



BRILLIANT KNOWLEDGE



EDISON INSIGHT

Strategic perspective | Company profiles

July 2022

Contents

| | |
|------------------------------|-----------------------------|
| Global perspectives | 2 |
| Company profiles | 7 |
| Edison dividend list | 62 |
| Stock coverage | 63 |
| Prices at 25 July 2022 | Published 28 July 2022 |
| US\$/£ exchange rate: 0.8331 | NOK/£ exchange rate: 0.0831 |
| €/£ exchange rate: 0.8518 | CHF/£ exchange rate: 0.8598 |
| C\$/£ exchange rate: 0.6437 | ZAR/£ exchange rate: 0.0496 |
| A\$/£ exchange rate: 0.5705 | HUF/£ exchange rate: 0.0021 |
| NZ\$/£ exchange rate: 0.5161 | KZT/£ exchange rate: 0.0017 |
| SEK/£ exchange rate: 0.0803 | JPY/£ exchange rate: 0.0061 |

Welcome to the July edition of Edison Insight. We have c 400 companies under coverage, of which 110 are profiled in this edition. Healthcare companies are covered separately in Edison Healthcare Insight. Click [here](#) to view the latest edition.

This month we open with a strategy piece by Alastair George, who believes that the risks for 2022 are now clearly visible and as a result less dangerous. Monetary policy remains on a tightening track, inflationary pressure is ubiquitous, and growth is slowing sharply in the US and Europe. Therefore, the potential for negative 'surprises' is diminishing. A very rapid reduction in global equity valuations this year is encouraging and underpins our neutral view on equities. Globally, forward price/book valuations are close to long-term averages. However, profits downgrades are accelerating. Consensus forecasts for 2022 are falling almost as quickly as at the start of the COVID-19 pandemic. Historically it has been a better strategy to wait until earnings forecasts are at least close to their nadir before becoming more aggressive on equities. Investors also appear to be speculating on a quick US Federal Reserve (the Fed) 'pivot' as growth slows. While we concur with the view that the US Fed will become less hawkish over coming quarters, inflation may not subside as quickly as investors currently expect. There remains a high degree of inflation uncertainty, given the large deviation of inflation from previously well-behaved quantitative models. We remain neutral on global equities for now. While acknowledging that equity valuations have eased considerably, medium-term inflation uncertainty remains high and the focus should remain on portfolio robustness rather than positioning for outsize returns. For global bonds, we remain concerned that any yield compression will be modest given lingering inflation uncertainty.

This month we have added Induction Healthcare Group, Media and Games Invest, musicMagpie and The Metals Company to the company profiles.

Readers wishing for more detail should visit our website, where reports are freely available for download (www.edisongroup.com). All profit and earnings figures shown are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

Edison is an investment research and advisory company, with offices in North America, Europe, the Middle East and AsiaPac. The heart of Edison is our world-renowned equity research platform and deep multi-sector expertise. At Edison Investment Research, our research is widely read by international investors, advisors and stakeholders. Edison Advisors leverages our core research platform to provide differentiated services including investor relations and strategic consulting.

Edison is authorised and regulated by the [Financial Conduct Authority](#). Edison is a registered investment adviser regulated by the state of New York.

We welcome any [comments/suggestions](#) our readers may have.

Neil Shah
Director of research

Global perspectives: The cycle matures

- **The risks for 2022 are clearly visible and as a result less dangerous.** Monetary policy remains on a tightening track, inflationary pressure is ubiquitous, and growth is slowing sharply in the US and Europe. The potential for negative 'surprises' is diminishing.
- **A very rapid reduction in global equity valuations this year is encouraging and underpins our neutral view on equities.** Globally, forward price/book valuations are close to long-term averages.
- **However, profits downgrades are accelerating.** Consensus forecasts for 2022 are falling almost as quickly as at the start of the COVID-19 pandemic. The cycle is therefore maturing. Historically it has been a better strategy to wait until earnings forecasts are at least close to their nadir before becoming more aggressive on equities.
- **Investors appear to be speculating on a quick US Federal Reserve (the Fed) 'pivot'.** While we concur with the view that the US Fed will become less hawkish over coming quarters, inflation may not subside as quickly as investors currently expect. There remains a high degree of inflation uncertainty, given the large deviation of inflation from previously well-behaved quantitative models.
- **We remain neutral on global equities for now.** While acknowledging that equity valuations have eased considerably, medium-term inflation uncertainty remains high and the focus should remain on building portfolios robust to a variety of economic outcomes rather than positioning for outsize returns. For global bonds, we remain concerned that any yield compression will be modest given lingering inflation uncertainty.

Analyst

Alastair George

+44 (0)20 3077 5700

institutional@edisongroup.com

Cycle matures but inflation risk remains

We believe the risks for 2022 are becoming increasingly well understood by investors. There is now negligible shock value in two back-to-back US Federal Reserve (US Fed) rate increases of 75bp despite this amount of tightening taking three years during the previous cycle. A policy of gradualism and guidance has given way to front-loading and dynamism. Furthermore, the slowdown in global economic growth has been evident for some months and is now feeding into consensus earnings forecasts for 2022. At this stage, we would question for how long economic data can 'surprise' to the downside with sentiment already depressed.

One key uncertainty for the first half of 2022 has been the wide range of possibilities for the evolution of the war in Ukraine. Nearly six months into the conflict, it appears the protagonists have little appetite to expand the fighting outside the region.

Yet while the military conflict appears to have been geographically contained for now, the economic impact has been broadly felt as Russia continues to engage in a 'hybrid' war strategy, which most notably places significant uncertainty on the supply of gas into European markets over the winter. European gas prices have risen sharply in recent weeks, even as a grain export deal was reached in principle, Exhibit 1. The risk of significant disruption to European industry remains in place over coming quarters, which is impairing investor sentiment to an increased degree compared to either the UK or the US.

Exhibit 1: European natural gas price surges again as Russia cuts supply

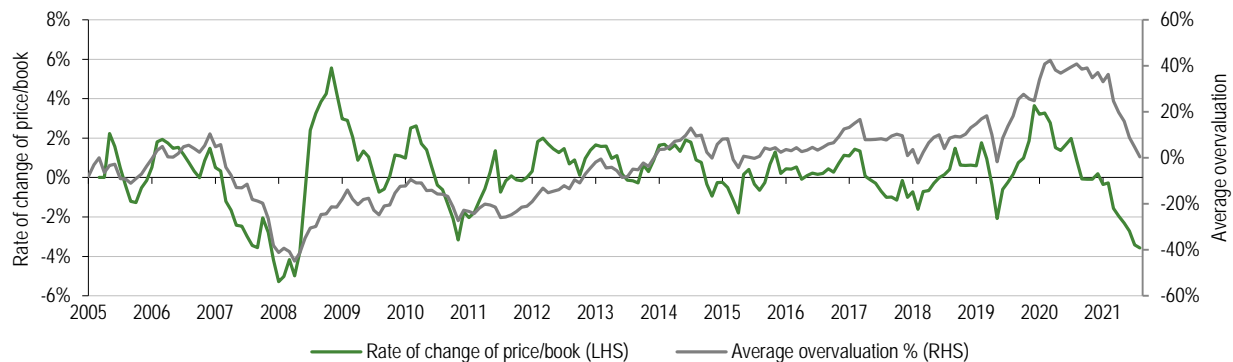


Source: Refinitiv

Equity valuations clearly improving the long-term picture for investors

We believe it is important to keep focused on the data at a time when sentiment is depressed. Therefore, for the long-term investor it is encouraging to see that valuations have declined significantly over the past 12 months, Exhibit 2. The rate of multiple compression has been as rapid as that of 2008 even if the valuation starting point was somewhat higher, leaving global markets close to fair value in aggregate.

Exhibit 2: Rapid price/book valuation compression rivals 2008

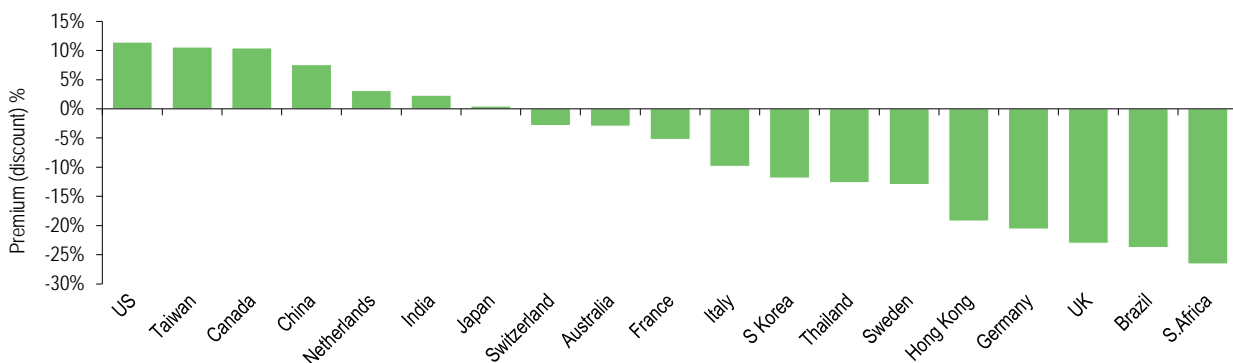


Source: Refinitiv, Edison calculations

While the next 12 months may prove more challenging in terms of corporate profitability given the evident slowdown in economic activity, the declines in global markets since the peak in November – combined with a still-strong return on equity – has rapidly reduced the market premium to its long-term price/book level, Exhibit 2. We are no longer in a position where most national stock markets are either overvalued or very overvalued. Nevertheless, with US markets still above their 15-year price/book, this situation could hardly be described as ‘investor capitulation’ even if surveys of institutional investors suggest extreme bearishness.

On an equal-weighted basis, which avoids the bias towards the largest capitalisation companies, many European markets are now trading some way below their long-run price/book average, Exhibit 3. This may represent an opportunity to buy discounted but quality companies that have been unfairly caught in the crosshairs of tightening monetary policy, an economic slowdown and geopolitical shifts. We also note that for global organisations which happen to be listed in Europe or the UK, a significant currency tailwind remains in place as the US dollar appreciates against sterling and the euro.

Exhibit 3: Challenges of war pushes many European markets into discounted territory (price/book)



Source: Refinitiv, Edison calculations, equal-weighted

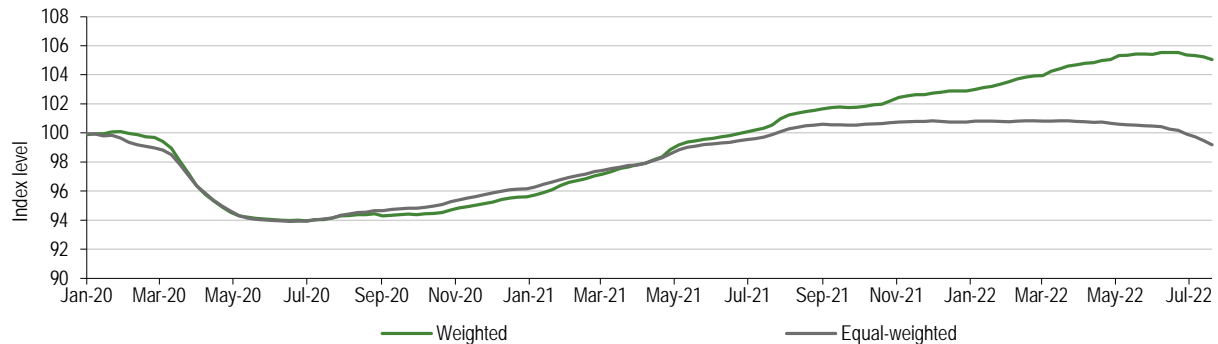
Consensus profits forecasts for 2022 now declining as predicted

We are now seeing the start of a downgrade cycle in consensus earnings forecasts as rapid as the early part of the COVID-19 pandemic, Exhibit 4. We believe few investors should be surprised by this phenomenon, which is consistent with the reduction in analysts’ price targets in recent months and the slowdown in economic activity observed in survey data.

Nevertheless, we do not expect equity markets to make meaningful progress until earnings forecasts are on the cusp of recovery, given the historical link between short-term movements in

sector indices and relative earnings momentum. However, provided economic survey data do not deteriorate further, if history is a guide the downgrade cycle may be completed by as soon as the end of Q322.

Exhibit 4: Predicted downturn in 2022 consensus forecasts now underway

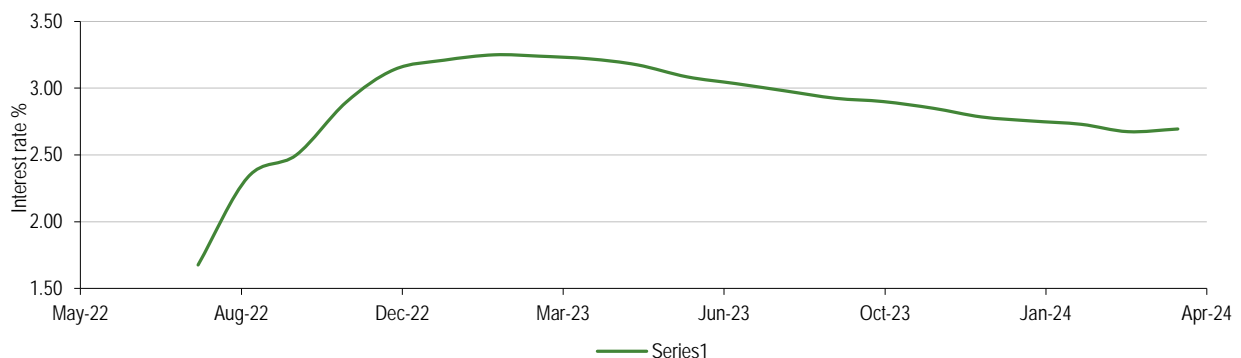


Source: Refinitiv, Edison calculations

Market assessment of the Fed 'pivot' may be too optimistic

July's back-to-back Fed rate increase of 75bp was in-line with revised market expectations and with the US policy rate now at the Fed's neutral level of 2.25–2.5%, the pace of interest rate increases is likely to ease as the peak in rates approaches. However, in our view a degree of complacency may be creeping into the US yield curve, which is not only expecting rates to peak close to the year-end, but also to decline rapidly to neutral levels over the following two years.

Exhibit 5: Futures-implied US rates now predicted to fall in 2023 – but with inflation still above target?



Source: Refinitiv, Edison calculations

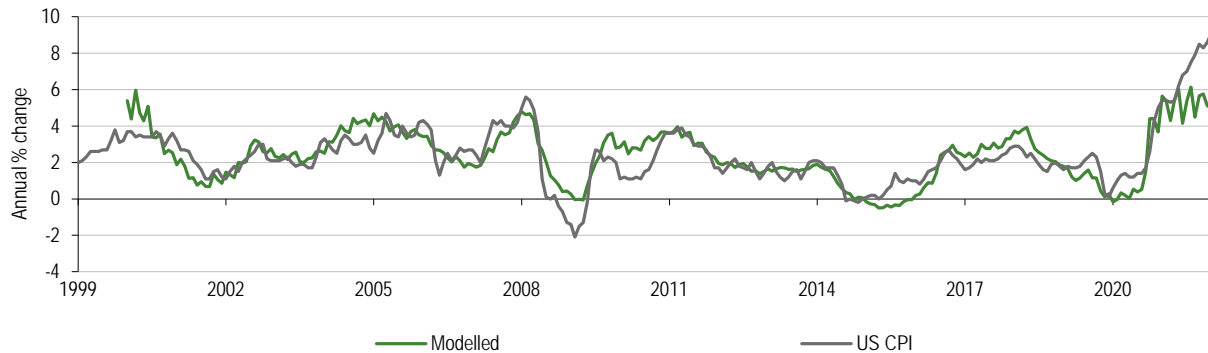
These expectations reflect in some respects a new version of the 'transient' inflation narrative. We are somewhat cautious of this concept as the recent rise in US inflation has surpassed almost all forecasters' initial expectations over the past two years. In addition, the historical linkage between the headline consumer price index (CPI) and movements in the oil price has become stretched, at least according to our regression models, Exhibit 6.

We believe there is a significant risk it may take rather longer than markets expect for US inflation to return to targeted levels. Although the Fed may not wish to keep tightening policy into a downturn, there is a possibility that US inflation is stubbornly above target for much of 2023. In turn, US interest rates may remain higher and restrictive for longer than investors currently expect.

While the US economy is slowing, the labour market remains tight. Furthermore, Fed Chair Powell highlighted in his most recent press conference that the war-related supply dynamics in food and energy gives rise to the possibility of a sustained supply shock exerting persistent upward pressure

on US inflation. As a result, Powell argued that headline inflation has become more important than usual, relative to core measures of inflation, which exclude food and energy. From Powell's comments there is little doubt in our view that the US Fed's current priority is bringing inflation back to target and there is little fear of creating the conditions of below-trend growth in GDP over coming quarters, if not an outright recession.

Exhibit 6: US headline inflation, actual and modelled



Source: Refinitiv, Edison calculations. Note: Model based on lagged changes in oil price.

While the Fed's reaction function and policy communications in response to a slowdown are well understood by investors (and a US slowdown is clearly underway), the modern Fed's reaction to persistently high inflation is relatively unknown as there have been few periods in the past two decades from which to draw meaningful parallels.

From the recent outperformance of growth equity indices over value, investors would clearly prefer to believe that the peak in short-term US interest rates lies shortly ahead and monetary policy can be eased quickly thereafter. However, for 2023 we believe a key uncertainty remains in place, which is whether inflation will decline sufficiently quickly from levels that are several multiples higher than the Fed's 2% target.

Conclusion

We are still struggling to find scenarios that would offer a rapid return to the prior decade's 'golden era' for asset prices, with its potent combination of subdued inflation, loose monetary policy and steady economic and profits expansion. This era represented the fruits of many decades of effort in developing the political and trade infrastructure that facilitated a globalised world economy.

Nevertheless, the disappointing returns from equities during 2022 to date represent a thorough correction in valuation terms. The war-related challenges faced by eurozone economies over coming quarters should not be underestimated, but also appear to be at least in part embedded in currently discounted valuations in the region. While the US equity market still appears overvalued it is at least now within sight of its 15-year price/book average.

In an environment where a significant and synchronised slowdown in real economic activity is our base case, even as inflation is expected to remain well above target over the next 12 months, we believe investors should be focused on building portfolios robust to a variety of economic outcomes. We are encouraged by the improving valuation picture but remain neutral on global equities pending evidence the earnings downgrade cycle is complete.

Sector: Technology

Price: 48.0p
Market cap: £53m
Market: AIM

Share price graph (p)

Company description

1Spatial's core technology validates, rectifies and enhances customers' geospatial data. The combination of its software and advisory services reduces the need for costly manual checking and correcting of data.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|------|------|
| Actual | (1.0) | 21.5 | 26.3 |
| Relative* | (2.7) | 23.5 | 25.8 |

* % Relative to local index

Analyst

Kenneth Mestemacher

1Spatial (SPA)

INVESTMENT SUMMARY

1Spatial has announced a sizeable contract with a major European aerospace company worth c €3m over five years. Notably, the deal is the first major win for the company's new 1Telecomms solution (together with 1Integrate) supporting a win in the aerospace industry, a new vertical for the business. We believe that this provides evidence that the company's development of app solutions can broaden its addressable market. We believe that the broader market for geospatial solutions is set to deliver sustained double-digit growth and that 1Spatial's is carving out an increasingly strong position within the market. We believe that 1Spatial's current valuation (FY23e EV/sales 1.8x) does not reflect the company's potential.

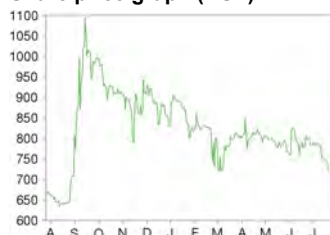
INDUSTRY OUTLOOK

SPA operates at the nexus of two large, growing markets: GIS and master data management (MDM), which management estimates to be worth US\$10bn and US\$12bn, respectively. The market where these two meet is the location MDM industry.

| Y/E Jan | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 24.6 | 3.6 | 0.2 | 0.17 | 282.4 | 13.5 |
| 2022 | 27.0 | 4.2 | 1.1 | 0.77 | 62.3 | 21.3 |
| 2023e | 29.0 | 4.9 | 1.8 | 1.21 | 39.7 | 11.7 |
| 2024e | 31.2 | 5.7 | 2.5 | 2.29 | 21.0 | 9.8 |

Sector: Technology

Price: HUF709.00
Market cap: HUF73174m
Market: Budapest stock exchange

Share price graph (HUF)

Company description

4iG is a regional ICT/telecoms group focused on two core areas: IT services, where it is the number one IT systems integrator in Hungary; and telecoms and infrastructure, built around its acquisition of Antenna Hungaria and its investments in the Western Balkans.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|------|
| Actual | (10.8) | (12.1) | 7.4 |
| Relative* | (15.8) | (11.0) | 22.3 |

* % Relative to local index

Analyst

Richard Williamson

4iG (4IG)

INVESTMENT SUMMARY

4iG is now the second-largest telecoms group in Hungary and a significant telecoms group in the Western Balkans, underlining its M&A-driven expansion. The group reported Q122 net revenues of HUF48.9bn (a rise of 220% y-o-y), with EBITDA of HUF14.5bn and PAT of HUF2.2bn (a four-fold increase). Pro forma figures suggest FY22 EBITDA of at least HUF80bn, with the company expected to provide formal guidance for the year alongside its Q222 results. Net debt at 31 March 2022 stood at HUF453bn, implying an FY22 EV/EBITDA of 8.5x, with a medium-term net debt/EBITDA target of 4x. We expect to reinstate our forecasts following the Q222 results in August.

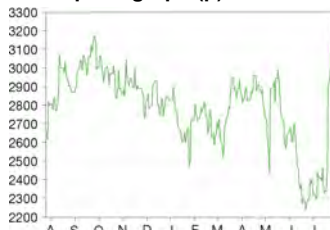
INDUSTRY OUTLOOK

4iG is building a leading regional information and communication technology group. Its strategy is focused on three pillars: IT services, telecoms and infrastructure, and space and defence. The group is targeting market leadership in Hungary, with M&A driving an increasingly diversified footprint across the Western Balkans.

| Y/E Dec | Revenue (HUFm) | EBITDA (HUFm) | PBT (HUFm) | EPS (fd) (HUF) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|----------------|---------|----------|
| 2020 | 57300.0 | 5047.0 | 4175.0 | 36.58 | 19.4 | N/A |
| 2021 | 93653.0 | 12094.0 | 8737.0 | 73.52 | 9.6 | N/A |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Media

Price: 3200.0p
Market cap: £899m
Market: LSE

Share price graph (p)

Company description

4imprint is the leading direct marketer of promotional products in the United States, Canada, the UK and Ireland. In FY21, 98% of revenues were generated in the United States and Canada.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|------|------|
| Actual | 35.3 | 11.9 | 24.8 |
| Relative* | 33.1 | 13.7 | 24.3 |

* % Relative to local index

Analyst

Fiona Orford-Williams

4imprint Group (FOUR)

INVESTMENT SUMMARY

Having upgraded our forecasts in May on an update outlining a stronger than anticipated recovery, we are currently reviewing them again with the further trading update that momentum has continued. The \$1bn revenue target for FY22 is to be 'met or exceeded', with a 'substantial' uplift in operating profit, materially above consensus and not less than \$75m. Interims are scheduled for 10 August. 4imprint is a high-quality business in a large and growing market, underpinned by marketing expertise and a strong balance sheet.

INDUSTRY OUTLOOK

In some ways 4imprint's trading reflects the health of the US economy. There will be increasing attention paid to the impact of inflation on customer budgets and the threat of recession, on top of ongoing concerns regarding stock availability and cost inflation for both stock and staff. However, these are factored into the numbers (as much as is sensible currently). The US promotional products distribution market is highly fragmented and ASI estimated its value in 2021 at US\$23.2bn.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | 560.0 | 8.9 | 3.8 | 11.0 | 349.2 | 65.3 |
| 2021 | 787.3 | 35.7 | 30.2 | 80.3 | 47.8 | 47.2 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: General industrials

Price: SEK1.54
Market cap: SEK307m
Market: Nasdaq FN Premier

Share price graph (SEK)

Company description

Headquartered in Sweden, AAC Clyde Space is a world leader in nanosatellite end-to-end solutions, subsystems, platforms, services and components, including supply to third parties. It has production and development operations in Sweden, Scotland, the Netherlands and the United States and a start-up in Africa.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (6.8) | (26.7) | (49.2) |
| Relative* | (13.9) | (21.8) | (36.6) |

* % Relative to local index

Analyst

Andy Chambers

AAC Clyde Space (AAC)

INVESTMENT SUMMARY

AAC Clyde Space is at the forefront of the rapidly growing and innovative market for small satellites. AAC continues to seek opportunities in New Space to extend its reach, capabilities and technologies. Supply chain and labour issues continued to constrain Q122 performance; H122 results are due on 25 August. As nanosatellite build rates and deployments rise sharply, management expect sales of SEK500m in FY24 and targets revenues of c \$250m (SEK2.2bn) by 2030. That includes space data as a service (SDaaS) revenues, which are expected to reach c \$150m. Investment is increasing to build, own and operate several constellations to support the ambition, with 10 satellites due to launch in FY22.

INDUSTRY OUTLOOK

AAC Clyde Space has a strong space heritage in small and nanosatellites. Over the next six years around 2,500 nanosats should be launched as technology development extends the applications for low earth orbit constellations, especially for communications. Its growing capabilities cover three revenue segments: SDaaS, Space Missions and Space Products. AAC Clyde Space aims to become a world leader in commercial small satellites and services from space.

| Y/E Dec | Net Sales (SEKm) | EBITDA (SEKm) | PBT (SEKm) | EPS (fd) (öre) | P/E (x) | P/CF (x) |
|---------|------------------|---------------|------------|----------------|---------|----------|
| 2020 | 98.4 | (17.5) | (26.7) | (25.8) | N/A | N/A |
| 2021 | 180.0 | (12.4) | (27.0) | (14.3) | N/A | N/A |
| 2022e | 242.6 | 0.6 | (21.6) | (10.4) | N/A | N/A |
| 2023e | 372.0 | 31.5 | 5.0 | 2.3 | 67.0 | 21.8 |

Sector: General industrials

Price: 98.0p
Market cap: £202m
Market: LSE

Share price graph (p)

Company description

Accsys Technologies is a chemical technology company focused on the development and commercialisation of a range of transformational technologies based on the acetylation of solid wood and wood elements for use as high performance, environmentally sustainable construction materials.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (14.0) | (32.8) | (41.5) |
| Relative* | (15.4) | (31.7) | (41.7) |

* % Relative to local index

Analyst

Johan van den Hooven

Accsys Technologies (AXS)

INVESTMENT SUMMARY

Accsys's revenues in FY22 (ending March) increased 21% y-o-y to €121m, largely driven by price increases, while wood volumes were down slightly due to capacity restraints and a temporary plant stop related to the construction of the fourth reactor in Arnhem. Several price increases offset higher input costs in FY22. For FY23, Accsys expects an acceleration in revenue growth from H223, driven by additional capacity coming on stream, and EBITDA to nearly double from the level of €10.4m in FY22.

INDUSTRY OUTLOOK

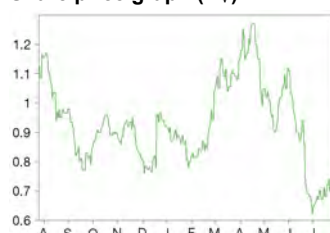
To fulfil the strong market demand for its high-performance wood products, Accsys aims to expand its total processing capacity from 60,000m³ currently to 200,000m³ by 2025.

Accsys is facing delays (and additional costs of €5–8m) in the construction of the fourth reactor in Arnhem and the first Tricoya plant in Hull, which combined will add 60,000m³ of capacity. We expect the commercial start of both projects in the next few months.

| Y/E Mar | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|------------|------------|-------------|
| 2020 | 90.9 | 7.0 | 1.5 | (0.80) | N/A | 15.3 |
| 2021 | 99.8 | 10.3 | 0.5 | 0.66 | 174.3 | 18.2 |
| 2022e | 121.1 | 10.4 | 1.0 | 1.25 | 92.0 | 20.1 |
| 2023e | 156.7 | 21.6 | 8.8 | 4.30 | 26.8 | 11.0 |

Sector: Mining

Price: A\$0.72
Market cap: A\$429m
Market: ASX

Share price graph (A\$)

Company description

Alkane Resources has two main assets in Central West New South Wales: the Tomingley gold mine, where recent exploration has increased the mine life by at least eight years, from FY23 to FY31, and its Boda prospect at Northern Molong, which is shaping up to be a tier 1 alkalic porphyry district.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (0.7) | (37.1) | (35.4) |
| Relative* | (4.1) | (30.3) | (29.3) |

* % Relative to local index

Analyst

Lord Ashbourne

Alkane Resources (ALK)

INVESTMENT SUMMARY

Alkane exceeded the upper end of its guidance range in FY22 by 11% at an all-in sustaining cost (AISC) of A\$1,460/oz (cf guidance of A\$1,500–1,650/oz). Exploration at San Antonio and Roswell has already led to an increase in Tomingley's life from CY23 until CY31 at production levels up to 115koz pa and AISC down to A\$1,350–1,450/oz. Subsequent exploration has increased the Roswell resource by 37% as well as delineating a maiden resource of 5.2Moz Au or 10.1Moz AuE at Boda.

INDUSTRY OUTLOOK

Our valuation of Alkane continues to be underpinned by Tomingley (A\$0.57/share). Liquid assets contribute a further A\$0.06/share and Boda a further A\$0.31/share. As such, we calculate that Alkane's share price is now more than 100% covered by the value of tangible assets, with up to an additional A\$0.59/share available in the form of further exploration success at the Northern Molong Porphyry Project as well as the gold price and the ever-increasing probability that the Roswell underground extension will be sanctioned.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-------------------|------------------|---------------|-----------------|------------|-------------|
| 2020 | 72.5 | 29.4 | 20.6 | 2.48 | 29.0 | 14.0 |
| 2021 | 127.8 | 70.5 | 46.3 | 5.30 | 13.6 | 5.9 |
| 2022e | 162.3 | 73.3 | 42.4 | 1.71 | 42.1 | 3.1 |
| 2023e | 140.1 | 69.2 | 37.8 | 4.39 | 16.4 | 6.2 |

Sector: Mining

Price: C\$0.74
Market cap: C\$941m
Market: JSE, TSX-V

Share price graph (C\$)

Company description

Alphamin owns (84.14%) and operates the Bisie tin mine at Mpama North in the North Kivu province of the DRC with a grade of c 4.5% tin (the world's highest). Accounting for c 4% of mined supply, it is the second largest tin mine in the world outside China and Indonesia.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|-------|
| Actual | (9.8) | (46.0) | (1.3) |
| Relative* | (10.0) | (40.6) | 4.3 |

* % Relative to local index

Analyst

Lord Ashbourne

Alphamin Resources (AFM)

INVESTMENT SUMMARY

Alphamin offers rare exposure to a metal that both Rio Tinto and MIT regard as the most likely to benefit from the electrification of the world economy. Within this environment, its Mpama North mine at Bisie in the Democratic Republic of the Congo achieved steady-state production at a time when the tin price was experiencing its biggest squeeze in decades. As a result, the company is already net debt free and making distributions to shareholders. Since then, it has also announced Q122 results that were in line with our prior expectations, record quarterly production in Q2 and the development of another mine at Mpama South.

