EDISON

Datatec

H126 trading update

Excellent progress made in H126

Software and comp services

8 October 2025

Datatec has seen continuing strong financial performance in H126, with growing profitability in Westcon and Logicalis International and a considerable improvement in performance for Logicalis Latin America year-on-year. Reported and headline EPS are expected to be 21.0–23.0c, with the midpoint up 95% and 110%, respectively, versus H125. Now excluding share-based payments, underlying EPS of 18.0–20.0c is expected to be 33–48% higher year-on-year. The company will disclose full H126 results on or around 30 October.

Year end	Revenue ($m)	PBT ($m)	EPS (¢)	DPS (¢)	P/E (x)	Yield (%)
2/24	3,992.4	76.5	19.66	7.07	19.9	1.8
2/25	3,639.7	136.6	34.07	15.45	11.5	4.0
2/26e	3,778.4	164.7	41.77	19.21	9.4	4.9
2/27e	3,912.4	184.1	46.92	21.88	8.3	5.6

Note: PBT and diluted EPS are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

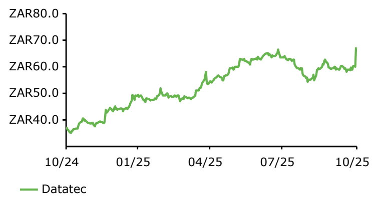
Datatec has issued a trading update for H126, confirming that results improved significantly year-on-year. Westcon maintained its expanding margin and continuing strong profit growth trajectory. Logicalis International's improved operational leverage drove much higher profitability. Logicalis Latin America delivered a considerably improved performance versus H125.

The company has decided to align its reporting with peers and will now exclude share-based payments from underlying EPS (it already excluded them from adjusted EBITDA). As results for H126 are expected to differ from H125 by at least 20%, the company has disclosed the expected ranges for EPS.

Group EPS is expected to be 21.0–23.0c (H125: 11.3c), up 85.8–103.5% y-o-y. Headline EPS is also expected to be between 21.0c and 23.0c (H125: 10.5c), up 100–119% y-o-y. Underlying EPS is expected to be between 18.0c and 20.0c (H125 recalculated to exclude share-based payments: 13.5c, previously reported: 11.4c), up 33.3–48.1% y-o-y. We note that our normalised EPS forecasts in the table above already exclude share-based payments.

Price	**ZAR67.30**
Market cap	**ZAR14,215m**
	ZAR17.26:$1
Net cash/(debt) at end FY25	$(52.1)m
Shares in issue	235.4m
Free float	81.0%
Code	DTCJ
Primary exchange	JSE
Secondary exchange	OTCQX

Share price performance



Business description

Datatec is a South African-listed multinational ICT business, serving clients globally, predominantly in the networking and telecoms sectors. The group operates through three main divisions: Westcon International (distribution); Logicalis International (IT services); and Logicalis Latam (IT services in Latin America).

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