

CI Games

Q2 results strong

H126 results

Software and comp services

12 October 2026

CI Games' H126 results were announced on 1 October. Our three key takeaways were that the published *Lords of The Fallen* (LotF) games continue to generate a steady (if slowly maturing) revenue stream; the non-LotF games, particularly the *Sniper Ghost Warrior* franchise, also continue to perform; and management remains confident that the postponement of the LotF2 launch will significantly enhance the final player experience, with pre-launch events generating significant player interest over the summer. While the results did not contain any information that might affect our current valuation approach, we concur with the consensus target price, which implies significant upside potential.

Year end	Revenue (PLNm)	EBITDA (PLNm)	EPS (PLN)	P/E (x)	EV/EBITDA (x)
12/24	80.8	42.5	(0.03)	N/A	11.7
12/25	73.8	32.7	0.02	125.0	15.2
12/26e	294.8	188.4	0.46	5.4	2.6
12/27e	205.1	233.5	0.28	8.9	2.1

Source: LSEG Data & Analytics. Note: Consensus estimates; not Edison forecasts. Please note that the above consensus forecasts (at 7 October 2026) do not reflect release postponement of LotF2 to Q127.

Solid H126 results

From a published games perspective the first six months of the current financial year offered few new developments. Revenues were 7.5% lower y-o-y with margins 9.4pp higher due to 35% lower production costs. Cash outflows associated with ongoing game development and launch preparations were balanced by loan drawdowns and the placing of 28m series M shares at PLN2.50, raising PLN70m. Thus, while H126 operating cash flow was an outflow of PLN15.2m, H126 net cash flow was positive at PLN19.1m. The balance sheet at the half year was robust and should strengthen further if existing loan terms are revised to reflect the current launch timetable.

LotF2 launch conditions good

From a LotF2 perspective, the launch preparations continue to generate strong interest in a franchise that now has more than eight million players and has generated lifetime sales of over 2.5m copies. Player interest in launch events at both Summer Game Fest and Nintendo Direct was particularly strong. Evidence suggests that delaying the LotF2 launch to Q127 has indeed resulted in strong gameplay as well as placing the launch in a less competitive release window.

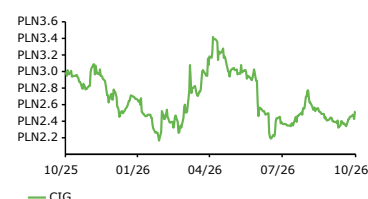
Valuation: Significant consensus upside persists

The recent results have done nothing to alter our view of the group's long-term value creation. We note that the current consensus target share price of PLN4.2 implies a valuation of PLN919m, which is at the top end of the PLN740–900m that we suggested in our [June 2025 note](#). The launch of LotF2 is clearly a critical element of future value creation, and therefore the single most significant factor that could create further upside would be a better-than-expected launch of LotF2 in Q127.

Price PLN2.50
Market cap PLN457m

Net cash/(debt) as at June 2026 PLN(39.6)m
Shares in issue 218.8m
Free float 53.0%
Code CIG
Primary exchange WSE
Secondary exchange N/A

Share price performance



% 1m 3m 12m
Abs 2.0 1.0 (20.9)
52-week high/low PLN3.6 PLN2.2

Business description

Founded in 2002, CI Games is a Warsaw-based developer and publisher of AAA multi-platform video games for a global audience. It specialises in first-person shooter and action-driven titles and owns IP including the *Sniper Ghost Warrior* and *Lords of the Fallen* franchises.

Next events

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Update: Launch conditions good

It is hard to overstate the importance of the *LotF2* release, which is now scheduled for Q127 (see our [July 2026 note](#)). *LotF* was first released in October 2014, with a major re-launch in October 2023. In May, management announced that the number of *LotF* (2023) players had exceeded eight million, with over 2.5m copies of *LotF* sold. This has generated (as of March 2026) estimated sales of more than PLN300m, which has exceeded the investment cost of the *LotF*(2023).

Furthermore, the live broadcast of the new trailer for *LotF2*, which was released during Summer Game Fest, attracted 62m viewers worldwide. A similar showcase at Nintendo Direct in June this year (the game will also be released on Nintendo Switch 2) was watched by more than 15m viewers.

Financials: H126 results

H126 sales revenues were PLN38.1m, down 7.5% on the PLN41.2m reported in H125. The decline was attributed to the natural decline in *LotF* (2023) revenues as the title matures following its October 2023 launch. The importance of the *LotF* franchise was underlined by the fact that the title accounted for 73% of total revenues in H126. The *Sniper Ghost Warrior* games together accounted for 17% of H126 sales, of which the *Contracts* (2019) and *Contracts 2* (2021) titles accounted for 14% of sales. Games from the United Label portfolio accounted for 5% of H1 sales.