INDUSTRY OUTLOOK

At a long-term tin price of US\$42,793/t, in April, we calculated a value for Alphamin of US\$1.25 (or C\$1.58) per share. However, a concerted exploration programme is ongoing and this valuation rose to as high as US\$1.98/share (C\$2.49/share) in the event of exploration successfully expanding and/or extending the life of operations.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 187.4 | 58.3 | 15.7 | (0.71) | N/A | 33.5 |
| 2021 | 352.9 | 194.9 | 159.0 | 3.75 | 15.2 | 4.8 |
| 2022e | 519.6 | 350.2 | 315.1 | 11.73 | 4.9 | 2.5 |
| 2023e | 541.7 | 369.7 | 328.1 | 14.99 | 3.8 | 3.5 |

Sector: Technology

Price: 14.9p
Market cap: £10m
Market: AIM

Share price graph (p)

Company description

Applied Graphene Materials (AGM) develops graphene dispersions that customers use to enhance the properties of coatings, composites and functional materials. It also manufactures high-purity graphene nanoplatelets using readily available raw materials instead of graphite.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (24.3) | (21.3) | (44.6) |
| Relative* | (25.5) | (20.1) | (44.9) |

* % Relative to local index

Analyst

Anne Margaret Crow

Applied Graphene Materials (AGM)

INVESTMENT SUMMARY

Applied Graphene Materials (AGM) has entered the chemical resistant coatings market by issuing a performance data package which demonstrates that its graphene nanoplatelet dispersions confer higher levels of protection from harsh chemicals when used in coatings applications. The graphene technology performs extremely well compared with the glass flake and mica additives currently used to confer chemical resistance but at substantially lower loading levels. This gives coatings formulators greater flexibility with their products and application scope. Applications include chemical tank linings, pipe linings, floor coatings and structural steelwork coatings.

INDUSTRY OUTLOOK

AGM has also signed an exclusive distribution agreement with Indian partner, Imkemex, who is headquartered in Mumbai. This extends AGM's commercial reach directly into the region's liquid resins, coatings, composites and polymers sectors.

| Y/E Jul | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|-----------------|------------|-------------|
| 2020 | 0.1 | (3.1) | (3.5) | (6.1) | N/A | N/A |
| 2021 | 0.1 | (3.2) | (3.6) | (5.6) | N/A | N/A |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: General industrials

Price: NZ\$0.23
Market cap: NZ\$113m
Market: NZSX

Share price graph (NZ\$)

Company description

ArborGen Holdings is an NZX-listed investment company and is the world's largest integrated developer, commercial manufacturer and supplier of advanced forestry seedlings with operations in the United States and Brazil.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|--------|
| Actual | 2.3 | (8.2) | (28.6) |
| Relative* | (1.2) | (1.8) | (16.6) |

* % Relative to local index

Analyst

Kenneth Mestemacher

ArborGen Holdings (ARB)

INVESTMENT SUMMARY

ArborGen delivered solid FY22 sales growth across continuing operations, with revenues up 11% to US\$47.6m. Record US advanced genetic seedling sales, up 32% y-o-y, reflect the company's focus on advanced genetics. Management also completed its strategic review, shifting focus to the high-growth US South and Brazilian markets, divesting the Australian and New Zealand business, exploring opportunities in using trees to offset carbon emissions and expanding its advanced genetics mass control pollinated seed inventory. FY21 numbers have been restated to reflect the divestment. ArborGen is well positioned to deliver on its new strategy; we are reviewing our estimates and will update them in the near future.

INDUSTRY OUTLOOK

Prior to the COVID-19 outbreak, the economic growth outlook in each of its core countries, the United States and Brazil, was either good or improving, according to OECD data. At this point the primary end-markets served by its plantation forestry customer base were in a positive cyclical phase.

| Y/E Mar | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2021 | 42.8 | 7.4 | (1.0) | (0.1) | N/A | 8.8 |
| 2022 | 47.6 | 10.1 | 1.0 | 1.1 | 13.0 | 6.6 |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2024e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Mining

Price: SEK1.61
Market cap: SEK160m
Market: NASDAQ OMX First North

Share price graph (SEK)

Company description

Auriant Mining is a Swedish junior gold mining company focused on Russia. It has two producing mines (Tardan and Solcocon), one advanced exploration property (Kara-Beldyr) and one early stage exploration property (Uzhunzhul).

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-----|--------|
| Actual | (0.9) | 0.9 | (64.9) |
| Relative* | (8.5) | 7.8 | (56.2) |

* % Relative to local index

Analyst

Lord Ashbourne

Auriant Mining (AUR)

INVESTMENT SUMMARY

Relative to its earlier heap leach operation, Auriant's new Tardan CIL plant has increased metallurgical recoveries by c 40pp and reduced cash costs to c US\$806/oz in FY21 to result in an approximate 3x increase in EBITDA and a c 2x increase in operational cash flows. It has now repaid all of its high cost debt and is in the process of completing a definitive feasibility study on Kara-Beldyr. Combined, the two mines are expected to achieve management's goal of c 3t (96.5koz) of gold output per annum from FY26. Confirmatory drilling is underway with a view to accelerating the development of Solcocon.

INDUSTRY OUTLOOK

Operating in the former Soviet Union, Auriant is not without risk. However, it reports that operations are largely unaffected by the international situation - a fact borne out by its Q122 results. Assuming that it raises US\$20m in equity at SEK3.12/share within the next year however, in December 2021 we valued Auriant at a fully diluted US\$1.45/share (SEK13.27/share).

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 53.4 | 31.2 | 16.6 | 13.7 | 1.1 | 0.6 |
| 2021 | 47.7 | 23.1 | 11.6 | 10.2 | 1.5 | 0.8 |
| 2022e | 55.6 | 35.2 | 23.8 | 11.4 | 1.4 | 0.7 |
| 2023e | 51.5 | 32.6 | 28.4 | 14.6 | 1.1 | 0.7 |

Sector: Travel & leisure

Price: €9.56
Market cap: €67m
Market: Xetra

Share price graph (€)

Company description

Founded in 1999, bet-at-home (BAH) is an online sports betting and gaming company, licensed in Malta and headquartered in Düsseldorf, Germany. Since 2009 BAH has been part of BetClic Everest, a privately owned gaming company, which currently holds 53.9% of BAH's shares.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (14.6) | (37.4) | (68.9) |
| Relative* | (15.2) | (34.1) | (63.1) |

* % Relative to local index

Analyst

Russell Pointon

bet-at-home (ACXX)

INVESTMENT SUMMARY

Management claimed a successful start to FY22 with gross betting and gaming revenue of €14m and EBITDA loss of €1.4m in Q1 with no comparatives provided due to discontinued activities. Management reiterated prior guidance for FY22 gross gaming revenue of €50–60m and EBITDA of €-2/+2m. The guidance excludes any deconsolidation effects of BAH's Maltese-based company (ie the settlement of assets and liabilities on winding up the company, following the client loss litigation issues in Austria). There is potential better newsflow towards the end of the year if BAH is awarded new licences in Poland and the Netherlands, where it already has high brand awareness.

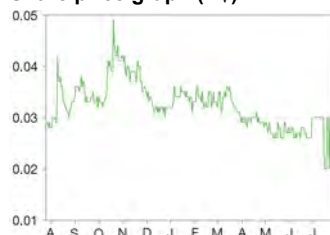
INDUSTRY OUTLOOK

According to H2 Gambling Capital, the European online sports betting and gaming market is expected to grow 7.4% CAGR between 2019 and 2024. BAH operates mainly in 'grey' markets (no formal regulation but not illegal), which are characterised by strong cash flow, but also carry commensurately higher regulatory risks. Its main market, Germany, was fully regulated in FY21.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 54.6 | 13.2 | 11.0 | 128.50 | 7.4 | 2.2 |
| 2021 | 59.3 | 14.0 | 11.4 | 152.45 | 6.3 | 4.9 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Technology

Price: A\$0.03
Market cap: A\$32m
Market: ASX

Share price graph (A\$)

Company description

BluGlass is an Australian technology company that is developing and commercialising a breakthrough compound semiconductor technology for the production of high efficiency, high power laser diodes.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (5.7) | (13.8) | (14.7) |
| Relative* | (8.9) | (4.4) | (6.6) |

* % Relative to local index

Analyst

Anne Margaret Crow

BluGlass (BLG)

INVESTMENT SUMMARY

BluGlass has shipped the first fully packaged laser diode prototypes to its initial customer, who will integrate and test these laser diode chips in their own development stage applications. The chips, which have undergone internal preliminary performance and lifetime reliability testing, are still at the alpha-test phase. While BluGlass has further work to do on long-term reliability before its customers can incorporate the laser diodes in commercial products, the performance of the laser diodes has improved sufficiently for customers to use the prototypes for product development purposes.

INDUSTRY OUTLOOK

BluGlass is working with several customers who want to trial alpha-test laser diodes in new applications, which include medical devices, sensing, quantum computing and automotive products. This level of interest indicates there is significant unmet demand for 405nm and 420nm laser diodes.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|--------------|---------|----------|
| 2020 | 0.7 | (3.6) | (4.8) | (1.01) | N/A | N/A |
| 2021 | 0.4 | (4.6) | (6.8) | (0.94) | N/A | N/A |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Technology

Price: 89.0p
Market cap: £266m
Market: AIM

Share price graph (p)

Company description

Boku operates a billing platform that connects merchants with mobile network operators and alternative payment methods in more than 90 countries. It has c 350 employees, with its main offices in the US, UK, Estonia, Germany and India.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (17.2) | (28.2) | (51.8) |
| Relative* | (18.6) | (27.1) | (52.0) |

* % Relative to local index

Analyst

Katherine Thompson

Boku (BOKU)

INVESTMENT SUMMARY

While currency headwinds reduced growth on a reported basis in H122, Boku expects to report constant currency growth of 14% for total payment volume and 7% for Payment revenue. We note that H121 was always going to be a tough comparison period as Boku benefited from a COVID boost in Q121. Local payment methods (LPMs) are seeing rapid adoption and are making up a growing proportion of volumes (up 11x y-o-y) and monthly active users (up 8x y-o-y). On revised forecasts which reflect the stronger dollar, the stock trades at a large discount to peers. We expect this gap to close as LPMs start to make a material contribution to revenue growth.

INDUSTRY OUTLOOK

Direct carrier billing (DCB) is an alternative payment method that uses a consumer's mobile bill as the means to pay for digital content or services such as games, music or apps. Boku is the dominant DCB player, serving the largest merchants such as Apple, Sony, Facebook, Spotify and Netflix, and is expanding into alternative payment methods such as digital wallets and real-time payments.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 56.4 | 15.3 | 11.0 | 3.21 | 33.3 | N/A |
| 2021 | 69.2 | 20.0 | 14.7 | 3.87 | 27.6 | N/A |
| 2022e | 62.5 | 19.7 | 15.2 | 3.97 | 26.9 | N/A |
| 2023e | 69.6 | 22.7 | 17.4 | 4.42 | 24.2 | N/A |

Sector: Travel & leisure

Price: €3.70
Market cap: €408m
Market: FRA

Share price graph (€)

Company description

The group operates Borussia Dortmund, a leading football club, placed third in the Bundesliga in 2020/21, DFB Super Cup winners in 2019/20, and DFB-Pokal winners in 2020/21. The club has qualified for the Champions League in nine of the last 10 seasons.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 2.6 | (3.8) | (37.2) |
| Relative* | 1.8 | 1.4 | (25.6) |

* % Relative to local index

Analyst

Russell Pointon

Borussia Dortmund (BVB)

INVESTMENT SUMMARY

Borussia Dortmund's football season finished with another (comfortable) second place in the Bundesliga confirming qualification for the Champions League in the 2022/23 season. Management's reiterated guidance for FY22, a net loss of €17-24m, represents a robust performance given the restrictions on fan attendance for the majority of the year and a less successful season in European competitions than is typical. The company is well-placed to deliver an improved financial performance in FY22/23 if further COVID-19 related restrictions can be avoided. Our valuation of €9.8/share suggests significant upside in a normalised operating environment.

INDUSTRY OUTLOOK

Unsustainable spend on wages and transfers is increasingly being penalised by UEFA Financial Fair Play requirements. A 'break-even requirement' obliges clubs to spend no more than they generate over a rolling three-year period. Sanctions vary from a warning to a ban from UEFA competition, fines and a cap on wages and squad size.

| Y/E Jun | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|-----------------|------------|-------------|
| 2020 | 370.2 | 63.0 | 45.6 | 46.77 | 7.9 | 5.7 |
| 2021 | 334.2 | 39.0 | 24.3 | 26.28 | 14.1 | 9.0 |
| 2022e | 350.4 | 81.5 | 65.8 | 57.43 | 6.4 | 4.9 |
| 2023e | 389.0 | 106.5 | 91.5 | 76.23 | 4.9 | 3.9 |

Sector: Industrial support services

Price: 257.0p
Market cap: £83m
Market: LSE

Share price graph (p)

Company description

Braemar Shipping Services is the second largest shipbroker in the world, providing broking services to the dry cargo, deep sea tanker, specialised tanker and sale and purchase markets. It also addresses the fast-growing areas of offshore and renewables, securities and financial markets.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|--------|
| Actual | (1.2) | (2.3) | (11.4) |
| Relative* | (2.8) | (0.7) | (11.7) |

* % Relative to local index

Analyst

Andy Murphy

Braemar Shipping Services (BMS)

INVESTMENT SUMMARY

Braemar recently completed a corporate transformation that will see it move away from being a widely spread shipping services company, to grow into a clearly focused shipbroking operation. Allied to the transformation is the company's growth strategy, supported by growing global trade, and shipping's status as the most energy-efficient and lowest carbon method of freight transport, that has management focused on doubling the business inside four years. We value the shares at 400p, a c 55% premium to the current price, but see greater upside as evidence of success is delivered over the next two to three years.

INDUSTRY OUTLOOK

The global deep sea shipping fleet has been steadily expanding. A key driver has been growing international trade, which is likely to continue and should have a direct benefit on the shipbroking industry. While some charter rates are currently very high, for example container ship charter rates, others like the Baltic Dry Index are broadly within a historical average range and other indicators such as fleet age and low new vessel order books for certain key trades point to greater future demand, thus balancing risks and growth.

| Y/E Feb | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 117.7 | 14.4 | 9.4 | 27.28 | 9.4 | 8.2 |
| 2021 | 111.8 | 12.6 | 8.1 | 16.57 | 15.5 | 6.1 |
| 2022e | 101.1 | 13.5 | 8.7 | 17.12 | 15.0 | 5.6 |
| 2023e | 105.2 | 15.8 | 11.5 | 23.00 | 11.2 | 5.4 |

Sector: Oil & gas

Price: C\$2.40
Market cap: C\$410m
Market: TSX

Share price graph (C\$)

Company description

Canacol Energy is a natural gas exploration and production company primarily focused on Colombia.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (5.5) | (19.2) | (24.3) |
| Relative* | (5.7) | (11.1) | (20.0) |

* % Relative to local index

Analyst

James Magness

Canacol Energy (CNE)

INVESTMENT SUMMARY

Canacol offers investors a pure play on the Colombian natural gas market where it holds a c 20% market share of national demand. A newly secured gas sales contract will connect the company to interior markets via a new pipeline to be completed by 2024. In 2022 the company upgraded its net unrisks prospective resources from 5.7tcf to 20.5tcf, and is focused on converting this into reserves. The 12-well 2022 drilling programme has an emphasis on exploration wells and is targeting a reserves replacement ratio of over 200%. This will require moving beyond the core area for the first time, in particular to drill Pola-1 in the Middle Magdalena Valley, targeting 470bcf. The planned cash and cash dividends are covered by Canacol's existing cash and cash generation.

INDUSTRY OUTLOOK

The Colombian, Caribbean Coast gas market is expected to move into gas deficit in the absence of LNG imports, incremental piped gas or the development of recent deepwater discoveries. Canacol sells gas under long-term, fixed-price gas contracts, typically of five to 10 years' duration with inflation clauses to protect cash flows.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | 246.8 | 172.9 | 86.1 | 2.18 | 85.1 | 2.2 |
| 2021 | 250.5 | 162.2 | 87.7 | 24.59 | 7.5 | 2.7 |
| 2022e | 262.7 | 195.4 | 83.3 | 25.33 | 7.3 | 2.0 |
| 2023e | 303.0 | 234.7 | 112.2 | 31.19 | 5.9 | 1.8 |

Sector: General industrials

Price: 128.0p
Market cap: £120m
Market: LSE

Share price graph (p)

Company description

Carr's Group's Agriculture divisions serve farmers in the North of England, South Wales, the Welsh Borders and Scotland, the United States, Germany, Canada and New Zealand. The Engineering division offers remote handling equipment and fabrications to the global nuclear and oil and gas industries.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (2.3) | (12.2) | (17.4) |
| Relative* | (3.9) | (10.8) | (17.8) |

* % Relative to local index

Analyst

Anne Margaret Crow

Carr's Group (CARR)

INVESTMENT SUMMARY

Carr's Group's H122 results show it is coping well with commodity price volatility. The high oil prices are boosting demand for precision engineering services, supporting a recovery in the Engineering division. Group H122 revenues grew by 10.6% y-o-y to £222.7m. Higher commodity prices were offset by a reduction in feed volumes and lower revenues from the engineering solutions business. Adjusted operating profit decreased slightly, by £0.2m to £10.8m. A strong performance from the Agricultural Supplies division and continued recovery in the Engineering division, as well as lower central costs, were offset by a reduction in profits from the Speciality Agriculture division where margins were adversely affected by delays in passing on higher input costs.

INDUSTRY OUTLOOK

We note recent commentary from ForFarmers stating that the movement seen in the food chain in early May with respect to passing on the higher raw material, energy and fuel costs had continued.

| Y/E Aug | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 395.6 | 23.4 | 15.0 | 11.8 | 10.8 | 5.0 |
| 2021 | 417.3 | 23.9 | 16.6 | 13.0 | 9.8 | 5.0 |
| 2022e | 477.6 | 24.8 | 17.3 | 12.5 | 10.2 | 4.8 |
| 2023e | 478.6 | 25.4 | 17.9 | 12.8 | 10.0 | 4.7 |

Sector: Financials

Price: 56.5p
Market cap: £32m
Market: AIM

Share price graph (p)

Company description

Cenkos is a leading UK securities business, which acts as nominated advisor, sponsor, broker and financial adviser to companies, focusing on entrepreneurial growth companies and investment trusts. Since inception in 2005 it has raised more than £21bn in equity capital for corporate clients, which stood at 101 at end December 2021.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (11.7) | (18.1) | (28.0) |
| Relative* | (13.2) | (16.8) | (28.3) |

* % Relative to local index

Analyst

Andrew Mitchell

Cenkos Securities (CNKS)

INVESTMENT SUMMARY

Cenkos' full year figures for 2021, reported in March, showed revenue up 18% to £37.2m with the second half slightly ahead of the first half at £19.0m versus £18.2m. During the year the firm carried out two IPOs and 34 transactions in total (29 in FY20) raising over £1.2bn for clients (£0.9bn). Underlying operating profit increased from £4.0m to £5.9m while reported pre-tax profit was £4.0m compared with £2.3m. Diluted EPS increased from 3.3p to 6.0p. A full year dividend of 3.0p was proposed giving a full year figure of 4.25p (+21%) reflecting the board's confidence in the business's ability to weather potential market volatility and the strength of the balance sheet (year-end net cash £33.5m).

INDUSTRY OUTLOOK

The outlook is clouded by the war in Ukraine and macroeconomic concerns but Cenkos reported a good start to 2022 with two IPOs and an introduction, four placings and two M&A transactions carried out in the first 10 weeks. In its AGM statement in May the company noted the continued impact of uncertainty on investor confidence and capital markets activity but indicated that it was working on a number of transactions for clients, had an encouraging pipeline and retained a strong balance sheet and resilient business model.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 31.7 | 3.1 | 2.3 | 3.3 | 17.1 | 5.1 |
| 2021 | 37.2 | 4.8 | 4.0 | 6.0 | 9.4 | 4.6 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Media

Price: 46.5p
Market cap: £68m
Market: LSE

Share price graph (p)

Company description

Centaur Media is an international provider of business information, training and specialist consultancy. Its Xeim and The Lawyer business units serve the marketing and legal sectors respectively and offer customers a wide range of products and services to help them add value by raising standards for insight, interaction and impact.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|-----|
| Actual | 3.3 | (1.1) | 1.1 |
| Relative* | 1.6 | 0.5 | 0.7 |

* % Relative to local index

Analyst

Fiona Orford-Williams

Centaur Media (CAU)

INVESTMENT SUMMARY

Centaur has posted good H122 figures, with revenues ahead by 8% on H121 and an uplift in EBITDA margin from 12% to 17%, well on the way to achieving the 23% targeted within management's MAP23 objectives. The emphasis on driving higher-quality revenues from premium content, marketing services and training and advisory is giving the group a resilient earnings base. High subscription renewal levels indicate the utility to clients, with continued investment in content and products ensuring that these stay relevant and value-adding. The half-year balance sheet net cash was £14.2m and the valuation remains at a marked discount to peers.

INDUSTRY OUTLOOK

Disruption to the marketing sector is providing a fertile backdrop for demand for B2B market intelligence. With a greater propensity for clients to adopt digital solutions, those clients' digital skill sets need constant enhancement, a process that may be accelerated in the face of a softening economy. The need for comprehensive and timely market intelligence should also support demand at The Lawyer, with further growth opportunities particularly with in-house corporate lawyers.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 32.4 | 3.8 | (0.3) | 0.2 | 232.5 | 31.9 |
| 2021 | 39.1 | 6.4 | 3.0 | 1.9 | 24.5 | 7.1 |
| 2022e | 43.5 | 8.1 | 4.5 | 2.4 | 19.4 | 9.5 |
| 2023e | 47.0 | 10.8 | 7.0 | 3.4 | 13.7 | 7.0 |

Sector: Technology

Price: 129.0p
Market cap: £372m
Market: AIM

Share price graph (p)

Company description

CentralNic's two divisions help businesses go online: Online Presence (reseller, corporate and SME) and Online Marketing. Services include domain name reselling, hosting, website building, security certification and website monetisation.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|------|------|
| Actual | 11.7 | 9.3 | 45.1 |
| Relative* | 9.9 | 11.1 | 44.5 |

* % Relative to local index

Analyst

Richard Williamson

CentralNic Group (CNIC)

INVESTMENT SUMMARY

CentralNic delivered another record quarter in Q222, with pro forma last 12 months organic revenue growth of 62% to 30 June 2022 (53% to 31 March 2022), driven by the performance of the Online Marketing division. As a result, H122 revenue is expected to be US\$335m (H121: US\$175m), with adjusted EBITDA of US\$38m (H121: US\$20.5m), a margin of 11.3% (Q122: 11.8%). Management is guiding towards CentralNic meeting at least the upper end of market expectations for FY22, disclosed as revenues of US\$603m and adjusted EBITDA of US\$70m, although this appears conservative given the annual run-rate. We will review our forecasts with the full H122 results due on 30 August.

INDUSTRY OUTLOOK

CNIC supplies the tools needed for businesses to develop their online presence and generate revenues through online marketing. It delivers services to c 40m domain names, with building marketplaces facilitating cross-selling and upselling important drivers of future growth – organic growth is supported by M&A.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | 240.0 | 29.4 | 18.6 | 9.57 | 16.2 | N/A |
| 2021 | 410.5 | 46.3 | 31.9 | 10.69 | 14.5 | 226.0 |
| 2022e | 573.5 | 65.9 | 51.1 | 14.46 | 10.7 | 26.9 |
| 2023e | 672.4 | 76.0 | 62.5 | 16.12 | 9.6 | 14.7 |

Sector: Technology

Price: 31.5p
Market cap: £34m
Market AIM

Share price graph (p)

Company description

Checkit optimises the performance of people, processes and physical assets with connected digital solutions. The company is headquartered in Cambridge, UK, and has operations centres in Fleet, UK, and Tampa, US.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (10.0) | (18.2) | (45.7) |
| Relative* | (11.5) | (16.9) | (45.9) |

* % Relative to local index

Analyst

Katherine Thompson

Checkit (CKT)

INVESTMENT SUMMARY

Checkit made good progress during FY22 with its strategy to transition to a pure SaaS business. Annualised recurring revenue grew 44% y-o-y, helped by new customer wins and expansion of existing contracts, with recurring revenue reaching 75% of total revenue in Q422 compared to 51% for the full year. Management expects to meet market expectations for FY23; our FY23 forecasts are substantially unchanged and we introduce FY24 forecasts that factor in ARR growth of 32%.

INDUSTRY OUTLOOK

With its workflow management software, Checkit is focused on connecting and empowering deskless mobile workers who are not able to use desktop software in their day-to-day working environment. Only a small proportion of the current enterprise software market is designed for this group of workers. Checkit's sweet spot is supporting workers who perform a combination of routine tasks and infrequent but important tasks where the volume and variety of tasks is such that it is difficult to build a targeted application.

| Y/E Jan | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 13.2 | (2.5) | (3.1) | (5.2) | N/A | N/A |
| 2022 | 13.3 | (4.2) | (4.7) | (7.0) | N/A | N/A |
| 2023e | 11.2 | (7.8) | (8.8) | (8.1) | N/A | N/A |
| 2024e | 14.0 | (5.1) | (6.6) | (6.1) | N/A | N/A |

Sector: Technology

Price: 1.69PLN
Market cap: PLN310m
Market Warsaw Stock Exchange

Share price graph (PLN)

Company description

Founded in 2002, CI Games is a Warsaw-based developer and publisher of AA+/AAA multi-platform video games for a global audience. It specialises in first person shooter and action-driven titles and owns IP including the Sniper: Ghost Warrior (SGW) and Lords of the Fallen (LoF) franchises.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|------|------|
| Actual | (7.5) | 14.9 | 17.0 |
| Relative* | (7.7) | 30.9 | 55.6 |

* % Relative to local index

Analyst

Richard Williamson

CI Games (CIG)

INVESTMENT SUMMARY

CI Games confirmed Q122 net revenues of PLN12.9m, a 36% rise y-o-y (Q121: PLN9.5m), with adjusted EBITDA of PLN6.5m (Q121: PLN6.3m), a 51% margin, down from 66% in Q121 (FY21: 59%). However, with reduced levels of amortisation, PBT was up 45% to PLN5.0m (Q121: PLN3.5m). Net cash at period end stood at PLN29.7m. In Q222, CI Games announced a tender offer to buy out the 22% minority in United Label, funded by a PLN29m credit facility, which will also be used to support working capital and provide additional development flexibility. Despite falling sector multiples, CI Games' shares have held up well, though they trade at a significant discount to peers.

INDUSTRY OUTLOOK

Valuations in the games sector have come under significant pressure in H122, with investors punishing anything less than perfect performance with heavy markdowns from the 30x P/Es of 2021. In this context, CI Games' low valuation means the shares should not see the same reduction in multiples as the sector in 2022, with the potential for material upside in 2023.

| Y/E Dec | Revenue (PLNm) | EBITDA (PLNm) | PBT (PLNm) | EPS (fd) (gr) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|---------------|---------|----------|
| 2020 | 46.0 | 27.8 | 8.5 | 4.18 | 40.4 | 7.0 |
| 2021 | 105.5 | 62.5 | 44.9 | 16.12 | 10.5 | 5.7 |
| 2022e | 57.3 | 32.9 | 15.3 | 6.70 | 25.2 | 8.5 |
| 2023e | 272.2 | 129.4 | 102.0 | 44.59 | 3.8 | 4.3 |

Sector: Financials

Price: 82.1p
Market cap: £501m
Market: LSE

Share price graph (p)



Company description

Civitas Social Housing invests across the UK in care-based community housing and healthcare facilities, particularly specialised supported housing, for the benefit of working age adults with long-term care needs. Its investment objective is to provide an attractive level of income, with the potential for capital growth.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|--------|
| Actual | 1.5 | (4.9) | (29.2) |
| Relative* | (0.2) | (3.3) | (29.5) |

* % Relative to local index

Analyst

Martyn King

Civitas Social Housing (CSH)

INVESTMENT SUMMARY

Civitas Social Housing's (CSH's) FY22 NAV per share of 110.3p was in line with previous guidance and including DPS paid, the NAV total return was 6.9p, which continues the consistently positive returns of the five years since IPO. Reflecting CSH's robust financial and operational performance, Fitch recently reaffirmed its investment grade credit rating. Having met its 5.55p FY22 DPS target (+2.8%), CSH targets FY23 DPS of at least 5.70p (+2.7%). The FY22 EPRA earnings per share was 2% lower, primarily due to the time taken to deploy existing capital. DPS cover was 87% but is 97% on a look-through basis and should increase further with index-linked rent increases. If adopted, CSH's recently launched initiatives to promote greater regulatory alignment and address perceived lease risks should be positive for the sector without negatively impacting existing financial returns. We are reviewing our forecasts.

INDUSTRY OUTLOOK

We expect private capital to remain crucial in meeting the current and future needs for care-based social housing. It is widely recognised to improve lives in a cost-effective manner compared with the alternatives of residential care or hospitals.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 47.8 | N/A | 36.1 | 4.9 | 16.8 | 19.6 |
| 2022 | 50.7 | N/A | 44.8 | 4.8 | 17.1 | 13.5 |
| 2023e | 55.6 | N/A | 49.8 | 5.8 | 14.2 | 11.2 |
| 2024e | 57.0 | N/A | 51.5 | 6.0 | 13.7 | 10.9 |

Sector: Technology

Price: €3.89
Market cap: €179m
Market: Euronext Paris

Share price graph (€)



Company description

Claranova consists of three businesses focused on mobile and internet technologies: PlanetArt (digital photo printing; personalised gifts), Avanquest (consumer software) and myDevices (internet of things/IoT).

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|------|--------|
| Actual | 9.3 | 10.0 | (46.1) |
| Relative* | 6.4 | 14.2 | (42.7) |

* % Relative to local index

Analyst

Katherine Thompson

Claranova (CLA)

INVESTMENT SUMMARY

Claranova reported a revenue decline of 1% for the nine months to 31 March 2022, reflecting a strong performance in Avanquest offset by a tougher period for PlanetArt. The slowdown in PlanetArt's activities has pushed out the company's target to achieve €700m in revenue from FY23 to FY24 but the EBITDA margin target of 10% for FY23 still stands. We have revised our forecasts to reflect H1 results and Q322 revenue; we cut our PlanetArt growth forecasts for Q422/FY23 and factor in a contribution from pdfforge from FY23, resulting in reduced EBITDA forecasts for both years.

INDUSTRY OUTLOOK

PlanetArt is evolving from a digital photo printing business into a personalised e-commerce business and is focused on expanding its product offering geographically. Avanquest, the consumer software business, is focused on developing and marketing software in three key product areas: PDF, photo editing and security/privacy. The IoT business's myDevices platform provides a simple and effective way for SMEs and corporates to deploy IoT applications.

| Y/E Jun | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 409.1 | 20.6 | 11.3 | 20.04 | 19.4 | 7.4 |
| 2021 | 471.9 | 37.8 | 25.5 | 39.83 | 9.8 | 4.0 |
| 2022e | 474.7 | 37.6 | 23.6 | 38.25 | 10.2 | 4.7 |
| 2023e | 530.6 | 48.5 | 34.6 | 57.86 | 6.7 | 3.7 |

Sector: Technology

Price: €26.20
Market cap: €171m
Market Scale

Share price graph (€)



Company description

CLIQ Digital is a global streaming provider specialising in the direct marketing of affordable entertainment products and offering its members unlimited access to music, audiobooks, sports, movies and games. In FY21, 42% of sales were generated in Europe, 50% in North America and 8% in other regions.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|------|
| Actual | 1.4 | (1.1) | 4.2 |
| Relative* | 0.6 | 4.2 | 23.6 |

* % Relative to local index

Analyst

Max Hayes

CLIQ Digital (CLIQ)

INVESTMENT SUMMARY

CLIQ Digital has updated its business plan and lifted guidance, raising the FY22 revenue target from €210m to €250m, with EBITDA up from over €33m to over €38m. We have increased our forecasts, with FY23e revenue also raised (from €290m to €300m). This follows February's upgrade, implying that its marketing approach continues to pay off. Management is targeting €500m of revenues by FY25, which, in our view, is demanding but achievable. On 25 July, CLIQ announced that it had increased its existing credit facilities by €24m to €37.5m (option to extend to €57.5m), which management expects to support growth both organically and via acquisitions at a lower financing cost than its previous agreement.

