

# **EDISON INSIGHT**

Strategic perspective | Company profiles

September 2022



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Prices at 26 September 2022	Published 29 September 2022
US\$/£ exchange rate: 0.8772	NOK/£ exchange rate: 0.0864
€/£ exchange rate: 0.8714	CHF/£ exchange rate: 0.9023
C\$/£ exchange rate: 0.6625	ZAR/£ exchange rate: 0.0502
A\$/£ exchange rate: 0.5903	HUF/£ exchange rate: 0.0022
NZ\$/£ exchange rate: 0.5252	KZT/£ exchange rate: 0.0018
SEK/£ exchange rate: 0.0810	JPY/£ exchange rate: 0.0062

Welcome to the September edition of Edison Insight. We have c 400 companies under coverage, of which 107 are profiled in this edition. Healthcare companies are covered separately in Edison Healthcare Insight. Click here to view the latest edition.

This month we open with a strategy piece by Alastair George, who believes that the prospect of a prolonged period of tighter US monetary policy has led to a soaring value of the US dollar and one of the largest sell-offs in global government bonds in the modern era. There are also specific 'pinch points' in the investment landscape acting as focal points for market volatility, with the UK being the most recent example. Over the summer, the talk was of inflation and rising interest rates, while during autumn it has shifted to financial accidents. In a strange way, this represents forward progress as the latter typically follow the former. While the surge in inflation in developed economies has been extraordinary, the surge in interest rates is similarly off the scale and we believe the necessary slowing of the global economy is already underway. We continue to believe that the 'financialisation' of the global economy has only increased the potency of higher rates on economic activity. On both sides of the Atlantic, short-term rates have risen by more than 1% in a matter of weeks. We expect the slowdown in the economy to accelerate, easing inflation concerns but adding the risk of declines in earnings forecasts. We remain neutral on equities but with a positive bias following the recent market declines. Resilience should be the watchword for equity holdings. Business models should be strong enough to buffer the impact of declining growth even as input costs continue to rise. Balance sheets need to be sufficiently robust to handle any potential shortfall in revenues and significantly higher corporate funding costs. We remove our underweight on bonds with US and UK 10-year yields breaching 4%. If growth slows and inflation declines as we expect, provided fiscal discipline is not called into question bond yields now appear to discount the coming period of tighter monetary policy and should decline as the growth slows and the yield curve inverts during 2023.

This month we have added IP Group, Light Science Technologies, Loop Energy and MotorK to the company profiles.

Readers wishing for more detail should visit our website, where reports are freely available for download (www.edisongroup.com). All profit and earnings figures shown are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

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We welcome any comments/suggestions our readers may have.

Neil Shah Director of research



## Global perspectives: Who will pick up the tab?

- The prospect of a prolonged period of tighter US monetary policy has led to a soaring value of the US dollar and one of the largest sell-offs in global government bonds in the modern era. There are also specific 'pinch points' in the investment landscape acting as focal points for market volatility, with the UK being the most recent example.
- Over the summer, the talk was of inflation and rising interest rates, while during autumn it has shifted to financial accidents. In a strange way, this represents forward progress as the latter typically follow the former. While the surge in inflation in developed economies has been extraordinary, the surge in interest rates is similarly off the scale and we believe the necessary slowing of the global economy is already underway.
- We continue to believe that the 'financialisation' of the global economy has only increased the potency of higher rates on economic activity. On both sides of the Atlantic, short-term rates have risen by more than 1% in a matter of weeks. We expect the slowdown in the economy to accelerate, easing inflation concerns but adding the risk of declines in earnings forecasts. We remain neutral on equities but with a positive bias following the recent market declines.
- Resilience should be the watchword for equity holdings. Business models should be strong enough to buffer the impact of declining growth even as input costs continue to rise. Balance sheets need to be sufficiently robust to handle any potential shortfall in revenues and significantly higher corporate funding costs.
- We remove our underweight on bonds with US and UK 10-year yields breaching 4%. If growth slows and inflation declines as we expect, provided fiscal discipline is not called into question bond yields now appear to discount the coming period of tighter monetary policy and should decline as the growth slows and the yield curve inverts during 2023.

#### Analyst

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## Who will pick up the tab?

The remarkable calm in financial markets in the face of rising interest rates has been shattered during September. On the monetary side, September's Federal Open Market Committee (FOMC) meeting reinforced the chair of the US Federal Reserve (the Fed) Powell's hawkish message from Jackson Hole, leading to a further sprint higher in US interest rate expectations and the tradeweighted value of the US dollar.

In terms of fiscal policy, developed nations have had an unpleasant reminder that fiscal credibility must be maintained following the market debacle in the UK after the recent 'mini-budget'. Sterling has plunged and UK government funding costs have soared as the incumbent administration has pushed ahead with a fiscal stimulus with the economy running at full capacity.

The bad news is that 2022 has been one of the worst years for global government bond returns on record. Global equities in US dollar terms are down 26% and making new lows for the year at the time of writing, Exhibit 1. Equity market volatility has lurched higher in recent weeks and is approaching levels associated with crises such as the global financial crisis of 2008 or the eurozone debt crisis of 2012.

Exhibit 1: Global equity index performance year-to-date (USD)



Source: Refinitiv, 31 December 2021 to 27 September 2022

While we have maintained a neutral view on equities this year, a fear of missing out permeated our less constructive outlook for much of the summer. The key concerns at the turn of the year included rising inflation, central bank insouciance to rising inflation risks and high valuations (or equivalently low risk premia), which permeated both debt and equity markets. The impact of a rising dollar, as the US tightened policy ahead of a war-constrained European economy was an additional concern with its historical association with declining asset prices and challenges for emerging markets.

The UK's mini-budget appears to have triggered a further landslide in asset prices and an enormous leg up in funding costs in the UK and elsewhere. However, we believe market prices are now nearer to reflecting the real challenges that lie ahead than at any time this year. As the UK has amply demonstrated, winds have shifted and both political and monetary authorities need to wean themselves off magic money tree-style economic policies, or more formally 'modern monetary theory' with an identical acronym, by which governments can create money without limit and without consequence.

## **UK mini-budget: Pro-cyclical and counterintuitive**

The UK's recent mini-budget, which announced a package of tax-cutting measures with an expected cost of £45bn has triggered a re-pricing of the major UK asset classes including sterling,



gilts and equities. The announcement of what is effectively a pro-cyclical fiscal stimulus at a time when the UK economy is running at full capacity is, we believe, counterintuitive and points to the primacy of the political agenda over strictly economic considerations.

If it is the case that the tax cuts were announced before the supply side reforms next year, it would appear to be a significant communication error. With the mini-budget having been announced without being costed by the UK's Office of Budget Responsibility, the UK's Chancellor has been pressured to promise this analysis will be available in November, in eight weeks' time.

The negative market reaction has been extreme with sterling, gilts and UK equities punished as international investors seek to exit the UK. The UK is reliant on foreign capital inflows to finance its current account deficit and to rock this boat would appear to be a high-risk manoeuvre at a time when the UK's current account deficit is currently over 8% of GDP, even if quietly inflated by energy imports as a result of Russia's war in Ukraine. Russia's administration will no doubt be delighted that attention in the UK has fallen squarely onto domestic difficulties.

We believe global investors in the UK are re-pricing the direct impact of the proposed fiscal measures on the UK's creditworthiness, although being implemented next year, these measures could be revised in the light of the negative market reaction, as (unusually) suggested by the IMF. However, investors are likely also discounting the sudden loss of credibility in the economic competence of the Conservative party, opening the door, if not a red carpet, to a Labour administration in 2024 or sooner.

While the proposed tax cuts may not be effective until April next year, the effect on the UK's mortgage market was immediate, with banks and brokers swiftly withdrawing fixed rate mortgage offers, pending upward re-pricing. Based on the moves in interest rate markets, which are now more than 1% higher compared to only last week, a sudden stop in the UK's housing market seems unfortunately probable.

The debacle of the mini-budget also follows long delays in announcing government support for domestic UK energy consumers, due to the internal competition for Conservative party leader over the summer. This has led to weeks of unnecessary uncertainty and pressure on UK consumer confidence before the confirmation that bills would be capped at £2,500 per household, on average.

It is not clear politically what the abolition of the 45% rate achieves given it benefits few members of the electorate. In any case, for mortgaged households the forced tightening of monetary policy in response to the mini-budget is likely to fully offset any disposable income gains from the modest tax reductions for those on lower incomes.

Owner-occupied households still face a surge in energy bills and other sharply rising living costs. Arguably as a result of the mini-budget, a step-change in mortgage rates and declining home equity is in prospect, should house prices decline as would normally be expected with such a rapid tightening of monetary policy. We note that domestically focused mid-cap indices have significantly underperformed large-cap peers during this period of volatility.

The volatility in the gilt market appears to have affected pension funds through collateral requirements in the market for liability driven investment (LDI) strategies, forcing the Bank of England (BoE) to engage in more than £50bn of gilt buying to stabilise the long end of the yield curve. This is at a time when the stated direction of BoE policy was to be selling down gilt holdings. There must have been a high bar for this action so soon after the BoE's wait-and-see statement on Monday and only in coming days are the full circumstances of this intervention likely to be disclosed.

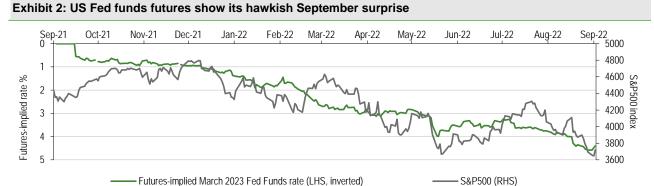
We believe the volatility in the UK is only likely to diminish once investors sense there is a joined-up approach, albeit respecting the BoE's independence, to monetary and fiscal policy in the UK.



#### US Fed delivers another hawkish surprise in September

It appears that September's 0.75% increase in US interest rates was necessary but not sufficient for Fed policymakers. The most recent FOMC meeting led to another hawkish surprise for markets, adding further credence to Fed Chair Powell's comments at Jackson Hole in August. The sting in the tail was an FOMC projection for US interest rates of 4.6% at the end of 2023, compared to only 3.8% as recently as mid-year. Even as investors tried to get ahead of the Fed by pushing up the US two-year yield by 0.5% in the week preceding the FOMC meeting, US two-year rates rose a further 0.1% after the press release.

In our view, with US rates now expected to peak at over 4.5% in 2023, plus further monthly reductions in the Fed's balance sheet in the pipeline, US monetary policy is shifting to a markedly restrictive stance. Powell's comments at the FOMC press conference were crystal clear – this restrictive policy stance will also need to be sustained for some time to bring US inflation down. Furthermore, if history is a guide, the resulting deceleration of the US economy will lead to rising unemployment from next year onwards.



Source: Refinitiv

As a result, the dollar has continued its ascent during the autumn and has been gathering strength in a manner not seen since the 1980s, until the Plaza Accord was agreed in 1985. That episode of US dollar strength was attributable to the Volcker era of tight monetary policy, aimed at decisively stamping out US inflation.

Exhibit 3: Trade-weighted US dollar strength rivals the Volcker era



Source: Refinitiv

We believe investors will have to get used to this new, more hawkish, Fed as the brakes seem likely to be firmly pressed until there is clear evidence the spectre of US inflation has been defeated. Nevertheless, we expect the primary risk factor for equity markets over the coming quarter to shift from rising interest rates, which have been very closely correlated to the S&P500 so far this year, to earnings risk in economically sensitive and particularly consumer-related sectors. Defensive stocks



with pricing power, strong balance sheets and limited exposure to war-related risks continue to represent the most attractive segments of the equity market, in our view.

## Conclusion

Last month, we marvelled at the relatively smooth adjustments in expected returns for risk assets and government bonds as monetary policy entered a phase not only of normalisation in the post-COVID era, but also became restrictive to slow the global economy in response to well above-target inflation.

In recent days – and exemplified by events in the UK – markets have adjusted in one jump to the new realities, which are that a sustained period of meaningfully restrictive monetary policy is likely to be required and further fiscal stimulus is off the agenda.

Having maintained an underweight view on developed market bonds throughout 2022, yields are now well above the long-run equilibrium level of GDP growth, of targeted inflation plus productivity and population growth. We therefore view long-term yields for UK and US government bonds in excess of 4% as attractive, as investors turn to the prospect of recession and disinflation as a theme for 2023.

An inflationary spiral remains a low probability tail-risk in our view and its likelihood is falling as food and energy price inflation ebbs, with the notable exception of the war-related issues in respect of natural gas in Europe. Given the lags associated with changes and monetary policy and the impact on the real economy, unemployment is likely to start rising in coming quarters in both the US and Europe, easing wage pressures.

US and UK interest rate futures markets would now seem to incorporate their respective central banks' views on the likely direction of policy rates and are, in our view, at a level likely to decelerate their economies relatively rapidly. As a result, we are not expecting significant further upward pressure on bond yields.

For the long-term equity investor, valuations are considerably more attractive than 12 months ago. While we would continue to caution that earnings forecasts are likely to decline further, we remain neutral on equities with a positive bias as the valuation picture is becoming increasingly favourable, which more than offsets currently heightened daily market volatility. Before becoming more positive on equities however, we believe investors should wait for the trough in consensus earnings forecasts.

While we considered the prospect of a negotiation between Russia and Ukraine, the recent Russian mobilisation, referenda in Russian-controlled regions of Ukraine, and potentially imminent annexation declarations suggest that Putin's administration is in no mood for compromise. The pressure on European gas markets is therefore likely to remain in place, especially after the presumed sabotage of the Nord Stream pipeline.

