# **EDISON** Scale research report - Update

## mic

## **Fresh start**

mic's "remarkable change of course" looks to be proceeding well with greatly improved financials and a sharpened focus on three business areas with good potential. Newly reported unqualified accounts for 2017 show a return to profit which, however minimal ( $\leq 0.1$ m at the net level), is welcome after the previous year's substantial loss (c  $\leq 30$ m), marked by significant write-downs. Restructuring is apparently largely completed, with management confident that its portfolio focus is "very much on track". Ahead of the annual report with likely management commentary/guidance, immediate financial prospects are necessarily hard to assess.

### 2017 turnaround

2017 was notably free of business write-downs in contrast to the previous year's total of €27m, which more than halved the size of the balance sheet. While this accounts predominantly for the recovery in profit at the net level (€0.1m vs €29.7m negative in 2016), there was also encouraging progress in gross profit (€1.3m vs €1.3m negative) and in efficiencies – specifically labour costs, which were down by over one-third. Individual business or subsidiary performances have not been disclosed. Despite restructuring, company finances have remained comfortable with €0.5m cash and negligible financial liabilities (excluding creditors) at year-end.

## Management upbeat

In the absence of financial guidance, we may rely only on management's recent comment that products and services are "selling well" and that customers are "very satisfied." The company regards last year's outturn as a turning-point and is confident that it is now on a promising footing. Management has been further stabilised with the extension of the contract of the sole board member, Andreas Empl, until 2021. mic's areas of focus are now large-scale data retrieval (big data); digital factory and Industry 4.0, in particular automated optical inspection; and fibreoptic sensing within the context of monitoring infrastructure systems.

## Valuation: Time to deliver

Given the scale of uncertainties about the refocusing, it is difficult to make firm assertions about mic's valuation. Also, in terms of comparing the price with the NAV, full 2017 accounts will offer only a rudimentary guide to the value of operating companies, as publication is in line with HGB and thus at written-down cost price. mic does not pay a dividend, so earnings-based measures are of limited value.

#### **Historical financials**

Year end	Net profit (€m)	Total equity (€m)	EPS (€)	NAV/share (€)	P/E (x)	P/NAV (x)
12/14	1.3	39.0	0.2	5.05	2.7	0.1
12/15	1.4	45.4	0.1	4.44	5.3	0.1
12/16	(29.7)	20.9*	(2.1)	1.51	N/A	0.4
12/17	0.1	21.9	N/M	1.47	N/M	0.4

Source: mic accounts. Note: \*Including €5.1m from capital increase in progress at year-end.

#### **Financials**

#### 10 August 2018



#### Share price graph



#### Share details

Code	M3BG
Listing	Deutsche Börse Scale
Shares in issue	15.3m
Equity ratio at December 2017	95%

#### **Business description**

mic is a diversified technology investment company focused on large-scale data handling, automated optical inspection systems for the automotive industry and acoustic and strain monitoring over fibre-optic networks. It holds majority stakes in companies through intermediate holding companies.

#### Bull

- Prospects for new technology businesses.
- Radical strategic refocus largely completed.
- Sound finances.

#### Bear

- Unproven business record.
- Execution risk of acquisition strategy.
- Risk of dilution from refinancing.

#### Analyst Richard Finch

+44 (0)20 3077 5700

financials@edisongroup.com

#### Edison profile page

Edison Investment Research provides qualitative research coverage on companies in the Deutsche Börse Scale segment in accordance with section 36 subsection 3 of the General Terms and Conditions of Deutsche Börse AG for the Regulated Unofficial Market (Freiverkehr) on Frankfurter Wertpapierbörse (as of 1 March 2017). Two to three research reports will be produced per year. Research reports do not contain Edison analyst financial forecasts.



## **Review of 2017 results**

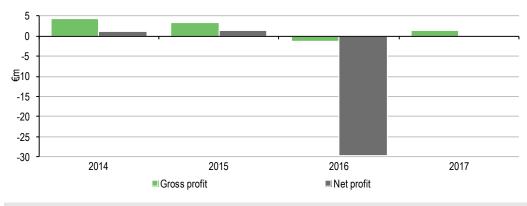
mic conducts its operations through distinct business units, each focused on a specific area of technology and application, and incorporated in discrete corporate entities: micData (large-scale data handling), Smarteag (fibre-optic infrastructure monitoring) and 4industries (industrial applications). One of these – micData – has a stock market quotation in its own right.