INDUSTRY OUTLOOK

Demand for mobile entertainment has grown rapidly over the last decade, particularly in 2020 due to COVID-19 and related lockdowns. Smartphone penetration, which is now at 78% of the global population, has been key to driving demand. Cloud-gaming is one of CLIQ's current primary focuses, where Grand View Research's forecast is for global sales growth of 48% y-o-y until 2027.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 107.0 | 15.9 | 14.4 | 116.00 | 22.6 | 10.8 |
| 2021 | 150.0 | 27.2 | 25.3 | 259.16 | 10.1 | 6.4 |
| 2022e | 250.0 | 38.0 | 36.5 | 371.80 | 7.0 | 4.6 |
| 2023e | 300.0 | 47.6 | 45.9 | 468.61 | 5.6 | 3.6 |

Sector: Aerospace & defence

Price: 551.0p
Market cap: £227m
Market AIM

Share price graph (p)



Company description

Cohort is an AIM-listed defence and security company operating across six divisions: MASS (32% of H122 sales), SEA (23%), MCL (13%), the 80%-owned Portuguese business EID (4%), the 81%-owned Chess Technologies based in the UK (10%), and ELAC SONAR (18%).

Price performance

| % | 1m | 3m | 12m |
|-----------|------|-------|-----|
| Actual | 18.4 | (1.6) | 9.1 |
| Relative* | 16.4 | 0.0 | 8.7 |

* % Relative to local index

Analyst

Andy Chambers

Cohort (CHRT)

INVESTMENT SUMMARY

Cohort's defence and security orientation has proven resilient during the pandemic despite challenges at EID and Chess in FY22. MCL, SEA, MASS and ELAC all progressed although MASS faced some delays in H222. While FY22 revenues were below management plans, earnings were in line. Strong order intake of £186m drove the record £291m closing backlog, with £127m deliverable in FY23 covering 78% of sales expectations, which has increased to 90% in July. Net funds of £11m beat expectations with a new, extended £50m banking facility agreed in mid-July supporting future growth investment.

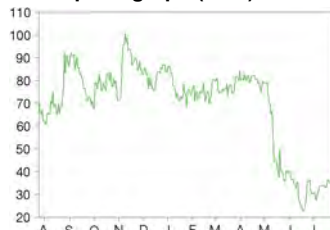
INDUSTRY OUTLOOK

Cohort is heavily influenced by activities in defence and security (92% of FY22 sales). These markets require highly differentiated technologies and services with high barriers to entry based on customer relationships, regulation and high-level security clearances. Defence is generally resilient in periods of significant economic disruption. The last UK Strategic Defence and Security Review focused on some of Cohort's key strengths and was followed by a 10% increase in spending plans until 2025, with the war in Ukraine likely to focus more resources on global security.

| Y/E Apr | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 143.3 | 22.1 | 17.9 | 33.3 | 16.5 | 10.7 |
| 2022 | 137.8 | 19.4 | 14.7 | 34.6 | 15.9 | 9.8 |
| 2023e | 164.4 | 21.9 | 17.7 | 34.2 | 16.1 | 12.1 |
| 2024e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Financials

Price: SEK33.75
Market cap: SEK2302m
Market: Nasdaq FN Premier

Share price graph (SEK)

Company description

CoinShares International develops innovative infrastructure, financial products and services for the digital asset class.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (5.1) | (56.1) | (48.6) |
| Relative* | (12.3) | (53.1) | (35.8) |

* % Relative to local index

Analyst

Milosz Papst

CoinShares International (cs)

INVESTMENT SUMMARY

CoinShares International (CS) is a fintech created to support the emergence of digital assets as a new investible asset class. However, it is more than a simple beta play on the bitcoin price as its proprietary technology facilitates regulated issuance platforms (with CS's ETP AUM at £3.1bn at end-March 2022) and gains derived from capital markets activities, including liquidity provisioning, non-directional trading, decentralised finance income and fixed income activities. Hence, CS benefits from the inherent high volatility of digital assets and in turn offers a certain level of downside protection in the case of adverse digital asset price performance.

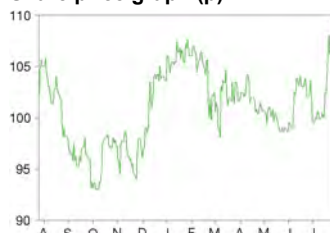
INDUSTRY OUTLOOK

Digital assets are a new, distinct asset class, with growing acceptance among retail and now also institutional investors, including corporates. We also note a significant change in the narrative of major investment banks, which are (re)starting their cryptocurrency desks and allowing wealthy clients access to crypto investments. We forecast global allocations to digital assets of 2.0% by FY25 and 2.5% by FY30 (<1.0% currently), although the early adoption stage, high volatility and susceptibility to material price de-ratings during bear markets (like the current one) suggest that growth may not be entirely smooth.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 18.4 | 22.1 | 20.7 | 28.0 | 9.7 | N/A |
| 2021 | 80.9 | 121.7 | 113.8 | 164.0 | 1.7 | N/A |
| 2022e | 51.9 | 41.0 | 26.4 | 46.9 | 5.8 | 0.6 |
| 2023e | 37.1 | 42.6 | 29.4 | 40.0 | 6.8 | N/A |

Sector: Property

Price: 107.6p
Market cap: £474m
Market: LSE

Share price graph (p)

Company description

CREI is a London Main Market-listed REIT focused on commercial property in the UK outside London. It is income-focused, with a commitment to pay a high but sustainable and covered dividend.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-----|-----|
| Actual | 5.5 | 6.5 | 5.3 |
| Relative* | 3.8 | 8.3 | 4.9 |

* % Relative to local index

Analyst

Martyn King

Custodian REIT (CREI)

INVESTMENT SUMMARY

Custodian REIT's (CREI) FY22 NAV total return was 28.5% and while returns were substantially driven by capital growth, EPRA earnings and DPS also showed good progress. NAV per share increased to 119.7p from 97.6p at end-FY21, including like-for-like valuation growth of 4.0%, still driven by industrial assets and retail warehouses (around two-thirds of the portfolio) but showing signs of broadening. EPRA EPS increased to 5.9p from 5.6p, including lower doubtful debt provisions as rent collection returned to normal and an accretive contribution from Drum since its acquisition in November. DPS increased to 5.25p in line with CREI's stated target, covered 110.3% by earnings, and the FY23 target is for at least 5.50p. Since reporting FY22 results, CREI has invested c £26m net of sales, adding c £2m to passing rent.

INDUSTRY OUTLOOK

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Despite a deteriorating economic outlook market momentum has thus far been maintained. Interest rates are rising to combat inflation but remain relatively low in real terms. Like other real assets, commercial property has the potential to offer a degree of inflation hedging.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 38.1 | 33.4 | 28.7 | 7.00 | 15.4 | 14.2 |
| 2021 | 33.1 | 28.5 | 23.7 | 5.64 | 19.1 | 19.0 |
| 2022e | 36.0 | 30.8 | 25.9 | 6.04 | 17.8 | 14.6 |
| 2023e | 39.4 | 33.9 | 28.5 | 6.48 | 16.6 | 14.8 |

Sector: Technology

Price: ZAR45.14
Market cap: ZAR10010m
Market: JSE

Share price graph (ZAR)

Company description

Datatec is a South Africa-listed multinational information communication technology business serving clients globally, predominantly in the networking and telecoms sectors. Its three divisions are Westcon International (distribution), Logicalis (IT services) and Analysys Mason (consulting).

Price performance

| % | 1m | 3m | 12m |
|-----------|------|------|-------|
| Actual | 29.4 | 20.2 | 106.9 |
| Relative* | 26.7 | 23.7 | 107.8 |

* % Relative to local index

Analyst

Richard Williamson

Datatec (DTCJ)

INVESTMENT SUMMARY

Datatec has announced the management buyout of Analysys Mason, its TMT research and management consultancy arm, backed by Bridgepoint Capital for an EV of up to £210m (US\$260m), 2.9x FY22 EV/sales and 14.4x FY22 EV/adjusted EBITDA (excluding share-based payment charges). Management's strategic review has started to unpick the group's embedded value with the sale of Analysys Mason leaving Datatec as a simpler group with two principal businesses, Logicalis (IT services) and Westcon (IT distribution). The maximum proceeds receivable by Datatec are US\$176m (c 38% of Datatec's current market capitalisation), with the net proceeds to be returned to shareholders.

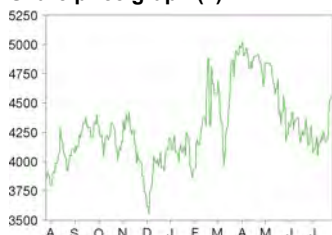
INDUSTRY OUTLOOK

Datatec has seen strong growth globally, with elevated demand for networking, cybersecurity and cloud infrastructure. Amidst continuing economic and geopolitical uncertainties, there are signs that global growth is slowing, but we expect the established technology trends to persist, underpinned by an unwinding of the record backlog during H223/FY24.

| Y/E Feb | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2021 | 4109.5 | 130.1 | 73.1 | 13.2 | 20.4 | 3.4 |
| 2022 | 4636.8 | 177.1 | 85.0 | 18.2 | 14.8 | 3.1 |
| 2023e | 4919.2 | 190.9 | 95.9 | 19.0 | 14.1 | 3.0 |
| 2024e | 5116.9 | 201.2 | 107.3 | 24.5 | 11.0 | 2.9 |

Sector: Media

Price: ¥4555.00
Market cap: ¥1313707m
Market: TSE

Share price graph (¥)

Company description

Dentsu Group is a holding company with two operational networks: Dentsu Japan Network (DJN) and Dentsu International (DI). Operating in over 145 countries, Dentsu Group provides a wide range of client-centric integrated communications, media and digital services.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|------|
| Actual | 8.3 | (5.0) | 19.7 |
| Relative* | 4.1 | (8.3) | 17.3 |

* % Relative to local index

Analyst

Fiona Orford-Williams

Dentsu Group (4324)

INVESTMENT SUMMARY

In May, Dentsu edged up its FY22 organic growth guidance to a range of 4–5%, from 4% previously, following a strong Q122 performance, particularly at Dentsu International. Customer Transformation & Technology (CT&T) continues to build, accounting for 31.5% of group net revenues in the period. Management remains confident of a good runway of growth. Group operating margin rose from 20.2% in Q121 to 21.2%, up 140bp at constant currency. Q222 figures will be released mid-August. FY22 guidance remains for a 17.7% operating margin, implying some circumspection on costs for the remainder of the year.

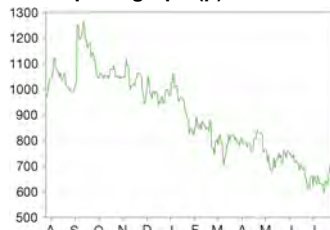
INDUSTRY OUTLOOK

CT&T benefits from structural tailwinds as companies globally look to invest in making their businesses best equipped to meet the demands of their own customers, a process which may even accelerate as economic pressures become more pronounced. Dentsu's global ad spend forecast is +9.2% for FY22, with further gains of +4.6% for FY23 and +5.8% for FY24 pencilled in. Digital spend is forecast at 55.5% of global ad spend in FY22, with linear TV the next largest media, making up 26.9%. The Japanese ad market still lags the digital transition curve, with TV prominent. Digital is faster growing but is still well below the global share.

| Y/E Dec | Revenue (¥m) | EBITDA (¥m) | PBT (¥m) | EPS (fd) (¥) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 939243.0 | 90063.0 | 123470.0 | 249.0 | 18.3 | N/A |
| 2021 | 1085592.0 | 195006.0 | 146021.0 | 389.0 | 11.7 | 5.0 |
| 2022e | 1225000.0 | 207128.0 | 168635.0 | 414.0 | 11.0 | 6.6 |
| 2023e | 1275000.0 | 214528.0 | 176604.0 | 445.0 | 10.2 | 6.2 |

Sector: Electronics & elec eqpt

Price: 691.0p
Market cap: £660m
Market: LSE

Share price graph (p)

Company description

discoverIE is a leading international designer and manufacturer of customised electronics to industry, supplying customer-specific electronic products and solutions to original equipment manufacturers.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 9.5 | (16.3) | (27.3) |
| Relative* | 7.7 | (15.0) | (27.6) |

* % Relative to local index

Analyst

Katherine Thompson

discoverIE Group (DSCV)

INVESTMENT SUMMARY

discoverIE has made a small bolt-on acquisition within its Sensing & Connectivity division for £5m in cash. CDT is a UK-based designer and manufacturer of customised plastic enclosures for circuit boards, membrane keypads and associated electronic components; its main markets are well-aligned with discoverIE's strategic growth markets. CDT, a high-margin business, provides cross-selling opportunities and should support more complex integrated designs within the Contour business cluster. We estimate the deal is earnings accretive, upgrading our underlying EPS forecasts by 1.0% in FY23 and 1.2% in FY24.

INDUSTRY OUTLOOK

discoverIE specialises in the design and manufacture of technically demanding, bespoke electronics for industrial applications with operations throughout Europe and increasingly outside Europe. The company is focused on four target markets comprising three-quarters of group sales – renewables, electrification of transportation, medical and industrial & connectivity – all of which are long-term structural growth markets.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 302.8 | 44.0 | 28.3 | 23.4 | 29.5 | 10.8 |
| 2022 | 379.2 | 56.1 | 41.0 | 32.1 | 21.5 | 15.1 |
| 2023e | 402.6 | 59.3 | 42.5 | 32.3 | 21.4 | 14.8 |
| 2024e | 415.3 | 61.0 | 44.2 | 33.4 | 20.7 | 12.3 |

Sector: Technology

Price: A\$0.19
Market cap: A\$63m
Market: ASX

Share price graph (A\$)

Company description

Doctor Care Anywhere is a fast-growing telehealth company focused on delivering high-quality care to its patients, while reducing the cost of providing healthcare for health insurers and healthcare providers.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|--------|
| Actual | 23.3 | (31.5) | (78.2) |
| Relative* | 19.0 | (24.0) | (76.2) |

* % Relative to local index

Analyst

Max Hayes

Doctor Care Anywhere Group (DOC)

INVESTMENT SUMMARY

Doctor Care Anywhere Group's (DOC) Q122 results showed continuing revenue momentum from FY21, as well as a significant expansion in its gross margin as the costs of delivering consultations reverted to more normalised levels. Over the quarter, DOC significantly reduced its overheads and believes the platform's operating leverage will allow the group to scale and reach its goal of EBITDA run-rate profitability by H123.

INDUSTRY OUTLOOK

Statista forecasts that the global telehealth market will grow at a CAGR of 25% from US\$49.9bn in 2019 to US\$459.8bn (8.2x) by 2030, primarily driven by COVID-19-related changes in the habits of consumers and providers. Despite varying industry estimates, the consensus that telehealth is poised for higher adoption and robust growth remains broadly consistent. Key growth drivers for increased telehealth adoption include increased prevalence of chronic diseases, long waiting times at hospitals, greater need for cost-saving in healthcare delivery, a growing number of smartphone users and advances in consumer information and communications technologies.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 11.6 | (11.6) | (13.5) | (7.76) | N/A | N/A |
| 2021 | 25.0 | (18.0) | (19.3) | (5.90) | N/A | N/A |
| 2022e | 36.2 | (13.7) | (14.7) | (4.08) | N/A | N/A |
| 2023e | 50.4 | (0.8) | (1.9) | (0.53) | N/A | N/A |

Sector: Media

Price: 56.0p
Market cap: £65m
Market: AIM

Share price graph (p)

Company description

Ebiquity is a world leader in media investment analysis, harnessing data to provide independent, fact-based advice, enabling brand owners to perfect media investment decisions and improve business outcomes.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|-----|
| Actual | 5.7 | (20.0) | 0.9 |
| Relative* | 3.9 | (18.7) | 0.5 |

* % Relative to local index

Analyst

Fiona Orford-Williams

Ebiquity (EBQ)

INVESTMENT SUMMARY

Ebiquity is an independent and trusted partner to brand owners, helping them make best use of their media budgets and drive maximum return. A harshening macro consumer backdrop may heighten anxiety and prompt more rigorous scrutiny of advertising spend, lifting demand for Ebiquity's products and services. Highlights from the group's H122 trading update include double-digit revenue growth and underlying operating profit more than doubling year-on-year, exceeding management's expectations. Its results have already materially benefitted from Ebiquity's acquisitions of Media Management and MediaPath in April, and we expect both to further Ebiquity's geographic reach and bring in strong client rosters. In our view, the improving business quality and prospects for margin growth are not reflected in the share price.

INDUSTRY OUTLOOK

Google's withdrawal of support for third-party cookies from FY23 and increased regulatory scrutiny of privacy considerations mean that the digital media ecosystem is both extremely complex and in transition. The need for advertisers to be guided to navigate, while optimising and benchmarking their spend, is unlikely to diminish, with harsher economic circumstances also driving greater emphasis on the return on spend.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 55.9 | 1.8 | (1.3) | (1.9) | N/A | 127.6 |
| 2021 | 63.1 | 6.8 | 4.1 | 2.7 | 20.7 | 5.9 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Food & drink

Price: C\$0.60
Market cap: C\$68m
Market: TSX-V

Share price graph (C\$)

Company description

Else Nutrition is a plant-based baby food manufacturer. Its minimally processed formula is 100% plant-based, dairy and soy free, organic, vegan, gluten free and GMO free. Else has started to roll out its product beyond the US market and is expanding its product offering.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (14.3) | (55.9) | (79.1) |
| Relative* | (14.5) | (51.5) | (77.9) |

* % Relative to local index

Analyst

Sara Welford

Else Nutrition (BABY)

INVESTMENT SUMMARY

Else Nutrition has a globally patented, 100% plant-based dairy- and soy-free formula, which offers a clean-label alternative for babies who are intolerant to dairy and soy and to families who are flexitarian or seeking more sustainable food options. It launched its toddler formula in August 2020 and successfully built sales infrastructure in the US during 2021, rolling out sales online and in-store. It has expanded by launching a nutritional drink for children and, more recently, a line of baby cereal. It is in the process of expanding into Canada, Western Europe and China during H222. Its infant formula is undergoing rigorous testing before launch, expected in FY25. Momentum is clearly building, with geographic and product expansion as major catalysts for growth. In June, Else raised \$7.35m through an equity offering, leaving the company well capitalised to fund its ambitious growth plans.

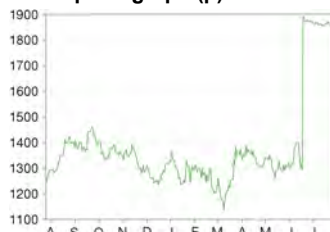
INDUSTRY OUTLOOK

The infant nutrition market was valued at c US\$ 79.4bn in 2020 and is expected to reach US\$132.4bn by 2026 (source: Mordor Intelligence, Else annual information form), a CAGR of 8.9%. In 2020, 40% of infant milk formula sold in the US was specialty cow's milk formula, catering to allergies/intolerances (source: US market data Euromonitor 2020).

| Y/E Dec | Revenue (C\$m) | EBITDA (C\$m) | PBT (C\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|--------------|---------|----------|
| 2020 | 1.5 | (7.8) | (8.0) | (0.10) | N/A | N/A |
| 2021 | 4.7 | (15.1) | (15.5) | (0.16) | N/A | N/A |
| 2022e | 13.6 | (16.4) | (17.3) | (0.17) | N/A | N/A |
| 2023e | 33.0 | (14.4) | (16.8) | (0.16) | N/A | N/A |

Sector: Technology

Price: 1846.0p
Market cap: £1161m
Market: AIM

Share price graph (p)

Company description

EMIS is a software supplier with two divisions. EMIS Health supplies integrated care technology to the NHS, including primary, community, acute and social care. EMIS Enterprise is a B2B software provider to the UK healthcare market, including medicines management, partner businesses, patient-facing services and analytics.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|------|------|
| Actual | (1.2) | 41.8 | 48.9 |
| Relative* | (2.8) | 44.1 | 48.3 |

* % Relative to local index

Analyst

Katherine Thompson

EMIS Group (EMIS)

INVESTMENT SUMMARY

EMIS has received an offer for the entire issued and to be issued share capital of the company at 1,925p per share. The bidder is Bordeaux UK Holdings II Limited, an affiliate of Optum Health Solutions (UK) Limited which is a subsidiary of UnitedHealth Group. The board is recommending the offer; the intention is for the acquisition to be implemented by means of a court-sanctioned scheme of arrangement.

INDUSTRY OUTLOOK

For the purposes of the Takeover Code, Edison is deemed to be connected with EMIS as a provider of paid-for research. Under Rule 20.1 Edison must not include any profit forecast, quantified financial benefits statement, asset valuation or estimate of other figures key to the offer, except to the extent that such forecasts, statements, valuations or estimates have been published prior to the offer period (as defined in the Takeover Code) by an offeror or the offeree company (as appropriate) in accordance with the requirements of the Code. Consequently we have removed our estimates until the offer period ends.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 159.5 | 53.5 | 43.4 | 56.4 | 32.7 | 18.1 |
| 2021 | 168.2 | 54.7 | 43.5 | 55.0 | 33.6 | 23.2 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Technology

Price: A\$0.93
Market cap: A\$347m
Market: ASX

Share price graph (A\$)

Company description

EML Payments is a payment solutions company specialising in the prepaid stored value market, with mobile, physical and virtual card offerings. It manages thousands of programmes across 27 countries in Europe, North America and Australia.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (34.7) | (65.7) | (75.6) |
| Relative* | (37.0) | (62.0) | (73.3) |

* % Relative to local index

Analyst

Katherine Thompson

EML Payments (EML)

INVESTMENT SUMMARY

Recent engagement with the Central Bank of Ireland (CBI) has confirmed that EML Payments' Irish subsidiary will need to undertake further work to meet the CBI's risk assessment requirements. This is likely to push the final third-party validation process into 2023. With Euro-based float worth c A\$800m at the end of Q322, the company estimates that the recent European Central Bank 0.5% rate rise should benefit its European business by c A\$4m on an annual basis, partially offsetting additional compliance costs. We maintain our forecasts pending FY22 results on 22 August.

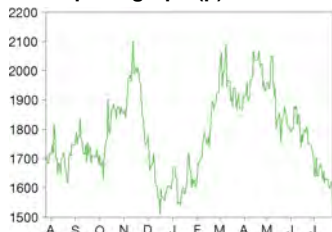
INDUSTRY OUTLOOK

In terms of market size, US\$1,848bn was loaded onto prepaid cards in 2019 and this is forecast to grow to US\$5,511bn by 2027, a CAGR of 14.6% (source: Applied Market Research). EML is keen to gain share of this fast-growing market and, as part of its Project Accelerator strategy to position the company at the forefront of payment-related technology, has made its first two investments via its FinLabs incubator.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|--------------|---------|----------|
| 2020 | 121.0 | 32.5 | 21.6 | 0.055 | 1690.9 | N/A |
| 2021 | 192.2 | 42.2 | 30.2 | 0.066 | 1409.1 | N/A |
| 2022e | 229.1 | 37.1 | 20.1 | 0.043 | 2162.8 | N/A |
| 2023e | 255.5 | 58.3 | 36.1 | 0.076 | 1223.7 | N/A |

Sector: Mining

Price: 1546.0p
Market cap: £3840m
Market: LSE

Share price graph (p)

Company description

Following its acquisitions of SEMAFO and Teranga, Endeavour has become one of the top 10 major gold producers globally, with seven mines in Côte d'Ivoire, Burkina Faso and Senegal plus a portfolio of development projects, all in the West African Birimian greenstone belt.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|-------|
| Actual | (11.3) | (20.5) | (6.9) |
| Relative* | (12.8) | (19.2) | (7.2) |

* % Relative to local index

Analyst

Lord Ashbourne

Endeavour Mining (EDV)

INVESTMENT SUMMARY

Endeavour's acquisitions of SEMAFO and Teranga have propelled it into the ranks of the top 10 gold producing companies globally with output of c 1.5Moz pa and a targeted all-in sustaining cost of US\$900/oz with c US\$100m available in annual synergies. It is now listed in London and was recently promoted into the FTSE 100 index.

INDUSTRY OUTLOOK

Endeavour has US\$166.6m in net cash, has added US\$342m in value to Fetekro and Kalana via updated pre-feasibility studies (100% basis) and has announced a comprehensive shareholder returns programme. In the meantime, exploration in FY16–21 yielded 11.4Moz in indicated gold resources and a second five-year plan aims to discover a further 15–20Moz by FY26. This success has increased combined production at Ity and Hounde to 0.5Moz pa until 2028. An expansion at Sabadola-Massawa has also been announced. Our most recent valuation of Endeavour was US\$35.88/share plus US\$4.30–7.45/share for exploration. Q222 results are scheduled for 3 August.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 1847.9 | 910.3 | 501.2 | 181.51 | 10.2 | 2.9 |
| 2021 | 2903.8 | 1517.3 | 756.5 | 203.21 | 9.1 | 3.3 |
| 2022e | 2492.1 | 1347.5 | 689.4 | 161.63 | 11.5 | 3.3 |
| 2023e | 2219.0 | 1223.2 | 762.7 | 183.21 | 10.1 | 3.9 |

Sector: Technology

Price: NOK3.14
Market cap: NOK670m
Market: Oslo

Share price graph (NOK)

Company description

Ensurge Micropower's solid-state lithium battery technology combines advanced energy cell design with proprietary materials and manufacturing innovation to produce thin, flexible batteries that can power safer and more capable wearable devices and connected sensors.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 4.7 | (18.4) | (47.9) |
| Relative* | 1.6 | (15.5) | (50.4) |

* % Relative to local index

Analyst

Anne Margaret Crow

Ensurge Micropower (ENSU)

INVESTMENT SUMMARY

Ensurge Micropower has announced that it expects to ship initial samples of the world's first milliampere hour (mAh) scale solid-state lithium microbatteries during the first half of August 2022. This is a critical step in the company's development because it already has formal agreements with five customers that are waiting for the samples. Furthermore, unlike most early-stage technology companies, it has a volume manufacturing facility, which it is preparing for delivery of commercial volumes of microbatteries to a lead customer by end 2022.

INDUSTRY OUTLOOK

Ensurge has also announced that it is raising NOK57m (US\$5.7m). NOK48.5m will be from the issue of convertible loans. These are repayable after one year, attract 5% pa interest and may be converted at NOK3.00 per share at the lenders' discretion. NOK8.5m will be through a private placing at NOK3.00 per share. Ensurge is also intensifying its search for strategic partners and evaluating future investment structures, including the possibility of direct investment into the California subsidiary. It is in discussions with investment banks in both Europe and the US, which it intends will introduce it to parties on both sides of the Atlantic interested in advanced battery investments.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|------------|------------|-------------|
| 2020 | 0.5 | (11.3) | (14.9) | (3.80) | N/A | N/A |
| 2021 | 0.0 | (14.6) | (17.2) | (1.26) | N/A | N/A |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Construction & blding mat

Price: 77.5p
Market cap: £112m
Market AIM

Share price graph (p)

Company description

Epwin Group supplies functional low-maintenance exterior building products (including windows, doors, roofline and rainwater goods) into a number of UK market segments and is a modest exporter.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (3.5) | (13.3) | (26.2) |
| Relative* | (5.1) | (11.9) | (26.5) |

* % Relative to local index

Analyst

Andy Murphy

Epwin Group (EPWN)

INVESTMENT SUMMARY

Epwin's FY21 results exceeded our modestly upgraded estimates following a year-end update. Divisionally, Extrusion & Moulding absorbed more input cost inflation and operational pressures, but Fabrication & Distribution had a very strong year, supplemented by three acquisitions. The other highlights were confirmed de-leveraging in line with guidance and a confident DPS uplift. We have raised estimates for FY22 and FY23, including a stronger dividend expectation. The AGM statement confirmed that the RMI market remained robust and that revenue for the first four months was up 15%. Epwin remains on track to achieve FY22 expectations.

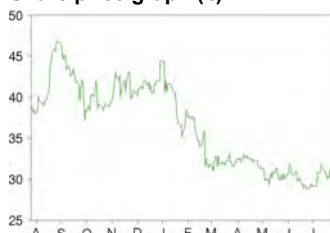
INDUSTRY OUTLOOK

Epwin is exposed to both repair, maintain, improve (RMI, c 70% revenue) and newbuild (c 30%) in the UK housing market. In the market recovery phase from the impact of the COVID-19 pandemic, RMI has clearly been the stronger sub-sector. UK newbuild fundamentals remain favourable also.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 241.0 | 26.0 | 5.0 | 4.0 | 19.4 | 4.7 |
| 2021 | 329.6 | 34.8 | 13.3 | 8.8 | 8.8 | 3.2 |
| 2022e | 350.4 | 36.5 | 14.5 | 8.1 | 9.6 | 3.4 |
| 2023e | 355.5 | 38.4 | 16.2 | 8.8 | 8.8 | 3.0 |

Sector: Technology

Price: €30.50
Market cap: €306m
Market Scale

Share price graph (€)

Company description

EQS is a leading international provider of regulatory technology in the fields of corporate compliance and investor relations. Its products enable corporate clients to fulfil complex national and international disclosure obligations, minimise risks and communicate transparently with stakeholders.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 5.9 | (3.5) | (23.4) |
| Relative* | 5.2 | 1.7 | (9.1) |

* % Relative to local index

Analyst

Fiona Orford-Williams

EQS Group (EQS)

INVESTMENT SUMMARY

EQS is in a strong position to build its client base as the EU whistleblowing directive comes into force across Europe. Delays in adoption of formal legislation are a frustration but do not detract from the strength of the underlying proposition. EQS retains its ambition to be the leading European cloud provider for global investor relations and corporate compliance solutions by 2025. The €45m raised in March will help fund the repayment of short-term bank and vendor loans during Q222. We see management's targets of €130m of group revenues and EBITDA margins of at least 30% for FY25 as demanding but achievable. Q222 figures are scheduled for 12 August.

INDUSTRY OUTLOOK

While EU whistleblowing regulation is now active, the December 2021 deadline for implementation in national laws was not met by most member states. The feedback and consultation period on the proposed legislation in the key German market should now be complete, with optimism that the law will be transposed prior to the summer and implemented in H222. We therefore expect the benefit to start to accrue more strongly through H222 and into FY23, as the experience in Denmark was of a last-minute surge of interest.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 37.6 | 4.8 | 0.4 | 4.12 | 740.3 | 58.3 |
| 2021 | 50.2 | 1.7 | (5.9) | (69.77) | N/A | N/A |
| 2022e | 70.0 | 7.5 | 0.0 | (0.08) | N/A | 63.3 |
| 2023e | 90.0 | 18.0 | 10.6 | 68.47 | 44.5 | 26.5 |

Sector: Technology

Price: €144.70
Market cap: €865m
Market: Euronext Growth

Share price graph (€)

Company description

Esker provides end-to-end SaaS-based document automation solutions supporting order-to-cash and procure-to-pay processes. In FY20, 56% of revenues were from Europe, 38% from the United States and the remainder from Asia and Australia.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|--------|
| Actual | 13.0 | (12.4) | (42.8) |
| Relative* | 10.0 | (9.1) | (39.1) |

* % Relative to local index

Analyst

Katherine Thompson

Esker (ALESK)

INVESTMENT SUMMARY

Esker reported Q222 revenue growth of 19% y-o-y (12% in constant currency), driven by 23% growth in SaaS revenues. Bookings intake was strong, with the annual recurring value (ARR) of bookings up 25% y-o-y. Despite the worsening economic environment, management maintained its outlook for FY22. A diverse customer base, the high level of recurring revenue, inflation-linked contracts and a strong balance sheet should mitigate the impact of rising inflation and interest rates.