In an environment where a significant and synchronised slowdown in real economic activity is our base case, even as inflation is expected to remain well above target over the next 12 months, we still believe investors should remain focused on building portfolios robust to a variety of economic outcomes. Defensive stocks with pricing power, strong balance sheets and limited exposure to warrelated risks continue to represent the most attractive segments of the equity market, in our view.



Price: 41.0p Market cap: £45m Market AIM

#### Share price graph (p)



#### Company description

1Spatial's core technology validates, rectifies and enhances customers' geospatial data. The combination of its software and advisory services reduces the need for costly manual checking and correcting of data.

#### Price performance

%	1m	3m	12m
Actual	(1.2)	(15.5)	0.0
Relative*	4.8	(12.5)	5.8

\* % Relative to local index

#### **Analyst**

Kenneth Mestemacher

#### **Sector: Technology**

Price: HUF700.00 Market cap: HUF209352m Market Budapest stock exchange

#### Share price graph (HUF)



#### Company description

4iG is a regional ICT/telecoms group focused on two core areas: IT services, where it is the number one IT systems integrator in Hungary; and telecoms and infrastructure, built around its acquisition of Antenna Hungária and its investments in the Western Balkans.

### Price performance

%	1m	3m	12m				
Actual	(16.1)	(12.0)	(28.9)				
Relative*	(5.6)	(9.9)	(5.0)				

\* % Relative to local index

## Analyst

Richard Williamson

## 1Spatial (SPA)

#### **INVESTMENT SUMMARY**

1Spatial (SPA) delivered another period of robust results in H123, with annualised recurring revenue up 29% y-o-y, revenues growing 11% and EBITDA rising 10%. 1Spatial's success in driving transformational growth was marked by several contract wins with significant amounts of recurring revenue, the expansion of smart partnerships and further penetration of the US market. We maintain our FY23 and FY24 estimates and watch for catalysts that signal 1Spatial's plan is continuing to bear fruit. Although 1Spatial trades at a discount to peers, we expect there could be a reduction in the gap if management continues successfully executing its growth strategy.

#### **INDUSTRY OUTLOOK**

We see the GIS market as poised for rapid growth, driven by the substantial growth of data generated every day by sensors, the Internet of Things and mobile devices, and we estimate the GIS market could grow 20%+ pa over the next decade. We believe untapped value is found in companies like 1Spatial that operate in a niche position and can turn GIS data into something useful for a wide variety of use cases.

Y/E Jan	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	24.6	3.6	0.2	0.17	241.2	11.5
2022	27.0	4.2	1.1	0.77	53.2	18.2
2023e	29.0	4.9	1.8	1.21	33.9	10.9
2024e	31.2	5.7	2.5	2.29	17.9	8.4

## 4iG (4IG)

### INVESTMENT SUMMARY

In H122, net revenue rose almost threefold y-o-y to HUF122bn, with EBITDA up 17x to HUF31bn, as the group has been transformed through M&A into a higher margin (H122: 25%) telecoms group from an IT services-led business. H122 net debt rose to HUF459bn at 30 June 2022, corresponding to leverage of 68%, based on an enterprise value of HUF671bn. Financing for the HUF715bn acquisition of Vodafone Hungary has yet to be confirmed. We will reinstate our forecasts in due course.

#### INDUSTRY OUTLOOK

4iG is building a leading regional information and communication technology group. Its strategy is focused on three pillars: telecoms and infrastructure, IT services and satellites and space. The group is targeting market leadership in Hungary, with M&A driving an increasingly diversified footprint across the Western Balkans.

Y/E Dec	Revenue (HUFm)	EBITDA (HUFm)	PBT (HUFm)	EPS (fd) (HUF)	P/E (x)	P/CF (x)
2020	57300.0	5047.0	4175.0	36.58	19.1	N/A
2021	93653.0	12094.0	8737.0	73.52	9.5	N/A
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Media

Price: 3550.0p Market cap: £997m Market LSE

#### Share price graph (p)



#### Company description

4imprint is the leading direct marketer of promotional products in the United States, Canada, the UK and Ireland. In FY21, 98% of revenues were generated in the United States and Canada.

### Price performance

%	1m	3m	12m
Actual	(6.7)	50.1	12.0
Relative*	(1.0)	55.3	18.4

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## 4imprint Group (FOUR)

#### **INVESTMENT SUMMARY**

4imprint's H122 results showed the benefit of record levels of customer demand, with revenue up 58% year-on-year and operating profit rising from \$3.6m in H121 to \$44.0m in H122. July's trading update had indicated FY22 revenue breaking through management's long-held \$1bn target, with a material uplift in operating profit to over \$75m. With H122 revenue per marketing dollar at \$8.19, up from \$5.46 in H121, we substantially raised our profit forecasts for FY22 and FY23 and published our first thoughts on FY24. The group continues to invest in its product and people as well as its marketing and generates significant amounts of cash, giving it an excellent opportunity to continue to build market share

#### INDUSTRY OUTLOOK

In some ways 4imprint's trading reflects the health of the US economy. There will be increasing attention paid to the impact of inflation on customer budgets and the threat of recession, on top of ongoing concerns regarding stock availability and cost inflation for both stock and staff. However, these are factored into the numbers (as much as is sensible currently). The US promotional products distribution market is highly fragmented and ASI estimated its value in 2021 at US\$23.2bn.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	560.0	8.9	3.8	11.0	367.9	68.8
2021	787.3	35.7	30.2	80.3	50.4	49.8
2022e	1050.2	85.5	79.7	215.3	18.8	12.6
2023e	1161.0	96.1	90.2	243.4	16.6	12.0

#### Sector: General industrials

Price: SEK1.29
Market cap: SEK257m
Market Nasdaq FN Premier

#### Share price graph (SEK)



#### Company description

Headquartered in Sweden, AAC Clyde Space is a world leader in nanosatellite end-to-end solutions, subsystems, platforms, services and components, including supply to third parties. It has production and development operations in Sweden, Scotland, the Netherlands and the United States and a start-up in Africa.

#### Price performance

%	1m	3m	12m
Actual	(15.3)	(21.9)	(55.5)
Relative*	(6.1)	(17.7)	(38.7)

\* % Relative to local index

### Analyst

Andy Chambers

## **AAC Clyde Space (AAC)**

### INVESTMENT SUMMARY

AAC Clyde Space is at the forefront of the rapidly growing and innovative market for small satellites. AAC continues to seek opportunities in New Space to extend its reach, capabilities and technologies. As nanosatellite build rates and deployments rise sharply, management expects sales of SEK500m in FY24 and targets revenues of c \$250m (SEK2.2bn) by 2030. Of that space data as a service (SDaaS) revenues are expected to reach c \$150m. Healthy order intake continues with the recent SEK11.6m power systems order for Astroscale highlighting the variety of applications. The order backlog is robust at SEK400m as investment increases in its own constellations to deliver the growth, with several key launches due in H222.

### INDUSTRY OUTLOOK

AAC Clyde Space has a strong space heritage in small and nanosatellites. Over the next six years around 2,500 nanosats should be launched as technology development extends the applications for low earth orbit constellations, especially for communications. Its growing capabilities cover three revenue segments: SDaaS, Space Missions and Space Products. AAC Clyde Space aims to become a world leader in commercial small satellites and services from space.

Y/E Dec	Net Sales (SEKm)	EBITDA (SEKm)	PBT (SEKm)	EPS (fd) (öre)	P/E (x)	P/CF (x)
2020	98.4	(17.5)	(26.7)	(25.79)	N/A	N/A
2021	180.0	(12.4)	(27.0)	(14.34)	N/A	N/A
2022e	242.6	(8.3)	(21.2)	(10.19)	N/A	N/A
2023e	372.0	32.5	11.5	5.38	24.0	16.0



#### Sector: General industrials

Price: 66.0p Market cap: £136m Market LSE

#### Share price graph (p)



#### Company description

Accsys Technologies is a chemical technology company focused on the development and commercialisation of a range of transformational technologies based on the acetylation of solid wood and wood elements for use as high performance, environmentally sustainable construction materials.

#### Price performance

%	1m	3m	12m
Actual	(29.9)	(42.1)	(60.4)
Relative*	(25.7)	(40.1)	(58.1)

\* % Relative to local index

#### **Analyst**

Johan van den Hooven

## **Accsys Technologies (AXS)**

#### **INVESTMENT SUMMARY**

Accsys stated that Accoya wood sales remained flat year-on-year at €39m in the first five months of FY23. Due to the shutdown of all three reactors in Arnhem in April/May, as a result of problems with the start-up of the fourth reactor, overall volumes dropped by 24% to 18,803m3. Multiple sales price increases over the past 12 months have fully compensated for this volume drop. We have lowered our estimates and increased the company's risk profile, resulting in a DCF value of €1.21 per share.

#### **INDUSTRY OUTLOOK**

To fulfil the strong market demand for its high-performance wood products, Accsys aims to expand its total processing capacity from 60,000m3 currently to 200,000m3 by 2025. The expansion at Arnhem now is completed (adding 20,000m3) and the construction of the Accoya plant in America is on track, but development of the Tricoya plant in Hull remains problematic. Accsys remains committed to working towards commercial production at this plant and our best guess for the start date is now April 2023.

Y/E Mar	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	99.8	10.1	0.3	0.74	102.4	12.2
2022	120.9	10.4	1.8	1.12	67.6	13.2
2023e	153.9	20.0	9.0	4.30	17.6	7.7
2024e	189.3	33.4	21.5	8.95	8.5	4.7

#### **Sector: Mining**

Price: A\$0.71 Market cap: A\$423m Market ASX

#### Share price graph (A\$)



### **Company description**

Alkane Resources has two main assets in Central West New South Wales: the Tomingley gold mine, where recent exploration has increased the mine life by at least eight years, from FY23 to FY31, and its Boda prospect at Northern Molong, which is shaping up to be a tier 1 alkalic porphyry district.

#### Price performance

perioritance							
%	1m	3m	12m				
Actual	(2.7)	(2.1)	(12.3)				
Relative*	` 7.Ź	(0.7)	` 0.6				

\* % Relative to local index

## Analyst

Lord Ashbourne

## Alkane Resources (ALK)

### INVESTMENT SUMMARY

Alkane exceeded the upper end of its guidance range in FY22 by 11% at an all-in sustaining cost (AISC) of A\$1,460/oz (cf guidance of A\$1,500–1,650/oz). Exploration at San Antonio and Roswell has already led to an increase in Tomingley's life from CY23 until CY31 at production levels up to 115koz pa and AISC down to A\$1,350–1,450/oz. Subsequent exploration has increased the Roswell resource by 37% as well as delineating a maiden resource of 5.2Moz Au or 10.1Moz AuE at Boda.

#### INDUSTRY OUTLOOK

Our valuation of Alkane continues to be underpinned by Tomingley (A\$0.57/share). Liquid assets contribute a further A\$0.06/share and Boda a further A\$0.31/share. As such, we calculate that Alkane's share price is now more than 100% covered by the value of tangible assets, with up to an additional A\$0.59/share available in the form of further exploration success at the Northern Molong Porphyry Project as well as the gold price and the ever-increasing probability of the Roswell underground extension going ahead.

Y/E Jun	Revenue (A\$m)	EBITDA (A\$m)	PBT (A\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	127.8	70.5	46.3	5.30	13.4	5.9
2022	165.0	87.5	52.1	3.63	19.6	3.1
2023e	140.1	69.2	37.8	4.39	16.2	6.1
2024e	161.8	69.1	58.9	6.8	10.4	6.1



#### **Sector: Mining**

Price: C\$0.62
Market cap: C\$783m
Market JSE, TSX-V

#### Share price graph (C\$)



#### **Company description**

Alphamin owns (84.14%) and operates the Bisie tin mine at Mpama North in the North Kivu province of the DRC with a grade of c 4.5% tin (the world's highest). Accounting for c 4% of mined supply, it is the second largest tin mine in the world outside China and Indonesia.

#### Price performance

%	1m	3m	12m
Actual	(13.4)	(25.0)	(30.9)
Relative*	(6.1)	(22.0)	(23.1)

\* % Relative to local index

#### **Analyst**

Lord Ashbourne

## Alphamin Resources (AFM)

#### **INVESTMENT SUMMARY**

Alphamin Resources (AFM) offers rare exposure to a metal that both Rio Tinto and MIT regard as the most likely to benefit from the electrification of the world economy. Having successfully ramped up its Mpama North mine at Bisie in the Democratic Republic of the Congo to full production at a time when the tin price was simultaneously enjoying one of its biggest bull markets in decades, AFM is already net debt free and making distributions to shareholders.

#### **INDUSTRY OUTLOOK**

So far this year, the company reported record quarterly EBITDA in Q122 and record quarterly production in Q2, as well as the development of another mine at Mpama South and an expansion of resources at Mpama North. At a long-term tin price of US\$42,793/t, in April, we calculated a value for AFM of US\$1.25 (or C\$1.58) per share. However, a concerted exploration programme is ongoing and this valuation rose to as high as US\$1.98/share (C\$2.49/share) in the event of exploration successfully extending the life of operations.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	187.4	58.3	15.7	(0.71)	N/A	27.4
2021	352.9	194.9	159.0	3.75	12.5	3.9
2022e	519.6	350.2	315.1	11.73	4.0	2.0
2023e	541.7	369.7	328.1	14.99	3.1	2.8

#### Sector: Technology

Price:	15.0p
Market cap:	£10m
Market .	AIM

#### Share price graph (p)



#### Company description

Applied Graphene Materials (AGM) develops graphene dispersions that customers use to enhance the properties of coatings, composites and functional materials. It also manufactures high-purity graphene nanoplatelets using readily available raw materials instead of graphite.

