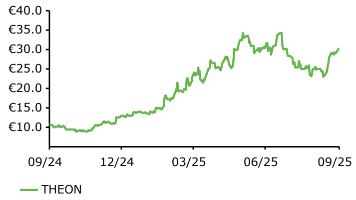
The initial order is valued at c €50m, with an embedded option worth a further c €150m. Deliveries are for 2026–27. At the end of H125, Theon's soft backlog stood at €622.2m with an additional €378.2m of contractual options. The order was awarded through Europe's Organisation for Joint Armament Cooperation for deliveries to Germany and Belgium, providing early benefits from Theon's recent expansion with a new subsidiary established in Belgium and investment in ANDRES (10% minority stake with option to increase to 24.99%), which will manage the maintenance element of the contract.

The order is for IRIS-C thermal clip-ons to infantry night vision systems. This follows from the award earlier in the year for the German Future Soldier Programme for its new heads-up display system. These orders highlight the increasing integration of communications on the battlefield and the complexity of equipment being demanded (night vision, thermal vision, head-up display combined with integrated communications) along with how Theon's product development investment is delivering market-leading products in this area.

From a financial perspective, the order significantly increases medium-term visibility (FY26 guidance is expected from management in November). It also supports management's mid-term target of achieving 50% of its revenues from products outside of Night Vision, which is expected to be less than 10% in FY25, rising to around 20% in FY26. Further details of these technical developments and the group's NEXT strategy are expected at the capital markets event on 6 November.

Price	**€30.10**
Market cap	**€2,086m**
Net cash at 30 June	€38.1m
Shares in issue	70.0m
Free float	22.0%
Code	THEON
Primary exchange	AEX
Secondary exchange	N/A

Share price performance



Business description

Theon International develops and manufactures customisable night vision and thermal imaging systems, primarily for military and security applications. These optoelectronic devices are developed for both man-portable and platform applications.

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