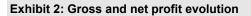
However, mic publishes accounts in line with German HGB solely for the parent company. While the presence of intermediate holding companies dilutes the impact of trading performance at the operating subsidiaries, general trends may be derived from the figures.

Exhibit 1: Financial summary								
Year-end December (€m), HGB	2014	2015	2016	2017				
Income statement								
Gross profit	4.4	3.4	(1.3)	1.3				
Net profit	1.3	1.4	(29.7)	0.1				
Balance sheet								
Equity in related companies	26.7	31.1	7.5	5.4				
Loans to related companies	9.7	13.7	10.2	10.0				
Investments	2.8	2.8	1.1	0.7				
Equity	39.0	45.4	20.9*	21.9				
Total assets	47.3	51.9	23.7	23.0				
Courses mis accounts Notes *Including	EE 1m from conital in	orogog in progrago	at year and					

Source: mic accounts Note: \*Including €5.1m from capital increase in progress at year-end.

After a phase of ambitious expansion that increased total assets by 78% to €51.9m in the five years to 2015, which appears to have overstretched the company, mic has now refocused and pared back its activities. This has involved extensive disposals (largely completed) with significant balance sheet implications, particularly on investments, which have been written down sharply across the board. There has also been a programme of overhead cost-cutting.





H217 saw continued recovery with gross profit moving firmly into the black y-o-y at €0.4m (€1.5m negative) and net profit at break-even versus €14.5m negative in H216.

Source: mic accounts



Edison is an investment research and advisory company, with offices in North America, Europe, the Middle East and AsiaPac. The heart of Edison is our world-renowned equity research platform and deep multi-sector expertise. At Edison Investment Research, our research is widely read by international investors, advisers and stakeholders. Edison Advisors leverages our core research platform to provide differentiated services including investor relations and strategic consulting. Edison is authorised and regulated by the Financial Conduct Authority. Edison Investment Research (NZ) Limited (Edison NZ) is the New Zealand subsidiary of Edison. Edison Signer Register (FSP number 247505) and is registered to provide wholes ale and/or generic financial adviser services only. Edison Investment Research Int (Edison INZ) is the US subsidiary of Edison and is regulated by the Securities and Exchange Commission. Edison Investment Research Pty Limited (Edison Aus) [46085869] is the Australian subsidiary of Edison. Edison Germany is a branch entity of Edison Investment Research Limited [4794244]. www.edisongroup.com

DISCLAIMER

Any Information, data, analysis and opinions contained in this report do not constitute investment advice by Deutsche Börse AG or the Frankfurter Wertpapierbörse. Any investment decision should be solely based on a securities offering document or another document containing all information required to make such an investment decision, including risk factors.

Copyright 2018 Edison Investment Research Limited. All rights reserved. This report has been commissioned by Deutsche Börse AG and prepared and issued by Edison for publication globally. All information used in the publication of this report has been compiled from publicly available sources that are believed to be reliable, however we do not guarantee the accuracy or completeness of this report. Opinions contained in this report represent those of the research department of Edison at the time of publicatins. The securities described in the Investment Research may not be eligible for sale in all jurisdictions or to crain categories of its regetered by within the meaning of the Corporations Act 2001 of Australia. The Investment Research is distributed in the United States by Edison US to major US institutional investors on public data as an investment adviser with the Securities and Exchange Commission. Edison US relies upon the "publishers' exclusion" from the definition of investment adviser under Section 202(a)(11) of the Investment Advisers Act of 1940 and corresponding state securities and Exchange Commission. Edison US relies upon the "publishers' exclusion" from the definition of investment adviser under Section 202(a)(11) of the Investment Advisers Act of 1940 and corresponding state securities and Exchange Commission. Edison US relies upon the "publishers' exclusion" from the definition of investment research in this condition. Internet of the lector struct by any subscriber or prospective subscriber as Edison's solicitation to effect, or attempt to effect, any transaction in a security. The research in this document is intended to Research and sing US (FAA) (as described in sections S(c) (1)(a), (b) and (c) of the FAA). This is not a solicitation or inducement to buy, sell, subscribe, or underwise and habitual investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment has a vesterific the propose of the FAA. This securites mentioned in this report. Thel

Frankfurt +49 (0)69 78 8076 960 Schumannstrasse 34b 60325 Frankfurt Germany

London +44 (0)20 3077 5700 280 High Holborn London, WC1V 7EE United Kingdom New York +1 646 653 7026 295 Madison Avenue, 18th Floor 10017, New York US

Sydney +61 (0)2 8249 8342 Level 12, Office 1205 95 Pitt Street, Sydney NSW 2000, Australia