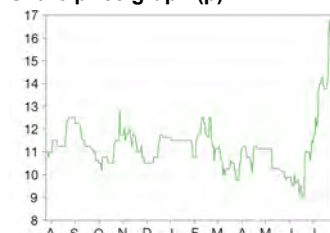
INDUSTRY OUTLOOK

Esker's document process automation (DPA) software operates across five areas: document delivery, accounts payable, accounts receivable, procurement and sales order processing. Competitors are different for each business process and consist of business process outsourcers and specialist DPA software companies. Customers move to using DPA software to reduce paper-related costs and errors in processing, to speed up the cash conversion cycle, to improve process visibility within the enterprise and to improve customer service.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 112.3 | 21.9 | 14.5 | 199.0 | 72.7 | 33.8 |
| 2021 | 133.6 | 25.7 | 18.2 | 239.0 | 60.5 | 29.1 |
| 2022e | 158.0 | 29.7 | 21.4 | 276.0 | 52.4 | 33.9 |
| 2023e | 183.0 | 35.7 | 26.7 | 339.0 | 42.7 | 26.3 |

Sector: Technology

Price: 15.9p
Market cap: £34m
Market: AIM

Share price graph (p)

Company description

Filtronic is a designer and manufacturer of advanced radio frequency communications products supplying a number of market sectors including mobile telecommunications infrastructure, public safety, defence and aerospace.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|------|------|
| Actual | 49.4 | 42.7 | 44.3 |
| Relative* | 47.0 | 45.0 | 43.7 |

* % Relative to local index

Analyst

Anne Margaret Crow

Filtronic (FTC)

INVESTMENT SUMMARY

Filtronic's post-close trading update notes that FY22 revenues will be broadly in line with market expectations, rising by 10% y-o-y to £17.1m. In addition, adjusted EBITDA will be materially ahead of market expectations at over £2.7m, mainly reflecting a higher-than-expected proportion of defence revenues. We have adjusted our FY22 estimates accordingly and left our FY23 estimates, which are underpinned by a growing orderbook for 5G XHaul transceivers, unchanged.

INDUSTRY OUTLOOK

Since gross margins are likely to be lower year-on-year in FY23 because of the lower proportion of defence orders and overheads are likely to be higher reflecting the investment in radio frequency engineering and direct sales during FY22, we model a year-on-year drop in EBITDA (though an increase versus FY21), even though revenue growth is modelled at 11%. Management intends that this investment will result in stronger revenue and profit growth during FY24 and FY25 as the group diversifies into adjacent markets such as 5G test equipment, private low-latency links and broadband communications networks based on networks of multiple high altitude platform stations and low earth orbit satellites.

| Y/E May | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 17.2 | 1.2 | 0.1 | 0.05 | 318.0 | 28.0 |
| 2021 | 15.6 | 1.8 | 0.1 | 0.14 | 113.6 | 18.8 |
| 2022e | 17.1 | 2.7 | 1.5 | 0.66 | 24.1 | 12.7 |
| 2023e | 19.0 | 2.1 | 0.9 | 0.42 | 37.9 | 16.3 |

Sector: Financials

Price: 41.8p
Market cap: £132m
Market: LSE

Share price graph (p)

Company description

Foxtons Group is London's leading and most widely recognised estate agency. It operates from a network of 57 interconnected branches offering a range of residential related services which are split into three separate revenue streams: sales, lettings and mortgage broking.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|-------|--------|
| Actual | 19.4 | (0.2) | (15.9) |
| Relative* | 17.5 | 1.4 | (16.2) |

* % Relative to local index

Analyst

Andy Murphy

Foxtons Group (FOXT)

INVESTMENT SUMMARY

Foxtons Group's core London market was robust throughout 2021 and the FY results highlighted the recovery, the contribution from recent acquisitions and the momentum carried over into 2022. Focus on M&A of lettings books and Build to Rent growth are likely to drive longer-term growth. Q122 saw the company increase revenue by 8% and Q2 started well with a robust increase in the pipeline. We retain our underlying assumptions and value the company at 128p/share. Foxtons acquired Gordon and Co and Stones on 26 May adding c 2,500 tenancies. It then appointed Guy Gittings from Chestertons as CEO elect.

INDUSTRY OUTLOOK

Foxtons is almost entirely focused on the London market where both the lettings and sales markets are recovering as London, and rest of the UK, head towards a 'new normal'.

Foxtons' Greater London region contains 13% of the UK population and by value accounts for 33% of sales and 38% of UK lettings.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 93.6 | 15.7 | 1.6 | (0.08) | N/A | 30.5 |
| 2021 | 126.5 | 25.1 | 10.0 | (0.52) | N/A | 32.2 |
| 2022e | 132.3 | 26.5 | 12.4 | 3.204 | 13.0 | 11.0 |
| 2023e | 137.1 | 27.7 | 14.6 | 3.577 | 11.7 | 9.4 |

Sector: Consumer support services

Price: 7530.0p
Market cap: £2473m
Market: LSE

Share price graph (p)

Company description

Games Workshop is a leading international specialist designer, manufacturer and multi-channel retailer of miniatures, scenery, artwork and fiction for tabletop miniature games set in its fantasy Warhammer worlds.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|-----|--------|
| Actual | 17.9 | 1.0 | (36.9) |
| Relative* | 16.0 | 2.6 | (37.2) |

* % Relative to local index

Analyst

Russell Pointon

Games Workshop Group (GAW)

INVESTMENT SUMMARY

Games Workshop's FY22 (May 2022) core revenue of £386.8m and PBT of £156.5m compare with the recent trading update, which indicated 'core' revenue of not less than £385m and PBT of not less than £155m. These represent growth rates of 9.5% and 3.6% y-o-y respectively. The core revenue performance was strong following the superior growth rates achieved in FY21 and would have been greater without disruption to sales in Australia due to freight, the forced pausing of activities in China and lost revenue from Russia (management estimates the latter to be £4m in a full year). Despite the strong revenue growth core operating profit declined by c 4% to £131.7m, a margin decline of 470bp to 34% as a greater inventory provision, freight and carriage costs, including post-Brexit costs into Europe, and investment in staff affected gross margin, offset by lower opex relative to revenue mainly due to a lower profit share to staff. Our forecasts are under review.

INDUSTRY OUTLOOK

Games Workshop is the global leader for tabletop miniature gaming, a market it created. Tabletop miniature gaming is the fastest-growing segment of the global non-digital games market, which is expected to grow at a CAGR of 9% between 2017 and 2023 and reach a value exceeding \$12bn.

| Y/E May | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 353.2 | 178.3 | 150.9 | 370.5 | 20.3 | 18.6 |
| 2022 | 386.8 | 193.2 | 156.5 | 390.6 | 19.3 | 20.3 |
| 2023e | 407.3 | 189.6 | 160.5 | 390.9 | 19.3 | 15.8 |
| 2024e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Technology

Price: 455.8p
Market cap: £1148m
Market: AIM

Share price graph (p)

Company description

GB Group specialises in identity data intelligence. Its products/services enable customers to understand and verify clients and employees in fraud, risk management, compliance and customer on-boarding services. With headquarters in the UK, it operates across 17 countries.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 2.4 | (24.5) | (46.2) |
| Relative* | 0.8 | (23.3) | (46.4) |

* % Relative to local index

Analyst

Katherine Thompson

GB Group (GBG)

INVESTMENT SUMMARY

GBG reported strong underlying revenue growth for FY22 while profitability growth reflected the resumption of investment in the business. Revenue grew 11.4% (10.6% constant currency organic, 15.5% on an underlying basis) and adjusted operating profit grew 1.6% y-o-y with a margin of 24.3%. GBG has demonstrated the ability to navigate challenges with its performance over the COVID-19 pandemic and we view its diversified business (by geography and vertical) as a strength in an uncertain market environment. Our forecasts are substantially unchanged and in our view the valuation has become increasingly detached from the company's growth potential.

INDUSTRY OUTLOOK

Globalisation and the growth in internet trading have also resulted in the need for higher compliance standards in light of the rising scope and financial impact of cybercrime. This, in turn, is driving the demand for more complex and comprehensive solutions for the verification of personal data and the reduction of identity-related fraud.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 217.7 | 61.4 | 56.7 | 22.4 | 20.3 | N/A |
| 2022 | 242.5 | 62.2 | 57.1 | 20.2 | 22.6 | N/A |
| 2023e | 300.8 | 75.8 | 67.7 | 20.4 | 22.3 | N/A |
| 2024e | 337.0 | 85.5 | 78.0 | 22.8 | 20.0 | N/A |

Sector: General industrials

Price: 408.0p
Market cap: £1017m
Market: LSE

Share price graph (p)

Company description

Genuit is a leading supplier of largely plastic building products and systems. Operations in the UK (c 90% of revenue) address a broad range of sectors including residential, commercial and civil building demand and a number of subsectors within them.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 2.6 | (7.1) | (36.1) |
| Relative* | 1.0 | (5.6) | (36.3) |

* % Relative to local index

Analyst

Andy Murphy

Genuit Group (GEN)

INVESTMENT SUMMARY

Genuit announced FY21 PBT norm of £91.1m (EPS 30.2p) ahead of our £86.7m (28.6p) expectation. Like-for-like revenue growth was 12.9% supplemented by acquisitions to 33% on a reported basis and the mix was slightly more in favour of Commercial & Infrastructure (C&I). Residential Systems (RS) generated the EBIT outperformance, including a 19.3% full year margin. The declared FY dividend of 12.2p and core net debt was £145m (pre IFRS 16). Since then, the trading update covering the first four months of FY22 showed total revenue up 8.3%, and up 6.3% on a like-for-like basis. C&I grew 9% and RS increased 7.8%, both growth due to underlying demand, pricing and M&A. Our estimates are under review.

INDUSTRY OUTLOOK

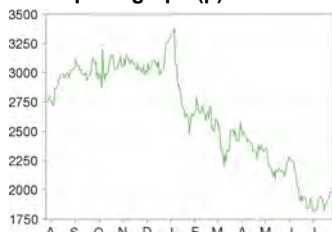
The Construction Products Association projections include a strong post COVID-19 rebound in 2021 followed by 4.8% in 2022.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 398.6 | 63.4 | 35.7 | 13.3 | 30.7 | 14.5 |
| 2021 | 594.3 | 120.3 | 91.1 | 30.2 | 13.5 | 11.8 |
| 2022e | 604.3 | 128.3 | 94.3 | 31.1 | 13.1 | 8.3 |
| 2023e | 638.3 | 137.3 | 103.5 | 34.2 | 11.9 | 7.6 |

Sector: Food & drink

Price: 1956.0p
Market cap: £1996m
Market: LSE

Share price graph (p)



Company description

With 2,224 shops and 12 manufacturing and distribution centres, Greggs is the leading UK 'food-on-the-go' retailer. It uses vertical integration to offer differentiated products at competitive prices. Its ambition is to grow revenue to £2.4bn by FY26.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 2.0 | (17.8) | (27.1) |
| Relative* | 0.3 | (16.5) | (27.4) |

* % Relative to local index

Analyst

Russell Pointon

Greggs (GRG)

INVESTMENT SUMMARY

Greggs' AGM trading update indicated it continues to trade well in what has undoubtedly become a more challenging environment due to deteriorating consumer confidence. In the 19 weeks to 14 May 2022, sales increased by c 31% to £495m, including like-for-like sales growth in company-managed stores of 27.4%, and 15.8% in the most recent 10 weeks. Trading is 'flattered' by the easy comparatives provided by COVID-19 restrictions in 2021. Management's expectation of no material profit progression in FY22 is unchanged as it believes further selective price increases will be required to offset higher cost inflation than originally anticipated, which is likely to be the case for its competitors.

INDUSTRY OUTLOOK

Greggs' ambition to double revenue by FY26 has four key growth drivers: growing and developing the estate; leveraging digital channels; extending trading hours to the evening; and making Greggs mean more to more people. All will be enabled by higher investment in the supply chain and systems.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 811.3 | 115.4 | (12.9) | (12.1) | N/A | 32.1 |
| 2021 | 1229.7 | 259.0 | 145.6 | 114.3 | 17.1 | 6.4 |
| 2022e | 1429.0 | 266.9 | 146.9 | 118.0 | 16.6 | 6.9 |
| 2023e | 1630.0 | 307.5 | 165.3 | 122.3 | 16.0 | 6.1 |

Sector: Financials

Price: 880.0p
Market cap: £337m
Market: LSE

Share price graph (p)



Company description

Gresham House is a specialist alternative asset manager focused on sustainable investments with strategies in public and private equity and real assets including forestry, renewable energy, battery storage, housing and sustainable infrastructure.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|-------|
| Actual | 6.0 | (7.4) | (3.3) |
| Relative* | 4.3 | (5.9) | (3.7) |

* % Relative to local index

Analyst

Andrew Mitchell

Gresham House (GHE)

INVESTMENT SUMMARY

Gresham House has a strong position in alternative asset management with a sustainability focus, areas that are expected to experience continued strong growth. Many of the real assets managed are deemed to offer a measure of inflation protection. Most assets managed are in long-term structures generating an average gross revenue margin of 1%. The group is ahead of schedule in delivering its five-year plan and has established a successful track record for acquisitions. Employees are aligned with shareholders, holding c 10% of the shares.

INDUSTRY OUTLOOK

With c 85% of AUM in real assets and private equity, the group is well-positioned to weather current market conditions. The H122 trading update in July supported this, showing AUM growth of 11% to £7.3bn (+8% organic). Gresham House expects to achieve adjusted operating profit and margins at least in line with market expectations for H122 and FY22. We have maintained our estimates ahead of the H122 results in September.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 41.9 | 12.1 | 12.1 | 32.92 | 26.7 | 17.9 |
| 2021 | 70.4 | 20.5 | 20.2 | 49.31 | 17.8 | 15.9 |
| 2022e | 74.2 | 26.1 | 25.9 | 52.14 | 16.9 | 13.2 |
| 2023e | 84.4 | 31.0 | 30.8 | 58.55 | 15.0 | 11.8 |

Sector: Financials

Price: 158.5p
Market cap: £109m
Market: AIM

Share price graph (p)

Company description

Helios Underwriting was established in 2007 primarily to provide investors with a limited liability direct investment to the Lloyd's insurance market. It is an AIM-quoted company, providing underwriting exposure to a diversified portfolio of syndicates.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|-----|
| Actual | (1.6) | (18.7) | 2.3 |
| Relative* | (3.2) | (17.4) | 1.9 |

* % Relative to local index

Analyst

Marius Strydom

Helios Underwriting (HUW)

INVESTMENT SUMMARY

Helios Underwriting is a successful aggregator of Lloyd's of London (Lloyd's) syndicate capacity, delivering a sixfold increase since FY16 and increasing the retained capacity to £172m for this year. This larger portfolio, alongside a hardening underwriting cycle, should fuel strong earnings growth. Helios's ability to acquire further limited liability vehicles (LLVs) is limited by capital constraints. This will slow capacity growth until FY24 when the hard premium cycle should deliver strong earnings, unless Helios can raise additional capital sooner. Increased funding could fuel strong acquisitive growth for Helios in the remaining £3bn pool of LLV capacity.

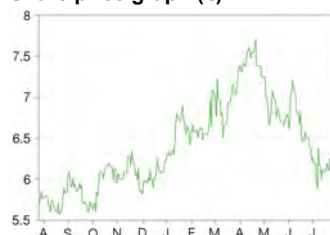
INDUSTRY OUTLOOK

The outlook for Lloyd's has improved meaningfully with cumulative premium increases of 30% since 2018. The Ukraine war may affect loss ratios for the aviation sector in particular but the greater impact will be from rising inflation, which could increase losses, but could also benefit investment income.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 52.6 | (0.9) | (0.9) | 1.6 | 99.1 | N/A |
| 2021 | 70.6 | (1.9) | (1.9) | (0.7) | N/A | N/A |
| 2022e | 147.7 | 6.6 | 6.6 | 7.1 | 22.3 | N/A |
| 2023e | 169.6 | 15.6 | 15.6 | 18.2 | 8.7 | 5.8 |

Sector: Oil & gas

Price: €6.15
Market cap: €1880m
Market: Athens Stock Exchange

Share price graph (€)

Company description

Hellenic Petroleum (ELPE) operates three refineries in Greece with a total capacity of 344kbopd. It has sizeable marketing (domestic and international) and petrochemicals divisions.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|------|
| Actual | (6.1) | (16.7) | 7.3 |
| Relative* | (5.4) | (4.5) | 11.9 |

* % Relative to local index

Analyst

James Magness

Hellenic Petroleum (ELPE)

INVESTMENT SUMMARY

Hellenic Petroleum Holdings shares are primarily listed on the Athens Exchange (ELPE) with a secondary listing in London (HLPD). ELPE has completed specific pillars of its Vision 2025 strategy, such as the fit-for-purpose corporate structure and improvement of the overall corporate governance, and is executing its updated business strategy/capital allocation and redefining its ESG strategy. ELPE plans to spend c €1.7bn (of a total €3.5–4bn capital investment plan by 2030) to expand its RES portfolio to >2GW by 2030. Q122 EBITDA was €99m, a 54% increase year-on-year. This was driven by strong benchmark refining margins and Greek market recovery, partly offset by higher energy and CO2 costs (and an c two-month planned outage at the Elefsina refinery). With the realisation of Vision 2025, this could be mitigated by electricity generation from renewables.

INDUSTRY OUTLOOK

European refining will likely face continued challenges in the coming years as demand falls and refinery systems elsewhere (Asia/United States) hold structural advantages. To offset this, changing regulations should put complex, middle distillate-orientated refineries such as Hellenic's in a strong position.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 5782.0 | 333.0 | 5.0 | 1.8 | 341.7 | 4.2 |
| 2021 | 9222.0 | 401.0 | 151.0 | 47.1 | 13.1 | 7.0 |
| 2022e | 9169.0 | 645.0 | 316.0 | 77.6 | 7.9 | 7.1 |
| 2023e | 9214.0 | 664.0 | 327.0 | 80.1 | 7.7 | 3.5 |

Sector: Travel & leisure

Price: 30.0p
Market cap: £38m
Market: AIM, LSE

Share price graph (p)

Company description

Hostmore has been formed to provide a platform for the development of hospitality brands. Its current operations are Fridays, a UK chain of American-styled casual dining restaurants (85 sites), 63rd+1st, a cocktail-led bar and restaurant brand (four sites) and QSR Fridays and Go (one site).

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|-----|
| Actual | (5.7) | (51.1) | N/A |
| Relative* | (7.2) | (50.4) | N/A |

* % Relative to local index

Analyst

Richard Finch

Hostmore (MORE)

INVESTMENT SUMMARY

Hostmore has reassured with confirmation that, despite sector operating challenges, its like-for-like (l-f-l) revenues since 23 May are as expected in its May update, which assumed up to 8% lower l-f-l dine-in volumes on 2019 for the rest of 2022, mitigated by pricing. Organic expansion is also on track with the new 63rd+1st in Edinburgh part of five openings planned this year, while newly enhanced banking facilities reinforce a strong balance sheet. Despite the downward revision to our current year forecasts given May's cautious update, for FY23 Friday's rejuvenation prospects in likely improving conditions and clear growth opportunities drive our newly introduced expectation of a sharp rebound. Hostmore's rating of 4x FY23e EV/EBITDA is low against an average of c 7x for peers.

INDUSTRY OUTLOOK

COVID-19's exacerbation of longstanding structural difficulties in UK hospitality has shown up undeniable growth opportunities for well-funded operators, notably the increasing availability of prime sites at cheaper prices and on more flexible terms and the erosion of competition (industry sources estimate potential loss at up to 30% of restaurants). Current challenges of rising costs and staff shortages are being mitigated by scale and career initiatives. Restaurant market LFL sales in June were 7.6% up on 2019 (Coffer CGA).

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 129.1 | 23.5 | (12.2) | N/A | N/A | N/A |
| 2021 | 159.0 | 43.0 | 7.1 | 5.06 | 5.9 | 0.8 |
| 2022e | 218.0 | 39.5 | 5.5 | 3.73 | 8.0 | 1.0 |
| 2023e | 251.0 | 47.5 | 13.0 | 8.49 | 3.5 | 0.8 |

Sector: Property

Price: 118.0p
Market cap: £478m
Market: LSE

Share price graph (p)

Company description

Impact Healthcare REIT invests in a diversified portfolio of UK healthcare assets, particularly residential and nursing care homes, let on long leases to high-quality operators. It aims to provide shareholders with attractive and sustainable returns, primarily in the form of dividends, underpinned by structural growth in demand for care.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|-----|
| Actual | (0.5) | (4.8) | 2.4 |
| Relative* | (2.1) | (3.3) | 2.0 |

* % Relative to local index

Analyst

Martyn King

Impact Healthcare REIT (IHR)

INVESTMENT SUMMARY

Impact raised £22.3m at 117p per share in its recent equity raise, amidst challenging market conditions, additional to pre-existing available capital of c £70m, net of all commitments. Including debt to be put in place alongside planned acquisitions this gives the company meaningful resources to address, in part, a strong pipeline of opportunities. At the time of the issue these amounted to £169m in advanced negotiation. The Q122 NAV update showed the company continuing to perform strongly supported by structural factors, including long-term inflation linked leases and sustainable and affordable rents. Rolling annual average rent cover was 1.9x to end-Q122 and rents have consistently been collected in full. Q122 NAV per share increased 2.2% to 114.9p and including DPS paid the quarterly total return was 3.6%. The FY22 DPS target of 6.54p represents a yield of 5.6% on the issue price.

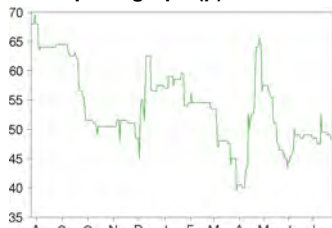
INDUSTRY OUTLOOK

Care home demand is driven by demographics and care needs and benefits from supportive demand fundamentals including increasing requirements from a rapidly ageing population for high quality care and a need to reduce pressure on high-cost, medical care providers in the NHS.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 30.8 | 25.7 | 23.1 | 7.3 | 16.2 | 17.9 |
| 2021 | 36.4 | 30.9 | 27.4 | 8.1 | 14.6 | 17.0 |
| 2022e | 43.8 | 37.4 | 33.1 | 8.8 | 13.4 | 11.9 |
| 2023e | 50.6 | 43.8 | 37.0 | 9.6 | 12.3 | 12.1 |

Sector: Technology

Price: 48.5p
Market cap: £45m
Market AIM

Share price graph (p)

Company description

Induction Healthcare is a UK-based healthcare technology company, primarily engaged in the provision of software to the UK's secondary care market. Its products include Attend Anywhere, Zesty, Guidance, Switch and its Induction HealthStream platform. Its products are delivered over a SaaS platform.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (1.0) | (26.0) | (28.7) |
| Relative* | (2.6) | (24.8) | (29.0) |

* % Relative to local index

Analyst

Max Hayes

Induction Healthcare Group (INHC)

INVESTMENT SUMMARY

Induction Healthcare is a growing UK-based healthcare software company, aiming to provide patients with more flexible care options beyond the traditional face-to-face consultation model. Early in FY22, management acquired Attend Anywhere, which was transformative for the business, leading to revenue growth of 8x and a move to adjusted EBITDA break-even. Our forecasts indicate further growth in revenue and profitability, which should be supported by its robust cash position.

INDUSTRY OUTLOOK

The NHS, Induction's largest customer, is undergoing structural changes with the UK government aiming to streamline processes through both consolidation and digital transformation. The inefficiencies the government is trying to address, such as long wait times and the difficulty for patients to access their own patient records, have resulted in patient frustration, worsening clinical outcomes and high administrative costs. Induction's products have a track record of improving efficiencies within the healthcare market, and its experience working with the NHS makes it well-placed to capture the opportunity.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 0.1 | (3.1) | (3.4) | (12.8) | N/A | N/A |
| 2021 | 1.5 | (4.6) | (6.0) | (15.0) | N/A | N/A |
| 2022e | 12.1 | (0.1) | (1.3) | (2.0) | N/A | N/A |
| 2023e | 17.6 | 1.6 | 0.3 | 0.3 | 161.7 | N/A |

Sector: Mining

Price: 0.6p
Market cap: £24m
Market AIM

Share price graph (p)

Company description

KEFI Gold and Copper is an exploration and development company focused on gold and copper deposits in the highly prospective Arabian-Nubian Shield – principally the Tulu Kapi project in Ethiopia, as well as Hawiah Copper and Gold and Jibal Qutman Gold in Saudi Arabia.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (4.6) | (24.8) | (63.2) |
| Relative* | (6.2) | (23.6) | (63.4) |

* % Relative to local index

Analyst

Lord Ashbourne

KEFI Gold and Copper (KEFI)

INVESTMENT SUMMARY

Over the past year, KEFI has raised additional equity, while experiencing a turnaround in its working environments in both Ethiopia and Saudi Arabia. Compared with seven months ago, when it only had one project, it now has three, in which it has a beneficial interest of 2.1Moz AuE. Ministries in both countries are reported to be supportive of its projects and KEFI has therefore now signed the umbrella agreement for Tulu Kapi funding ahead of imminent anticipated financial closing and project launch in October.

INDUSTRY OUTLOOK

We calculate that KEFI's trio of projects are capable of generating free cash flow of c £78.6m a year from 2025 to 2031. This, in turn, drives average (maximum potential) dividends of 0.90p/share for the six years from 2026 to 2031 and values KEFI at 2.62p/share (fully diluted to account for US\$12.0m/£9.1m in equity issues – of which £8.0m was raised in April). However, at spot metals' prices in March, this valuation rose to over 8.27p in FY27 plus c 1.21p/share for Guji-Komto.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 0.0 | (2.7) | (2.8) | (0.2) | N/A | N/A |
| 2021 | 0.0 | (2.3) | (3.4) | (0.2) | N/A | N/A |
| 2022e | 0.0 | (1.4) | (8.3) | (0.1) | N/A | N/A |
| 2023e | 0.0 | (1.4) | (3.7) | (0.1) | N/A | N/A |

Sector: General industrials

Price: €15.20
Market cap: €227m
Market: AMS

Share price graph (€)

Company description

Kendrion develops, manufactures and markets a range of actuators for automotive (50% of revenues) and industrial applications (50%). The FY21 geographical spread of revenues is Germany 39%, other Europe 30%, the Americas 16% and Asia 15%.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (4.6) | (10.8) | (30.1) |
| Relative* | (10.9) | (11.8) | (25.9) |

* % Relative to local index

Analyst

Johan van den Hooven

Kendrion (KENDR)

INVESTMENT SUMMARY

Kendrion designs and manufactures intelligent actuators that optimise safety, performance and comfort in industrial and automotive applications. It will benefit from trends such as electrification and clean energy. For 2025, Kendrion targets organic revenue growth of at least 5% pa on average and an EBITDA margin of at least 15%. We value Kendrion at €26 per share, the average of historical multiples, discounted cash flow and peer comparison.

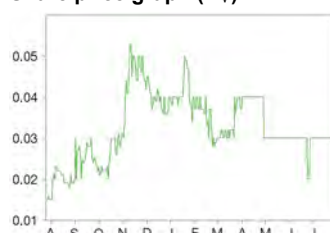
INDUSTRY OUTLOOK

In Q122, Kendrion reported revenue growth of 13% y-o-y, of which a solid 8.5% was organic, despite many challenges in the market. Higher costs for staff and energy limited year-on-year growth in EBITDA to 4%. Industrial remains the star performer (revenues +28%), benefiting from the accelerating transition to clean energy and electrification. Automotive faced declining car production in Europe. Kendrion expects the economic environment to continue to be unpredictable for the foreseeable future but remains very positive about its long-term growth perspectives.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 396.4 | 44.6 | 5.7 | 79.25 | 19.2 | 5.5 |
| 2021 | 463.6 | 55.8 | 20.1 | 139.04 | 10.9 | 4.1 |
| 2022e | 512.0 | 63.1 | 30.1 | 178.78 | 8.5 | 3.7 |
| 2023e | 555.1 | 74.3 | 42.5 | 229.64 | 6.6 | 3.0 |

Sector: Mining

Price: A\$0.03
Market cap: A\$195m
Market: ASX

Share price graph (A\$)

Company description

Via its Karibib project in Namibia and unique IP, Lepidico is a vertically integrated lithium development business that has produced both lithium carbonate and lithium hydroxide from non-traditional hard rock lithium-bearing minerals using its registered L-Max and LOH-Max processes.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|------|
| Actual | 15.4 | (23.1) | 76.5 |
| Relative* | 11.4 | (14.7) | 93.2 |

* % Relative to local index

Analyst

Lord Ashbourne

Lepidico (LPD)

INVESTMENT SUMMARY

Lepidico's patented technologies produce lithium hydroxide (plus by-products) in an eco-friendly fashion from less contested minerals such as lepidolite. In May 2020, it announced a definitive feasibility study on its Karibib project, which showed an NPV(8%) of US\$221m (A\$0.05/share) and an IRR of 31% from the production of 4,900tpa battery grade lithium hydroxide (7,060tpa lithium carbonate equivalent - LCE - including by-products) over 14 years.

INDUSTRY OUTLOOK

Since then, Lepidico has completed the permitting and approvals processes for construction, awarded an EPCM contract to Lycopodium, converted its pilot plant to a demonstration one to reduce scale-up risk and made key personnel appointments. After increasing our long-term lithium price forecasts in February, we valued Lepidico at 6.64c/share plus 0.73–1.77c/share for a risk-adjusted 20,000tpa LCE Phase 2 plant. In the meantime, the US International Development Finance Corporation is evaluating the project for preferential debt financing.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|--------------|---------|----------|
| 2019 | 0.0 | (5.2) | (5.1) | 0.0 | N/A | N/A |
| 2020 | 0.0 | (7.6) | (10.8) | 0.0 | N/A | N/A |
| 2021e | 4.1 | 0.4 | (0.3) | 0.0 | N/A | 151.0 |
| 2022e | 0.0 | (3.1) | (3.8) | 0.0 | N/A | N/A |

Sector: Mining

Price: A\$0.45
Market cap: A\$155m
Market: ASX

Share price graph (A\$)



Company description

Lithium Power International's main asset is its 51.6% interest in the Maricunga lithium brine project in Chile. Subject to funding, stage one of the project is expected to produce 15.2ktpa of high-grade lithium carbonate starting from 2026. It has two early-stage exploration lithium projects in Western Australia, which it plans to demerge by end CY22.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|-------|
| Actual | 15.6 | (47.3) | 85.4 |
| Relative* | 11.6 | (41.6) | 103.0 |

* % Relative to local index

Analyst

Andrey Litvin

Lithium Power International (LPI)

INVESTMENT SUMMARY

Lithium Power International (LPI) has announced plans to acquire 100% control of its flagship Maricunga lithium project by way of a three-party all-share merger with the project's minority owners - MSB SpA and Bearing Lithium. The transaction values LPI's remaining c 48% share in the project at c A\$90m, a significant discount to our project valuation, and allows it to streamline the project's ownership structure ahead of the anticipated investment decision. Excluding Bearing Lithium's dilutive instruments, LPI will in total issue c 238m new shares (41% of the enlarged share capital). Both transactions should be approved by LPI shareholders, with completion targeted for September 2022.