H126 EBIT and EBITDA were PLN11.2m (H125: PLN8.2m) and PLN21.8m (H125: PLN24.3m) respectively, while net profit was PLN8.6m. Operating margin rose to 29.5% (H125: 19.9%), which was helped by production costs in the period falling 35% y-o-y to PLN7.5m due to lower amortisation costs related to *LotF*. Selling expenses in H126 were similar to H125, decreasing by 2% y-o-y. We anticipate marketing expenditure to increase towards the end of Q4 and during the period immediately preceding the game's launch in Q127.

Exhibit 1: Consolidated financial performance H126

PLN'000	6M 2026	6M 2025
Net revenues from sales	38,096	41,168
Costs of goods sold	(13,799)	(21,269)
Gross profit on sales	24,297	19,899
Sales margin (%)	68.8%	48.3%
Selling costs	(6,698)	(6,829)
General and administrative costs	(7,127)	(6,636)
Net result on other activities and net impairment losses	753	1,751
Profit (loss) from operating activities	11,225	8,185
Operating margin (%)	29.5%	19.9%
EBITDA*	21,797	24,322
EBITDA (%)	57.2%	59.1%
Gross profit (loss)	9,166	11,367
Gross profit (%)	24.1%	27.6%
Net profit (loss)	8,566	10,849
Net margin (%)	22.5%	26.4%

Source: Company data

In the first half of FY26, net operating cash flow was an outflow of PLN15.2m. The outflow was mainly due to the repayment of advances received from Epic Games following the buyout of its prior *LotF2* distribution agreement. Cancellation of the previous agreement means that the PC version of *LotF2* will now be available for open distribution at launch, including the Steam platform and the Epic Games Store.

H126 net cash flow from investing activities was an outflow of PLN40.0m, reflecting production expenditure for *LotF2*, *Sniper Evolve* and *Project H*. Net cash flows from financing activities amounted to PLN74.7m, reflecting the proceeds from the issue of series M shares (the company announced in March the placing of 28m series M shares at PLN2.50, raising PLN70m) as well as bank loan draw-downs.

We note that a number of working capital loans (totalling c PLN25.5m and c €4.3m) that expired or will expire in Q426 and Q127. We would expect possible future announcements regarding how these loans will be brought in line with the latest *LotF2* release schedule.

Exhibit 2: Consolidated balance sheet H126

PLN'000	As of 30.06.2026	As of 31.12.2025
Non-current assets	286,509	251,292
Current assets	36,319	30,620
Total assets	322,828	281,912
Equity	237,818	160,687
Initial capital	2,188	1,908
Liabilities	85,010	121,225
Non-current liabilities	5,440	11,002
Current liabilities	79,570	110,223
Total equity and liabilities	322,828	281,912

Source: Company data

Strategy: Player focus front and centre

We have noted previously that CEO Marek Tymiński has described *LotF2* as ‘the most important game in the company’s history’ and ‘extremely important for the long-term future success of the company’. We are encouraged by management’s confidence that the quality of the *LotF2* player experience will be significantly enhanced by the additional work that has been possible following the launch postponement. This reflects the benefits of a deliberate strategic re-focus on players, which we have [discussed previously](#).

Valuation: Significant consensus upside persists

The recent results do not alter our view of the group’s long-term value creation. We note that the current consensus target share price of PLN4.2 implies a valuation of PLN919m, which is at the top end of the PLN740–900m that we suggested in our [note of June 2025](#). The launch of *LotF2* is clearly a critical element of future value creation and therefore the single most significant factor that could create further upside would be a better-than-expected launch of *LotF2* in Q127.