### Price performance

p							
%	1m	3m	12m				
Actual	(11.8)	(24.1)	(46.2)				
Relative*	(6.4)	(21.4)	(43.2)				

\* % Relative to local index

### Analyst

Anne Margaret Crow

## **Applied Graphene Materials (AGM)**

### INVESTMENT SUMMARY

Applied Graphene Materials (AGM) has announced a supply agreement with one of the world's largest car care brands, which will be using AGM's graphene dispersions in the manufacture of its automotive detailing products. While the value of this agreement has not been disclosed, it is significant because it is the first with a major player in the car care sector.

### INDUSTRY OUTLOOK

AGM has already announced multiple product launches with smaller participants in the car care sector. For example, in May 2021, successful Dragons' Den contestant Tru-Tension launched a detailing spray for motorbikes that was enhanced with AGM's graphene nanoplatelet technology. Customer Infinity Wax launched its first graphene-enhanced product, a detailing spray for cars, in Q4 CY20, followed by a graphene-enhanced wax in CY21. So far, however, none of these relatively small customers has generated meaningful revenues for AGM. The agreement with the global household name may potentially change that.

Y/E Jul	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	0.1	(3.1)	(3.5)	(6.1)	N/A	N/A
2021	0.1	(3.2)	(3.6)	(5.6)	N/A	N/A
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: General industrials

Price: NZ\$0.22 Market cap: NZ\$111m Market NZSX

#### Share price graph (NZ\$)



#### **Company description**

ArborGen Holdings is an New Zealand-listed investment company and is the world's largest integrated developer, commercial manufacturer and supplier of advanced forestry seedlings with operations in the United States and Brazil.

#### Price performance

%	1m	3m	12m
Actual	0.0	0.0	(26.7)
Relative*	2.6	(4.3)	(12.4)

\* % Relative to local index

#### **Analyst**

Kenneth Mestemacher

## Sector: Mining

Price: SEK1.51
Market cap: SEK149m
Market NASDAQ OMX First North

#### Share price graph (SEK)



#### Company description

Auriant Mining is a Swedish junior gold mining company focused on Russia. It has two producing mines (Tardan and Solcocon), one advanced exploration property (Kara-Beldyr) and one early stage exploration property (Uzhunzhul).

#### Price performance

%	1m	3m	12m
Actual	(1.6)	(7.7)	(60.5)
Relative*	9.0	(2.7)	(45.6)

\* % Relative to local index

## Analyst

Lord Ashbourne

## ArborGen Holdings (ARB)

#### **INVESTMENT SUMMARY**

ArborGen delivered solid FY22 sales growth across continuing operations, with revenues up 11% to US\$47.6m. Record US advanced genetic seedling sales, up 32% y-o-y, reflect the company's focus on advanced genetics. Management also completed its strategic review, shifting focus to the high-growth US South and Brazilian markets, divesting the Australian and New Zealand business, exploring opportunities in using trees to offset carbon emissions and expanding its advanced genetics mass control pollinated seed inventory. FY21 numbers have been restated to reflect the divestment. ArborGen is well positioned to deliver on its new strategy; we are reviewing our estimates and will update them in the near future

#### INDUSTRY OUTLOOK

Prior to the COVID-19 outbreak, the economic growth outlook in each of its core countries, the United States and Brazil, was either good or improving, according to OECD data. At this point the primary end-markets served by its plantation forestry customer base were in a positive cyclical phase.

Y/E Mar	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	42.8	7.4	(1.0)	(0.1)	N/A	8.1
2022	47.6	10.1	1.0	1.1	12.0	6.1
2023e	N/A	N/A	N/A	N/A	N/A	N/A
2024e	N/A	N/A	N/A	N/A	N/A	N/A

## **Auriant Mining (AUR)**

### INVESTMENT SUMMARY

Relative to its earlier heap leach operation, Auriant's new Tardan CIL plant has increased metallurgical recoveries by c 40pp and reduced cash costs to c US\$806/oz in FY21 to result in an approximate 3x increase in EBITDA and a c 2x increase in operational cash flows. It has now repaid all of its high cost debt and is in the process of completing a definitive feasibility study on Kara-Beldyr. Combined, the two mines are expected to achieve management's goal of c 3t (96.5koz) of gold output per annum from FY26. Confirmatory drilling is also underway with a view to accelerating the development of Solcocon.

### INDUSTRY OUTLOOK

Operating in the former Soviet Union, Auriant is not without risk. Aside from inflationary forces and a strong rouble, however, Q222 and H122 results suggest that operations to date have been largely unaffected by the international situation. Assuming that it raises US\$20m in equity in the near future, in December 2021 we valued Auriant at a fully diluted US\$1.45/share (SEK13.27/share).

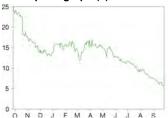
Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	53.4	31.2	16.6	13.7	1.0	0.5
2021	47.7	23.1	11.6	10.2	1.4	0.7
2022e	55.6	35.2	23.8	11.4	1.2	0.7
2023e	51.5	32.6	28.4	14.6	1.0	0.7



#### Sector: Travel & leisure

Price: €5.00 Market cap: €35m Market Xetra

#### Share price graph (€)



#### Company description

Founded in 1999, bet-at-home (BAH) is an online sports betting and gaming company, licensed in Malta and headquartered in Düsseldorf, Germany. Since 2009 BAH has been part of BetClic Everest, a privately owned gaming company, which currently holds 53.9% of BAH's shares.

#### Price performance

%	1m	3m	12m
Actual	(34.2)	(55.4)	(80.0)
Relative*	(30.2)	(52.1)	(74.5)

\* % Relative to local index

#### **Analyst**

Russell Pointon

## bet-at-home (ACXX)

#### **INVESTMENT SUMMARY**

H122 gross betting and gaming revenue declined by c 19% y-o-y to €32.8m due to the ongoing effects of regulatory changes in the core German market. This led to a decrease in EBITDA to €1.1m from €6.1m in H121. Management re-iterated its FY22 guidance for gross betting and gaming revenue of €50–60m and an EBITDA loss of €2.0–4.5m.

#### **INDUSTRY OUTLOOK**

According to H2 Gambling Capital, the European online sports betting and gaming market is expected to grow 7.4% CAGR between 2019 and 2024. BAH operates mainly in 'grey' markets (no formal regulation but not illegal), which are characterised by strong cash flow, but also carry commensurately higher regulatory risks. Its main market, Germany, was fully regulated in FY21.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	54.6	13.2	11.0	128.50	3.9	1.1
2021	59.3	14.0	11.4	152.45	3.3	2.6
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A

#### Sector: Technology

Price:	96.0p
Market cap:	£286m
Market .	AIM

#### Share price graph (p)



### **Company description**

Boku operates a billing platform that connects merchants with mobile network operators and alternative payment methods in more than 90 countries. It has c 350 employees, with its main offices in the US, UK, Estonia, Germany and India.

#### Price performance

%	1m	3m	12m
Actual	(2.0)	(10.7)	(52.5)
Relative*	4.0	(7.6)	(49.7)

\* % Relative to local index

#### **Analyst**

Katherine Thompson

## Boku (воки)

### INVESTMENT SUMMARY

Boku reported H122 revenue and adjusted EBITDA in line with its July trading update. During H122, payments made via local payment methods (LPMs) grew significantly: LPM new users and monthly active users grew six times and eight times respectively versus H121, with total payment volumes from LPMs increasing 11 times y-o-y. Since the end of H1, the company has signed a multi-year contract with Amazon for its LPM services and rolled out eWallets in China for another major merchant. We maintain our forecasts and highlight that underlying growth for the business remains strong, despite currency headwinds.

#### **INDUSTRY OUTLOOK**

Direct carrier billing (DCB) is an alternative payment method that uses a consumer's mobile bill as the means to pay for digital content or services such as games, music or apps. Boku is the dominant DCB player, serving the largest merchants such as Apple, Sony, Facebook, Spotify and Netflix, and is expanding into alternative payment methods such as digital wallets and real-time payments.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	56.4	15.3	11.0	3.21	34.1	N/A
2021	69.2	20.0	14.7	3.87	28.3	N/A
2022e	62.5	19.7	15.2	3.97	27.6	N/A
2023e	69.6	22.7	17.4	4.42	24.8	N/A



#### Sector: Travel & leisure

Price: €3.17
Market cap: €350m
Market FRA

#### Share price graph (€)



#### Company description

The group operates Borussia Dortmund, a leading football club, placed third in the Bundesliga in 2020/21, DFB Super Cup winners in 2019/20, and DFB-Pokal winners in 2020/21. The club has qualified for the Champions League in nine of the last 10 seasons.

#### Price performance

%	1m	3m	12m
Actual	(16.6)	(12.1)	(38.5)
Relative*	(11.5)	(5.7)	(21.9)

\* % Relative to local index

#### **Analyst**

Russell Pointon

## **Borussia Dortmund (BVB)**

#### **INVESTMENT SUMMARY**

Headline FY22 results indicated revenue (€351.6m) was marginally ahead of our expectations (€350.4m) but the achieved net loss of €35.1m was below management's recently reduced guidance of a loss of €25–29m due to events after the balance sheet date, which led to a re-measurement of player registrations. The company is well-placed to deliver an improved financial performance in FY22/23 if further COVID-19 related restrictions can be avoided. Our forecasts are under review and will be updated following the publication of full financial statements. Our last-quoted valuation of €9.8/share suggested significant upside in a normalised operating environment.

#### **INDUSTRY OUTLOOK**

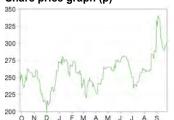
Unsustainable spend on wages and transfers is increasingly being penalised by UEFA Financial Fair Play requirements. A 'break-even requirement' obliges clubs to spend no more than they generate over a rolling three-year period. Sanctions vary from a warning to a ban from UEFA competition, fines and a cap on wages and squad size.

Y/E Jun	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	370.2	63.0	45.6	46.77	6.8	4.9
2021	334.2	39.0	24.3	26.28	12.1	7.7
2022e	350.4	81.5	65.8	57.43	5.5	4.2
2023e	389.0	106.5	91.5	76.23	4.2	3.3

#### Sector: Industrial support services

Price:	297.0p
Market cap:	£96m
Market	LSE

#### Share price graph (p)



#### Company description

Braemar Shipping Services is the second largest shipbroker in the world, providing broking services to the dry cargo, deep sea tanker, specialised tanker and sale and purchase markets. It also addresses the fast-growing areas of offshore and renewables, securities and financial markets.

#### Price performance

%	1m	3m	12m
Actual	3.3	14.2	12.1
Relative*	9.6	18.2	18.5

\* % Relative to local index

## Analyst

Andy Murphy

## Braemar Shipping Services (BMS)

### INVESTMENT SUMMARY

Braemar recently completed a corporate transformation that will see it move away from being a widely spread shipping services company, to grow into a clearly focused shipbroking operation. Allied to the transformation is the company's growth strategy, supported by growing global trade, and shipping's status as the most energy-efficient and lowest carbon method of freight transport, that has management focused on doubling the business inside four years. In August we raised our valuation as dividend forecasts increased, from 400p to 520p. This is a significant premium to Braemar's current price, but we see greater upside as evidence of success is delivered over the next two to three years.

#### **INDUSTRY OUTLOOK**

The global deep sea shipping fleet has been steadily expanding. A key driver has been growing international trade, which is likely to continue and should have a direct benefit on the shipbroking industry. While some charter rates are currently very high, for example container ship charter rates, others like the Baltic Dry Index are broadly within a historical average range and other indicators such as fleet age and low new vessel order books for certain key trades point to greater future demand, thus balancing risks and growth.

Y/E Feb	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	83.7	11.4	6.7	13.43	22.1	N/A
2022	101.3	13.5	8.9	18.79	15.8	N/A
2023e	130.6	23.6	19.1	38.15	7.8	N/A
2024e	112.5	19.9	15.9	30.41	9.8	N/A



#### Sector: Oil & gas

Price: C\$2.02 Market cap: C\$345m Market TSX

#### Share price graph (C\$)



#### Company description

Canacol Energy is a natural gas exploration and production company primarily focused on Colombia.

#### Price performance

%	1m	3m	12m
Actual	(16.2)	(20.5)	(42.3)
Relative*	(9.1)	(17.3)	(35.8)

\* % Relative to local index

#### **Analyst**

James Magness

## Canacol Energy (CNE)

#### **INVESTMENT SUMMARY**

Canacol offers investors a pure play on the Colombian natural gas market where it holds a c 20% market share of national demand. A newly secured gas sales contract will connect the company to interior markets via a new pipeline to be completed by 2024. In 2022 the company upgraded its net unrisked prospective resources from 5.7tcf to 20.5tcf, and is focused on converting this into reserves. The 12-well 2022 drilling programme has an emphasis on exploration wells and is targeting a reserves replacement ratio of over 200%. This will require moving beyond the core area for the first time, in particular to drill Pola-1 in the Middle Magdalena Valley, targeting 470bcf. The planned cash and cash dividends are covered by Canacol's existing cash and cash generation.

#### **INDUSTRY OUTLOOK**

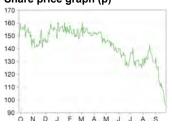
The Colombian, Caribbean Coast gas market is expected to move into gas deficit in the absence of LNG imports, incremental piped gas or the development of recent deepwater discoveries. Canacol sells gas under long-term, fixed-price gas contracts, typically of five to 10 years' duration with inflation clauses to protect cash flows.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	246.8	172.9	86.1	2.18	70.0	1.8
2021	250.5	162.2	87.7	24.59	6.2	2.2
2022e	272.5	204.6	90.4	28.57	5.3	1.5
2023e	309.7	241.1	117.6	33.42	4.6	1.4

#### Sector: General industrials

Price:	96.0p
Market cap:	£90m
Market	LSE

### Share price graph (p)



#### Company description

Carr's Group's Speciality Agriculture division provides feed blocks and supplements to farmers in the UK, Ireland, the US, Germany, Canada and New Zealand. The Engineering division offers remote handling equipment and fabrications to the global nuclear and oil and gas industries.