INDUSTRY OUTLOOK

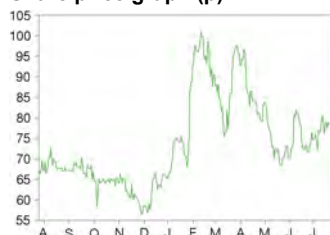
The lithium market is transforming significantly due to explosive growth in e-mobility and energy storage. Given the shortage of development-stage lithium projects, the market is likely to remain in structural deficit at least over the next two to three years, which should support higher lithium prices to incentivise new supply.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|---------|---------|----------|
| 2020 | 0.0 | N/A | (12.7) | (4.94) | N/A | N/A |
| 2021 | 0.0 | N/A | (6.0) | (2.16) | N/A | N/A |
| 2022e | 0.0 | N/A | (9.6) | (1.85) | N/A | N/A |
| 2023e | 0.0 | N/A | (3.3) | (0.52) | N/A | N/A |

Sector: General retailers

Price: 76.9p
Market cap: £302m
Market: LSE

Share price graph (p)



Company description

Lookers is one of the largest UK motor vehicle retailers, with its new car operations supported by the strength of used and aftersales activities. It now operates 153 franchises, representing 33 marques from 100 sites around the UK and Ireland.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|------|
| Actual | 6.8 | (3.2) | 20.0 |
| Relative* | 5.1 | (1.6) | 19.5 |

* % Relative to local index

Analyst

Andy Chambers

Lookers (LOOK)

INVESTMENT SUMMARY

Lookers is the second largest UK new car retailer. Despite significant pandemic and new vehicle supply disruption, a focus on cost control and working capital optimisation contributed to a record FY21 performance. Notwithstanding supply constraints, strong momentum has continued in H122. Inflationary cost pressures are a challenge and could dampen demand into FY23. Investment to optimise operational performance and address long-term market trends is increasing, supported by the healthy balance sheet. Adjusted net cash (ex leases) at 31 May was £62.4m (FY21 £3.0m). Lookers now anticipates FY22 underlying PBT of around £45m ahead of its prior expectations; our FY22 estimates reflect that.

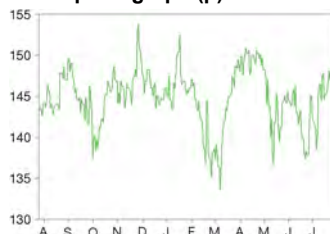
INDUSTRY OUTLOOK

Market dynamics favour larger motor dealership groups against smaller independent groups, which still command c 60% of the franchise market. Global manufacturing overcapacity still points to OEM support. However, the sector is normally rated for recessions and economic shocks like these and has survived two dramatic crises in 2008/09 and 2020/21.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 3699.9 | 95.0 | 13.7 | 2.97 | 25.9 | 4.4 |
| 2021 | 4050.7 | 165.1 | 90.1 | 19.95 | 3.9 | 2.6 |
| 2022e | 4124.6 | 136.1 | 62.0 | 12.74 | 6.0 | 3.6 |
| 2023e | 4370.0 | 137.8 | 60.0 | 12.03 | 6.4 | 3.3 |

Sector: Financials

Price: 149.8p
Market cap: £2568m
Market: LSE

Share price graph (p)

Company description

LXi REIT is an externally managed UK REIT investing in high-quality, smaller lot size (£5–15m) assets, let on long index-linked leases to strong financial covenants across a range of sectors with defensive characteristics.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-----|-----|
| Actual | 8.4 | 0.1 | 4.1 |
| Relative* | 6.6 | 1.8 | 3.7 |

* % Relative to local index

Analyst

Martyn King

LXi REIT (LXI)

INVESTMENT SUMMARY

The merger with Secure Income REIT (SIR) has been completed, bringing together two complementary portfolios, creating a business of substantial scale, generating immediate cost savings, greater access to capital markets to support future growth, and enhanced management resources.

INDUSTRY OUTLOOK

Long, upwards-only, mostly index-linked (mostly capped and collared at 2–4%) or fixed uplift leases provide significant visibility of income in the current inflationary environment. This should support income growth and, assuming no material increase in valuation yields, capital appreciation too.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2021 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2022 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2024e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Technology

Price: €2.31
Market cap: €346m
Market: Xetra

Share price graph (€)

Company description

Media and Games Invest is an advertising software platform with strong first-party games content. It mainly operates in North America and Europe. Organic growth is supplemented with acquisitions, and the group has bought over 35 companies and assets in the past six years.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (9.7) | (29.8) | (61.0) |
| Relative* | (10.3) | (26.0) | (53.7) |

* % Relative to local index

Analyst

Fiona Orford-Williams

Media and Games Invest (M8G)

INVESTMENT SUMMARY

Media and Games Invest (MGI) is grasping an opportunity to leverage its extensive first-party data resource, generated through its games content, to build out a full stack advertising software platform that can offer good returns to both advertisers and publishers. Changes to the advertising ecosystem to protect user privacy are prompting a strategic shift to first-party data, with added benefits of improved targeting and transparency. MGI has already assembled a strong offering on the supply side and is now expanding its offering on the demand side, through organic growth and targeted M&A, which should generate further scale and efficiency.

INDUSTRY OUTLOOK

Third-party cookies and other mobile identifiers made life comparatively easy for advertisers to track and target the individuals that they wanted to reach. A growing understanding of the balance of the value in that relationship and with it a greater concern for privacy is fundamentally shifting the economics behind the web and access to content. The impending deprecation of third-party cookies highlights the value inherent in first party data, such as that delivered through MGI's games portfolio.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 140.2 | 35.8 | 21.2 | 16.35 | 14.1 | 73.0 |
| 2021 | 252.2 | 71.2 | 33.0 | 16.68 | 13.8 | 20.4 |
| 2022e | 307.0 | 92.4 | 48.0 | 22.22 | 10.4 | 17.5 |
| 2023e | 370.0 | 103.0 | 52.8 | 23.73 | 9.7 | 17.0 |

Sector: General industrials

Price: 163.6p
Market cap: £6726m
Market: LSE

Share price graph (p)

Company description

Melrose Industries acquires underperforming industrial companies. It undertakes operational improvements through restructuring and investment before disposing of the assets. Deals are individually financed through new equity (and debt) with proceeds returned in cash post value realisation.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|------|-----|
| Actual | 7.7 | 36.0 | 2.1 |
| Relative* | 6.0 | 38.2 | 1.7 |

* % Relative to local index

Analyst

David Larkam

Melrose Industries (MRO)

INVESTMENT SUMMARY

Melrose has a proven track record for its 'buy, improve, sell' strategy having completed four transactions since 2005 generating an IRR for shareholders of c 20%. The latest transaction, GKN Aerospace (acquired in 2018) is well advanced in restructuring suggesting it will enter the disposal and value realisation phase in 2022/23. Edison's sum-of-the-parts on disposal and discounted back to 2022 suggests a valuation of 246p per share.

INDUSTRY OUTLOOK

GKN restructuring is continuing with all programmes expected to be underway by the end of 2022. This can be seen in the margin progression from 1.2% to 4.5% in 2022 and Edison forecast of 5.6% in 2023, despite automotive supply chain and volume issues. Management remain committed to significant further upside with Aerospace increased to 14%+ from 12%, Automotive to over 10% and Powder Metallurgy to 14%, which should translate to double-digit returns and drive overall shareholder value creation. The recent change to forecasts reflects disposal of Ergotron.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 7723.0 | 521.0 | (41.0) | (0.6) | N/A | 15.3 |
| 2021 | 7496.0 | 734.0 | 252.0 | 4.1 | 39.9 | 10.5 |
| 2022e | 7718.0 | 831.0 | 307.0 | 5.6 | 29.2 | 8.4 |
| 2023e | 8334.0 | 1016.0 | 484.0 | 9.2 | 17.8 | 6.5 |

Sector: Investment companies

Price: 29.5p
Market cap: £130m
Market: AIM

Share price graph (p)

Company description

Mercia Asset Management is a regionally focused specialist asset manager. Its stated intent is to become the leading regional provider of supportive balance sheet, venture, private equity and debt capital in transaction sizes typically below £10m.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | 0.9 | (15.1) | (14.5) |
| Relative* | (0.8) | (13.7) | (14.8) |

* % Relative to local index

Analyst

Richard Williamson

Mercia Asset Management (MERC)

INVESTMENT SUMMARY

FY22 was the first year of Mercia's Vision 20:20 strategy, and a year of real progress for the group. Mercia reported FY22 PBT of £27.4m, with AUM rising marginally to £959m, passing the £1bn mark with £45m of VCT and EIS funds raised post the year-end. Mercia exited Faradion, its second largest holding (4.2x ROI, IRR of 72%) and also completed a major up-round for nDreams, helping to drive net assets up 14% to £200.6m and NAV per share to 45.6p. Mercia trades at c 0.65x FY22 NAV/share and at c 0.56x adjusted NAV/share (52.5p, including our estimate for the fund management business of 7p per share at 4% of FUM).

INDUSTRY OUTLOOK

After a strong run in 2021, sector discounts have widened across the board in 2022, with the market rotation towards value and out of growth. Despite this, underlying portfolio performance has remained robust. This may present an attractive buying opportunity for longer-term investors.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 23.4 | 7.1 | 36.9 | 8.38 | 3.5 | 3.5 |
| 2022 | 23.2 | 5.6 | 30.5 | 6.12 | 4.8 | 4.9 |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2024e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Media

Price: 8.5p
Market cap: £24m
Market: AIM

Share price graph (p)

Company description

Mirriad's market-first in-content advertising solution seamlessly integrates with existing subscription and advertising models, improving the viewer experience by limiting commercial interruptions while delivering dramatically increased reach and impact for advertisers.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (50.0) | (67.3) | (80.5) |
| Relative* | (50.8) | (66.8) | (80.5) |

* % Relative to local index

Analyst

Fiona Orford-Williams

Mirriad Advertising (MIRI)

INVESTMENT SUMMARY

Mirriad's decision to exit the Chinese market, following weaker than expected trading and restructuring of the Tencent contract, is a clear setback and we adjust our estimates accordingly. Nevertheless, the opportunity in North America dwarves all other markets, and here the company reports good progress. We look to see evidence of new partners being signed up and the progression of existing ones towards revenue generation to demonstrate that the company is still well placed to monetise its IP and platform.

INDUSTRY OUTLOOK

With the ever-growing challenges of reaching ad-avoiding audiences and the withdrawal of third-party cookies from FY23, brand owners are looking for more innovative solutions to engage with their target audiences, while content providers are looking to build and protect their ad revenues. To take full advantage, Mirriad needs to integrate with a programmatic advertising ecosystem, with seamless identification and monetisation of ad inventory and a scalable platform readily compatible with agencies' working practices. The Magnite collaboration is a significant step forward.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 2.2 | (8.6) | (9.1) | (4.2) | N/A | N/A |
| 2021 | 2.0 | (11.6) | (12.0) | (3.9) | N/A | N/A |
| 2022e | 2.0 | (15.5) | (15.7) | (5.6) | N/A | N/A |
| 2023e | 4.9 | (14.8) | (14.9) | (5.3) | N/A | N/A |

Sector: Financials

Price: 471.2p
Market cap: £721m
Market: LSE

Share price graph (p)

Company description

Molten Ventures is a London-based venture capital (VC) firm that invests in the European technology sector. It has a portfolio of c 70 investee companies and includes a range of funds (seed, EIS and VCT) within the group, as well as its flagship balance sheet VC fund.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 6.2 | (32.7) | (52.2) |
| Relative* | 4.4 | (31.6) | (52.4) |

* % Relative to local index

Analyst

Richard Williamson

Molten Ventures (GROW)

INVESTMENT SUMMARY

Molten had a very strong FY22 (net growth in fair value of 37%), delivering a solid series of cash exits. Despite this, Molten's shares trade at 0.45x its FY22 NAV/share of 937p, which seems an unjustifiably deep discount given its 26% y-o-y NAV/share growth and five-year NAV/share CAGR of 22%. Moreover, Molten has a broad-based portfolio, weighted towards more robust B2B business models and quoted holdings only represented 4% of FY22 fair value. Allowing for share price falls to 8 June 2022, adjusted NAV/share still stood at c 925p. In our opinion, this level of discount is undeserved, with the core portfolio well-funded (80% funded to exit/24 months' runway) and with recent funding rounds (Aiven, CoachHub, Thought Machine) having delivered material valuation uplifts.

INDUSTRY OUTLOOK

After a strong run in 2021, sector discounts have widened across the board in 2022, with the market rotation towards value and out of growth. Despite this, underlying portfolio performance has remained robust. This may present an attractive buying opportunity for longer-term investors.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 288.8 | N/A | 268.9 | 207.3 | 2.3 | 2.2 |
| 2022 | 351.2 | N/A | 331.1 | 218.0 | 2.2 | 2.1 |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2024e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Consumer support services

Price: 50.0p
Market cap: £54m
Market: AIM

Share price graph (p)

Company description

musicMagpie is a leader of re-commerce in the UK and US in consumer technology, books and disc media through its proprietary technology platform. It is expanding its offer into rentals of smartphones and other consumer technology, and widening its sourcing infrastructure.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|--------|
| Actual | 11.1 | (16.7) | (73.0) |
| Relative* | 9.3 | (15.3) | (73.1) |

* % Relative to local index

Analyst

Russell Pointon

musicMagpie (MMAG)

INVESTMENT SUMMARY

musicMagpie (MMAG) provides a cost-effective and sustainable alternative to buying and selling consumer technology and physical media. Future growth is supported by the positive tailwinds of increasing awareness of sustainability issues and the growing importance of the circular economy. It has a significant growth opportunity from the rental of technology, which is expected to generate greater revenue and profit over the life of a device than an outright sale. The addition of the new recurring subscription revenue has the potential to accelerate annual revenue growth from mid- to high-single digits and significantly increase profitability (low-teens EBITDA margin from FY26). H122 results were well flagged in the June 2022 trading update. We made no changes to our operational estimates beyond a minor change to depreciation.

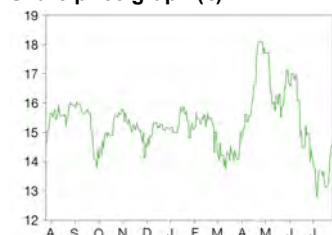
INDUSTRY OUTLOOK

The markets for pre-owned products in its core categories in the UK and US were worth £9bn in FY20, of which the UK was £1.6bn and the US was £7.1bn (source: musicMagpie's Admission Document). According to independent third-party research commissioned by management, medium-term annual market growth rates for the product categories were forecast to be Technology 15%, Books stable/low growth and Media negative 5–10%.

| Y/E Nov | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 153.4 | 13.9 | 9.2 | 10.52 | 4.8 | 3.6 |
| 2021 | 145.5 | 12.2 | 7.9 | 6.11 | 8.2 | 4.4 |
| 2022e | 154.7 | 9.3 | 1.9 | 1.41 | 35.5 | 5.8 |
| 2023e | 166.1 | 11.3 | 1.4 | 1.02 | 49.0 | 4.8 |

Sector: General industrials

Price: €14.76
Market cap: €2109m
Market: Athens Stock Exchange

Share price graph (€)

Company description

Mytilineos is a leading industrial company with international presence in all five continents. It is active in Metallurgy, Power & Gas, Sustainable Engineering Solutions (SES) and in Renewables & Storage Development (RSD), operating via a unique synergistic business model.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|-----|
| Actual | 1.6 | (18.4) | 4.7 |
| Relative* | 2.3 | (6.5) | 9.2 |

* % Relative to local index

Analyst

James Magness

Mytilineos (MYTI)

INVESTMENT SUMMARY

Mytilineos is a leading industrial company with international presence in all five continents. Following record-high profitability in FY21, Mytilineos's continued strong growth momentum in Q122 demonstrates the robustness of its business model despite global challenges. Strong maturing pipelines of renewables and sustainable engineering projects should continue to drive growth in the SES and RSD businesses. Mytilineos recently started construction on a 75MW solar plant in Australia, and has already secured a long-term PPA. It has a portfolio of c 750MW at various stages of development or operation in Australia and is investing more than \$500m.

INDUSTRY OUTLOOK

Mytilineos possesses a portfolio of assets that enjoy low costs. CCGTs benefit from access to relatively low-cost natural gas and low production costs for both alumina/aluminium allow the metallurgy business to be strongly cash flow generative.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 1899.0 | 315.0 | 172.0 | 92.342 | 16.0 | 6.6 |
| 2021 | 2664.0 | 359.0 | 239.0 | 132.733 | 11.1 | 7.3 |
| 2022e | 4028.0 | 518.0 | 354.0 | 201.698 | 7.3 | 5.5 |
| 2023e | 4694.0 | 642.0 | 462.0 | 267.658 | 5.5 | 4.1 |

Sector: Technology

Price: 39.1p
Market cap: £126m
Market LSE

Share price graph (p)

Company description

Nanoco Group is a global leader in the development and manufacture of cadmium-free quantum dots and other nanomaterials, with c 560 patents. Focus applications are advanced electronics, displays, bio-imaging and horticulture.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|------|-------|
| Actual | 5.1 | 27.4 | 101.6 |
| Relative* | 3.4 | 29.4 | 100.7 |

* % Relative to local index

Analyst

Anne Margaret Crow

Nanoco Group (NANO)

INVESTMENT SUMMARY

Nanoco has signed an agreement for a fifth work package from its major European customer. This covers the final phase of a scale-up of a longer wavelength material and development of a third material. It has also completed a placing and subscription and oversubscribed broker option collectively raising £5.4m (net) at 37p/share.

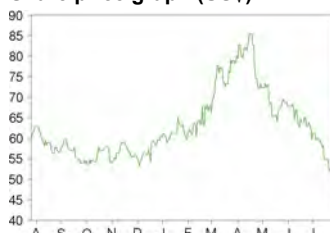
INDUSTRY OUTLOOK

This fifth work package gives a monthly revenue rate similar to that delivered in H122, so we raised our FY22 revenue estimate by £0.2m to £2.4m. Importantly, the fifth work package extends for one year starting May 2022, giving Nanoco a more stable environment for business planning. The fifth work package, together with the recent fundraising, extends Nanoco's cash runway well into CY25, by which point management expects the organic business to be profitable and cash generative. It means Nanoco has sufficient cash even if the litigation with Samsung for patent infringement is prolonged by appeals.

| Y/E Jul | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 3.9 | (2.9) | (4.9) | (1.39) | N/A | N/A |
| 2021 | 2.1 | (2.9) | (4.7) | (1.30) | N/A | N/A |
| 2022e | 2.4 | (2.6) | (4.4) | (1.24) | N/A | N/A |
| 2023e | 2.4 | (2.7) | (3.7) | (1.00) | N/A | N/A |

Sector: Mining

Price: US\$44.59
Market cap: US\$35390m
Market New York Stock Exchange

Share price graph (US\$)

Company description

Newmont Corporation is the world's leading gold company with a world-class portfolio of assets in North and South America, Australia and Africa. It is the only gold producer in the S&P 500 Index and is widely recognised for its ESG practices and as a leader in value creation, safety and mine execution.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (30.5) | (38.6) | (25.8) |
| Relative* | (31.5) | (33.5) | (17.5) |

* % Relative to local index

Analyst

Lord Ashbourne

Newmont Corporation (NEM)

INVESTMENT SUMMARY

Newmont is the world's largest gold mining company with a medium-term production target of 6.2–6.8Moz Au plus 1.4–1.6Moz AuE in co- and by-products from attributable reserves of 95.5Moz Au and reserves & resources of 208.0Moz in top tier jurisdictions. It seeks to distinguish itself from its peers via its high ESG standards (eg its climate change report in May), its management strength and experience, its operating model, its capital discipline, its track record of returns (eg its market leading dividend), its methodical approach to project development and its conservatism (eg reserves calculated at US\$1,200/oz).

INDUSTRY OUTLOOK

Newmont has a number of sources of organic growth plus three major new projects (Tanami Expansion 2, Ahafo North and Yanacocha Sulphides) that we forecast will increase pre-financing cash flows by more than 50% by FY25. It has also recently increased its stake in Yanacocha from 51% to 100% and received both Federal and Territorial approval to develop its 2.4Moz Coffee project.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | 11497.0 | 5537.0 | 2929.0 | 265.5 | 16.8 | 12.8 |
| 2021 | 12222.0 | 5963.0 | 3366.0 | 296.4 | 15.0 | 152.9 |
| 2022e | 11980.4 | 5218.1 | 2527.4 | 221.4 | 20.1 | 20.4 |
| 2023e | 12034.5 | 5465.9 | 2615.2 | 208.0 | 21.4 | 20.9 |

Sector: General industrials

Price: 221.5p
Market cap: £198m
Market: LSE

Share price graph (p)

Company description

Norcros is a leading supplier of showers, enclosures and trays, tiles, taps and related fittings and accessories for bathrooms, kitchens, washrooms and other commercial environments. It has operations in the UK and South Africa, with some export activity from both countries.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (4.9) | (10.7) | (26.4) |
| Relative* | (6.5) | (9.3) | (26.7) |

* % Relative to local index

Analyst

Andy Murphy

Norcros (NXR)

INVESTMENT SUMMARY

Strong trading in FY22 resulted in record revenue of £396m. The UK grew strongly, up 16.6%, driven in particular by Merlyn which grew 35% y-o-y. Growth in South Africa was stronger still at 34%. We expect these patterns to reflect market share gains in South Africa arising from relatively robust supply chain management and some normalisation of UK RMI demand. We made only mix changes to our EBIT forecasts beyond FY22 at the year end. The acquisition of Grant Westfield extends the UK product portfolio into panels and is expected to enhance earnings by c 10% in its first full year on our estimates. We value the shares 314p, offering material upside.

INDUSTRY OUTLOOK

In the UK housing market's recovery phase from the impact of the COVID-19 pandemic, RMI has clearly been the stronger sub-sector. UK newbuild fundamentals remain favourable also. Similar trends have been seen in South Africa. The commercial sub-sectors generally remain subdued.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 324.2 | 39.2 | 27.4 | 29.58 | 7.5 | 4.6 |
| 2022 | 396.3 | 47.0 | 38.6 | 37.99 | 5.8 | 3.8 |
| 2023e | 450.8 | 54.3 | 43.2 | 38.45 | 5.8 | 3.5 |
| 2024e | 485.9 | 59.8 | 47.3 | 39.67 | 5.6 | 3.3 |

Sector: Financials

Price: 257.0p
Market cap: £289m
Market: LSE

Share price graph (p)

Company description

Numis is one of the UK's leading independent investment banking groups, offering a full range of research, execution, equity capital markets, corporate broking and advisory services. At end-March 2022, it employed 325 staff in offices in London, Dublin and New York and had 183 corporate clients.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 3.8 | (8.2) | (28.6) |
| Relative* | 2.1 | (6.7) | (28.9) |

* % Relative to local index

Analyst

Andrew Mitchell

Numis Corporation (NUM)

INVESTMENT SUMMARY

In early July Numis reported that its Q322 revenue was over £40m compared with the £37m run rate reported in H122. There was a strong improvement from Q222 with mergers and acquisitions (M&A) driving the performance of the investment banking activity. On the equity side of the business, revenue was marginally below the run rate of the first half, reflecting more cautious investor sentiment and lower market and activity levels, particularly in UK small and mid-caps. However, trading performance improved mitigating the impact of this weakness.

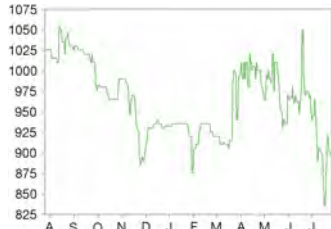
INDUSTRY OUTLOOK

Looking ahead, the pipeline of announced and possible M&A deals remains strong. The expected opening of a Dublin office in Q422 will facilitate providing services to non-UK issuers, European institutional investors and private companies seeking growth capital. While conditions are less favourable for equity capital markets and equities, the group expects to meet market expectations for the full year and, allowing for a seasonally quiet summer period, our forecast is unchanged.

| Y/E Sep | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 154.9 | 39.6 | 37.1 | 26.7 | 9.6 | N/A |
| 2021 | 215.6 | 72.3 | 74.2 | 49.1 | 5.2 | N/A |
| 2022e | 145.8 | 31.5 | 25.1 | 23.5 | 10.9 | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Investment companies

Price: 895.0p
Market cap: £317m
Market: LSE

Share price graph (p)

Company description

Ocean Wilsons Holdings is an investment company based in Bermuda. It has a controlling shareholding in Wilson Sons, a quoted maritime services company in Brazil, and holds a portfolio of international investments.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (9.6) | (10.5) | (12.7) |
| Relative* | (11.1) | (9.1) | (13.0) |

* % Relative to local index

Analyst

Pedro Fonseca

Ocean Wilsons Holdings (ocn)

INVESTMENT SUMMARY

OCN reported FY21 PBT of US\$110.4m (+48% y-o-y), in line with our forecasts. The investment portfolio (OWIL) had a good year, but Wilson Sons' (WSN) results were a mixed bag. While the container terminal business continues to suffer from worldwide supply bottlenecks, the towage business did better than expected. We expect the disruption to global logistics to continue to affect WSON but we assume the situation will improve in H222. OCN is currently trading at a hefty 47% discount to the look-through value of its OWIL portfolio and its stake in listed WSON.

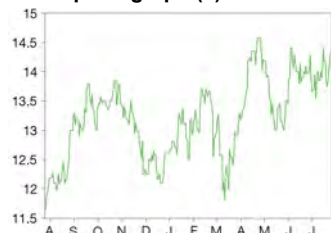
INDUSTRY OUTLOOK

WSN's good spread of assets in Brazil has allowed it to weather reasonably well the exceptional conditions in FY20, FY21 and now FY22. WSON's assets include large, competitive container terminals in two Brazilian ports and the country's largest maritime tugboat business. Its resilience has allowed OCN to maintain and fully fund its dividend and WSON's EBITDA to debt ratio remains robust at 2.9x in FY21. Looking ahead, spare capacity in various WSON businesses means there is significant positive operating leverage as business picks up.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|------------|------------|-------------|
| 2020 | 352.8 | 138.8 | 74.6 | 109.5 | 9.8 | 2.5 |
| 2021 | 396.4 | 162.0 | 110.4 | 180.1 | 6.0 | 2.4 |
| 2022e | 426.4 | 160.8 | 99.7 | 146.2 | 7.3 | 2.5 |
| 2023e | 458.2 | 179.2 | 123.3 | 190.3 | 5.6 | 2.1 |

Sector: Travel & leisure

Price: €14.41
Market cap: €5085m
Market: Athens Stock Exchange

Share price graph (€)

Company description

OPAP was founded in 1958 as the Greek national lottery and is the exclusive licensed operator of all numerical lotteries, sports betting, instant and passives, VLTs and horse racing. OPAP listed in 2001 and was fully privatised in 2013. Allwyn has a 48.1% stake and significant board representation.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|------|
| Actual | 3.5 | (1.1) | 25.3 |
| Relative* | 4.2 | 13.3 | 30.7 |

* % Relative to local index

Analyst

Russell Pointon

OPAP (OPAP)

INVESTMENT SUMMARY

OPAP's Q122 results showed a strong improvement from the prior year as it enjoyed a full period of (relatively) uninterrupted trading in its land-based locations, with a compensating moderation in the contribution from online revenue. The strong revenue recovery (y-o-y growth of 162%) fed through to an improved EBITDA margin (36.4% versus 34.9% in Q1) as costs were controlled well on a relative basis as operations ramped up. Our forecasts were unchanged. Management has reiterated its financial guidance for FY22, revenue expectations of €2.175–2.215bn (y-o-y growth of 41–44%) and EBITDA of €720–740m (growth of 31–34%).

INDUSTRY OUTLOOK

The Hellenic Gaming Commission estimates the total Greek gaming market's GGR amounted to €1.86bn in 2021, growth of c 15% in the year as it recovered from the severe drop of 27% in FY20 due to the initial COVID-19 outbreak and its effect on retail businesses. On an absolute basis, 2021's GGR was equivalent to c 83% of the pre-COVID-19 level of €2.23bn.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|-----------------|------------|-------------|
| 2020 | 1129.8 | 263.9 | 132.0 | 31.83 | 45.3 | 21.7 |
| 2021 | 1538.8 | 551.2 | 364.6 | 82.28 | 17.5 | 9.5 |
| 2022e | 2170.9 | 721.7 | 553.8 | 119.36 | 12.1 | 7.5 |
| 2023e | 2213.6 | 727.4 | 564.2 | 121.58 | 11.9 | 7.8 |

Sector: Property

Price: 287.0p
Market cap: £126m
Market: LSE

Share price graph (p)



Company description

Palace Capital is a UK property investment company. It is not sector-specific and looks for opportunities where it can enhance long-term income and capital value through asset management and strategic capital development in locations outside London.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-----|-----|
| Actual | 7.1 | 1.8 | 8.9 |
| Relative* | 5.3 | 3.4 | 8.5 |

* % Relative to local index

Analyst

Martyn King

Palace Capital (PCA)

INVESTMENT SUMMARY

Ahead of the AGM to be held on 29 July, the company has clarified its strategy and has announced that its four non-executive directors have stepped down with immediate effect. A new non-executive director is to be appointed. The board has determined that PCA will focus on maximising cash returns to shareholders, while continuing to remain mindful of its consolidation in the UK sector as part of its considerations. It will proceed with the sale of its industrial portfolio, with an end-FY22 value of £46.5m, further non-core assets, and the remaining York residential apartments, and intends to distribute the proceeds to shareholders, net of debt related to the assets sold. A programme to repurchase 5% of shares outstanding was quickly completed at a 33% discount to end-FY22 EPRA NAV of 390p.

INDUSTRY OUTLOOK

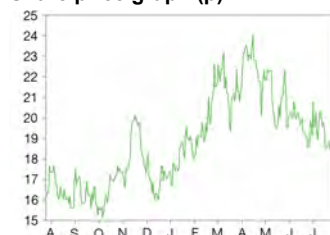
The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Despite a deteriorating economic outlook market momentum has thus far been maintained. Interest rates are rising to combat inflation but remain relatively low in real terms. Like other real assets, commercial property has the potential to offer a degree of inflation hedging.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 21.1 | 14.6 | 8.0 | 17.5 | 16.4 | 8.4 |
| 2021 | 17.3 | 10.6 | 7.5 | 16.4 | 17.5 | 11.7 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Mining

Price: 18.8p
Market cap: £418m
Market: AIM

Share price graph (p)



Company description

Pan African Resources has four major producing precious metals assets in South Africa: Barberton (target output 95koz Au pa), the Barberton Tailings Retreatment Project, or BTRP (20koz), Elikhulu (55koz) and Evander underground, incorporating Egoli (currently 36koz, rising to >100koz).

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|------|
| Actual | (1.7) | (6.5) | 19.8 |
| Relative* | (3.3) | (5.0) | 19.3 |

* % Relative to local index

Analyst

Lord Ashbourne

Pan African Resources (PAF)

INVESTMENT SUMMARY

Pan African Resources (PAF) produced a forecast - and guidance - beating 205koz gold in FY22 (cf 202koz in FY21 and 180koz in FY20) to result in net senior debt declining by US\$24m.1 (or 72%) to just US\$10m over the course of the year. It has also recently completed a DFS on its potential Mogale acquisition, showing c 50koz pa production over 13 years to generate an NPV to investors of US\$64.9m (or 3.3c or 2.8p per share).

