Solid State

Industrials

18 November 2026

Solid H1 underpins FY expectations

Solid State's H127 was strong, with revenue and adjusted PBT expected to exceed £87.5m (up 2.1% y-o-y) and £5.0m (up 2.0%) respectively, ahead of a robust comparative despite substantially lower NATO Support and Procurement Agency (NSPA) deliveries. The order book increased from £106.6m at the year end to £120.3m at September, with November's $26.2m (c £21m) NSPA order subsequently taking it to £141.5m. Full-year consensus looks well underpinned, although supply-chain constraints and the phasing of the next NSPA delivery into H128 temper upgrade potential. At c 16x FY27 and 14x FY28 earnings, the rating looks modest given improving execution, attractive market exposure and scope for margin progression.

Investment translating into growth and orders

Investment in engineering talent, technical capabilities and capacity is enabling Solid State to win larger, more complex programmes. The order book grew c 13% between March and September and stands c 33% above the year end following November's order. Revenue comparisons reflect periodic NSPA deliveries of £10.4m versus £23.3m in H126; excluding these, group revenue grew c 25%. Components revenue increased c 30%, benefiting from strong demand, the pass-through of higher memory prices and a richer own-brand mix. Systems revenue declined c 20% but grew c 30% excluding NSPA orders, reflecting increased capacity for higher-value programmes. Power revenue grew c 10%, supported by battery-systems demand across robotics, drones and naval sonobuoys, with increasing volumes supporting operational gearing.

Estimates supported, with delivery timing a constraint

Management remains confident of meeting FY27 consensus estimates (detailed below). H1 revenue and adjusted PBT already represent more than 56% of full-year expectations, although H2 will include no NSPA revenues and will absorb working capital ahead of delivery of November's order in Q128. AI-driven memory demand is also absorbing manufacturing capacity, extending lead times and creating uncertainty over delivery schedules. These factors support retaining estimates despite the strong first half.

Valuation: Modest given progress and opportunity

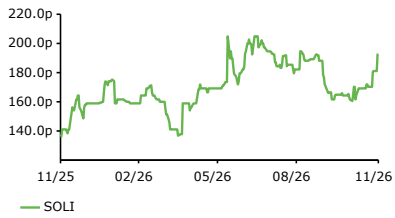
On estimates we believe are well-supported, the company's rating of 15.8x FY27 and 14.1x FY28 earnings remains modest given its market exposure and improving execution. Management's medium-term 10% operating margin ambition, versus c 6.3% implied by FY27 consensus, highlights the earnings opportunity from higher-value work and operational gearing. Sustained order conversion and margin progression could support upgrades and a re-rating, although supply constraints remain a near-term consideration.

Year end	Revenue (£m)	PBT (£m)	EPS (p)	DPS (p)	P/E (x)	Yield (%)
3/25	125.1	5.0	6.20	2.50	29.3	1.4
3/26	154.1	8.6	11.00	2.75	16.5	1.5
3/27e	156.8	8.9	11.50	2.95	15.8	1.6
3/28e	161.5	9.9	12.90	3.22	14.1	1.8

Price 181.50p

Market cap £103m

Share price performance



Share details

Code	SOLI
Listing	AIM
Shares in issue	57.0m
Net cash/(debt) at 30 September	£(2.0)m

Business description

Solid State is a specialist value-added component supplier and design-in manufacturer of computing, power and communications products. It supplies the commercial, industrial and military markets with durable components, assemblies and manufactured units for use in specialist and harsh environments.

Bull points

- Sustainable growth strategy driven by favourable defence exposure, organic investment and strategic M&A.
- Ambition to deliver strong revenue growth and to improve adjusted operating margin to 10% over the medium term.
- Added-value design capability supports long-term customer relationships and higher margins.

Bear points

- Revenue development dependent on OEM customers' sales.
- Contract volatility can have a significant impact on operation and profit.
- Exposure to supply-chain disruptions and constraints.

Analyst

Dan Ridsdale +44 (0)20 3077 5700

industrials@edisongroup.com

Edison profile page

Solid State is a research client of Edison Investment Research Limited

General disclaimer and copyright

This report has been commissioned by Solid State and prepared and issued by Edison, in consideration of a fee payable by Solid State. Edison Investment Research standard fees are £60,000 pa for the production and broad dissemination of a detailed note (Outlook) following by regular (typically quarterly) update notes. Fees are paid upfront in cash without recourse. Edison may seek additional fees for the provision of roadshows and related IR services for the client but does not get remunerated for any investment banking services. We never take payment in stock, options or warrants for any of our services.