#### Price performance

%	1m	3m	12m
Actual		(26.7)	(37.3)
Relative*		(24.2)	(33.7)

\* % Relative to local index

### Analyst

Anne Margaret Crow

## Carr's Group (CARR)

### INVESTMENT SUMMARY

Carr's Group has announced the disposal of its Agricultural Supplies division for up to £44.5m cash following the strategic review announced in January 2022. The sale is to Edward Billington & Son, which already has a significant stake in the division. While we expect the disposal to lead to an earnings reduction in the short term, the proceeds will be reinvested in the remaining two divisions. Management believes this strategy will generate faster growth in the longer term than retaining the Agricultural Supplies activity.

#### **INDUSTRY OUTLOOK**

Management intends to reinvest up to £10m of the proceeds in Speciality Agriculture manufacturing capacity and up to £4m in working capital to enable the Engineering division to fund potential new larger and longer-term contracts. It also intends to make targeted acquisitions that diversify the activity of the Speciality Agriculture division. The disposal takes the group out of a market where there is overcapacity and little scope for differentiation. It will remove the significant build-up in working capital at the half-year stage and avoid the need to invest an estimated £10m in enhancements to meet more stringent operating regulations.

Y/E Aug	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	395.6	23.4	15.0	11.8	8.1	3.8
2021	417.3	23.9	16.6	13.0	7.4	3.7
2022e	474.6	24.8	17.3	12.5	7.7	3.6
2023e	138.2	18.0	10.5	8.7	11.0	5.0



#### Sector: Financials

Price: 40.0p Market cap: £23m Market AIM

#### Share price graph (p)



#### Company description

Cenkos is a leading UK securities business, which acts as nominated advisor, sponsor, broker and financial adviser to companies, focusing on UK small and mid-cap companies and investment funds. Since inception in 2005 it has raised more than £22bn in equity capital for corporate clients, which stood at 103 at end June 2022.

#### Price performance

%	1m	3m	12m
Actual	(35.0)	(37.5)	(52.7)
Relative*	(31.0)	(35.3)	(49.9)

\* % Relative to local index

#### **Analyst**

Andrew Mitchell

#### Sector: Media

Price:	44.0p
Market cap:	£65m
Market	LSE

#### Share price graph (p)



#### Company description

Centaur Media is an international provider of business information, training and specialist consultancy. Its Xeim and The Lawyer business units serve the marketing and legal sectors respectively and offer customers a wide range of products and services targeted at helping them add value.

#### Price performance

p							
%	1m	3m	12m				
Actual	(4.4)	(2.2)	(12.9)				
Relative*	`1.Ś	`1.Ź	(7.9)				

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## Cenkos Securities (CNKS)

#### **INVESTMENT SUMMARY**

Cenkos's H122 results were affected by the challenging capital markets background. Total revenue was 30% below H121 at £12.7m. The flexible business model with contained fixed costs meant that underlying operating profit fell by a similar percentage (29%) from £2.7m to £1.9m; this was before changes in the fair value of options and warrants received in lieu of fees (a reduction of £1.9m in H122) and incentive plan costs (£0.6m). After these items there was a reported loss before tax of £0.48m compared with a £1.69m profit in H121. An interim dividend of 1.0p, versus 1.25p for H121, is to be paid.

#### **INDUSTRY OUTLOOK**

On the outlook, Cenkos cautioned that market conditions are likely to remain challenging for the foreseeable future given the macroeconomic background. Nevertheless, there are encouraging signs in that Cenkos accounted for 23% of money raised on AIM in the first half (FY21: 10%), the number of corporate clients is higher and the company has carried out three transactions in H222 to date (nine in H122). The balance sheet remains strong with capital resources of £23.6m, which is comfortably above the regulatory requirement and cash stood at £15.9m. This supports selective investment in staff to maintain service levels to a growing client base.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	31.7	3.1	2.3	3.3	12.1	3.6
2021	37.2	4.8	4.0	6.0	6.7	3.3
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A

## Centaur Media (CAU)

### INVESTMENT SUMMARY

Centaur posted good H122 figures, with revenues ahead by 8% on H121 and an uplift in EBITDA margin from 12% to 17%, well on the way to achieving the 23% targeted within management's MAP23 objectives. The emphasis on driving higher-quality revenues from premium content, marketing services and training and advisory is giving the group a resilient earnings base. High subscription renewal levels indicate the utility to clients, with continued investment in content and products ensuring that these stay relevant and value-adding. The half-year balance sheet net cash was £14.2m and the valuation remains at a marked discount to peers.

#### **INDUSTRY OUTLOOK**

Disruption to the marketing sector is providing a fertile backdrop for demand for B2B market intelligence. With a greater propensity for clients to adopt digital solutions, those clients' digital skill sets need constant enhancement, a process that may be accelerated in the face of a softening economy. The need for comprehensive and timely market intelligence should also support demand at The Lawyer, with further growth opportunities particularly with in-house corporate lawyers.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	32.4	3.8	(0.3)	0.2	220.0	30.2
2021	39.1	6.4	3.0	1.9	23.2	6.7
2022e	43.5	8.1	4.5	2.4	18.3	9.0
2023e	47.0	10.8	7.0	3.4	12.9	6.7



Price: 113.0p Market cap: £326m Market AIM

#### Share price graph (p)



#### Company description

CentralNic's two divisions help businesses go online: Online Presence (reseller, corporate and SME) and Online Marketing. Services include domain name reselling, hosting, website building, security certification and website monetisation.

#### Price performance

%	1m	3m	12m
Actual	(6.2)	(2.2)	1.9
Relative*	(0.5)	1.2	7.8

\* % Relative to local index

#### **Analyst**

Richard Williamson

## CentralNic Group (CNIC)

#### **INVESTMENT SUMMARY**

CentralNic reported 62% organic revenue growth in H122, with gross revenues rising 93% y-o-y to US\$335m and net revenues rising 51% to US\$82m. Adjusted EBITDA rose 97% to US\$39m (H121: US\$20m), with adjusted EBITDA/net revenue increasing to 47%. Organic growth has continued to strengthen (H121: 20%, FY21: 39%, H122: 62%) as advertisers are driven to privacy-safe marketing solutions, such as CentralNic's TONIC. With this continued high growth, following the H122 results, we raised our FY22 revenue forecast by 12% to US\$642m and EBITDA to US\$74m. We recognise that these forecasts may prove conservative, but given global economic uncertainties, we feel a degree of caution is in order.

#### INDUSTRY OUTLOOK

CNIC supplies the tools needed for businesses to develop their online presence and generate revenues through online marketing. It delivers services to c 40m domain names, with organic growth driven by its privacy-safe digital marketing division, supported by M&A.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	240.0	29.4	18.6	9.57	13.5	N/A
2021	410.5	46.3	31.9	10.69	12.1	188.1
2022e	642.3	74.1	58.7	16.13	8.0	16.1
2023e	736.4	84.7	70.7	17.63	7.3	10.2

#### Sector: Technology

Price:	21.0p
Market cap:	£23m
Market .	AIM

#### Share price graph (p)



#### Company description

Checkit optimises the performance of people, processes and physical assets with connected digital solutions. The company is headquartered in Cambridge, UK, and has operations centres in Fleet, UK, and Tampa, US.

#### Price performance

%	1m	3m	12m
Actual	(12.5)	(40.0)	(63.2)
Relative*	(7.2)	(37.9)	(61.0)

\* % Relative to local index

## Analyst

Katherine Thompson

## Checkit (CKT)

### INVESTMENT SUMMARY

During H123 Checkit made further progress in its transition to a 100% subscription business, achieving 82% recurring revenue and a 48% y-o-y increase in annual recurring revenue (ARR). The pipeline has grown and includes material opportunities with enterprise customers for which conversion timing is uncertain. As customers have become more cautious, sales cycles have lengthened, and we conservatively reduce our ARR and revenue forecasts. Despite this, we have improved our EBITDA loss forecasts for FY23/24 on the back of company plans to accelerate the path to profitability.

### INDUSTRY OUTLOOK

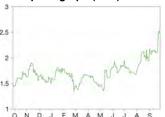
With its workflow management software, Checkit is focused on connecting and empowering deskless mobile workers who are not able to use desktop software in their day-to-day working environment. Only a small proportion of the current enterprise software market is designed for this group of workers. Checkit's sweet spot is supporting workers who perform a combination of routine tasks and infrequent but important tasks where the volume and variety of tasks is such that it is difficult to build a targeted application.

Y/E Jan	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	13.2	(2.5)	(3.1)	(5.2)	N/A	N/A
2022	13.6	(4.2)	(4.7)	(7.0)	N/A	N/A
2023e	10.4	(6.5)	(7.6)	(7.1)	N/A	N/A
2024e	12.5	(3.7)	(5.2)	(4.9)	N/A	N/A



Price: 2.59PLN
Market cap: PLN473m
Market Warsaw Stock Exchange

#### Share price graph (PLN)



#### Company description

Founded in 2002, CI Games is a Warsaw-based developer and publisher of AA+/AAA multi-platform video games for a global audience. It specialises in first person shooter and action-driven titles and owns IP including the Sniper: Ghost Warrior (SGW) and Lords of the Fallen (LotF) franchises.

#### Price performance

%	1m	3m	12m
Actual	31.9	41.1	75.6
Relative*	47.5	65.6	181.7

\* % Relative to local index

#### **Analyst**

Richard Williamson

## CI Games (CIG)

#### **INVESTMENT SUMMARY**

FY22 is a year with no new releases for CI Games, after one release in FY21, and ahead of two expected releases in FY23. In this context, H122 provided a solid first half, driven by the back catalogue, with net revenue of PLN30.5m and adjusted EBITDA of PLN16.1m, a 53% margin. The company had net cash of PLN13.1m at 30 June 2022. The publisher's third IP, codenamed Survival Project, is expected to launch in FY24. Given this publishing schedule, our focus is on FY23 valuation multiples as CI Games prepares for a dual listing before the end of 2022. The company remains attractively priced compared to UK peers.

#### **INDUSTRY OUTLOOK**

Valuations in the games sector have come under significant pressure in H122, with investors punishing anything less than a perfect performance with heavy markdowns from the sector's 30x P/Es of 2021. In this context, CI Games' low valuation means the shares should not see the same reduction in multiples as the sector in 2022, with the potential for material upside in 2023.

Y/E Dec	Revenue (PLNm)	EBITDA (PLNm)	PBT (PLNm)	EPS (fd) (gr)	P/E (x)	P/CF (x)
2020	46.0	27.8	8.5	4.18	62.0	10.7
2021	105.5	62.5	44.9	16.12	16.1	8.8
2022e	57.3	32.9	15.3	6.70	38.7	13.0
2023e	272.2	129.4	102.0	44.59	5.8	6.5

#### **Sector: Financials**

Price: 67.8p Market cap: £412m Market LSE

#### Share price graph (p)



#### Company description

Civitas Social Housing invests across the UK in care-based community housing and healthcare facilities, particularly specialised supported housing, for the benefit of working age adults with long-term care needs. Its investment objective is to provide an attractive level of income, with the potential for capital growth.

#### Price performance

%	1m	3m	12m
Actual	(9.5)	(16.2)	(26.7)
Relative*	(3.9)	(13.3)	(22.5)

\* % Relative to local index

## Analyst

Martyn King

## Civitas Social Housing (CSH)

### INVESTMENT SUMMARY

Civitas Social Housing's (CSH) AGM statement confirmed that the financial and operational performance remains robust with a continuation of strong and growing demand for specialised supported housing (SSH). Leverage of 34% remains comfortably in line with the company's maximum 40% target and progress is being made with increasing the average tenor of debt facilities and further limiting exposure to interest rate fluctuations. Previously announced Q123 total return was 2.7%, continuing the consistently positive returns since IPO and DPS declared of 1.425p was in line with the full year target of at least 5.70p (+2.7%). CSH has made progress with its new lease clause which should assist housing association (HA) tenants in addressing issues identified by the regulator and inflation pressures. It has been approved by the boards of the two HAs with whom it was discussed initially and is now being introduced to several specimen leases.

#### INDUSTRY OUTLOOK

SSH/care-based social housing is widely recognised to improve lives in a cost-effective manner compared with the alternatives of residential care or hospitals. If approved for SSH, the discussed cap on social housing rents will better align the interests of landlords and HAs in the current inflationary environment.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	47.8	N/A	36.1	4.9	13.8	16.1
2022	50.7	N/A	44.8	4.8	14.1	11.2
2023e	55.6	N/A	49.8	5.8	11.7	9.3
2024e	57.0	N/A	51.5	6.0	11.3	9.0



Price: €2.72
Market cap: €125m
Market Euronext Paris

#### Share price graph (€)



#### Company description

Claranova consists of three businesses focused on mobile and internet technologies: PlanetArt (digital photo printing; personalised gifts), Avanquest (consumer software) and myDevices (internet of things/loT).