INDUSTRY OUTLOOK

Our core valuation of PAF is 44.67c/share (37.18p/share), based on projects either already in production or sanctioned. However, this rises by a further 15.67–20.69c (13.04–17.22p) once other assets (eg Egoli) are also taken into account. Alternatively, if PAF's historical average price to normalised EPS ratio of 8.9x is applied to our FY22 and FY23 forecasts, it implies a share price of 37.83p in FY22 and 40.78p in FY23. In the meantime, it is cheaper than its peers on 69% of valuation measures and remains among the top 15 yielding precious metals companies globally.

| Y/E Jun | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|---------|---------|----------|
| 2020 | 274.1 | 115.2 | 80.8 | 3.78 | 6.0 | 5.9 |
| 2021 | 368.9 | 156.6 | 117.7 | 4.54 | 5.0 | 3.5 |
| 2022e | 371.9 | 167.6 | 134.4 | 5.20 | 4.3 | 2.8 |
| 2023e | 365.3 | 191.0 | 157.9 | 5.54 | 4.1 | 2.4 |

Sector: Mining

Price: US\$18.34
Market cap: US\$3861m
Market: NASDAQ

Share price graph (US\$)

Company description

Pan American Silver is one of the largest global primary silver producers and a sizeable gold miner with operations in North, Central and South America since 1994. The company owns eight producing operations, the currently suspended top-tier Escobal silver mine and a number of large-scale advanced exploration projects.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (12.9) | (28.1) | (31.7) |
| Relative* | (14.1) | (22.1) | (24.0) |

* % Relative to local index

Analyst

Andrey Litvin

Pan American Silver (PAAS)

INVESTMENT SUMMARY

At La Colorada Skarn, PAAS announced the results for 22 new drill holes totalling c 18,000m that show a number of high-grade intercepts (eg 296m at 234g/t Ag), providing a further indication of the project's scale and potential. Earlier the company reported Q122 revenue and EBITDA of US\$440m and US\$128m on the back of the strong silver (+40% y-o-y) and gold (9%) sales. Q122 production was affected by COVID-19-related absenteeism and was broadly in line with Q121 for silver and slightly down for gold. Costs were generally in check, with an impressive silver segment cash cost of US\$10.2/oz (-17%) below FY22 guidance. The gold segment cash cost of US\$1,069/oz was at the upper end of the guidance range. PAAS maintained its FY22 guidance and expects production to be second-half weighted. Q222 results are due on 10 August.

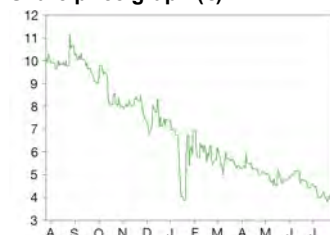
INDUSTRY OUTLOOK

The shares are down c 25% ytd on the back of the lower commodity prices driven by the increased risks to global economic growth, spiralling inflation and faster-than-expected monetary tightening. Having fallen c 25% ytd, the silver price has recently gained some support at c \$18–19/oz. The gold/silver ratio is now at an elevated level of c 91x, which is consistent with the current economic cycle and gold's outperformance versus silver.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | 1338.8 | 469.1 | 194.5 | 57.24 | 32.0 | 21.8 |
| 2021 | 1632.8 | 593.2 | 274.0 | 60.10 | 30.5 | 39.1 |
| 2022e | 1710.5 | 564.7 | 249.2 | 68.05 | 27.0 | 20.1 |
| 2023e | 1629.9 | 580.4 | 284.8 | 80.94 | 22.7 | 20.9 |

Sector: General industrials

Price: €3.88
Market cap: €18m
Market: Xetra

Share price graph (€)

Company description

paragon designs and supplies automotive electronics and solutions, selling directly to OEMs, including sensors, interior, digital assistance and body kinematics. Production facilities are in Germany and China.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (11.4) | (22.7) | (62.3) |
| Relative* | (12.0) | (18.5) | (55.3) |

* % Relative to local index

Analyst

Andy Chambers

paragon (PGN)

INVESTMENT SUMMARY

Recovery continues following the COVID-19 disruptions and the resolution of the Euro bond extension, which secures long-term financing. Despite automotive industry constraints Q122 saw the refocused paragon increase revenues by 6.3% to €41.7m with a 13.6% EBITDA margin and a 17.3% rise in the order backlog to c €630m at the start of May. Orders on hand for delivery in the year and four-month sales of €54.3m provide 99% sales cover for the refined management sales guidance of €165m for FY22, which is at the upper end of the previous range with an EBITDA margin of over 15%. The company has financial targets for revenues of €250–300m by 2026 with a progressive improvement in EBITDA margin to 20%.

INDUSTRY OUTLOOK

We believe paragon's identification of, and investment in, solutions to address megatrends in global automotive markets is understood by investors. It is growing faster than its markets due to innovative products that are driving changes in customer perceptions, creating new growth engines for the group. These should reassert themselves as the pandemic effects continue to wane.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 127.2 | 13.8 | (17.1) | (168.00) | N/A | 1.2 |
| 2021 | 146.9 | 20.0 | (5.3) | (121.00) | N/A | 1.3 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Investment companies

Price: €3.12
Market cap: €18m
Market: AMS

Share price graph (€)

Company description

After the sale of Stern's operational activities to Hedin, PB Holding only holds a 5.1% stake in insurance company Bovemij, a loss compensation and €1.8m cash.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|------|
| Actual | (4.0) | (9.8) | 33.8 |
| Relative* | (10.3) | (10.8) | 41.9 |

* % Relative to local index

Analyst

Edwin De Jong

PB Holding (PBH)

INVESTMENT SUMMARY

With its FY21 results, mobility insurer Bovemij, in which PB Holding holds a 5.1% stake (its main asset), announced the intention to buy back part of its certificates. The implied value of the offer of €3.46 per PB Holding share is lower than the reported book value of €3.56 on 12 May. The buyback is now completed and PB Holding has not offered its shares. We believe that PB Holding could be valued at up to €5.16 per share based on peer valuations. In light of the changed profile we have suspended our forecasts for PB Holding.

INDUSTRY OUTLOOK

Bovemij is an insurance company for the Dutch mobility sector where a company can arrange car insurance for itself, its employees or its clients. In addition, Bovemij operates a smaller financing division, a data division and the IT services company RDC. Company revenues have been around €350m in the last few years and net profit varied between €4.6m in 2018 to €48.8m in 2020. In 2021, Bovemij reported a net profit of €46.6m.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|------------|------------|-------------|
| 2020 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2021 | 0.0 | 0.0 | 1.4 | (412.00) | N/A | 0.4 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Property

Price: 338.0p
Market cap: £310m
Market: LSE

Share price graph (p)

Company description

Phoenix Spree Deutschland is a long-term investor in mid-market residential property in Berlin, targeting reliable income and capital growth. Its core strategy is to acquire unmodernised apartment blocks that may be improved to the benefit of tenants, generating attractive returns for shareholders.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 4.6 | (6.6) | (17.6) |
| Relative* | 2.9 | (5.1) | (17.9) |

* % Relative to local index

Analyst

Martyn King

Phoenix Spree Deutschland (PSDL)

INVESTMENT SUMMARY

FY21 growth in Phoenix Spree Deutschland's (PSD) EPRA NTA per share of 7.0% to €5.65 was underpinned by a record level of condominium notarisations (€15.2m at an average 20% uplift to book value), valuation growth driven mainly by rent growth, and accretive share buybacks. With 75% of its Berlin portfolio legally split (plus 10% in application) PSD is well placed to realise further valuation potential. Economic conditions may have an impact on the pace of condominium sales but we note that historically in the market, regulated rent growth has been correlated with inflation, but with a lag. Including unchanged DPS of €7.5, the accounting total return was 8.4%. A January refinancing transaction has extended debt facilities and added greater flexibility, supporting vacant apartment renovations and modernisations to unlock reversionary potential and further potential acquisitions. The debt cost is primarily hedged with a duration of a little under five years.

INDUSTRY OUTLOOK

Strong demand for housing in Berlin has been driven by net migration and a relative lack of supply, generating growth in free market rents and capital values.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|------------|------------|-------------|
| 2020 | 23.9 | 48.3 | 37.9 | 30.1 | 13.2 | 58.2 |
| 2021 | 25.8 | 45.4 | 45.3 | 39.3 | 10.1 | 47.2 |
| 2022e | 26.2 | 49.7 | 42.0 | 36.6 | 10.8 | 54.0 |
| 2023e | 27.9 | 51.4 | 43.7 | 38.2 | 10.4 | 50.4 |

Sector: Financials

Price: 91.3p
Market cap: £498m
Market: LSE

Share price graph (p)

Company description

Picton Property Income is an internally managed UK REIT that invests in a diversified portfolio of commercial property across the UK. It is total return driven with a strong income focus and aims to generate attractive returns through proactive management of the portfolio.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|-----|
| Actual | (0.9) | (7.0) | 1.3 |
| Relative* | (2.5) | (5.5) | 0.9 |

* % Relative to local index

Analyst

Martyn King

Picton Property Income (PCTN)

INVESTMENT SUMMARY

FY22 total profit of £147m was the highest since Picton's (PCTN) launch, driven by a strong 21% like-for-like uplift in property valuations. EPRA earnings also progressed 5.5%, while annualised DPS of 3.5p was restored to pre-pandemic levels, 115% covered. The positive performance continued into Q123, including further revaluation gains (1.9% like-for-like), spread across all sectors. NAV per share increased 2.0% to 122.9p and including DPS paid the total return was 2.8%. A dip in occupancy from 93% to 91% mainly reflected the previously announced £13.7m acquisition of a mixed-use asset with strong asset management opportunities. Overall reversionary potential is strong, with potential to grow income and enhance capital values. LTV is moderate (22%) and drawn borrowing is nearly all long term and fixed rate, leaving PCTN well placed for additional inorganic growth.

INDUSTRY OUTLOOK

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Despite a deteriorating economic outlook market momentum has thus far been maintained. Interest rates are rising to combat inflation but remain relatively low in real terms. Like other real assets, commercial property has the potential to offer a degree of inflation hedging.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2021 | 33.5 | 28.1 | 33.8 | 3.68 | 24.8 | 19.2 |
| 2022 | 35.4 | 29.7 | 147.0 | 3.88 | 23.5 | 17.8 |
| 2023e | 37.1 | 30.9 | 70.3 | 3.95 | 23.1 | 15.3 |
| 2024e | 38.6 | 32.0 | 38.1 | 4.15 | 22.0 | 15.2 |

Sector: Consumer support services

Price: €25.30
Market cap: €89m
Market: Borsa Italiana

Share price graph (€)

Company description

Portobello aims to build a national Italian retail presence via a rapid rollout of own-stores and franchises. It uses a combination of barter (own and third-party media) and cash purchases to source branded products from its suppliers.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (9.6) | (23.6) | (37.1) |
| Relative* | (7.0) | (14.8) | (26.1) |

* % Relative to local index

Analyst

Russell Pointon

Portobello SpA (POR)

INVESTMENT SUMMARY

Portobello's proposed acquisition of ePrice Operations as a joint venture with Riba Mondo Tecnologia will lead to Portobello becoming an omnichannel operator from its current store-based focus and enable it to grow ePrice's core volume (consumer electronics and household appliances) while adding complementary products from Portobello's range. The enhanced volume, purchasing power of Portobello and Riba and cost synergies should lead to enhanced revenue growth and prospects for ePrice's activities. Our financial estimates were unchanged ahead of the expected completion date for the transaction, expected within 90 days of the announcement.

INDUSTRY OUTLOOK

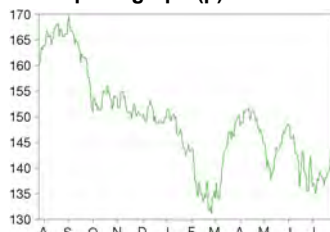
Portobello's aspiration is to grow its retail footprint across Italy. If management can execute this strategy, it would produce premium revenue and profit growth in the long term versus its peers. Management is accelerating its store expansion plans from FY22, following the disruption caused by the outbreak of COVID-19.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 62.7 | 10.9 | 8.3 | 195.58 | 12.9 | 6.5 |
| 2021 | 85.5 | 16.5 | 13.0 | 260.74 | 9.7 | 4.8 |
| 2022e | 137.9 | 22.2 | 19.0 | 345.82 | 7.3 | 3.6 |
| 2023e | 211.0 | 34.0 | 29.2 | 528.58 | 4.8 | 2.4 |

Sector: Property

Price: 143.4p
Market cap: £1913m
Market: LSE

Share price graph (p)



Company description

Primary Health Properties is a long-term investor in primary healthcare property in the UK and the Republic of Ireland. Assets are mainly long-let to GPs and the NHS or the HSE, organisations backed by the UK and Irish governments respectively.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 3.7 | (2.3) | (11.2) |
| Relative* | 2.0 | (0.7) | (11.6) |

* % Relative to local index

Analyst

Martyn King

Primary Health Properties (PHP)

INVESTMENT SUMMARY

Primary Health Properties (PHP) reported H122 adjusted EPS up 9.7% y-o-y to 3.4p and adjusted NTA per share increased by 3.5% to 120.8p. Including DPS paid the adjusted NTA total return in the period was 6.3%. Dividends paid/declared of 4.9p ytd leave PHP well on track to archive its 6.5p annual target, its 26th year of unbroken DPS growth. Higher earnings were driven by growth in rental income and refinancing measures that lowered average debt cost. The EPRA cost ratio remains the lowest in the REIT sector. In part due to inflation, rents are rising at an accelerating pace while 95% of debt costs are fixed/hedged. Despite ample liquidity and a strong investment pipeline, given financial market uncertainties, PHP is being prudent and selective about which projects to pursue. With the expectation that earnings and dividend growth will continue, we will review our forecasts.

INDUSTRY OUTLOOK

Income visibility is strong, with long leases and upwards-only rents, 89% backed directly or indirectly by government bodies, little exposed to the economic cycle, or occupancy fluctuation. Health and social care planning suggests strong underlying demand for modern healthcare properties in both the UK and the Republic of Ireland.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 131.2 | 118.0 | 112.4 | 5.7 | 25.2 | 15.3 |
| 2021 | 136.7 | 126.2 | 141.6 | 6.1 | 23.5 | 13.6 |
| 2022e | 141.1 | 130.3 | 143.5 | 6.3 | 22.8 | 14.6 |
| 2023e | 144.9 | 133.6 | 164.0 | 6.6 | 21.7 | 14.3 |

Sector: Financials

Price: €3.65
Market cap: €215m
Market: Xetra

Share price graph (€)



Company description

ProCredit Holding is a Germany-based group operating regional banks across South Eastern and Eastern Europe and Ecuador. The banks focus on SMEs and private middle-income and high earners.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 1.4 | (4.2) | (54.3) |
| Relative* | 0.7 | 1.0 | (45.7) |

* % Relative to local index

Analyst

Milosz Papst

ProCredit Holding (PCZ)

INVESTMENT SUMMARY

ProCredit (PCB) has extensive experience in supporting SMEs in emerging economies (and a strong ESG profile), with a focus on Southeastern (SEE) and Eastern Europe (EE) and banking operations in Ecuador. While the situation in Ukraine (which accounted for 12.9% of PCB's loan book as at May 2022) remains difficult to predict, we believe investors may have overreacted as PCB is trading at c 0.3x its tangible book value at end-2021 (with a potential default of PCB's Ukrainian bank more than priced in).

INDUSTRY OUTLOOK

The IMF estimates that GDP in emerging and developing Europe was up 6.7% in 2021 (vs -1.7% in 2020). Russia's invasion of Ukraine has introduced macroeconomic and geopolitical uncertainty in the region and the IMF expects a 35% GDP contraction in Ukraine this year. However, it also expects 2–4% GDP growth in 2022 and 2023 for most countries where PCB is active. PCB's in-depth, impact-oriented relationships with SME borrowers (92% of the loan book at end-March 2022), prudent credit risk management and solid capital base (CET-1 ratio of 13.4% at end-March 2022) should help it weather the near-term turmoil. Longer term, PCB's business should be assisted by the low banking sector penetration in the region.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 201.6 | N/A | 52.1 | 70.0 | 5.2 | N/A |
| 2021 | 222.0 | N/A | 94.5 | 135.0 | 2.7 | N/A |
| 2022e | 251.3 | N/A | 25.5 | 38.9 | 9.4 | N/A |
| 2023e | 278.1 | N/A | 98.0 | 140.1 | 2.6 | N/A |

Sector: Alternative energy

Price: A\$0.05
Market cap: A\$28m
Market: ASX

Share price graph (A\$)



Company description

Provaris Energy is becoming a vertically integrated green hydrogen producer and supplier, combining production and compressed hydrogen shipping solutions for transporting energy from Australia to regional markets in Southeast Asia, and Europe.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | 2.0 | (46.9) | (17.7) |
| Relative* | (1.6) | (41.1) | (9.9) |

* % Relative to local index

Analyst

Andy Murphy

Provaris Energy (PV1)

INVESTMENT SUMMARY

Provaris Energy is one of the first transport companies to offer the prospect of genuinely emission-free hydrogen production and inter-regional hydrogen transport solutions. Its innovative compressed hydrogen ship design is progressing through Class approvals and is in the early stages of development. It is targeting a construction-ready decision in 2023 and available ships for operation in 2026, serving markets into Southeast Asia from Australia and within the European region from onshore supply projects, and also exciting applications in offshore energy production for hydrogen. Our scenario models suggest IRRs of between 10% and 19%.

INDUSTRY OUTLOOK

Australia is blessed with plentiful renewable energy sources (wind and solar) and a relatively limited local demand given the population. By contrast, several countries in Southeast Asia have pledged to decarbonise their economies but have challenges in achieving targets given the geographies. Provaris Energy is looking to address this imbalance by transporting surplus energy in the form of green hydrogen from northern and western Australia to areas of high demand in its novel compressed hydrogen vessels. The company recently changed its name from Global Energy Ventures.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|---------|---------|----------|
| 2020 | 1.5 | 0.0 | (2.9) | (0.7) | N/A | N/A |
| 2021 | 0.2 | 0.0 | (3.1) | (0.7) | N/A | N/A |
| 2022e | 0.0 | 0.0 | (6.4) | (1.3) | N/A | N/A |
| 2023e | 0.0 | 0.0 | (7.4) | (1.3) | N/A | N/A |

Sector: General industrials

Price: 1.5p
Market cap: £20m
Market: AIM

Share price graph (p)



Company description

Quadris Fuels International is the innovator, supplier and global licensor of disruptive oil technology that produces a synthetic, enhanced heavy fuel oil called MSAR and a biofuel called bioMSAR. The technology provides a low cost and cleaner fuel for marine, power and industrial applications.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (11.8) | (40.7) | (54.2) |
| Relative* | (13.3) | (39.8) | (54.4) |

* % Relative to local index

Analyst

Anne Margaret Crow

Quadris Fuels International (QFI)

INVESTMENT SUMMARY

Quadris has signed a framework agreement with MSC Shipmanagement, which covers proof-of-concept (POC) tests and subsequent Letters of No Objection (LONO) trials using both bioMSAR and MSAR from Quadris on one or more commercial container vessels. These trials are essential preliminaries to Quadris potentially supplying its proprietary fuels to MSC for use in its fleet, which is the largest container ship fleet in the world, thus helping MSC to reduce its greenhouse gas emissions.

INDUSTRY OUTLOOK

Management expects that the POC tests will commence by the end of calendar 2022, assuming the designated test vessel is available. If successful, these will be followed by the LONO trials, which management expects will take six to eight months to complete. Provided that the fuel trialling process reaches the interim stage of the LONO trial successfully, which would be around four months into the trial, Quadris and MSC will negotiate a commercial agreement regarding the supply of bioMSAR and/or MSAR for use by MSC.

| Y/E Jun | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 0.0 | (3.0) | (3.3) | (0.32) | N/A | N/A |
| 2021 | 0.0 | (2.8) | (2.8) | (0.23) | N/A | N/A |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |
| 2023e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Financials

Price: 71.5p
Market cap: £142m
Market: LSE

Share price graph (p)

Company description

Record is a specialist independent currency manager. It provides a number of products and services, including passive and dynamic hedging, and a range of currency for return strategies, including funds and customised segregated accounts.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-----|--------|
| Actual | (3.4) | 3.3 | (22.6) |
| Relative* | (5.0) | 5.0 | (22.9) |

* % Relative to local index

Analyst

Andrew Mitchell

Record (REC)

INVESTMENT SUMMARY

In its Q123 update Record reported end-June AUME of \$77.9bn, down 6% versus end March or, with sterling weakness, up 1.7%, to £64.2bn. Negative market and foreign exchange movements acted as a \$7.2bn (8.7%) drag on AUME in the quarter. However, this was mitigated by positive net inflows of \$2bn while the group has also been awarded an \$8bn passive hedging mandate by a new client, which is likely to be fully in place by the end of FY23. An increase in market interest rate differentials has provided greater opportunities for its enhanced passive hedging service to generate returns for clients through tenor management and in the quarter performance fees of £2.3m were earned.

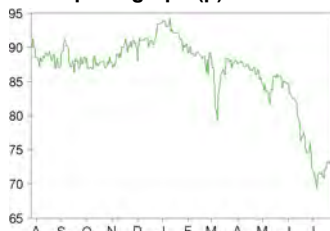
INDUSTRY OUTLOOK

While the macroeconomic and geopolitical background for markets is challenging, Record sees the progress it is making on its strategy to diversify, modernise and develop the next generation of management as creating an exciting outlook for the group as it moves to become a specialist asset manager. To make this more tangible, it has stated its aspiration to achieve revenue of £60m in FY25 reflecting the realistic potential it sees in existing products and those in development. Subject to inflation and other developments, the group sees scope to reach an operating margin of 40% in the same year.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 25.4 | 7.0 | 6.2 | 2.73 | 26.2 | 20.6 |
| 2022 | 35.2 | 12.2 | 10.9 | 4.37 | 16.4 | 12.4 |
| 2023e | 41.3 | 14.2 | 13.1 | 5.30 | 13.5 | 13.1 |
| 2024e | 45.1 | 15.5 | 14.4 | 5.39 | 13.3 | 12.6 |

Sector: Property

Price: 72.9p
Market cap: £376m
Market: LSE

Share price graph (p)

Company description

Regional REIT owns a highly diversified commercial property portfolio of predominantly offices located in the regional centres of the UK. It is actively managed and targets a total shareholder return of at least 10% with a strong focus on income.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (2.7) | (15.9) | (19.5) |
| Relative* | (4.3) | (14.6) | (19.9) |

* % Relative to local index

Analyst

Martyn King

Regional REIT (RGL)

INVESTMENT SUMMARY

With the return to work building RGL remains positive about the future for offices, especially good quality regional assets with affordable rents. It expects an acceleration in letting vacant space to drive income and capital growth. Q122 average achieved rents on lease renewals and new letting were at a premium to previous rents and/or ERV. At end-FY21 the latter was more than £20m above contracted rents, mostly reflecting space available for letting. With strong rent collection continuing Q122 DPS was increased to 1.65p, (up c 3% y-o-y). Earnings are also being supported by accretive capital recycling with c £75m of assets acquired year to date at a blended c 8.4% net initial yield and c £69m sold at 5.9%. The acquired assets also enhance overall portfolio quality, including its environmental credentials, consistent with the trend in occupier demand.

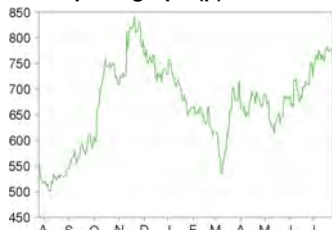
INDUSTRY OUTLOOK

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Despite a deteriorating economic outlook market momentum has thus far been maintained. Interest rates are rising to combat inflation but remain relatively low in real terms. Like other real assets, commercial property has the potential to offer a degree of inflation hedging.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 53.3 | 42.0 | (31.2) | 6.5 | 11.2 | 6.6 |
| 2021 | 55.8 | 45.2 | 28.8 | 6.6 | 11.0 | 5.9 |
| 2022e | 62.8 | 51.0 | 42.9 | 6.6 | 11.0 | 6.7 |
| 2023e | 64.9 | 52.7 | 49.6 | 6.9 | 10.6 | 7.1 |

Sector: General industrials

Price: 760.0p
Market cap: £608m
Market LSE

Share price graph (p)

Company description

Renewi is a leading waste-to-product company in some of the world's most advanced circular economies with operations primarily in the Netherlands, Belgium and the UK. Its activities span the collection, processing and resale of industrial, hazardous and municipal waste.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|------|------|
| Actual | 5.4 | 13.4 | 38.7 |
| Relative* | 3.7 | 15.3 | 38.1 |

* % Relative to local index

Analyst

David Larkam

Renewi (RWI)

INVESTMENT SUMMARY

Renewi's FY22 results reflect a strong performance across the group assisted by recycle prices which management expect to moderate going forward. Q1 update was in line with guidance, supporting expectations of another good year. Renewi is targeting €60m in additional EBIT from circular innovations, continued recovery at ATM and the Renewi 2.0 programme, with a further €100m in investment planned to support this growth. The acquisition of Paro, an Amsterdam-based commercial waste and recycling business, was announced for an enterprise value of €67m, funded from existing group facilities.

INDUSTRY OUTLOOK

The focus on the circular economy to meet net zero targets is a key investment theme for the years ahead, and Renewi is an example of the growth and improving financial results being achieved from the circular economy tailwinds. The current recycling rate is 67.2% with a target of 75% by 2025.

| Y/E Mar | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 1693.6 | 202.2 | 47.8 | 45.0 | 19.8 | 3.5 |
| 2022 | 1869.2 | 261.5 | 105.3 | 98.0 | 9.1 | 2.7 |
| 2023e | 1906.1 | 256.0 | 97.2 | 89.0 | 10.0 | 2.8 |
| 2024e | 1958.9 | 266.8 | 103.4 | 95.0 | 9.4 | 2.7 |

Sector: Financials

Price: 2090.0p
Market cap: £254m
Market LSE

Share price graph (p)

Company description

S&U's Advantage motor finance business lends on a simple HP basis to lower- and middle-income groups who may have impaired credit records restricting access to mainstream products. It has c 62,000 customers. The Aspen property bridging business has been developing since its launch in 2017.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (0.5) | (14.3) | (22.6) |
| Relative* | (2.1) | (13.0) | (22.9) |

* % Relative to local index

Analyst

Andrew Mitchell

S&U (SUS)

INVESTMENT SUMMARY

In its May AGM update S&U acknowledged the geopolitical and macroeconomic background with cost-of-living pressures and low consumer confidence. However both its businesses, Advantage motor finance and Aspen property bridging, are making steady progress and had achieved profit ahead of budget since the end of FY22 in January. Demand for motor and property bridging finance remained strong. Group net receivables stood at £340m on 25 May compared with £295m on 19 May 2021, £322m at end FY22 and our estimate of £366m for FY23. Credit quality remained good in both businesses with Advantage payment arrears below budget and falling while, mindful of the economic background, affordability buffers are a part of the underwriting criteria. Strong collections resulted in borrowings of £125m compared with £114m at the year end (and medium-term facilities of £180m).

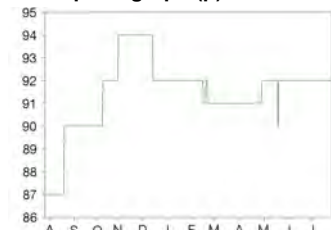
INDUSTRY OUTLOOK

S&U expected to meet growth targets for the year but is keeping a focus on maintaining the quality of its loan book and service to customers. The group continues to develop both its businesses, creating a good basis for longer-term growth. There will be a Q223 update 10 August.

| Y/E Jan | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 83.8 | 22.2 | 18.1 | 120.7 | 17.3 | 7.7 |
| 2022 | 87.9 | 51.3 | 47.0 | 312.7 | 6.7 | N/A |
| 2023e | 95.6 | 44.3 | 39.3 | 262.0 | 8.0 | N/A |
| 2024e | 105.8 | 48.9 | 42.7 | 267.0 | 7.8 | 887.3 |

Sector: General retailers

Price: 92.0p
Market cap: £92m
Market: TISE

Share price graph (p)

Company description

SandpiperCI Group operates a high-quality portfolio of retail brands covering food, clothing and specialist products. It primarily operates franchise stores but also a number of its own food convenience stores. It is the leading Channel Islands retailer and is also present in Gibraltar and the Isle of Man.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-----|-----|
| Actual | N/A | N/A | N/A |
| Relative* | N/A | N/A | N/A |

* % Relative to local index

Analyst

Sara Welford

SandpiperCI Group (SANDPI)

INVESTMENT SUMMARY

Sandpiper has been able to leverage its relationships with its franchise partners to open their brands in additional geographies: initially Gibraltar and subsequently the Isle of Man. It is a dependable operator and it owns a high-quality freehold property portfolio, valued at £67.5m in January 2022, which provides a barrier to entry for the competition. There are some opportunities for in-fill across existing geographies, but we believe that more significant long-term opportunities lie in developing into new territories and an expansion into an adjacent segment such as hospitality. The FY22 results confirmed the group's resilience, with revenues up 5.1%. Trading EBITDA was up 12% versus the prior year (which was affected by trading restrictions). Management remains confident in its outlook despite the well-documented inflationary cost pressures affecting the entire sector.

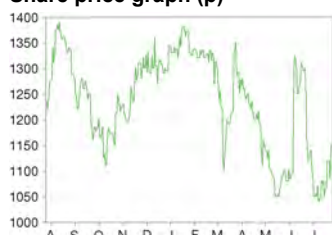
INDUSTRY OUTLOOK

Our medium-term sales growth of 3.5% for Sandpiper reflects mid-cycle consensus RPI forecasts of c 3% and modest space growth, as Sandpiper expands across its existing geographies.

| Y/E Feb | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2021 | 200.4 | 11.3 | 5.1 | 4.09 | 22.5 | 8.1 |
| 2022 | 210.7 | 12.7 | 7.3 | 5.82 | 15.8 | 7.2 |
| 2023e | 216.1 | 12.2 | 6.9 | 5.50 | 16.7 | 7.6 |
| 2024e | 221.4 | 12.5 | 6.4 | 5.15 | 17.9 | 7.4 |

Sector: Financials

Price: 1130.0p
Market cap: £211m
Market: LSE

Share price graph (p)

Company description

Secure Trust Bank is a well-established specialist bank addressing niche markets within consumer and commercial banking.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-----|-------|
| Actual | (1.7) | 0.0 | (7.0) |
| Relative* | (3.4) | 1.6 | (7.4) |

* % Relative to local index

Analyst

Pedro Fonseca

Secure Trust Bank (STB)

INVESTMENT SUMMARY

A key attractive feature of Secure Trust Bank (STB) is that it is a niche high-yield lender that is also diversified across the various segments. It has a track record of being nimble in responding to market changes and opportunities, which includes exiting when risk-adjusted returns are not appealing. We are forecasting 15–17% annual loan growth for FY22–23 as management sees good risk-adjusted opportunities despite the inflation uncertainty. This is backed by a strong capital base (CET1 14.5%) and good returns (forecast ROE of 10.2% and 12.3% for FY22e and FY23e respectively). In April we increased our fair value to 2,491p/share (from 2,234p) mainly due to rolling the model forward one year.

