

ADS-TEC Energy

Medium-term development remains positive

ADS-TEC Energy reported significantly lower sales in the first half, reflecting delays in electric vehicle (EV) infrastructure build-out and the change in its business model towards 'owner and operator' of assets. Original equipment sales should accelerate as EV adoption picks up, supported by the new contract wins announced this year, along with the positive developments being seen in the Commercial & Industrial division markets. Equally important is the change in business model to 'owner and operator' of EV charging equipment and the development of large-scale battery energy storage systems (BESS), which will build significant longer-term income streams rather than one-off capital sales. The first large BESS project with capacity of 1GW and potential revenue of c€230m at current rates is expected to be completed and operational in 2029.

Year end	Revenue (€m)	PBT (€m)	EPS (EUc)	DPS (EUc)	P/E (x)	Yield (%)
12/22	26.4	(13.6)	(33.10)	0.00	N/A	N/A
12/23	107.4	(26.9)	(56.50)	0.00	N/A	N/A
12/24	110.0	(35.3)	(69.20)	0.00	N/A	N/A

Note: PBT and EPS are normalised, excluding amortisation of acquired intangibles, exceptional items, remeasurement gains of warrants and share-based payments.

Revenue of €14.6m was down from €79.3m as the EV charging business experienced delays, reflecting the slowdown witnessed across the sector. No significant business opportunities have been lost; indeed, we note the number of new business announcements so far in 2025 ([Elicom](#), [Q8](#), [HyperFast](#), [AVIA](#), [Long Lewis Auto Group](#), [Austrian utility](#) and [Müller Group](#)). More positive was the growth in service revenues to €4.6m, up from €1.6m, benefiting from the increase in the installed base. Reported operating loss was €30.0m including €2.6m of inventory write downs. Loss before tax came to €14.9m after positive financing benefits from remeasurement of warrant liabilities and foreign currency gains totalling €36.2m. Gross cash remained strong at €37.9m with short and long term debt also €37.9m (note the [\\$50m](#) of additional financing announced in May 2025).

Management has not provided guidance for the rest of the year. We believe this reflects uncertainty over timing, particularly from the EV sector, which management still expects to 'surge' as EV adoption continues. Third-party sales are expected to be supplemented through the new 'own and operate' strategy, with over 100 locations already secured, while the increase in the installed base is expected to drive growth in service and spare revenues. Management also refers to 'exceptional growth in the Commercial & Industrial division, with product demand now in the low hundred million euros in potential gross bookings'. This compares to FY24 sales of €1.7m.

As part of the strategy to retain longer-term operating revenues, the company has announced a very large battery energy storage system project in Southern Germany with 1GW of output and c2GWh of capacity (sufficient to power 250,000 houses). The market is being driven by the increasing use of renewables, along with electrification, particularly the rise in energy-intensive sectors such as data centres. The project has received approval from the city council and formal grid connection received from the TSO. At current rates the project would generate c€230m revenues a year. Full financing, structure and project development clearances are expected in 2026 with completion and operation by 2029.

First half results and project update

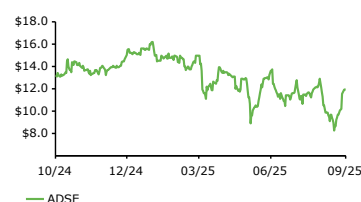
Alternative energy

1 October 2025

Price **\$12.28**
Market cap **\$674m**

Gross cash at 30 June 2025 €37.9m
 Shares in issue 54.8m
 Free float 55.8%
 Code ADSE
 Primary exchange NASDAQ
 Secondary exchange N/A

Share price performance



Business description

ADS-TEC Energy makes battery storage-based energy platforms. These buffer systems enable consistent, high-power delivery for systems such as EV charging and commercial & industrial applications. New business being developed includes large battery energy storage systems.

Analyst

David Larkam +44 (0)20 3077 5700

energyandresources@edisongroup.com
[Edison profile page](#)

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