### Price performance

%	1m	3m	12m
Actual	(18.0)	(23.5)	(58.4)
Relative*	(10.4)	(19.0)	(51.3)

\* % Relative to local index

#### **Analyst**

Katherine Thompson

## Sector: Technology

Price:	€19.64
Market cap:	€128m
Market	Scale

#### Share price graph (€)



#### Company description

CLIQ Digital is a global streaming provider specialising in the direct marketing of affordable entertainment products and offering its members unlimited access to music, audiobooks, sports, movies and games. In H122, 38% of sales were generated in Europe, 57% in North America and 5% in other regions.

#### Price performance

%	1m	3m	12m			
Actual	(28.7)	(24.0)	(14.0)			
Relative*	(24.4)	(18.5)	` 9.Ź			

\* % Relative to local index

## Analyst

Max Hayes

## Claranova (CLA)

#### **INVESTMENT SUMMARY**

Claranova has reported Q422/FY22 revenue substantially in line with our forecast, reporting revenue growth of 4% for Q422 and 1% for FY22. As has been the case year to date, slower performance in PlanetArt offset growth in Avanquest and myDevices to result in a relatively flat revenue for the full year. We have reduced our FY22 EBITDA forecast to reflect the Avanquest revenue restatement and higher costs in PlanetArt. The company remains confident it will be able to achieve a group EBITDA margin of at least 10% for FY23 (we conservatively forecast an 8.4% margin). Claranova will report full FY22 results on 12 October.

#### **INDUSTRY OUTLOOK**

PlanetArt is evolving from a digital photo printing business into a personalised e-commerce business and is focused on expanding its product offering geographically. Avanquest, the consumer software business, is focused on developing and marketing software in three key product areas: PDF, photo editing and security/privacy. The IoT business's myDevices platform provides a simple and effective way for SMEs and corporates to deploy IoT applications.

Y/E Jun	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	409.1	20.6	11.3	20.04	13.6	N/A
2021	470.6	36.5	24.2	36.86	7.4	N/A
2022e	473.7	33.7	19.6	31.57	8.6	N/A
2023e	528.1	48.5	34.6	57.84	4.7	N/A

## CLIQ Digital (CLIQ)

### INVESTMENT SUMMARY

CLIQ Digital's H122 results were strong across all key performance indicators, illustrating that the group is on track to reach management's FY22 guidance, which saw significant uplifts at its strategy update in June. Our revenue and profit forecasts were materially unchanged on the announcement, although we updated our balance sheet expectations to reflect CLIQ's committed investment in its new package offering, CLIQ.de. The new upscaled multi-content platform is designed to be simple but affordable, encouraging widespread adoption with the aim of making CLIQ a 'household name' in Germany. Management will likely update on progress with the Q3 report on 3 November.

#### **INDUSTRY OUTLOOK**

Demand for mobile entertainment has grown rapidly over the last decade, particularly in 2020 due to COVID-19 and related lockdowns. Smartphone penetration, which is now at 78% of the global population, has been key to driving demand. Cloud-gaming is one of CLIQ's current primary focuses, where Grand View Research's forecast is for global sales growth of 48% y-o-y until 2027.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	107.0	15.9	14.4	116.0	16.9	8.1
2021	150.0	27.2	25.3	271.4	7.2	4.8
2022e	250.0	38.0	35.3	360.1	5.5	3.4
2023e	300.0	47.6	45.0	459.3	4.3	2.7



#### Sector: Aerospace & defence

Price: 480.0p Market cap: £198m Market AIM

#### Share price graph (p)



#### Company description

Cohort is an AIM-listed defence and security company operating across six divisions: MASS (28% of FY22 sales), SEA (22%), MCL (16%), the 80%-owned Portuguese business EID (6%), the 81%-owned Chess Dynamics based in the UK (12%) and ELAC SONAR in Germany (16%).

#### Price performance

%	1m	3m	12m
Actual	(10.1)	3.1	(13.5)
Relative*	(4.6)	6.7	(8.5)

\* % Relative to local index

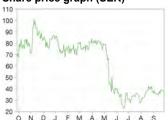
#### **Analyst**

**Andy Chambers** 

#### **Sector: Financials**

Price: SEK38.20
Market cap: SEK2606m
Market Nasdaq FN Premier

#### Share price graph (SEK)



#### Company description

CoinShares International develops innovative infrastructure, financial products and services for the digital asset class

#### Price performance

po	0	•	
%	1m	3m	12m
Actual	(6.8)	7.5	(46.9)
Relative*	` 3.Ś	13.2	(26.9)

\* % Relative to local index

## Analyst

Milosz Papst

## Cohort (CHRT)

#### **INVESTMENT SUMMARY**

Cohort's defence and security orientation has proven resilient during the pandemic despite challenges at EID and Chess in FY22. MCL, SEA, MASS and ELAC all progressed although MASS faced some delays in H222. Order intake of £186m led to a record £291m closing backlog, with £127m deliverable in FY23 – 78% of consensus sales, which has risen to 95% by September. SEA's recent £34m five-year contract for upgrades of ASW and countermeasures equipment and systems for the Royal Navy further improves visibility. Lower UK tax rates from FY24 boosts EPS by c 7% as well as future cash flow.

#### **INDUSTRY OUTLOOK**

Cohort is heavily influenced by activities in defence and security (92% of FY22 sales). These markets require highly differentiated technologies and services with high barriers to entry based on customer relationships, regulation and high-level security clearances. Defence is generally resilient in periods of significant economic disruption. The last UK Strategic Defence and Security Review focused on some of Cohort's key strengths and was followed by a 10% increase in spending plans until 2025, with the war in Ukraine likely to focus more resources on global security.

Y/E Apr	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2021	143.3	22.1	17.9	33.6	14.3	9.3
2022	137.8	19.4	14.7	31.1	15.4	8.6
2023e	164.1	22.8	17.6	34.2	14.0	24.4
2024e	178.2	25.1	19.6	38.1	12.6	9.4

## CoinShares International (cs)

### INVESTMENT SUMMARY

CoinShares International (CS) is a fintech created to support the emergence of digital assets as a new investible asset class. However, it is more than a simple beta play on the bitcoin price as its proprietary technology facilitates regulated issuance platforms (with CS's ETP assets under management at £1.1bn at end-June 2022) and gains derived from capital markets activities, including liquidity provisioning, non-directional trading, decentralised finance income and fixed income activities. We consider CS an attractively priced option on the prospective adoption of digital assets.

### INDUSTRY OUTLOOK

Digital assets are a new, distinct asset class, with growing acceptance among retail and now also institutional investors, including corporates. We also note a significant change in the narrative of major investment banks and asset managers, which are now offering their wealthy clients access to crypto investments. We forecast global allocations to digital assets of 2.0% by FY25 and 2.5% by FY30 (<1.0% currently), although the early adoption stage, high volatility and susceptibility to material price de-ratings during bear markets (like the current one) suggest that growth may not be entirely smooth.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	18.4	22.1	20.7	28.0	11.1	N/A
2021	80.9	121.7	113.8	164.0	1.9	N/A
2022e	49.3	20.0	10.5	25.1	12.3	0.1
2023e	36.1	31.5	20.3	28.1	11.0	N/A



#### **Sector: Property**

Price: 92.2p Market cap: £406m Market LSE

## Share price graph (p)



#### Company description

CREI is a London Main Market-listed REIT focused on commercial property in the UK outside London. It is income-focused, with a commitment to pay a high but sustainable and covered dividend.

#### Price performance

%	1m	3m	12m
Actual	(13.0)	(9.6)	(4.0)
Relative*	(7.7)	(6.5)	1.6

\* % Relative to local index

#### **Analyst**

Martyn King

#### Sector: Technology

Price: ZAR46.78
Market cap: ZAR10373m
Market JSE

#### Share price graph (ZAR)



#### Company description

Datatec is a South Africa-listed multinational information communication technology business serving clients globally, predominantly in the networking and telecoms sectors. It has two divisions, Westcon International (distribution) and Logicalis (IT services).

#### Price performance

%	1m	3m	12m
Actual	11.1	34.1	47.7
Relative*	22.6	39.8	48.7

\* % Relative to local index

### Analyst

Richard Williamson

## Custodian REIT (CREI)

#### **INVESTMENT SUMMARY**

Custodian REIT's (CREI) Q123 NAV per share increased 2.0% to 122.2p, benefitting from a 1.7% like-for-like valuation uplift, and including DPS paid the NAV total return in the quarter was 3.2%. A Q123 DPS has been declared, fully covered by EPRA EPS of 1.4p, and in line with the targeted FY23 DPS of at least 5.5p. EPRA occupancy dipped to 88.7% (FY22: 89.9%) with positive letting offset by the timing of asset management. CREI expects continuing occupational demand for its properties to reduce vacancy in future. Rent growth also continued through Q123 with a blended like-for-like increase in ERV of 1.4%. Meanwhile debt refinancing has increased the share of fixed rate debt to 74%. The recent AGM approved a change in the name from Custodian REIT to Custodian Property Income REIT to better reflect the company's income focus.

#### INDUSTRY OUTLOOK

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Like other real assets, commercial property has the potential to offer a degree of inflation hedging although the continued increase in interest rates is creating a headwind for valuations, economic growth and occupier demand.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2021	33.1	28.5	23.7	5.64	16.3	16.3
2022	35.6	30.1	25.3	5.89	15.7	12.1
2023e	38.8	32.3	26.4	6.00	15.4	13.8
2024e	40.0	33.4	27.0	6.13	15.0	12.4

## Datatec (DTCJ)

### INVESTMENT SUMMARY

Datatec is proceeding with the sale of Analysys Mason, its TMT research and management consultancy arm, to an MBO backed by Bridgepoint Capital for an EV of up to £210m (US\$260m), 2.9x FY22 EV/sales and 14.4x FY22 EV/adjusted EBITDA (excluding share-based payment charges). Management's strategic review has started to unpick the group's embedded value with the sale of Analysys Mason leaving Datatec as a simpler group with two principal businesses, Logicalis (IT services) and Westcon (IT distribution). The maximum proceeds receivable by Datatec from the sale are US\$176m (c 30% of Datatec's current market capitalisation), with the net proceeds to be returned to shareholders.

### INDUSTRY OUTLOOK

Datatec has seen strong growth globally, with elevated demand for networking, cybersecurity and cloud infrastructure. Amidst continuing economic and geopolitical uncertainties, there are signs that global growth is slowing, but we expect established technology trends to persist, underpinned by an unwinding of Datatec's record backlog during H223/FY24.

Y/E Feb	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	4109.5	130.1	73.1	13.2	20.3	3.4
2022	4636.8	177.1	85.0	18.2	14.7	3.0
2023e	4919.2	190.9	95.9	19.0	14.1	3.0
2024e	5116.9	201.2	107.3	24.5	10.9	2.9



#### Sector: Media

Price: \$\fomage 44060.00\$
Market cap: \$\fomage 1170944m\$
Market TSE

#### Share price graph (¥)



#### Company description

Dentsu Group is a holding company with two operational networks: Dentsu Japan Network (DJN) and Dentsu International (DI). Operating in over 145 countries, Dentsu Group provides a wide range of client-centric integrated communications, media and digital services.

#### Price performance

%	1m	3m	12m
Actual	(13.7)	(3.5)	(6.3)
Relative*	(8.4)	(3.3)	5.0

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## Dentsu Group (4324)

#### **INVESTMENT SUMMARY**

Dentsu is undergoing a further reorganisation to simplify and de-duplicate between its Japanese and International groupings. Further details are likely to be given with the Q322 figures. The group had a strong Q222, with organic revenue growth of 8.2% (7.9% including Russia). Customer Transformation & Technology (CT&T) is the main engine (32.3% of group net revenue, from 31.5% in Q122). We would expect this segment to be more resilient should a deteriorating H222 macro environment stall advertising momentum. The shares have outperformed the peer set in the year-to-date, narrowing the EV/EBITDA discount at which they trade.

#### **INDUSTRY OUTLOOK**

CT&T benefits from structural tailwinds as companies look to invest to optimise to meet the demands of their own customers, a process which may even accelerate as economic pressures become more pronounced. Dentsu's latest global ad spend forecast is +8.7% for FY22, with gains of 5.4% for FY23 and 5.1% for FY24 pencilled in. Digital spend is forecast at 55.5% of FY22 global ad spend, with linear TV the next largest media, making up 26.1%. The Japanese ad market still lags the digital transition curve, with TV prominent. Digital is faster growing but is still well below the global share.

Y/E Dec	Revenue (¥m)	EBITDA (¥m)	PBT (¥m)	EPS (fd) (¥)	P/E (x)	P/CF (x)
2020	939243.0	90063.0	123470.0	249.0	16.3	N/A
2021	1085592.0	195006.0	146021.0	389.0	10.4	4.5
2022e	1250000.0	210726.0	172809.0	440.0	9.2	5.8
2023e	1300000.0	217909.0	181411.0	470.0	8.6	5.4

#### Sector: Electronics & elec eqpt

 Price:
 702.0p

 Market cap:
 £670m

 Market
 LSE

#### Share price graph (p)



#### Company description

discoverIE is a leading international designer and manufacturer of customised electronics to industry, supplying customer-specific electronic products and solutions to original equipment manufacturers.

#### Price performance

%	1m	3m	12m
Actual	(11.1)	11.3	(36.9)
Relative*	(5.7)	15.1	(33.2)

\* % Relative to local index

### Analyst

Katherine Thompson

## discoverIE Group (DSCV)

### INVESTMENT SUMMARY

In Q123, discoverIE saw a continuation of the strong organic growth reported in FY22, with revenue 17% higher y-o-y on an organic basis and 27% higher at constant exchange rates. Book-to-bill was 1.09x for the quarter and the period-end orderbook was 40% higher year-on-year on an organic basis. With underlying Q123 earnings ahead of the board's expectations, we have upgraded our underlying EPS forecasts by 4.0% in FY23 and 3.2% in FY24.