Exhibit 3: Financial summary

	2020	2021	2022	2023	2024	2025
31-December	IFRS	IFRS	IFRS	IFRS	IFRS	IFRS
INCOME STATEMENT						
Revenue	46,010	105,528	56,694	236,343	80,788	73,782
COGS	(26,683)	(39,602)	(15,949)	(108,408)	(58,332)	(40,103)
Gross Profit	19,327	65,926	40,745	127,935	22,456	33,679
Adj. EBITDA	27,829	62,486	16,158	91,056	42,536	32,761
Depreciation and amortisation	(19,100)	(20,179)	(8,257)	(66,127)	(47,148)	(31,609)
Normalised operating profit	8,729	42,307	7,901	24,929	(4,612)	1,152
Amortisation of acquired intangibles	0	0	0	0	0	0
Exceptionals	0	(2,040)	0	(1,499)	689	0
Share-based payments	0	0	0	0	0	0
Reported operating profit	8,729	40,267	7,901	23,430	(3,923)	1,152
Net Interest	(197)	2,552	3,567	(5,205)	(1,990)	3,013
Joint ventures & associates (post tax)	0	0	0	0	0	0
Exceptionals	0	0	0	0	0	262
Profit Before Tax (norm)	8,532	44,859	11,468	19,724	(6,602)	4,165
Profit Before Tax (reported)	8,532	42,819	11,468	18,225	(5,913)	4,427
Reported tax	(1,435)	(4,476)	(2,811)	(10,665)	(701)	744
Profit After Tax (norm)	5,972	31,401	9,174	15,779	(5,282)	4,909
Profit After Tax (reported)	7,097	38,343	8,657	7,560	(6,614)	5,171
Minority interests	(138)	(1,535)	(379)	(1,448)	0	(1,753)
Discontinued operations	0	0	0	0	0	0
Net income (normalised)	5,834	29,866	8,795	14,331	(5,282)	3,156
Net income (reported)	6,959	36,808	8,278	6,112	(6,614)	3,418
Average number of shares outstanding (m)	168	183	183	183	184	177
EPS - normalised (PLN)	0.03	0.16	0.05	0.08	(0.03)	0.02
EPS - diluted normalised (PLN)	0.03	0.16	0.05	0.08	(0.03)	0.02
EPS - basic reported (PLN)	0.04	0.20	0.05	0.03	(0.04)	0.02
Dividend (PLN)	0.00	0.00	0.00	0.00	0.00	0.00
Revenue growth (%)	(3.1)	129.4	(46.3)	316.9	(65.8)	(57.0)
Gross Margin (%)	42.0	62.5	71.9	54.1	27.8	45.6
Adj EBITDA Margin (%)	60.5	59.2	28.5	38.5	52.7	44.4
Normalised Operating Margin	19.0	40.1	13.9	10.5	(5.7)	1.6
BALANCE SHEET						
Fixed Assets	69,137	90,767	158,466	188,678	209,367	251,292
Intangible Assets	58,987	80,959	152,044	168,707	188,628	241,784
Tangible Assets	437	1,774	1,528	1,367	1,197	933
Right-of-use assets	6,484	4,391	3,397	2,276	392	426
Investments & other	3,229	3,643	1,497	16,328	19,150	8,149
Current Assets	41,150	61,345	20,795	78,828	23,451	30,620
Stocks	1,576	2,614	1,171	1,502	389	184
Debtors	6,833	13,144	12,242	38,649	8,561	17,116
Cash & cash equivalents	28,207	37,843	6,618	30,233	6,287	10,507
Other	4,534	7,744	764	8,444	8,214	2,813
Current Liabilities	(5,570)	(10,164)	(32,400)	(91,663)	(29,745)	(110,223)
Creditors	(4,351)	(4,972)	(11,641)	(29,640)	(11,393)	(61,243)
Tax and social security	0	(41)	(66)	(123)	(417)	(159)
Short term borrowings	(33)	(13)	(18,575)	(57,750)	(14,981)	(48,821)
Lease liabilities	(324)	(955)	(1,219)	(1,025)	(1,301)	0
Other	(862)	(4,183)	(899)	(3,125)	(1,653)	0
Long Term Liabilities	(8,173)	(6,839)	(4,644)	(23,053)	(13,267)	(11,002)
Long term borrowings	0	0	0	0	0	0
Lease liabilities	(5,867)	(3,925)	(2,783)	(1,359)	(411)	(3,602)
Other long term liabilities	(2,306)	(2,914)	(1,861)	(21,694)	(12,856)	(7,400)
Net Assets	96,544	135,109	142,217	152,790	189,806	160,687
Minority interests	(169)	(1,704)	(1,404)	(2,709)	(2,584)	(4,337)
Shareholders equity	96,375	133,405	140,813	150,081	187,222	156,350
CASH FLOW						
Op Cash Flow before WC and tax	27,632	65,038	19,725	87,249	41,017	37,137
Working capital	13,991	(6,505)	10,565	(11,108)	48,322	11,614
Exceptionals & other	533	350	512	3,566	1,298	0
Tax	(1,547)	(4,838)	1,018	(8,601)	(1,117)	(4,511)
Operating cash flow	40,609	54,045	31,820	71,106	89,520	44,240
Capex	(2,597)	(4,761)	(4,434)	(3,152)	(4,715)	0
Capitalised development costs	(19,864)	(39,648)	(75,740)	(79,842)	(63,494)	(86,354)
Acquisitions/disposals	0	0	0	0	0	0
Equity financing	29,124	0	0	0	9,931	0
Change in borrowing	(24,018)	(20)	18,562	39,051	(41,640)	37,857
Dividends	0	0	0	0	0	0
Other	(1,690)	33	(1,264)	(3,616)	(13,620)	0
Net Cash Flow	21,564	9,649	(31,056)	23,547	(24,018)	(4,257)
Opening net debt/(cash)	18,295	(21,983)	(32,950)	15,959	29,901	10,406
FX	(16)	(14)	(87)	68	72	0
Other non-cash movements	18,730	1,332	(17,684)	(37,557)	43,441	0
Closing net debt/(cash)	(21,983)	(32,950)	15,877	29,901	10,406	14,663
Closing net debt/(cash) ex financial leases	(28,174)	(37,830)	11,875	27,517	8,694	11,061

Source: Edison Investment Research, Company data

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