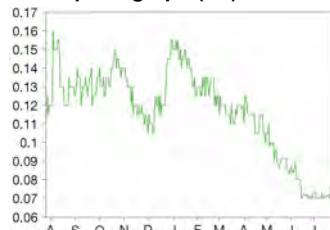
INDUSTRY OUTLOOK

Government support measures have now largely wound down but some uncertainty remains regarding the shape of the economic rebound and the rising inflation. The base economic scenario is supportive for banks with good economic growth, low unemployment and modest rise in interest rates.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 166.1 | N/A | 19.1 | 81.0 | 14.0 | N/A |
| 2021 | 164.5 | N/A | 57.4 | 246.8 | 4.6 | N/A |
| 2022e | 186.5 | N/A | 40.8 | 167.2 | 6.8 | N/A |
| 2023e | 215.2 | N/A | 56.4 | 232.0 | 4.9 | N/A |

Sector: Technology

Price: A\$0.08
Market cap: A\$50m
Market: ASX

Share price graph (A\$)

Company description

Australia-based technology company SenSen Networks operates in the field of sensor artificial intelligence (AI). By applying its SenDISA AI platform to physical space monitoring, it extracts real-time insights for customers. It provides solutions to customers in the smart city, gaming, retail and surveillance verticals.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|--------|
| Actual | 10.0 | (33.0) | (35.8) |
| Relative* | 6.2 | (25.8) | (29.7) |

* % Relative to local index

Analyst

Kenneth Mestemacher

SenSen Networks (SNS)

INVESTMENT SUMMARY

SenSen continued its run of record quarterly cash receipts, which rose 128% y-o-y and 117% q-o-q to A\$3.7m. Notably, the company secured contracts worth at least A\$3.8m across all four business verticals and multiple geographies. These wins provide recurring, higher-margin revenues, boosting annualised recurring revenue (ARR) towards c \$8m as it made solid progress in transitioning to a 'pragmatic SaaS' model. The results support our estimates and if SenSen continues this trend of growing ARR and winning contracts across multiple verticals and geographies, we believe it could reduce the valuation gap versus peers.

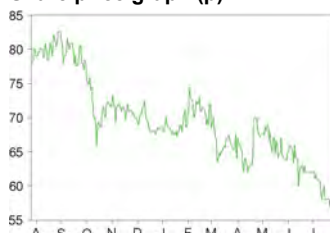
INDUSTRY OUTLOOK

SenSen operates in the fast-growing, global AI market, which is expected to expand at about a 43% CAGR and reach US\$126bn by 2025 (source: Tractica). As it executes its 'Land Grab' strategy, SenSen should benefit as AI is increasingly used in verticals that involve monitoring physical spaces and as it expands its business across multiple geographies.

| Y/E Jun | Revenue (A\$m) | EBITDA (A\$m) | PBT (A\$m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|----------------|---------------|------------|---------|---------|----------|
| 2020 | 3.8 | (2.8) | (3.7) | (0.85) | N/A | N/A |
| 2021 | 5.5 | (2.2) | (2.9) | (0.61) | N/A | N/A |
| 2022e | 9.3 | (8.1) | (11.6) | (1.99) | N/A | N/A |
| 2023e | 16.4 | (3.3) | (5.6) | (0.85) | N/A | N/A |

Sector: Engineering

Price: 58.0p
Market cap: £180m
Market: LSE

Share price graph (p)

Company description

Severfield is a leading UK structural steelwork fabricator operating across a broad range of market sectors. An Indian facility undertakes structural steelwork projects for the local market and was expanded in FY20.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|--------|--------|
| Actual | (7.9) | (15.0) | (26.2) |
| Relative* | (9.5) | (13.6) | (26.5) |

* % Relative to local index

Analyst

Andy Murphy

Severfield (SFR)

INVESTMENT SUMMARY

Severfield's FY22 results confirmed a strong H2, successfully delivering orders won in the previous 18 months or so. Notwithstanding input cost inflation, absolute levels of operating profit, including JVs, increased 6.7% to £28.2m. Severfield's Indian JV (JSSL) has also hit management expectations, including further profitable trading in H2. The UK and India both ended FY22 with record order books reflecting inflationary effects to some extent but the underlying order intake has clearly been healthy. The company's FY23 expectations remain unchanged with strong trading being offset by inflationary pressures. Our forecasts are under review.

INDUSTRY OUTLOOK

The primary strategic aim is to maintain Severfield's position as the leading UK structural steelwork supplier. The Indian JV targets similar sectors to those served in the UK; management has valued the Indian construction market at c £100bn pa, with a very low penetration of steel structures currently.

| Y/E Mar | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2021 | 363.3 | N/A | 24.3 | 6.43 | 9.0 | 5.9 |
| 2022 | 403.6 | N/A | 27.1 | 7.19 | 8.1 | 27.5 |
| 2023e | 422.3 | N/A | 31.3 | 8.29 | 7.0 | 5.4 |
| 2024e | 429.5 | N/A | 33.6 | 8.92 | 6.5 | 4.8 |

Sector: Industrial support services

Price: 33.6p
Market cap: £83m
Market: LSE

Share price graph (p)

Company description

Smiths News is the UK's largest newspaper and magazine distributor with a c 55% market share covering 24,000 retailers in England and Wales. It has a range of long-term exclusive distribution contracts with major publishers, supplying a mix of supermarkets and independent retailers.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-----|--------|
| Actual | (2.2) | 1.8 | (19.0) |
| Relative* | (3.8) | 3.5 | (19.4) |

* % Relative to local index

Analyst

Andy Murphy

Smiths News (SNWS)

INVESTMENT SUMMARY

Smiths News has successfully performed a turnaround that has seen it return to a core newspaper and magazine distribution operation. While the print sector is declining, revenue is predictable and management has a demonstrable cost-saving track record such that cash flow is strong and profits are broadly flat. Debt is falling despite the potential for a £4.5m bad debt relating to McColl's administration, and dividends are being materially lifted as restrictions are relaxed. We value the business at 92p per share. We note that FY22e EBITDA excludes the bad debt.

INDUSTRY OUTLOOK

Volumes of newspaper and magazine sales have been falling at an average rate of c 5% pa for many years as first TV and radio and then online have taken over as the primary source of news consumptions by an increasingly younger audience. Cover price inflation has partially offset lost revenue, but Smiths News has had to, and continues to, cut costs repeatedly to make up the short-fall. These characteristics are likely to persist into the future.

| Y/E Aug | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 1164.5 | 40.4 | 28.2 | 10.28 | 3.3 | 2.0 |
| 2021 | 1109.6 | 44.9 | 31.9 | 10.83 | 3.1 | 1.8 |
| 2022e | 1076.3 | 41.9 | 30.3 | 10.25 | 3.3 | 1.9 |
| 2023e | 1044.0 | 40.7 | 30.5 | 9.77 | 3.4 | 2.0 |

Sector: Financials

Price: 125.5p
Market cap: £1556m
Market: LSE

Share price graph (p)

Company description

Supermarket Income REIT, listed on the premium segment of the LSE, invests in supermarket property, let to leading UK supermarket operators, on long, RPI-linked leases. The investment objective is to provide an attractive level of income, with the potential for capital growth.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-----|-----|
| Actual | (2.0) | 1.6 | 6.6 |
| Relative* | (3.6) | 3.3 | 6.2 |

* % Relative to local index

Analyst

Martyn King

Supermarket Income REIT (SUPR)

INVESTMENT SUMMARY

Deployment has commenced of the £300m (gross) proceeds from Supermarket Income REIT's (SUPR) highly successful equity raise that closed in late April with the acquisition of three stores for a combined c £83m at a blended 4.9% net initial yield. Leveraging its investment grade credit rating, SUPR has also entered into its first unsecured borrowing in a refinancing that provides additional, more flexible debt funding and enhances the overall average debt average maturity. With 85% of rents index-linked inflation is providing a positive tailwind for SUPR while structural shifts to home working and online shopping add additional support to SUPR's omnichannel store focus. The non-discretionary nature of grocery sales has historically supported the sector in an inflationary environment and although SUPR's borrowing costs have increased we expect robust and visible income growth to support progressive dividend growth.

INDUSTRY OUTLOOK

Supermarket property has a long record of positive total returns underpinned by stable income returns in part due to long-leases, a strong occupier covenant, and the non-cyclical nature of grocery retailing. Supermarkets have been a net beneficiary of the pandemic which has boosted sales, particularly online and fulfilled by omnichannel stores.

| Y/E Jun | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 25.5 | 21.2 | 16.8 | 5.0 | 25.1 | 15.6 |
| 2021 | 46.2 | 38.7 | 36.8 | 5.6 | 22.4 | 19.1 |
| 2022e | 68.9 | 57.8 | 58.3 | 6.0 | 20.9 | 21.0 |
| 2023e | 98.0 | 84.6 | 68.5 | 5.5 | 22.8 | 18.1 |

Sector: Mining

Price: 90.9p
Market cap: £242m
Market: AIM

Share price graph (p)

Company description

Sylvania Platinum focuses on the re-treatment and recovery of platinum group metals including platinum, palladium and rhodium.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|--------|
| Actual | 3.9 | (0.1) | (23.0) |
| Relative* | 2.2 | 1.5 | (23.3) |

* % Relative to local index

Analyst

Rene Hochreiter

Sylvania Platinum (SLP)

INVESTMENT SUMMARY

Sylvania Platinum is a low-risk platinum group metals (PGM) dump retreatment company with large cash flows that could soon equal the company's current market capitalisation. Based in South Africa, country risk is limited due to the low labour complement. Sylvania's Q222 report showed good cost control with the ZAR cost per oz down 5.5% on Q1 and direct operating costs down 1.4%. If sustained, FY22 costs will be 2% lower than our forecast, indicating operating margin upside.

INDUSTRY OUTLOOK

A positive outlook is forecast for PGM prices. The outlook for platinum, iridium and ruthenium prices for the next two decades is good due to their use in the hydrogen economy. The outlook for rhodium and palladium is also good as increased loadings in gasoline autocats is scheduled in 2024 and thereafter. Large deficits in rhodium to 2028 and in palladium to 2030 due to increased autocat loadings should be balanced thereafter. For platinum we see a balanced market to 2025 but with deficits from 2028.

| Y/E Jun | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 115.0 | 69.0 | 65.0 | 14.3 | 7.6 | 4.3 |
| 2021 | 206.0 | 145.0 | 143.0 | 35.9 | 3.0 | 2.6 |
| 2022e | 161.0 | 93.0 | 90.0 | 22.0 | 5.0 | 3.0 |
| 2023e | 176.0 | 108.0 | 105.0 | 26.9 | 4.1 | 2.8 |

Sector: Property

Price: 114.4p
Market cap: £710m
Market: LSE

Share price graph (p)

Company description

Target Healthcare REIT invests in modern, purpose-built residential care homes in the UK let on long leases to high-quality care providers. It selects assets according to local demographics and intends to pay increasing dividends underpinned by structural growth in demand for care.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-----|-------|
| Actual | 2.5 | 1.2 | (4.7) |
| Relative* | 0.8 | 2.9 | (5.1) |

* % Relative to local index

Analyst

Martyn King

Target Healthcare REIT (THRL)

INVESTMENT SUMMARY

Acquisitions and index-linked rent uplifts continue to drive consistently positive returns. Operator rent cover and rent collection have remained robust although recently negatively affected by a small number of homes for which asset management plans are in place while tenant operator occupancy is rebuilding. Long-term, index-linked leases, an extension of long-term fixed-rate debt, and an historical ability of operators to match inflation pressures with fee growth offer good protection against increased inflation. Available investment capital of £67m remains, all allocated to board-approved acquisitions, which will contribute to full dividend cover on a fully deployed/developed basis.

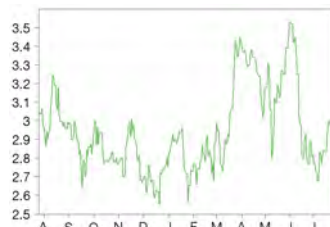
INDUSTRY OUTLOOK

The care home sector is driven by demographics rather than the economy. A growing elderly population and the need to improve the existing estate point to continuing demand for new, purpose-built homes with flexible layouts and high-quality residential facilities. With its unwavering focus on asset and tenant quality, these are the homes in which Target invests, believing that 'best in class' assets, in areas with strong demand/supply characteristics, and sustainable rent levels will always be attractive to existing or alternative tenants and are key to providing sustainable, long-duration income with capital growth.

| Y/E Jun | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|------------|------------|-------------|
| 2020 | 44.3 | N/A | 23.2 | 5.27 | 21.7 | 24.0 |
| 2021 | 50.0 | N/A | 26.0 | 5.46 | 21.0 | 21.8 |
| 2022e | 59.6 | N/A | 29.9 | 4.99 | 22.9 | 19.0 |
| 2023e | 73.2 | N/A | 40.4 | 6.52 | 17.5 | 16.5 |

Sector: Technology

Price: €2.97
Market cap: €699m
Market: Euronext Paris

Share price graph (€)

Company description

Technicolor is a worldwide technology leader operating in the media and entertainment industry. Its activities are organised in three business segments, Production Services, DVD Services and Connected Home.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-------|-------|
| Actual | 4.4 | (5.3) | (1.9) |
| Relative* | 1.6 | (1.7) | 4.4 |

* % Relative to local index

Analyst

Fiona Orford-Williams

Technicolor (TCH)

INVESTMENT SUMMARY

Technicolor has now set out its strategy for the two separate businesses post the 65% spin-off scheduled for H222; Technicolor Creative Studios (TCS), a pure-play digital FX business; and Vantiva, comprising Connected Home and DVD Services. Vantiva's financing is effectively already in place, while marketing is now active for TCS's €600m term loan. Vantiva will focus on its leading positions in broadband and Android TV customer premise equipment, with its supply chain services broadening their reach. TCS's activities cover film and episodic, advertising, animation and games, working with all the major studios and commissioners. Interim results are scheduled for 28 July.

INDUSTRY OUTLOOK

The underlying demand in both core operations remains very strong. For TCS, demand for high-quality content is robust across film, episodic and animation, with 80% of the current year pipeline booked. The industry remains beset by shortages of talent from which TCS is not immune, which is a constraint on faster growth. At Vantiva, demand for domestic broadband continues to be very good, with higher revenue growth again constrained by industry wide component shortages.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 3006.0 | 163.0 | (46.0) | (35.73) | N/A | N/A |
| 2021 | 2898.0 | 268.0 | (6.0) | (11.42) | N/A | 51.1 |
| 2022e | 2975.0 | 375.0 | 89.0 | 31.57 | 9.4 | 3.4 |
| 2023e | 3135.0 | 415.0 | 138.0 | 48.42 | 6.1 | 3.3 |

Sector: Mining

Price: US\$0.84
Market cap: US\$192m
Market: NASDAQ

Share price graph (US\$)

Company description

The Metals Company is a deep-sea minerals exploration company focused on the collection, processing and refining of polymetallic nodules, containing nickel, copper and cobalt, found on the seafloor in international waters of the Clarion Clipperton Zone, 1,300 nautical miles off the coast of Southern California.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (20.3) | (52.5) | (91.5) |
| Relative* | (21.4) | (48.6) | (90.6) |

* % Relative to local index

Analyst

David Larkam

The Metals Company (TMC)

INVESTMENT SUMMARY

The Metals Company (TMC) has been exploring the Clarion Clipperton Zone, deep-sea off the coast of Western California, as well as developing its operational and commercial capabilities. The region, which contains polymetallic nodules rich in nickel, cobalt, manganese and copper, has been explored since the 1970s but required the establishing of the International Seabed Authority to initiate the requisite regulation. TMC is looking to be awarded the first commercial deep-sea exploitation licence to mine the nodules, which lie on the ocean floor. Assuming the award of a licence, TMC is aiming to commence commercial operations in H224.

INDUSTRY OUTLOOK

The decarbonisation of the automotive sector is gathering pace with sales doubling in 2021 to nearly 10% of the global market. This seismic shift will require a significant increase in the availability of nickel, cobalt and manganese for the batteries required to power electric vehicles. We estimate TMC's total nickel resources could electrify 230 million cars.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2021 | 0.0 | (115.7) | (107.9) | (46.93) | N/A | N/A |
| 2022e | 0.0 | (39.9) | (40.0) | (12.75) | N/A | N/A |
| 2023e | 0.0 | (39.7) | (40.0) | (8.51) | N/A | N/A |

Sector: General industrials

Price: €3.98
Market cap: €174m
Market Athens Stock Exchange

Share price graph (€)

Company description

Thrace Plastics is an established international producer of technical fabrics (approaching three-quarters of FY20 EBIT) and packaging. Each division uses a number of manufacturing processes and produces a wide range of products from polymer materials, serving a diverse range of end-markets.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|--------|--------|
| Actual | 11.6 | (22.2) | (49.4) |
| Relative* | 12.4 | (10.8) | (47.3) |

* % Relative to local index

Analyst

Andy Murphy

Thrace Plastics (PLAT)

INVESTMENT SUMMARY

As expected, FY21 revenue was strong, growing 26.1% to €428.4m supported by PPE revenue. PBT rose 61% to €83.9m. Excluding PPE, core PBT was €32.1m, which compares very favourably with 2019 PBT of €11.8m, highlighting the progress that Thrace has made in the last two years. Q122 figures also reflected good underlying demand for core products which resulted in EBITDA growth of 10.5%, excluding the PPE contribution. The current investment phase of €102m between 2020 and 2022 should see €42m invested this year in increased capacity to drive future growth.

INDUSTRY OUTLOOK

Thrace manufactures a wide range of products that are used in a variety of sectors, ranging from construction/infrastructure to horticulture and food packaging primarily in Europe and the United States. Management's high-level financial objective is to pursue profitable growth using two primary levers: increased capacity and value capture.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|------------|------------|-------------|
| 2020 | 339.7 | 76.5 | 56.1 | 93.1 | 4.3 | 2.0 |
| 2021 | 428.4 | 103.8 | 83.9 | 207.0 | 1.9 | 2.0 |
| 2022e | 345.6 | 57.8 | 34.5 | 59.1 | 6.7 | 2.6 |
| 2023e | 362.1 | 61.5 | 38.2 | 65.5 | 6.1 | 3.0 |

Sector: Technology

Price: €17.20
Market cap: €33m
Market AMS

Share price graph (€)

Company description

TIE Kinetix is a Dutch IT software company delivering SaaS solutions to companies, governmental institutions and their suppliers, to help them exchange business documents electronically and simplify supply chain processes.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|--------|
| Actual | (3.4) | (1.7) | (26.5) |
| Relative* | (9.8) | (2.8) | (22.1) |

* % Relative to local index

Analyst

Johan van den Hooven

TIE Kinetix (TIE)

INVESTMENT SUMMARY

TIE Kinetix is focused on 100% digitalisation of document streams in the supply chain. The company has set targets to accelerate organic growth in software-as-a-service (SaaS) revenues to 20%+ pa by FY25, with an EBITDA margin of 20%. Now fully focused on SaaS, the company expects recurring revenues to increase from 80%+ to 90%+ over the next few years, further improving the predictability of its results. We value the company at €25 per share.

INDUSTRY OUTLOOK

FY22 will be a transformative year for the company as it invests heavily in order to benefit from the positive market outlook. In H122, SaaS revenues increased 14%, while higher costs resulted in a net loss but the company expects to return to profit in FY23. According to Gartner, 23% of supply chain leaders expect to have a digital ecosystem by 2025, up from the current 1%. Digitalisation helps to achieve climate change, which is on the radar of corporates. Global market growth in e-invoicing is estimated at 25% pa until 2027.

| Y/E Sep | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|------------|------------|-------------|
| 2020 | 15.6 | 2.3 | 0.1 | (0.04) | N/A | 12.0 |
| 2021 | 14.9 | 1.5 | 0.5 | 0.11 | 15636.4 | 12.0 |
| 2022e | 14.6 | (0.2) | (1.7) | (0.71) | N/A | N/A |
| 2023e | 16.6 | 1.9 | 0.4 | 0.14 | 12285.7 | 18.1 |

Sector: Media

Price: €23.20
Market cap: €1095m
Market: STAR

Share price graph (€)

Company description

Tinexta has four divisions: Digital Trust, solutions to increase trust in digital transactions; Credit Information & Management, services to manage credit; Innovation & Marketing Services, consulting services to help clients develop their businesses; and Cybersecurity.

Price performance

| % | 1m | 3m | 12m |
|-----------|-------|-------|--------|
| Actual | (2.0) | (3.2) | (38.7) |
| Relative* | 0.9 | 7.9 | (28.0) |

* % Relative to local index

Analyst

Russell Pointon

Tinexta (TNXT)

INVESTMENT SUMMARY

The proposed sale of the Credit Information & Management (CIM) division is significant from a financial and strategic perspective. With respect to the former, the remaining group should demonstrate higher aggregate pro forma revenue and profit growth and it will have significantly improved financial fire power to pursue further M&A in the higher-growth business units. Strategically, it removes a business that has low exposure to the thematic growth driver of a digitising economy, limited overlap and potential for cross-selling with the other divisions, and above-average (versus the rest of the group) GDP sensitivity. Our forecasts were unchanged ahead of the expected completion in H222.

INDUSTRY OUTLOOK

Tinexta is exposed to favourable growth trends including the transition to a digital world and the requirement for enhanced online security. Starting from a purely domestic Italian focus, the company is exploiting these trends internationally. In particular, given recent regulatory changes, in Digital Trust the group is leveraging its Italian expertise to expand on an EU-wide basis with a unified legal base across the region. At the same time, Tinexta is likely to make acquisitions in Italy and Europe that will further expand its addressable markets and seek cross-selling opportunities between the business units.

| Y/E Dec | Revenue (€m) | EBITDA (€m) | PBT (€m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 269.0 | 81.2 | 58.4 | 84.9 | 27.3 | 13.4 |
| 2021 | 375.4 | 98.7 | 70.4 | 102.0 | 22.7 | 15.1 |
| 2022e | 446.8 | 120.9 | 87.0 | 116.2 | 20.0 | 12.8 |
| 2023e | 500.2 | 139.8 | 105.5 | 143.3 | 16.2 | 9.8 |

Sector: Technology

Price: 44.5p
Market cap: £17m
Market: AIM

Share price graph (p)

Company description

Trackwise Designs is a UK manufacturer of specialist products using printed circuit technology. These include a lightweight replacement for conventional wiring harnesses known as IHT and advanced PCBs: microwave and radio frequency, short flex, flex rigid and rigid multilayer products.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (10.1) | (40.3) | (75.1) |
| Relative* | (11.6) | (39.3) | (75.2) |

* % Relative to local index

Analyst

Anne Margaret Crow

Trackwise Designs (TWD)

INVESTMENT SUMMARY

Trackwise has announced that because of reduced near-term demand from its UK EV (electric vehicle) OEM customer, FY22 group sales are expected to be below previous market expectations. However, the terms of the contract with the UK EV OEM include material payments to Trackwise in the event of lower volumes, so management continues to expect to deliver FY22 adjusted EBIT in line with market expectations. We have placed our FY22 estimates under review.

INDUSTRY OUTLOOK

In January, Trackwise announced that it expected FY21 revenues to be c £8.1m, in line with guidance it provided in December, generating an operating loss (adjusted for exceptional costs and share-based payments) of c £0.5m. We left our FY21 estimates unchanged at that time and have not updated them since then.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2019 | 2.9 | 0.5 | 0.1 | 0.8 | 55.6 | 13.1 |
| 2020 | 6.1 | 0.8 | (0.4) | 1.4 | 31.8 | 11.5 |
| 2021e | 8.0 | 0.7 | (1.0) | (1.2) | N/A | 18.2 |
| 2022e | N/A | N/A | N/A | N/A | N/A | N/A |

Sector: Food & drink

Price: 790.0p
Market cap: £474m
Market: LSE

Share price graph (p)

Company description

Treatt provides innovative ingredient solutions from its manufacturing bases in Europe and North America, principally for the flavours and fragrance industries and multinational consumer goods companies, particularly in the beverage sector.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 4.0 | (24.3) | (25.8) |
| Relative* | 2.2 | (23.1) | (26.1) |

* % Relative to local index

Analyst

Sara Welford

Treatt (TET)

INVESTMENT SUMMARY

Treatt has performed consistently well over the last few years, as it has moved from a commodity trading house to a partner and provider of advanced ingredients solutions. Following its successful expansion of capacity in the United States, it relocated its UK headquarters and manufacturing capability, with almost all staff now working from the new site. This should mark an inflection point for the business as the new facility is significantly more automated, allowing for greater efficiencies. Management reported at H122 that its order book is up 25% on last year and H2 is expected to witness both higher revenue and higher margins than H1, thus reverting to a more normal H1/H2 seasonal split after two years distorted by the COVID-19 pandemic.

INDUSTRY OUTLOOK

Treatt has migrated its business from that of a pure supplier to the food and beverage industries to being a valued partner in the development of new ingredients. Citrus, tea, fruit and vegetable flavours, and health and wellness (mainly sugar reduction) are core areas of focus, with the latter undergoing a structural growth trend.

| Y/E Sep | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 109.0 | 17.9 | 15.8 | 21.3 | 37.1 | 30.1 |
| 2021 | 124.3 | 24.9 | 22.7 | 30.1 | 26.2 | 34.2 |
| 2022e | 143.0 | 29.0 | 24.0 | 32.1 | 24.6 | 27.1 |
| 2023e | 151.6 | 31.0 | 25.9 | 34.2 | 23.1 | 17.9 |

Sector: Property

Price: 94.9p
Market cap: £382m
Market: LSE

Share price graph (p)

Company description

Triple Point Social Housing REIT (SOHO) invests in primarily newly built and newly renovated social housing assets in the UK, with a particular focus on supported housing. SOHO aims to provide a stable, long-term inflation-linked income with the potential for capital growth.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|-----|-------|
| Actual | 5.9 | 7.7 | (8.0) |
| Relative* | 4.2 | 9.5 | (8.4) |

* % Relative to local index

Analyst

Martyn King

Triple Point Social Housing REIT (SOHO)

INVESTMENT SUMMARY

The Q122 update shows SOHO's portfolio continuing to perform well, delivering consistent returns for shareholders and generating strong, externally assessed social value. Q122 NAV increased 2.2% to 110.7p and including DPS paid the accounting total return was 3.4%. A Q122 DPS of 1.365p was declared and the FY22 DPS target was increased to 5.46p, a 5.0% increase on FY21 (5.20p). In March 2022 SOHO reported that on top of the c £10m of investment commitments announced year-to-date, £27m of capital remained available for deployment. The AGM approval of a change in investment policy will provide greater investment flexibility for this, including the ability to enter shorter leases with rent uplifts linked to central housing benefit policy as well as inflation as currently. Index-linked rents (c 96% uncapped) and fully fixed rate drawn debt provide significant inflation protection.

INDUSTRY OUTLOOK

We expect private capital to remain crucial in meeting the current and future needs for care based social housing. It is widely recognised to improve lives in a cost-effective manner compared with the alternatives of residential care or hospitals.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 28.9 | 22.3 | 16.6 | 4.61 | 20.6 | 14.0 |
| 2021 | 33.1 | 26.2 | 19.4 | 4.82 | 19.7 | 15.5 |
| 2022e | 38.1 | 30.3 | 21.3 | 5.28 | 18.0 | 12.8 |
| 2023e | 39.9 | 31.9 | 22.8 | 5.65 | 16.8 | 12.0 |

Sector: Consumer support services

Price: 13.5p
Market cap: £7m
Market: AIM

Share price graph (p)

Company description

Unbound Group is the parent company for a group selling a range of brands focused on the over-55 demographic. It will build on the foundation of its main business, Hotter Shoes, to grow value through a curated multi-brand retail platform with a range of complementary products and services.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (51.3) | (64.3) | (87.1) |
| Relative* | (52.1) | (63.7) | (87.1) |

* % Relative to local index

Analyst

Russell Pointon

Unbound Group (UBG)

INVESTMENT SUMMARY

Unbound Group's June 2022 trading update was encouraging with respect to current trading (since April). Significantly, the launch of the curated multi-brand platform, which seeks to capitalise on the strengths of and customer loyalty to its core footwear offering and expand its addressable market, is confirmed as on time (end July) with an attractive blend of 14 new partners: nine apparel and five footwear. At the end of July management raised equity with the intention of investing in four key areas: growing the partner brand strategy, reactivating dormant retail customers, technology to improve the customer experience, and near-shoring of supply to improve inventory effectiveness. Our forecasts are under review.

INDUSTRY OUTLOOK

Unbound's structural growth drivers include: an ageing population; the 55+ demographic is the wealthiest, and has the greatest disposable income; increasing online penetration and digital literacy; increasing focus on health and wellbeing; and the core demographic is materially underserved online and offline.

| Y/E Jan | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 85.5 | 10.9 | 0.5 | N/A | N/A | N/A |
| 2021 | 44.5 | (6.9) | (14.3) | N/A | N/A | N/A |
| 2022e | 51.9 | 5.5 | 0.3 | 0.9 | 15.0 | 1.0 |
| 2023e | 59.5 | 7.5 | 2.0 | 3.8 | 3.6 | 0.8 |

Sector: General industrials

Price: US\$1.24
Market cap: US\$26m
Market: NASDAQ

Share price graph (US\$)

Company description

VivoPower International's strategy is to provide sustainable energy solutions on an international scale. Key activities at present are electric vehicles, critical power, sustainable energy solutions and solar development.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|-------|--------|
| Actual | (24.8) | (6.8) | (80.5) |
| Relative* | (25.9) | 1.0 | (78.3) |

* % Relative to local index

Analyst

David Larkam

VivoPower International (VPR)

INVESTMENT SUMMARY

VivoPower is building an integrated portfolio of activities to support the corporate decarbonisation agenda. Key is the specialist electric vehicle business, Tembo, which has been establishing global distribution agreements and has commitments for c 8,000 vehicles. This is supported by the profitable and cash generative Critical Power operations, electrical installation/integration services, in Australia. In Solar, the group has taken full control of its US operations and established a crypto mining venture.

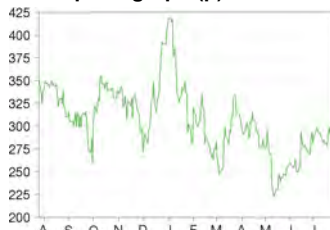
INDUSTRY OUTLOOK

Sales declined 11% to \$18.9m in H122 and operating losses widened to \$7.3m (H121: \$0.4m) due to COVID-19-related delays particularly in the Critical Power division where Australia remained in lockdown while other divisions such as Electric Vehicles remain in investment mode. With the opening up of Australia, performance should improve through H2 and we await news regarding financing the crypto mining venture, completion of Tembo acquisition and the Toyota development contract.

| Y/E Jun | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|-----------------|----------------|-------------|--------------|---------|----------|
| 2020 | 48.7 | 3.9 | (1.0) | (12.0) | N/A | 4272.1 |
| 2021 | 40.4 | (2.5) | (5.2) | (31.0) | N/A | N/A |
| 2022e | 42.3 | (8.2) | (15.2) | (69.8) | N/A | N/A |
| 2023e | 60.1 | (4.7) | (13.5) | (62.3) | N/A | N/A |

Sector: Technology

Price: 305.0p
Market cap: £201m
Market AIM

Share price graph (p)

Company description

WANDisco's proprietary replication technology enables its customers to solve critical data-management challenges created by the shift to cloud computing. It has established partner relationships with leading players in the cloud ecosystem including Oracle, Amazon, IBM and Microsoft.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|------|--------|
| Actual | 11.9 | 10.1 | (16.0) |
| Relative* | 10.1 | 11.9 | (16.3) |

* % Relative to local index

Analyst

Kenneth Mestemacher

WANDisco (WAND)

INVESTMENT SUMMARY

WANDisco's (WAND's) H122 trading update reflects the strong momentum seen in its recent multi-million-dollar contract wins. Its two primary key performance indicators, bookings and ending remaining performance obligations, were both up more than seven times. Furthermore, the scalability of its commit-to-consume model was demonstrated as existing customers signed multiple follow-on contracts. Evidence continues to build that WAND is successfully executing its growth strategy and reaching a key inflection point. If this trend continues, it could justify multiple expansion and a share price recovery. We update our FY22 forecasts and introduce FY23 estimates, where we expect revenue to double to \$25m from \$12m in FY22.