#### INDUSTRY OUTLOOK

discoverIE specialises in the design and manufacture of technically demanding, bespoke electronics for industrial applications with operations throughout Europe and increasingly outside Europe. The company is focused on four target markets comprising three-quarters of group sales – renewables, electrification of transportation, medical and industrial & connectivity – all of which are long-term structural growth markets.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	302.8	44.0	28.3	23.4	30.0	N/A
2022	379.2	56.1	41.0	32.1	21.9	N/A
2023e	414.6	61.3	44.1	33.5	21.0	N/A
2024e	425.3	62.7	45.5	34.4	20.4	N/A



#### Sector: Media

Price: 51.0p Market cap: £59m Market AIM

#### Share price graph (p)



#### Company description

Ebiquity is a leading, independent global media consultancy, working for over 70 of the world's 100 leading brands to optimise their media investments.

#### Price performance

%	1m	3m	12m
Actual	(5.6)	(3.8)	(12.8)
Relative*	0.2	(0.4)	(7.8)

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## Ebiquity (EBQ)

#### **INVESTMENT SUMMARY**

Ebiquity delivered strong first half results, with 7% organic revenue growth boosted to a 16% gain including acquisitions. An increasing proportion of revenues from the higher-margin digital media solutions and rigorous control of costs in the existing business drove a substantial uplift in underlying operating margins from 7.1% in H121 to 13.3% in H122. Full year results are expected to be in line with market expectations and we have reinstated FY22 and FY23 forecasts including the H122 acquisitions. The shares have outperformed peers and the sector, but the valuation remains at a discount. In our view, the improving business quality and prospects for margin growth are not reflected in the share price.

#### INDUSTRY OUTLOOK

Google's withdrawal of support for third-party cookies from FY23 and increased regulatory scrutiny of privacy considerations mean that the digital media ecosystem is both extremely complex and in transition. The need for advertisers to be guided to navigate, while optimising and benchmarking their spend, is unlikely to diminish, with harsher economic circumstances also driving greater emphasis on the return on spend.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	55.9	1.8	(1.3)	(1.9)	N/A	116.2
2021	63.1	6.8	4.1	2.7	18.9	5.3
2022e	77.0	13.6	8.1	5.3	9.6	39.8
2023e	89.0	17.5	11.5	7.0	7.3	5.4

#### Sector: Food & drink

Price:	C\$0.71
Market cap:	C\$80m
Market	TSX-V

#### Share price graph (C\$)



#### Company description

Else Nutrition is a plant-based baby food manufacturer. Its minimally processed formula is 100% plant-based, dairy and soy free, organic, vegan, gluten free and GMO free. Else has started to roll out its product beyond the US market and is expanding its product offering.

#### Price performance

%	1m	3m	12m
Actual	(9.0)	1.4	(70.2)
Relative*	(1.3)	5.5	(66.8)

\* % Relative to local index

## Analyst

Sara Welford

## Else Nutrition (BABY)

### INVESTMENT SUMMARY

Else Nutrition has developed the world's first globally patented, 100% plant-based dairy-and soy-free infant formula line, which offers a clean-label alternative for babies who are intolerant to dairy and soy and to families who are flexitarian or seeking more sustainable food options. It launched its toddler formula in August 2020 and successfully built sales infrastructure in the US during 2021, rolling out sales online and in-store. It has expanded by launching a nutritional drink for children and a line of baby cereal. Its infant formula is undergoing rigorous testing before launch, expected in FY25. Momentum is clearly building, with further geographic and product expansion into major markets such as China, Europe and Canada as catalysts for growth. In June, Else raised \$7.35m through an equity offering, leaving the company well capitalised to fund its ambitious growth plans.

#### **INDUSTRY OUTLOOK**

The infant nutrition market was valued at US\$79.4bn in 2020 and is expected to reach US\$132.4bn by 2026 (source: Mordor Intelligence, Else annual information form), a CAGR of 8.9%. In 2020, 40% of infant milk formula sold in the US was specialty cow's milk formula, catering to allergies/intolerances (source: US market data Euromonitor 2020).

Y/E Dec	Revenue (C\$m)	EBITDA (C\$m)	PBT (C\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	1.5	(7.8)	(8.0)	(9.78)	N/A	N/A
2021	4.7	(15.1)	(15.5)	(15.92)	N/A	N/A
2022e	11.0	(17.0)	(17.8)	(16.46)	N/A	N/A
2023e	27.5	(16.2)	(18.1)	(16.20)	N/A	N/A



Price: 1888.0p Market cap: £1188m Market AIM

#### Share price graph (p)



#### Company description

EMIS is a software supplier with two divisions. EMIS Health supplies integrated care technology to the NHS, including primary, community, acute and social care. EMIS Enterprise is a B2B software provider to the UK healthcare market, including medicines management, partner businesses, patient-facing services and analytics.

#### Price performance

%	1m	3m	12m
Actual	0.6	1.1	32.6
Relative*	6.8	4.6	40.2

\* % Relative to local index

#### **Analyst**

Katherine Thompson

#### Sector: Technology

Price:	A\$0.82
Market cap:	A\$305m
Market	ASX

#### Share price graph (A\$)



#### Company description

EML Payments provides payment solutions for banking, credit and disbursement services, earned wage access, gifts, incentives and rewards, and open banking and FX. It manages thousands of programmes across 32 countries in Europe, North America and Australia.

### Price performance

p						
%	1m	3m	12m			
Actual	(8.9)	(42.8)	(79.3)			
Relative*	`0.Ś	(42.0)	(76.2)			

\* % Relative to local index

### Analyst

Katherine Thompson

## EMIS Group (EMIS)

#### **INVESTMENT SUMMARY**

EMIS has received an offer for the entire issued and to be issued share capital of the company at 1,925p per share. The bidder is Bordeaux UK Holdings II Limited, an affiliate of Optum Health Solutions (UK) Limited which is a subsidiary of UnitedHealth Group. Shareholders approved the deal on 9 August. The company expects the deal to close by the end of 2022, subject to final conditions being met.

#### **INDUSTRY OUTLOOK**

For the purposes of the Takeover Code, Edison is deemed to be connected with EMIS as a provider of paid-for research. Under Rule 20.1 Edison must not include any profit forecast, quantified financial benefits statement, asset valuation or estimate of other figures key to the offer, except to the extent that such forecasts, statements, valuations or estimates have been published prior to the offer period (as defined in the Takeover Code) by an offeror or the offeree company (as appropriate) in accordance with the requirements of the Code. Consequently we have removed our estimates until the offer period ends.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	159.5	53.5	43.4	56.4	33.5	18.5
2021	168.2	54.7	43.5	55.0	34.3	23.8
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A

## EML Payments (EML)

### INVESTMENT SUMMARY

After a tough year dealing with the recovery from COVID and the European regulatory issue, EML Payments reported FY22 revenue growth of 21% (17% organic), underlying EBITDA down 4% and underlying NPATA down 1% y-o-y. The recently appointed CEO has launched a strategic review, with the outcome expected in November. While no quantitative guidance was given for FY23, we have reduced our EBITDA and NPATA forecasts for FY23/24 to reflect higher inflation, the ongoing costs of strengthening the risk and compliance functions and lower service-related fees

### INDUSTRY OUTLOOK

In terms of market size, US\$1,848bn was loaded onto prepaid cards in 2019 and this is forecast to grow to US\$5,511bn by 2027, a CAGR of 14.6% (source: Applied Market Research). EML is keen to gain share of this fast-growing market and, as part of its Project Accelerator strategy to position the company at the forefront of payment-related technology, has made its first two investments via its FinLabs incubator.

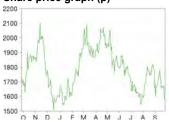
Y/E Jun	Revenue (A\$m)	EBITDA (A\$m)	PBT (A\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	192.2	42.2	30.2	0.066	1242.4	N/A
2022	232.4	34.3	16.0	0.034	2411.8	N/A
2023e	256.7	42.1	18.9	0.040	2050.0	N/A
2024e	287.8	52.6	25.8	0.054	1518.5	N/A



#### **Sector: Mining**

Price: 1614.0p Market cap: £4022m Market LSE

#### Share price graph (p)



#### Company description

Following its acquisitions of SEMAFO and Teranga, Endeavour has become one of the top 10 major gold producers globally, with six mines in Côte d'Ivoire, Burkina Faso and Senegal plus a portfolio of development projects, all in the West African Birimian greenstone belt.

#### Price performance

%	1m	3m	12m
Actual	(9.4)	(7.4)	(5.3)
Relative*	(3.9)	(4.2)	0.1

\* % Relative to local index

#### **Analyst**

Lord Ashbourne

## **Endeavour Mining (EDV)**

#### **INVESTMENT SUMMARY**

Endeavour's acquisitions of SEMAFO and Teranga have propelled it into the ranks of the top 10 gold producing companies globally with output of c 1.5Moz pa and a targeted all-in sustaining cost of US\$900/oz with c US\$100m available in annual synergies. It is now listed in London and is a constituent of the FTSE 100 index.

#### INDUSTRY OUTLOOK

Endeavour has US\$216.8m in net cash after better than expected Q222 results. Recently, it added US\$342m in value to Fetekro and Kalana via updated pre-feasibility studies (100% basis) and has announced a comprehensive shareholder returns programme. In the meantime, exploration in FY16–21 yielded 11.4Moz in indicated gold resources and a second five-year plan aims to discover a further 15–20Moz by FY26. This success has increased combined production at Ity and Hounde to 0.5Moz pa until at least 2028. An expansion at Sabadola-Massawa has also been announced. Our most recent analysis of Endeavour valued the company at US\$35.54/share plus US\$4.30–7.45/share for exploration.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	1847.9	910.3	501.2	181.51	10.1	2.8
2021	2903.8	1517.3	756.5	203.21	9.1	3.3
2022e	2492.8	1326.6	644.1	144.31	12.7	3.3
2023e	2219.0	1223.2	764.4	183.60	10.0	3.9

#### Sector: Technology

Price: NOK0.00 Market cap: NOK#m Market Oslo

#### Share price graph (NOK)



#### Company description

Ensurge Micropower's solid-state lithium battery technology combines advanced energy cell design with proprietary materials and manufacturing innovation to produce thin, flexible batteries that can power safer and more capable wearable devices and connected sensors.

#### Price performance

%	1m	3m	12m
Actual	N/A	N/A	N/A
Relative*	N/A	N/A	N/A

\* % Relative to local index

#### **Analyst**

Anne Margaret Crow

## Ensurge Micropower (ENSU)

### INVESTMENT SUMMARY

Ensurge has shipped its first rechargeable solid-state lithium microbattery unit cell samples to one of the potential strategic partners with whom it is exploring a range of possible options including technology licensing, joint ventures and equity investments. Ensurge is in active discussions with three other potential strategic partners and a pipeline of several more. The companies interested in these strategic partnerships include large multinational corporations with market-leading products including consumer devices, electronic components and batteries.

### INDUSTRY OUTLOOK

The discussions with strategic partners create an additional route to market that complements sales of complete microbatteries. In addition to the five customers who have signed evaluation agreements for complete microbatteries, Ensurge has gained 12 new qualified leads during the last three months. As a result, the company is now in commercial discussions with two dozen other companies in the hearables, wearables and Internet of Things sectors.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (c)	P/E (x)	P/CF (x)
2020	0.5	(11.3)	(14.9)	(3.80)	N/A	0.0
2021	0.0	(14.6)	(17.2)	(1.26)	N/A	0.0
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Construction & blding mat

Price: 76.0p Market cap: £110m Market AIM

#### Share price graph (p)



#### Company description

Epwin Group supplies functional low-maintenance exterior building products (including windows, doors, roofline and rainwater goods) into a number of UK market segments and is a modest exporter.

#### Price performance

%	1m	3m	12m
Actual	4.8	(5.4)	(34.5)
Relative*	11.2	(2.1)	(30.7)

\* % Relative to local index

#### **Analyst**

Andy Murphy

## Epwin Group (EPWN)

#### **INVESTMENT SUMMARY**

Epwin's H122 results highlighted double-digit revenue and profit growth with a static 6% margin, which is a good result in highly inflationary markets. Divisionally, Extrusion & Moulding saw good revenue growth in most core divisions and margins increased, though they remain below pre-pandemic levels. In Fabrication & Distribution revenue growth was achieved due to M&A and price increases. The other highlights were confirmed deleveraging in line with guidance and a DPS uplift. Since the half year, Epwin has announced the acquisition of PVC reprocessor Poly-Pure for £15m. Epwin remains on track to achieve FY22 expectations.

#### **INDUSTRY OUTLOOK**

Epwin is exposed to both repair, maintain, improve (RMI, c 70% revenue) and newbuild (c 30%) in the UK housing market. In the market recovery phase from the impact of the COVID-19 pandemic, RMI has clearly been the stronger sub-sector. UK newbuild fundamentals remain favourable also.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	241.0	26.0	5.0	4.0	19.0	4.6
2021	329.6	34.8	13.3	8.8	8.6	3.2
2022e	350.4	36.5	14.5	8.1	9.4	3.3
2023e	355.5	38.4	16.2	8.8	8.6	2.9

#### Sector: Technology

Price:	€27.00
Market cap:	€271m
Market	Scale

#### Share price graph (€)



#### Company description

EQS is a leading international provider of regulatory technology in the fields of corporate compliance and investor relations. Its products enable corporate clients to fulfil complex national and international disclosure obligations, minimise risks and communicate transparently with stakeholders.