Accuracy of content: All information used in the publication of this report has been compiled from publicly available sources that are believed to be reliable, however we do not guarantee the accuracy or completeness of this report and have not sought for this information to be independently verified. Opinions contained in this report represent those of the research department of Edison at the time of publication. Forward-looking information or statements in this report contain information that is based on assumptions, forecasts of future results, estimates of amounts not yet determinable, and therefore involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of their subject matter to be materially different from current expectations.

Exclusion of Liability: To the fullest extent allowed by law, Edison shall not be liable for any direct, indirect or consequential losses, loss of profits, damages, costs or expenses incurred or suffered by you arising out or in connection with the access to, use of or reliance on any information contained on this note.

No personalised advice: The information that we provide should not be construed in any manner whatsoever as, personalised advice. Also, the information provided by us should not be construed by any subscriber or prospective subscriber as Edison's solicitation to effect, or attempt to effect, any transaction in a security. The securities described in the report may not be eligible for sale in all jurisdictions or to certain categories of investors.

Investment in securities mentioned: Edison has a restrictive policy relating to personal dealing and conflicts of interest. Edison Group does not conduct any investment business and, accordingly, does not itself hold any positions in the securities mentioned in this report. However, the respective directors, officers, employees and contractors of Edison may have a position in any or related securities mentioned in this report, subject to Edison's policies on personal dealing and conflicts of interest.

Copyright 2026 Edison Investment Research Limited (Edison).

Australia

Edison Investment Research Pty Ltd (Edison AU) is the Australian subsidiary of Edison. Edison AU is a Corporate Authorised Representative (1252501) of Crown Wealth Group Pty Ltd who holds an Australian Financial Services Licence (Number: 494274). This research is issued in Australia by Edison AU and any access to it, is intended only for "wholesale clients" within the meaning of the Corporations Act 2001 of Australia. Any advice given by Edison AU is general advice only and does not take into account your personal circumstances, needs or objectives. You should, before acting on this advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If our advice relates to the acquisition, or possible acquisition, of a particular financial product you should read any relevant Product Disclosure Statement or like instrument.

New Zealand

The research in this document is intended for New Zealand resident professional financial advisers or brokers (for use in their roles as financial advisers or brokers) and habitual investors who are "wholesale clients" for the purpose of the Financial Advisers Act 2008 (FAA) (as described in sections 5(c) (1)(a), (b) and (c) of the FAA). This is not a solicitation or inducement to buy, sell, subscribe, or underwrite any securities mentioned or in the topic of this document. For the purpose of the FAA, the content of this report is of a general nature, is intended as a source of general information only and is not intended to constitute a recommendation or opinion in relation to acquiring or disposing (including refraining from acquiring or disposing) of securities. The distribution of this document is not a "personalised service" and, to the extent that it contains any financial advice, is intended only as a "class service" provided by Edison within the meaning of the FAA (i.e. without taking into account the particular financial situation or goals of any person). As such, it should not be relied upon in making an investment decision.

United Kingdom

This document is prepared and provided by Edison for information purposes only and should not be construed as an offer or sol icitation for investment in any securities mentioned or in the topic of this document. A marketing communication under FCA Rules, this document has not been prepared in accordance with the legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This Communication is being distributed in the United Kingdom and is directed only at (i) persons having professional experience in matters relating to investments, i.e. investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "FPO") (ii) high net-worth companies, unincorporated associations or other bodies within the meaning of Article 49 of the FPO and (iii) persons to whom it is otherwise lawful to distribute it. The investment or investment activity to which this document relates is available only to such persons. It is not intended that this document be distributed or passed on, directly or indirectly, to any other class of persons and in any event and under no circumstances should persons of any other description rely on or act upon the contents of this document.

This Communication is being supplied to you solely for your information and may not be reproduced by, further distributed to or published in whole or in part by, any other person.

United States

Edison relies upon the "publishers' exclusion" from the definition of investment adviser under Section 202(a)(11) of the Investment Advisers Act of 1940 and corresponding state securities laws. This report is a bona fide publication of general and regular circulation offering impersonal investment-related advice, not tailored to a specific investment portfolio or the needs of current and/or prospective subscribers. As such, Edison does not offer or provide personal advice and the research provided is for informational purposes only. No mention of a particular security in this report constitutes a recommendation to buy, sell or hold that or any security, or that any particular security, portfolio of securities, transaction or investment strategy is suitable for any specific person.

London | New York | Frankfurt
20 Red Lion Street
London, WC1R 4PS
United Kingdom