INDUSTRY OUTLOOK

The shift to the cloud is enabling enterprises to reduce the cost of storing rapidly expanding datasets, while enhancing the performance of business-critical functions. By providing guaranteed consistency for these datasets, WAND's LiveData accelerates this shift in three ways: data migration, hybrid cloud and multi-cloud.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 10.5 | (22.2) | (30.4) | (57.3) | N/A | N/A |
| 2021 | 7.3 | (29.5) | (34.7) | (57.9) | N/A | N/A |
| 2022e | 12.0 | (25.9) | (31.4) | (48.7) | N/A | N/A |
| 2023e | 25.0 | (15.3) | (20.8) | (29.5) | N/A | N/A |

Sector: Mining

Price: C\$40.84
Market cap: C\$18438m
Market NYSE, TSX

Share price graph (C\$)

Company description

Wheaton Precious Metals is the world's pre-eminent ostensibly precious metals streaming company, with over 30 high-quality precious metals streams and early deposit agreements over mines in Mexico, Canada, Brazil, Chile, the US, Argentina, Peru, Sweden, Greece, Portugal and Colombia.

Price performance

| % | 1m | 3m | 12m |
|-----------|--------|--------|--------|
| Actual | (17.1) | (31.1) | (25.7) |
| Relative* | (17.3) | (24.2) | (21.5) |

* % Relative to local index

Analyst

Lord Ashbourne

Wheaton Precious Metals (WPM)

INVESTMENT SUMMARY

First quarter results were closely in line with our prior forecasts, as a result of which WPM has now repaid all debt and approved relatively generous dividends in both Q1 and Q222. All of WPM's partners' mines have now returned to near normal operating conditions and it has concluded recent new business in the form of five new streams to put it on a rising production profile. Note that WPM has no exposure to assets in the former Soviet Union.

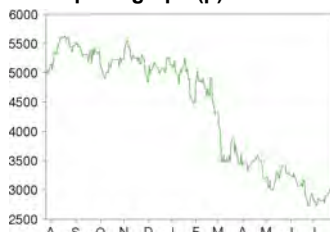
INDUSTRY OUTLOOK

Using a CAPM-type method, we value WPM at US\$58.42 (C\$75.27) per share. In the meantime, its shares are trading on near-term financial ratios that are cheaper than those of its peers on 69% of common valuation measures. If WPM's shares were instead to trade at the average level of its peers, then we calculate that its FY22 share price should be US\$41.02, or C\$52.86 or £34.10 (based on Edison forecasts). Alternatively, if precious metals return to favour, then we believe that a near-term US\$58.65 (C\$75.56 or £48.75) per share valuation is possible. This follows the settlement between WPM and the CRA in December 2018 which exempted WPM's international subsidiaries from Canadian tax. Q222 results are scheduled for 11 August.

| Y/E Dec | Revenue (US\$m) | EBITDA (US\$m) | PBT (US\$m) | EPS (fd) (c) | P/E (x) | P/CF (x) |
|---------|--------------------|-------------------|----------------|-----------------|------------|-------------|
| 2020 | 1096.2 | 763.8 | 503.2 | 112.0 | 28.2 | 18.0 |
| 2021 | 1201.7 | 852.7 | 592.1 | 131.0 | 24.1 | 16.7 |
| 2022e | 1086.0 | 758.9 | 526.3 | 113.0 | 27.9 | 18.1 |
| 2023e | 1413.5 | 1003.0 | 687.7 | 148.0 | 21.3 | 14.1 |

Sector: Technology

Price: 2995.0p
Market cap: £591m
Market: LSE

Share price graph (p)

Company description

XP Power is a developer and designer of power control solutions with production facilities in China, Vietnam and the United States, and design, service and sales teams across Europe, the United States and Asia.

Price performance

| % | 1m | 3m | 12m |
|-----------|-----|--------|--------|
| Actual | 3.8 | (12.7) | (40.1) |
| Relative* | 2.1 | (11.3) | (40.3) |

* % Relative to local index

Analyst

Katherine Thompson

XP Power (XPP)

INVESTMENT SUMMARY

XP's Q122 trading update confirms demand has remained strong across the board, with order intake up 39% y-o-y and the order book reaching c £260m at the end of Q122, up from £216m at the end of FY21. Ongoing supply chain issues limited the amount of product that could be shipped in the quarter, with revenue up 8% y-o-y. We have revised our forecasts to take account of supply chain headwinds and the recent US legal case, reducing our normalised diluted EPS forecast by 7.1% for FY22 and 4.2% for FY23.

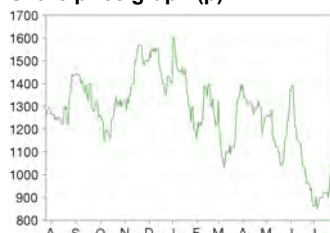
INDUSTRY OUTLOOK

XP supplies three end-markets: healthcare, industrial technology and semiconductor manufacturing, across Europe, North America and Asia. The industrial technology segment is relatively fragmented, but the company sees demand across various applications. The healthcare business continues to gain market share, with corporate approvals from the major suppliers in place. The semiconductor segment is the most cyclical, tracking the capex requirements of semiconductor manufacturers.

| Y/E Dec | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (fd) (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|--------------|---------|----------|
| 2020 | 233.3 | 56.8 | 44.3 | 198.4 | 15.1 | 10.2 |
| 2021 | 240.3 | 55.5 | 43.8 | 176.3 | 17.0 | 10.5 |
| 2022e | 260.2 | 61.5 | 47.0 | 189.2 | 15.8 | 9.5 |
| 2023e | 282.2 | 70.2 | 54.6 | 220.0 | 13.6 | 8.4 |

Sector: Media

Price: 1080.0p
Market cap: £1196m
Market: AIM

Share price graph (p)

Company description

YouGov is an international research data and analytics group. Its data-led offering supports and improves a wide spectrum of marketing activities of a customer base including media owners, brands and media agencies. It works with some of the world's most recognised brands.

Price performance

| % | 1m | 3m | 12m |
|-----------|------|-------|--------|
| Actual | 12.5 | (8.5) | (11.7) |
| Relative* | 10.7 | (7.0) | (12.0) |

* % Relative to local index

Analyst

Fiona Orford-Williams

YouGov (YOU)

INVESTMENT SUMMARY

YouGov's H122 results showed impressive underlying revenue growth of 25%, led by strong progress in Data Products and Custom Research, with the US and Europe the best-performing regions. Sales momentum has continued in H222 and FY22 results are expected to be slightly ahead of earlier guidance. The company is scheduled to issue a year-end trading update on 29 July. As with other high-growth stocks, the share price has retrenched over the year to date but the shares retain their premium rating, reflecting management's ambitious growth aspirations.

INDUSTRY OUTLOOK

The group is making good progress across all geographies, but notably in the key US market. The increasing regulatory emphasis on data privacy and the forthcoming changes to third-party cookie usage (despite the delay) highlight the benefits and value inherent in actively permissioned, first-party data. YouGov's developments, particularly those such as YouGov Safe, sit well in this shifting environment.

| Y/E Jul | Revenue (£m) | EBITDA (£m) | PBT (£m) | EPS (p) | P/E (x) | P/CF (x) |
|---------|--------------|-------------|----------|---------|---------|----------|
| 2020 | 152.4 | 39.2 | 24.7 | 15.7 | 68.8 | 30.0 |
| 2021 | 169.0 | 45.9 | 30.5 | 17.6 | 61.4 | 20.9 |
| 2022e | 215.0 | 58.1 | 41.4 | 24.6 | 43.9 | 19.2 |
| 2023e | 255.0 | 71.1 | 53.4 | 32.7 | 33.0 | 16.4 |

Edison dividend list

| Company name | FY0 period end | Currency | DPS FY0 | DPS FY1 | DPS FY2 |
|---------------------------|----------------|----------|---------|---------|---------|
| 4imprint Group | 2021/12 | USD | 45.00 | | |
| Canacol Energy | 2021/12 | USD | 0.21 | 0.21 | 0.22 |
| Cenkos Securities | 2021/12 | GBP | 4.25 | | |
| Centaur Media | 2021/12 | GBP | 1.00 | 1.00 | 1.40 |
| Cohort | 2021/04 | GBP | 11.10 | 12.20 | 13.40 |
| discoverIE Group | 2022/03 | GBP | 10.80 | 11.15 | 11.50 |
| Endeavour Mining | 2021/12 | USD | 56.00 | 62.00 | 70.00 |
| Epwin Group | 2021/12 | GBP | 4.10 | 4.20 | 4.50 |
| Esker | 2021/12 | EUR | 60.00 | 65.00 | 70.00 |
| Games Workshop Group | 2022/05 | GBP | 235.00 | 251.00 | |
| GB Group | 2022/03 | GBP | 3.80 | 4.00 | 4.30 |
| Genuit Group | 2021/12 | GBP | 12.00 | 13.00 | 14.00 |
| Greggs | 2021/12 | GBP | 97.00 | 59.00 | 61.10 |
| Helios Underwriting | 2021/12 | GBP | 3.00 | 3.00 | 6.00 |
| Hellenic Petroleum | 2021/12 | EUR | 40.00 | 31.00 | 31.00 |
| Impact Healthcare REIT | 2021/12 | GBP | 6.40 | 6.50 | 6.80 |
| Jersey Electricity | 2021/09 | GBP | 17.40 | 18.30 | 19.20 |
| Lookers | 2021/12 | GBP | 2.50 | 3.00 | 3.30 |
| Numis Corporation | 2021/09 | GBP | 13.50 | 14.00 | |
| Ocean Wilsons Holdings | 2021/12 | USD | 70.00 | 70.00 | 70.00 |
| Palace Capital | 2021/03 | GBP | 10.50 | | |
| Pan African Resources | 2021/06 | USD | 1.27 | 1.18 | 1.76 |
| Phoenix Spree Deutschland | 2021/12 | EUR | 7.50 | 7.50 | 7.50 |
| Primary Health Properties | 2021/12 | GBP | 6.20 | 6.50 | 6.80 |
| ProCredit Holding AG | 2021/12 | EUR | 0.00 | 0.00 | 46.70 |
| Record | 2022/03 | GBP | 3.60 | 4.40 | 4.55 |
| Secure Trust Bank | 2021/12 | GBP | 61.10 | 41.80 | 58.00 |
| Severfield | 2022/03 | GBP | 3.10 | 3.30 | 3.60 |
| Supermarket Income REIT | 2021/06 | GBP | 5.86 | 5.94 | 6.00 |
| Target Healthcare REIT | 2021/06 | GBP | 6.72 | 6.76 | 6.86 |
| Thrace Plastics | 2021/12 | EUR | 4.60 | 4.60 | 4.60 |
| Treatt | 2021/09 | GBP | 7.50 | 8.00 | 8.50 |
| Wheaton Precious Metals | 2021/12 | USD | 57.00 | 60.00 | 63.00 |
| YouGov | 2021/07 | GBP | 6.00 | 7.50 | 10.00 |

| Company | Sector | Most recent note | Date published |
|---|-----------------------------|----------------------------|----------------|
| 1Spatial | Software & comp services | Flash | 19/07/22 |
| 4iG | IT services | Flash | 01/06/22 |
| 4imprint Group | Media | Update | 09/05/22 |
| AAC Clyde Space | Aerospace & defence | Outlook | 05/07/22 |
| abrdn Asian Income Fund | Investment companies | Investment company review | 03/05/22 |
| Aberdeen Diversified Inc & Growth Trust | Investment companies | Investment company review | 18/07/22 |
| abrdn Latin American Income Fund | Investment companies | Investment company review | 28/02/22 |
| Aberdeen New Thai Investment Trust | Investment companies | Investment company review | 29/01/21 |
| abrdn UK Smaller Cos Growth Trust | Investment companies | Investment company review | 03/05/22 |
| Accsys Technologies | General industrials | Update | 15/06/22 |
| Agromics | Investment companies | Investment company update | 22/03/22 |
| Alkane Resources | Metals & mining | Outlook | 07/07/22 |
| Alphamin Resources | Metals & mining | Update | 13/04/22 |
| Applied Graphene Materials | Tech hardware & equipment | Update | 06/04/22 |
| ArborGen | Basic materials | Update | 30/06/22 |
| Arcane Crypto | TMT | Update | 13/06/22 |
| Atlantis Japan Growth Fund | Investment companies | Investment company review | 27/01/22 |
| Auriant Mining | Metals & mining | Update | 16/12/21 |
| Axiom European Financial Debt Fund | Investment companies | Investment company outlook | 08/06/22 |
| Baillie Gifford China Growth Trust | Investment companies | Investment company review | 04/05/21 |
| Baillie Gifford US Growth Trust | Investment companies | Initiation | 01/10/21 |
| Baker Steel Resources Trust | Investment companies | Investment company update | 04/02/22 |
| BayWa | Consumer staples | Update | 19/01/21 |
| BB Biotech | Investment companies | Investment company review | 01/03/21 |
| bet-at-home | Travel & leisure | Outlook | 16/05/22 |
| BioPharma Credit | Investment companies | Investment company update | 16/03/22 |
| Biotech Growth Trust (The) | Investment companies | Investment company review | 01/04/22 |
| BlackRock Greater Europe Inv. Trust | Investment companies | Investment company update | 07/04/22 |
| BlackRock Latin American Inv. Trust | Investment companies | Investment company review | 03/03/22 |
| BlackRock Sustainable American Income Trust | Investment companies | Initiation | 25/05/22 |
| Bloc Ventures | Venture capital | Update | 26/07/22 |
| BluGlass | Tech hardware & equipment | Update | 28/03/22 |
| Boku | Software & comp services | Update | 27/07/22 |
| Borussia Dortmund | Travel & leisure | Update | 17/05/22 |
| Braemar Shipping Services | Industrial support services | Initiation | 23/05/22 |
| Brunner Investment Trust (The) | Investment companies | Investment company update | 14/06/22 |
| Canacol Energy | Oil & gas | Outlook | 25/05/22 |
| Canadian General Investments | Investment companies | Investment company review | 12/05/22 |
| Carr's Group | Food & drink | Update | 20/04/22 |
| Cenkos Securities | Financial services | Update | 30/03/22 |
| Centaur Media | Media | Update | 20/07/22 |
| CentralNic Group | Software & comp services | Flash | 21/07/22 |
| Channel Islands Property Fund | Investment companies | Initiation | 04/11/21 |
| Checkit | Software & comp services | Update | 28/04/22 |
| CI Games | Video games | Flash | 31/05/22 |
| Civitas Social Housing | Real estate | Update | 27/05/22 |
| Claranova | Software & comp services | Update | 20/05/22 |
| CLIQ Digital | Media | Update | 17/06/22 |
| Cohort | Aerospace & Defence | Update | 27/05/22 |
| CoinShares International | Financials | Update | 01/06/22 |
| Coro Energy | Oil & gas | Flash | 03/04/20 |
| Custodian REIT | Property | Update | 23/05/22 |
| CVC Credit Partners European Opps | Investment companies | Investment company update | 02/03/22 |
| Datatec | IT services | Flash | 30/06/22 |
| Dentsu Group | Media | Update | 18/05/22 |
| Deutsche Beteiligungs | Investment companies | Investment company update | 26/05/22 |

| Company | Sector | Most recent note | Date published |
|--|---------------------------|---------------------------|----------------|
| discoverIE Group | Electronics & electrical | Update | 07/07/22 |
| Diverse Income Trust (The) | Investment companies | Investment company review | 21/02/22 |
| Doctor Care Anywhere Group | Healthcare equipment & | Update | 25/04/22 |
| Ebiquity | Media | Flash | 01/04/22 |
| Electra Private Equity | Investment companies | Investment company review | 02/12/21 |
| Else Nutrition | Food & beverages | Initiation | 15/06/22 |
| EMIS Group | Software & comp services | Update | 22/03/22 |
| EML Payments | Software & comp services | Flash | 25/07/22 |
| Endeavour Mining | Metals & mining | Update | 04/07/22 |
| Ensurge Micropower | Tech hardware & equipment | Update | 06/06/22 |
| Epwin Group | Industrials | Update | 19/04/22 |
| EQS Group | Media | Outlook | 20/06/22 |
| Esker | Technology | Update | 18/07/22 |
| European Assets Trust | Investment companies | Investment company review | 29/03/22 |
| European Opportunities Trust | Investment companies | Investment company review | 28/03/22 |
| Expert.ai | Technology | Update | 05/10/21 |
| Fidelity Emerging Markets | Investment companies | Initiation | 17/12/21 |
| Filtronic | Tech hardware & equipment | Outlook | 11/07/22 |
| Finsbury Growth & Income Trust | Investment companies | Investment company review | 27/05/22 |
| Foresight Solar Fund | Investment companies | Investment company review | 08/11/21 |
| Foxtons Group | Financial services | Update | 25/04/22 |
| Fundsmith Emerging Equities Trust | Investment companies | Investment company review | 17/11/21 |
| Games Workshop Group | Consumer goods | Update | 16/06/22 |
| GB Group | Technology | Flash | 28/07/22 |
| Genuit Group | Building & construction | Update | 02/12/21 |
| Georgia Capital | Investment companies | Investment company review | 31/05/22 |
| Greggs | Food & drink | Update | 17/05/22 |
| Gresham House | Financials | Update | 14/07/22 |
| Gresham House Energy Storage Fund | Investment companies | Investment company update | 28/04/22 |
| Gresham House Strategic | Investment companies | Investment company review | 08/10/20 |
| Hansa Investment Company | Investment companies | Investment company review | 06/05/21 |
| HBM Healthcare Investments | Investment companies | Investment company review | 25/05/22 |
| Heliad Equity Partners | Investment companies | Initiation | 11/07/22 |
| Helios Underwriting | Insurance | Update | 31/05/22 |
| Hellenic Petroleum | Oil & gas | Flash | 16/05/22 |
| Henderson Far East Income | Investment companies | Investment company update | 12/07/22 |
| Henderson International Income Trust | Investment trusts | Investment company update | 17/06/22 |
| Henderson Opportunities Trust | Investment trusts | Investment company review | 27/05/22 |
| Henderson Smaller Companies Investment Trust | Investment trusts | Initiation | 29/06/22 |
| HgCapital Trust | Investment companies | Investment company review | 16/05/22 |
| Hostmore | Travel & leisure | Update | 14/07/22 |
| Impact Healthcare REIT | Real estate | Outlook | 09/05/22 |
| Induction Healthcare Group | Software & comp services | Initiation | 04/07/22 |
| Invesco Asia Trust | Investment companies | Investment company review | 29/03/22 |
| JDC Group | Diversified financials | Update | 14/07/22 |
| Jersey Electricity | Industrials | Outlook | 04/07/22 |
| JPMorgan European Discovery Trust | Investment companies | Update | 21/07/22 |
| JPMorgan Global Growth & Income | Investment companies | Investment company review | 22/10/21 |
| Jupiter UK Growth Investment Trust | Investment trusts | Investment company review | 13/05/19 |
| KEFI Gold and Copper | Mining | Outlook | 17/03/22 |
| Kendrion | Industrial engineering | Update | 05/05/22 |
| Lepidico | Metals & mining | Update | 16/02/22 |
| Lithium Power International | Metals & mining | Update | 30/06/22 |
| Lookers | General retailers | Update | 30/06/22 |
| Lowland Investment Company | Investment companies | Investment company update | 21/06/22 |
| LXi REIT | Real estate | Outlook | 23/03/22 |

| Company | Sector | Most recent note | Date published |
|--|-----------------------------|----------------------------|----------------|
| Manx Financial Group | Banking | Flash | 17/05/22 |
| Martin Currie Global Portfolio Trust | Investment companies | Investment company review | 30/06/22 |
| Media and Games Invest | Media | Initiation | 14/07/22 |
| Melrose Industries | Industrials | Update | 10/06/22 |
| Merchants Trust (The) | Investment companies | Investment company review | 23/03/22 |
| Mercia Asset Management | Investment companies | Update | 15/07/22 |
| Mirriad Advertising | Media | Update | 27/07/22 |
| Molten Ventures | Listed venture capital | Update | 22/06/22 |
| Murray Income Trust | Investment companies | Investment company update | 20/05/22 |
| Murray International Trust | Investment companies | Investment company review | 31/03/22 |
| musicMagpie | Retail | Update | 28/07/22 |
| Mynaric | Technology | Initiation | 30/10/20 |
| Mytilineos | General industrials | Flash | 16/05/22 |
| Nanoco Group | Tech hardware & equipment | Update | 07/06/22 |
| NB Private Equity Partners | Investment companies | Investment company update | 29/11/21 |
| Newmont Corporation | Metals & mining | Update | 19/07/22 |
| Norcross | Construction & materials | Update | 20/07/22 |
| Numis Corporation | Financial services | Update | 06/07/22 |
| Ocean Wilsons Holdings | Investment companies | Outlook | 11/05/22 |
| OPAP | Travel & leisure | Update | 08/06/22 |
| OPG Power Ventures | Utilities | Update | 05/04/22 |
| OTC Markets Group | Financial services | Update | 30/05/22 |
| Palace Capital | Real estate | Update | 08/04/22 |
| Pan African Resources | Metals & mining | Update | 07/07/22 |
| Pan American Silver | Metals & mining | Flash | 25/07/22 |
| paragon | General industrials | Update | 27/11/19 |
| PB Holding | Automobiles & parts | Update | 23/03/22 |
| Phoenix Spree Deutschland | Real estate | Outlook | 12/05/22 |
| Picton Property Income | Property | Flash | 27/07/22 |
| PIERER Mobility | Automobiles & parts | Update | 19/01/22 |
| Portobello | Retail | Flash | 24/06/22 |
| Premier Miton Global Renewables Trust | Investment companies | Investment company review | 11/03/22 |
| Primary Health Properties | Property | Update | 29/04/22 |
| Princess Private Equity Holding | Investment companies | Investment company review | 01/07/22 |
| ProCredit Holding | Banks | Outlook | 01/07/22 |
| Provaris Energy | Industrial support services | Update | 06/06/22 |
| Quadrise Fuels International | Alternative energy | Flash | 28/07/22 |
| Raven Property Group | Property | Outlook | 09/09/21 |
| Record | Financials | Update | 11/07/22 |
| Regional REIT | Real estate | Flash | 23/06/22 |
| Renewi | Industrial support services | Update | 20/07/22 |
| Riverstone Credit Opportunities Income | Investment companies | Investment company outlook | 29/04/22 |
| Rock Tech Lithium | Metals & mining | Update | 18/12/20 |
| Round Hill Music Royalty Fund | Investment companies | Investment company update | 06/06/22 |
| RTW Venture Fund | Investment companies | Investment company update | 12/04/22 |
| S&U | Financials | Update | 30/05/22 |
| SandpiperCI Group | Retail | Update | 28/06/21 |
| Schroder AsiaPacific Fund | Investment companies | Initiation | 24/11/21 |
| Secure Trust Bank | Financials | Flash | 17/05/22 |
| Securities Trust of Scotland | Investment companies | Investment company update | 13/12/20 |
| SenSen Networks | Software & comp services | Update | 25/07/22 |
| Seraphim Space Investment Trust | Investment companies | Initiation | 04/04/22 |
| Severfield | Construction & materials | Update | 28/04/22 |
| Silver One Resources | Metals & mining | Update | 12/10/21 |
| S Immo | Real estate | Update | 02/09/21 |
| Smiths News | Industrial support services | Update | 31/05/22 |

| Company | Sector | Most recent note | Date published |
|--------------------------------------|---------------------------|----------------------------|----------------|
| Standard Life Private Equity Trust | Investment companies | Investment company review | 23/02/22 |
| Supermarket Income REIT | Property | Update | 06/07/22 |
| Sylvania Platinum | Metals & mining | Update | 06/05/22 |
| SynBiotic | Consumer | Update | 06/12/21 |
| Target Healthcare REIT | Property | Update | 23/05/22 |
| Technicolor | Media | Update | 12/05/22 |
| Templeton Emerging Markets Inv Trust | Investment companies | Investment company review | 24/06/22 |
| Tetragon Financial Group | Investment companies | Investment company outlook | 27/06/22 |
| The Bankers Investment Trust | Investment trusts | Investment company review | 15/02/22 |
| The European Smaller Companies Trust | Investment companies | Investment company update | 07/07/22 |
| The Law Debenture Corporation | Investment trusts | Investment company review | 25/02/22 |
| The Metals Company | Metals & mining | Initiation | 12/07/22 |
| The MISSION Group | Media | Update | 20/01/21 |
| Thrace Plastics | General industrials | Update | 06/12/21 |
| TIE Kinetix | Software & comp services | Update | 18/05/22 |
| Tinexta | Professional services | Flash | 06/06/22 |
| Trackwise Designs | Tech hardware & equipment | Outlook | 13/01/22 |
| Treatt | Basic industries | Outlook | 08/07/22 |
| Triple Point Social Housing REIT | Real estate | Outlook | 04/05/22 |
| UIL | Investment companies | Investment company update | 27/05/22 |
| Unbound Group | Retail | Flash | 01/07/22 |
| Utilico Emerging Markets Trust | Investment companies | Investment company review | 16/03/22 |
| Vietnam Enterprise Investments | Investment companies | Investment company review | 21/03/22 |
| VietNam Holding | Investment companies | Investment company review | 08/02/22 |
| VinaCapital Vietnam Opportunity Fund | Investment companies | Investment company review | 22/04/22 |
| VivoPower International | General industrials | Update | 28/02/22 |
| WANDisco | Technology | Update | 11/07/22 |
| Wheaton Precious Metals | Metals & mining | Update | 27/07/22 |
| Witan Investment Trust | Investment companies | Investment company update | 24/03/22 |
| Worldwide Healthcare Trust | Investment companies | Investment company review | 21/07/22 |
| XP Power | Electronic & electrical | Update | 14/04/22 |
| YOC | TMT | Flash | 28/01/22 |
| YouGov | Media | Update | 22/03/22 |

General disclaimer and copyright

This report has been prepared and issued by Edison. Edison Investment Research standard fees are £60,000 pa for the production and broad dissemination of a detailed note (Outlook) following by regular (typically quarterly) update notes. Fees are paid upfront in cash without recourse. Edison may seek additional fees for the provision of roadshows and related IR services for the client but does not get remunerated for any investment banking services. We never take payment in stock, options or warrants for any of our services.

Accuracy of content: All information used in the publication of this report has been compiled from publicly available sources that are believed to be reliable, however we do not guarantee the accuracy or completeness of this report and have not sought for this information to be independently verified. Opinions contained in this report represent those of the research department of Edison at the time of publication. Forward-looking information or statements in this report contain information that is based on assumptions, forecasts of future results, estimates of amounts not yet determinable, and therefore involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of their subject matter to be materially different from current expectations.

Exclusion of Liability: To the fullest extent allowed by law, Edison shall not be liable for any direct, indirect or consequential losses, loss of profits, damages, costs or expenses incurred or suffered by you arising out of or in connection with the access to, use of or reliance on any information contained on this note.

No personalised advice: The information that we provide should not be construed in any manner whatsoever as, personalised advice. Also, the information provided by us should not be construed by any subscriber or prospective subscriber as Edison's solicitation to effect, or attempt to effect, any transaction in a security. The securities described in the report may not be eligible for sale in all jurisdictions or to certain categories of investors.

Investment in securities mentioned: Edison has a restrictive policy relating to personal dealing and conflicts of interest. Edison Group does not conduct any investment business and, accordingly, does not itself hold any positions in the securities mentioned in this report. However, the respective directors, officers, employees and contractors of Edison may have a position in any or related securities mentioned in this report, subject to Edison's policies on personal dealing and conflicts of interest.

Copyright: Copyright 2022 Edison Investment Research Limited (Edison).

Australia

Edison Investment Research Pty Ltd (Edison AU) is the Australian subsidiary of Edison. Edison AU is a Corporate Authorised Representative (1252501) of Crown Wealth Group Pty Ltd who holds an Australian Financial Services Licence (Number: 494274). This research is issued in Australia by Edison AU and any access to it, is intended only for "wholesale clients" within the meaning of the Corporations Act 2001 of Australia. Any advice given by Edison AU is general advice only and does not take into account your personal circumstances, needs or objectives. You should, before acting on this advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If our advice relates to the acquisition, or possible acquisition, of a particular financial product you should read any relevant Product Disclosure Statement or like instrument.

New Zealand

The research in this document is intended for New Zealand resident professional financial advisers or brokers (for use in their roles as financial advisers or brokers) and habitual investors who are "wholesale clients" for the purpose of the Financial Advisers Act 2008 (FAA) (as described in sections 5(c) (1)(a), (b) and (c) of the FAA). This is not a solicitation or inducement to buy, sell, subscribe, or underwrite any securities mentioned or in the topic of this document. For the purpose of the FAA, the content of this report is of a general nature, is intended as a source of general information only and is not intended to constitute a recommendation or opinion in relation to acquiring or disposing (including refraining from acquiring or disposing) of securities. The distribution of this document is not a "personalised service" and, to the extent that it contains any financial advice, is intended only as a "class service" provided by Edison within the meaning of the FAA (i.e. without taking into account the particular financial situation or goals of any person). As such, it should not be relied upon in making an investment decision.

United Kingdom

This document is prepared and provided by Edison for information purposes only and should not be construed as an offer or solicitation for investment in any securities mentioned or in the topic of this document. A marketing communication under FCA Rules, this document has not been prepared in accordance with the legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This Communication is being distributed in the United Kingdom and is directed only at (i) persons having professional experience in matters relating to investments, i.e. investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "FPO") (ii) high net-worth companies, unincorporated associations or other bodies within the meaning of Article 49 of the FPO and (iii) persons to whom it is otherwise lawful to distribute it. The investment or investment activity to which this document relates is available only to such persons. It is not intended that this document be distributed or passed on, directly or indirectly, to any other class of persons and in any event and under no circumstances should persons of any other description rely on or act upon the contents of this document.

This Communication is being supplied to you solely for your information and may not be reproduced by, further distributed to or published in whole or in part by, any other person.

United States

Edison relies upon the "publishers' exclusion" from the definition of investment adviser under Section 202(a)(11) of the Investment Advisers Act of 1940 and corresponding state securities laws. This report is a bona fide publication of general and regular circulation offering impersonal investment-related advice, not tailored to a specific investment portfolio or the needs of current and/or prospective subscribers. As such, Edison does not offer or provide personal advice and the research provided is for informational purposes only. No mention of a particular security in this report constitutes a recommendation to buy, sell or hold that or any security, or that any particular security, portfolio of securities, transaction or investment strategy is suitable for any specific person.

-

Frankfurt +49 (0)69 78 8076960
Schumannstrasse 34b
60325 Frankfurt
Germany

London +44 (0)20 3077 5700
280 High Holborn
London, WC1V 7EE
United Kingdom

New York +1 646 653 7026
1185 Avenue of the Americas,
3rd Floor, New York, NY 10036
United States of America

Sydney +61 (0)2 8249 8342
Level 4, Office 1205, 95 Pitt St,
Sydney NSW 2000
Australia

Edison Investment Research Limited is registered in England. Registered office: 280 High Holborn, London, WC1V 7EE. Company number 4794244. www.edisongroup.com