#### Price performance

%	1m	3m	12m
Actual Relative*	(6.9) (1.2)	(6.3) 0.6	(35.7) (18.3)
Relative	(1.2)	0.0	(10.5)

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## **EQS Group** (EQS)

### INVESTMENT SUMMARY

The long and frustrating wait for the EU directive on whistleblowing to be passed into law in Germany looks to be imminent and we would expect EQS to have a very busy final quarter. The delays mean management is now guiding to the lower end of the cited revenue range of €65–70m and EBITDA range of €6–10m and we adjusted our model to reflect this. We leave our FY23 estimates for revenue and EBITDA unchanged for now and have published our first thoughts on FY24. H122 revenues were up 33% (11% organic) but the EBITDA margin remains suppressed by the additional costs being carried.

### INDUSTRY OUTLOOK

While EU whistleblowing regulation is now active, the December 2021 deadline for implementation in national laws was not met by most member states. 11 out of the 27 member states have now having implemented, with Germany set to follow very soon. The experience in Denmark, the first country to implement the law, was of a last-minute surge of interest, with. Further down the line, the German law will be extended to companies and organisations with fewer employees.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	37.6	4.8	0.4	4.12	655.3	51.6
2021	50.2	1.7	(5.9)	(69.77)	N/A	N/A
2022e	66.0	6.0	(5.0)	(33.59)	N/A	78.5
2023e	90.0	18.0	8.2	53.38	50.6	22.7



Price: €120.00
Market cap: €717m
Market Euronext Growth

#### Share price graph (€)



#### Company description

Esker provides end-to-end SaaS-based document automation solutions supporting order-to-cash and procure-to-pay processes. In FY21, the business generated 55% of revenues from Europe, 39% from the United States and the remainder from Asia and Australia.

#### Price performance

%	1m	3m	12m
Actual	(9.0)	(6.3)	(58.0)
Relative*	(0.6)	(0.7)	(50.8)

\* % Relative to local index

#### **Analyst**

Katherine Thompson

#### Sector: Technology

Price:	12.8p
Market cap:	£27m
Market	AIM

#### Share price graph (p)



#### Company description

Filtronic is a designer and manufacturer of advanced radio frequency communications products supplying a number of market sectors including mobile telecommunications infrastructure, public safety, defence and aerospace.

#### Price performance

%	1m	3m	12m
Actual	(2.9)	20.0	15.9
Relative*	3.1	24.2	22.6

\* % Relative to local index

## Analyst

Anne Margaret Crow

## Esker (ALESK)

#### **INVESTMENT SUMMARY**

Esker reported a robust H122 performance, with 19% revenue growth year-on-year, 41% operating profit growth and 19% growth in the annual recurring value of new contracts signed. Reflecting the potential for slowing demand due to current macroeconomic uncertainty, the company slightly reduced its revenue guidance for FY22 but expects to be at the upper end of its operating margin target range. We reduce our cost forecasts for FY22/23 and revenue forecast by 1% in FY23, driving a 16% EPS upgrade in FY22 and a 9% downgrade in FY23.

#### **INDUSTRY OUTLOOK**

Esker's document process automation (DPA) software operates across five areas: document delivery, accounts payable, accounts receivable, procurement and sales order processing. Competitors are different for each business process and consist of business process outsourcers and specialist DPA software companies. Customers move to using DPA software to reduce paper-related costs and errors in processing, to speed up the cash conversion cycle, to improve process visibility within the enterprise and to improve customer service.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	112.3	21.9	14.5	199.0	60.3	N/A
2021	133.6	25.7	18.0	236.0	50.8	N/A
2022e	158.0	34.1	25.4	320.0	37.5	N/A
2023e	180.9	35.1	25.0	310.0	38.7	N/A

## Filtronic (FTC)

### INVESTMENT SUMMARY

Group sales rose by 10% y-o-y during FY22 to £17.1m. The recovery noted in the US public safety market during Q421 as COVID-19-related restrictions started to ease was sustained throughout the year, but supply chain issues prevented Filtronic from fulfilling demand for 5G transceivers during H122. While this was resolved in Q222, the US public safety customer was itself affected by supply chain issues in H222. A higher proportion of sales to the critical communications and defence markets benefited gross margin, resulting in adjusted EBITDA climbing by 58% y-o-y to £2.8m.

### INDUSTRY OUTLOOK

We have left our FY23 estimates, which are underpinned by a growing orderbook for 5G XHaul transceivers, unchanged. Since gross margins are likely to be lower year-on-year in FY23 because of the higher proportion of Xhaul transceivers, which are price-sensitive, and overheads are likely to be higher because of continued investment in engineering personnel, we model a year-on-year drop in EBITDA (but a substantial increase compared with FY21) even though revenue growth is modelled at 11.5%. Management intends that this investment will result in stronger revenue and profit growth during FY24 and FY25 as the group diversifies into adjacent markets.

Y/E May	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	15.6	1.8	0.1	0.14	91.4	10.9
2022	17.1	2.8	1.5	0.53	24.2	12.0
2023e	19.0	2.1	0.9	0.42	30.5	15.3
2024e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Financials

Price: 33.0p Market cap: £103m Market LSE

#### Share price graph (p)



#### Company description

Foxtons Group is London's leading and most widely recognised estate agency. It operates from a network of 57 interconnected branches offering a range of residential related services which are split into three separate revenue streams: sales, lettings and mortgage broking.

#### Price performance

%	1m	3m	12m
Actual	(12.0)	(5.7)	(36.5)
Relative*	(6.6)	(2.4)	(32.9)

\* % Relative to local index

#### **Analyst**

Andy Murphy

## Foxtons Group (FOXT)

#### **INVESTMENT SUMMARY**

Foxtons Group's core London market was robust throughout 2021 and the FY results highlighted the recovery, the contribution from recent acquisitions and the momentum carried over into 2022. Focus on M&A of lettings books and Build to Rent growth are likely to drive longer-term growth. Q122 saw the company increase revenue by 8% and Q2 fell slightly against a very tough comparator. Q322 and Q422 are likely to show growth year-on-year. We retain our underlying assumptions and value the company at 128p/share. Foxtons acquired Gordon and Co and Stones on 26 May adding c 2,500 tenancies. It then appointed Guy Gittings from Chestertons as CEO from 5 September.

#### **INDUSTRY OUTLOOK**

Foxtons is almost entirely focused on the London market where both the lettings and sales markets are recovering as London, and rest of the UK, head towards a 'new normal'. Foxtons' Greater London region contains 13% of the UK population and by value accounts for 33% of sales and 38% of UK lettings.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	93.6	15.7	1.6	(0.1)	N/A	24.1
2021	126.5	25.1	10.0	(0.5)	N/A	16.2
2022e	132.6	26.9	12.8	3.3	10.0	8.4
2023e	137.6	28.1	15.0	3.9	8.5	6.8

#### Sector: Consumer support services

 Price:
 6380.0p

 Market cap:
 £2095m

 Market
 LSE

#### Share price graph (p)



#### Company description

Games Workshop is a leading international specialist designer, manufacturer and multi-channel retailer of miniatures, scenery, artwork and fiction for tabletop miniature games set in its fantasy Warhammer worlds.

#### Price performance

%	1m	3m	12m
Actual	(11.2)	(0.1)	(41.3)
Relative*	(5.8)	3.4	(37.9)

\* % Relative to local index

### Analyst

Russell Pointon

## Games Workshop Group (GAW)

### INVESTMENT SUMMARY

Games Workshop's Q123 (end August) trading update showed a solid start to the year from a revenue perspective with total revenue growth of c 6%, made up of c 8% growth in core, and a 40% decline in licensing revenue, which is typically quite lumpy. Sterling weakness, specifically versus the US dollar, is likely to have helped the reported growth rate. PBT, which is down by c 13% y-o-y to £39m from £45m in the prior year, reflects the decline in high-margin licensing revenue as well as likely ongoing cost pressures. Despite the lower profit, the higher cumulative declared dividend of 120p, following the 30p declared with the update, versus 65p last year suggests an improved cash position. Our estimates are under review.

### INDUSTRY OUTLOOK

Games Workshop is the global leader for tabletop miniature gaming, a market it created. Tabletop miniature gaming is the fastest-growing segment of the global non-digital games market, which is expected to grow at a CAGR of 9% between 2017 and 2023 and reach a value exceeding \$12bn.

Y/E May	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	353.2	178.3	150.9	370.5	17.2	15.7
2022	386.8	193.2	156.5	390.6	16.3	17.2
2023e	407.3	189.6	160.5	390.9	16.3	13.4
2024e	N/A	N/A	N/A	N/A	N/A	N/A



Price: 625.5p Market cap: £1578m Market AIM

#### Share price graph (p)



#### Company description

GB Group is a specialist in identity data intelligence. Its products and services enable its customers to better understand and verify their customers and are used across a range of fraud, risk management, compliance and customer on-boarding services.

#### Price performance

%	1m	3m	12m
Actual	42.2	40.6	(30.0)
Relative*	50.9	45.5	(26.0)

\* % Relative to local index

#### **Analyst**

Katherine Thompson

## GB Group (GBG)

#### **INVESTMENT SUMMARY**

On 7 September, GB Group (GBG) confirmed that GTCR LLC is considering a possible cash offer for the entire issued, and to be issued, share capital of GBG. GTCR has until 5pm on 4 October to either announce a firm intention to make an offer or to announce that it does not intend to make an offer for GBG. Pending any further announcements, GBG advises shareholders to take no action.

#### **INDUSTRY OUTLOOK**

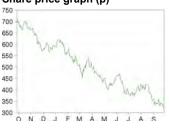
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Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	217.7	61.4	56.7	22.4	27.9	N/A
2022	242.5	62.2	57.1	20.2	31.0	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A
2024e	N/A	N/A	N/A	N/A	N/A	N/A

#### Sector: General industrials

Price:	314.5p
Market cap:	£784m
Market	LSE

#### Share price graph (p)



#### **Company description**

Genuit is a leading supplier of largely plastic building products and systems. Operations in the UK (c 90% of revenue) address a broad range of sectors including residential, commercial and civil building demand and a number of subsectors within them.

#### Price performance

%	1m	3m	12m
Actual	(11.2)	(20.9)	(56.7)
Relative*	(5.7)	(18.1)	(54.2)

\* % Relative to local index

## Analyst

Andy Murphy

## Genuit Group (GEN)

### INVESTMENT SUMMARY

Genuit announced FY21 PBT norm of £91.1m (EPS 30.2p) ahead of our £86.7m (28.6p) expectation. Like-for-like revenue growth was 12.9% supplemented by acquisitions to 33% on a reported basis and the mix was slightly more in favour of Commercial & Infrastructure (C&I). Residential Systems (RS) generated the EBIT outperformance, including a 19.3% full year margin. The declared FY dividend of 12.2p and core net debt was £145m (pre IFRS 16). Since then, the interim results showed total revenue up 7.6% (up 5.7% on a like-for-like basis). RS (63% of revenue) grew 8.2% (6.1% LFL) and C&I grew 6.5% in total (5.2% LFL) in response to underlying demand, pricing and M&A. Our estimates are under review.

#### **INDUSTRY OUTLOOK**

Recent Construction Products Association projections include a strong post COVID-19 rebound in 2021 followed by 4.3% growth in 2022 (recently revised down from 4.8%).

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	398.6	63.4	35.7	13.3	23.6	11.2
2021	594.3	120.3	91.1	30.2	10.4	9.1
2022e	604.3	128.3	94.3	31.1	10.1	6.4
2023e	638.3	137.3	103.5	34.2	9.2	5.8



#### Sector: Food & drink

Price: 1840.0p Market cap: £1878m Market LSE

#### Share price graph (p)



#### Company description

With 2,239 shops and 12 manufacturing and distribution centres, Greggs is the leading UK 'food-on-the-go' retailer. It uses vertical integration to offer differentiated products at competitive prices. Its ambition is to grow revenue to £2.4bn by FY26.

#### Price performance

%	1m	3m	12m
Actual	(0.9)	(4.1)	(40.2)
Relative*	5.2	(0.7)	(36.8)

\* % Relative to local index

#### **Analyst**

Russell Pointon

## Greggs (GRG)

#### **INVESTMENT SUMMARY**

Greggs' H122 results were strong with revenue growth of 27.1% versus the COVID-affected H121, and PBT was broadly flat at £55.8m with a number of moving parts in the cost base, specifically increasing input cost inflation and the return of some costs (VAT increases and business rate relief) offsetting volume leverage. There was continued momentum in July, demonstrating the resilience of its value-based product offering to customers in more challenging macroeconomic conditions. Management's reiteration of profit expectations for FY22 was welcome in the face of increasing input cost pressures.

#### **INDUSTRY OUTLOOK**

Greggs' ambition to double revenue by FY26 has four key growth drivers: growing and developing the estate; leveraging digital channels; extending trading hours to the evening; and making Greggs mean more to more people. All will be enabled by higher investment in the supply chain and systems.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	811.3	115.4	(12.9)	(12.1)	N/A	30.2
2021	1229.7	259.0	145.6	114.3	16.1	6.0
2022e	1451.0	267.1	146.8	118.0	15.6	6.4
2023e	1654.7	307.5	165.3	122.0	15.1	5.7

#### **Sector: Financials**

 Price:
 745.0p

 Market cap:
 £285m

 Market
 LSE

#### Share price graph (p)



#### Company description

Gresham House is a specialist alternative asset manager focused on sustainable investments with strategies in public and private equity and real assets including forestry, renewable energy, battery storage, housing and sustainable infrastructure. At end-June 2022 AUM stood at £7.3bn.

#### Price performance

%	1m	3m	12m
Actual	(9.4)	(10.2)	(18.1)
Relative*	(3.8)	(7.1)	(13.4)

\* % Relative to local index

## Analyst

Andrew Mitchell

## Gresham House (GHE)

### INVESTMENT SUMMARY

Gresham House has a strong position in alternative asset management with a sustainability focus, areas that are expected to experience continued strong growth. Many of the real assets managed are deemed to offer a measure of inflation protection. Most assets managed are in long-term structures generating an average gross revenue margin of 1%. The group is ahead of schedule in delivering its five-year plan and has established a successful track record for acquisitions. Employees are aligned with shareholders, holding c 10% of the shares.

### INDUSTRY OUTLOOK

With c 85% of AUM in real assets and private equity, the group is well-positioned to weather current market conditions. The H122 results in September supported this, showing AUM growth of 11% to £7.3bn (+8% organic) and adjusted operating profit up 91% to £13.2m. Gresham House expects to achieve adjusted operating profit at least in line with market expectations for FY22.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	41.9	12.1	12.1	32.92	22.6	15.2
2021	70.4	20.5	20.2	49.31	15.1	13.5
2022e	76.6	26.4	25.9	52.15	14.3	16.4
2023e	84.7	31.4	31.0	58.56	12.7	10.0



#### Sector: Financials

Price: 158.5p Market cap: £109m Market AIM

#### Share price graph (p)



#### Company description

Helios Underwriting was established in 2007 primarily to provide investors with a limited liability direct investment to the Lloyd's insurance market. It is an AIM-quoted company, providing underwriting exposure to a diversified portfolio of syndicates.

#### Price performance

%	1m	3m	12m
Actual	5.7	(1.6)	(0.9)
Relative*	12.1	1.9	4.8

\* % Relative to local index

#### **Analyst**

Marius Strydom

## Helios Underwriting (HUW)

#### **INVESTMENT SUMMARY**

Helios Underwriting is a successful aggregator of Lloyd's of London (Lloyd's) syndicate capacity, delivering a sixfold increase since FY16 and increasing the retained capacity to £172m for this year. This larger portfolio, alongside a hardening underwriting cycle, should fuel strong earnings growth. Helios's ability to acquire further limited liability vehicles (LLVs) is limited by capital constraints. This will slow capacity growth until FY24 when the hard premium cycle should deliver strong earnings, unless Helios can raise additional capital sooner. Increased funding could fuel strong acquisitive growth for Helios in the remaining £3bn pool of LLV capacity.

#### **INDUSTRY OUTLOOK**

The outlook for Lloyd's has improved meaningfully with cumulative premium increases of 30% since 2018. The war in Ukraine may affect loss ratios for the aviation sector in particular but the greater impact will be from rising inflation, which could increase losses, but could also benefit investment income.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	52.6	(0.9)	(0.9)	1.6	99.1	N/A
2021	70.6	(1.9)	(1.9)	(0.7)	N/A	N/A
2022e	147.7	6.6	6.6	7.1	22.3	N/A
2023e	169.6	15.6	15.6	18.2	8.7	5.8

#### Sector: Oil & gas

Price: €6.05
Market cap: €1849m
Market Athens Stock Exchange

#### Share price graph (€)



#### Company description

Hellenic Petroleum (ELPE) operates three refineries in Greece with a total capacity of 344kbopd. It has sizeable marketing (domestic and international) and petrochemicals divisions.

#### Price performance

%	1m	3m	12m
Actual	(13.6)	(7.6)	8.0
Relative*	(2.6)	(2.7)	19.0

\* % Relative to local index

Analyst

James Magness

## Hellenic Petroleum (ELPE)

### INVESTMENT SUMMARY

Hellenic Petroleum Holdings shares are primarily listed on the Athens Exchange (ELPE) with a secondary listing in London (HLPD). ELPE has completed specific pillars of its Vision 2025 strategy, such as the fit-for-purpose corporate structure and improvement of the overall corporate governance, and is executing its updated business strategy/capital allocation and redefining its ESG strategy. ELPE plans to spend c €1.7bn to expand its Renewable Energy Sources (RES) portfolio to >2GW by 2030. Q222 results were at record levels, with a strong performance across all divisions. Following the start up of the Kozani (204MW) solar plant in April and the acquisition of a 55MW wind farm in July, the annualised EBITDA run-rate for RES is c €50m. The sale of DEPA Infrastructure to Italgas completed on 1 September.

#### **INDUSTRY OUTLOOK**

European refining will likely face continued challenges in the coming years as demand falls and refinery systems elsewhere (Asia/United States) hold structural advantages. To offset this, changing regulations should put complex, middle distillate-orientated refineries such as Hellenic's in a strong position.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (c)	P/E (x)	P/CF (x)
2020	5782.0	333.0	5.0	1.8	336.1	4.1
2021	9222.0	401.0	151.0	47.1	12.8	6.8
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Travel & leisure

Price: 16.6p Market cap: £21m Market AIM, LSE

## Share price graph (p)



#### Company description

Hostmore has been formed to provide a platform for the development of hospitality brands. Its current operations are Fridays, a UK chain of American-styled casual dining restaurants (85 sites), 63rd+1st, a cocktail-led bar and restaurant brand (four sites) and QSR Fridays and Go (one site).

#### Price performance

%	1m	3m	12m
Actual	(33.1)	(47.6)	N/A
Relative*	(29.0)	(45.8)	N/A

\* % Relative to local index

#### **Analyst**

Richard Finch

## Hostmore (MORE)

#### **INVESTMENT SUMMARY**

In line with management expectations and testimony to market challenges, Hostmore saw like-for-like (LFL) revenue down 7% on pre-COVID H119 in the half to June. However, cash generation remained strong with adjusted free cash flow of £10m and liquidity headroom of £36m at end June, reinforced by enhanced banking facilities. Guest feedback has improved markedly, attraction and retention of staff is good and senior management has been strengthened. Recent trading (LFL revenue down 14% on 2019) reflects industry slowdown, compounded by rail strikes and heatwaves. Hostmore expects 2019 comparatives down 11% in rest of the year despite best efforts at mitigation. Our forecasts are under review.

#### **INDUSTRY OUTLOOK**

COVID-19's exacerbation of longstanding structural difficulties in UK hospitality has shown up undeniable growth opportunities for well-funded operators, notably the increasing availability of prime sites at cheaper prices and on more flexible terms and the erosion of competition (industry sources estimate a potential loss at up to 30% of restaurants). Current challenges of rising costs and staff shortages are being mitigated by scale and career initiatives. Restaurant market LFL sales since March are c 4% up on 2019 (Coffer CGA) but well down in real terms, given high inflation.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	129.1	23.5	(12.2)	N/A	N/A	N/A
2021	159.0	43.0	7.1	5.06	3.3	0.5
2022e	218.0	39.5	5.5	3.73	4.5	0.5
2023e	251.0	47.5	13.0	8.49	2.0	0.4

#### **Sector: Property**

Price:	104.4p
Market cap:	£423m
Market .	LSE

#### Share price graph (p)



#### Company description

Impact Healthcare REIT invests in a diversified portfolio of UK healthcare assets, particularly residential and nursing care homes, let on long leases to high-quality operators. It aims to provide shareholders with attractive and sustainable returns, primarily in the form of dividends, underpinned by structural growth in demand for care.

#### Price performance

%	1m	3m	12m
Actual	(10.9)	(12.0)	(11.2)
Relative*	(5.5)	`(8.9)	(6.1)

\* % Relative to local index

#### Analyst

Martyn King

## Impact Healthcare REIT (IHR)

### INVESTMENT SUMMARY

H122 results were strong despite continuing COVID-19 infection spikes and the sharp rise in inflation. Total accounting return was 6.2%, comprising a 3.3% increase in NAV per share to 116.8p and DPS paid. DPS declared during the period of 3.27p was in line with the full-year target of 6.54p (+2%), 129% covered by EPRA earnings and 112% by adjusted earnings. Tenant operators are benefitting from the recovery in home-level occupancy, 85.4% at the period-end, the highest since early 2020 when it troughed at c 79%, and fee growth. Rent collection remains at 100%, with no variation in lease terms while rent cover in the 12 months to 30 June remained strong at 1.85x. Having raised c £62m of new equity in the year to date, the H122 balance sheet was strong with conservative gearing, while 73% of borrowing was fixed/hedged. The acquisition pipeline is strong and H122 liquidity headroom was £90m prior to the recent exchange on acquisitions of £14.0m.

### INDUSTRY OUTLOOK

Care home demand is driven by demographics and care needs and benefits from supportive demand fundamentals including increasing requirements from a rapidly ageing population for high quality care and a need to reduce pressure on high-cost, medical care providers in the NHS.

Y/E Dec	Revenue	EBITDA	PBT	EPS	P/E	P/CF
	(£m)	(£m)	(£m)	(p)	(x)	(x)
2020	30.8	25.7	23.1	7.3	14.3	15.9
2021	36.4	30.9	27.4	8.1	12.9	15.0
2022e	43.8	37.4	33.1	8.8	11.9	10.6
2023e	50.6	43.8	37.0	9.6	10.9	10.7



Price: 32.0p Market cap: £30m Market AIM

#### Share price graph (p)



#### Company description

Induction Healthcare is a UK-based healthcare technology company, primarily engaged in the provision of software to the UK's secondary care market. Its products include Attend Anywhere, Zesty, Guidance, Switch and its Induction HealthStream platform. Its products are delivered over a SaaS platform.

#### Price performance

%	1m	3m	12m
Actual	(23.8)	(34.7)	(42.3)
Relative*	(19.2)	(32.4)	(39.0)

\* % Relative to local index

#### **Analyst**

Max Hayes

# Induction Healthcare Group (INHC)

#### **INVESTMENT SUMMARY**

Induction Healthcare is a growing UK-based healthcare software company, aiming to provide patients with more flexible care options beyond the traditional face-to-face consultation model. Early in FY22, management acquired Attend Anywhere, which was transformative for the business, leading to revenue growth of 8x and a move to adjusted EBITDA break-even. On 11 July 2022, Induction announced a software reseller agreement with System C for Induction's Zesty product in the UK, boosting its ability to integrate on a two-way basis with a wide variety of systems. Our forecasts indicate further growth in revenue and profitability, which should be supported by its robust cash position.

#### **INDUSTRY OUTLOOK**

The NHS, Induction's largest customer, is undergoing structural changes with the UK government aiming to streamline processes through both consolidation and digital transformation. The inefficiencies the government is trying to address, such as long wait times and the difficulty for patients to access their own patient records, have resulted in patient frustration, worsening clinical outcomes and high administrative costs. Induction's products have a track record of improving efficiencies within the healthcare market, and its experience working with the NHS makes it well-placed to capture the opportunity.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	0.1	(3.1)	(3.4)	(12.8)	N/A	N/A
2021	1.5	(4.6)	(6.0)	(15.0)	N/A	N/A
2022e	12.1	(0.1)	(1.3)	(2.0)	N/A	N/A
2023e	17.6	1.6	0.3	0.3	106.7	N/A

#### Sector: Technology

62.4p Price: Market cap: £645m Market LSF

#### Share price graph (p)



#### Company description

IP Group helps to create, build and support IP-based companies support IP-based companies internationally focused on companies that meaningfully contribute to sustainable (renewable), healthier (life sciences) and tech-enriched (deep tech) futures. The group has an international footprint, with investment platforms in the UK, Australia, New Zealand, the US, and China Zealand, the US and China. Price performance

1m 3m 12m Actual (17.0)Relative\* (3.9)

\* % Relative to local index

#### Analyst

Richard Williamson

## IP Group (IPO)

### **INVESTMENT SUMMARY**

IP Group is well-financed and trading at a discount of c 50% to its H122 NAV/share (137p), which we believe represents a compelling opportunity for long-term and impact investors. After a 15+ year gestation period, its model appears to have started to mature since FY19, with returns and realisations accelerating (FY19-21 NAV/share growth of 24%). If management can deliver on targeted average gross returns of 20% for H122-27 through a renewed focus on its priority companies, we believe IP Group's discount to NAV would narrow, further lifting average annual NAV/share to over 30% over this timeframe.

### INDUSTRY OUTLOOK

IP Group provides liquid exposure to a growing portfolio of high-growth science-based start-ups from its international ecosystem. The company invests primarily in life sciences, deep tech and renewables, and is increasingly focused on companies that will have an impact, to deliver a sustainable, healthier and tech-enriched future.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	234.2	191.9	189.0	17.6	3.5	3.5
2021	508.9	460.2	457.2	41.9	1.5	1.4
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Financials

Price: €16.70
Market cap: €228m
Market Scale

#### Share price graph (€)



#### Company description

JDC Group is a leading German insurance platform, providing advice and financial services for professional intermediaries and banks, but also directly for end-customers. JDC's digital platform, for end-clients and for the administration and processing of insurance products, is also provided as a white-label product.

#### Price performance

%	1m	3m	12m
Actual	(13.5)	(9.7)	(19.7)
Relative*	(8.2)	(3.2)	2.0

\* % Relative to local index

#### **Analyst**

Edwin De Jong

## JDC Group (JDC)

#### **INVESTMENT SUMMARY**

Bancassurance, advisory and service platform JDC Group reported strong Q222 numbers and reiterated its FY22 guidance for revenues of €165.0–175.0m (FY21: €146.8m) and EBITDA of more than €11m in FY22 (FY21: €8.3m). The previously announced joint venture with Bain Capital and JDC's main shareholder Great-West Lifeco (GWL) to acquire insurance brokers/agencies will add a fresh source of revenue growth on top of the expected boost to platform revenues from 2023 due to previous large client wins. Based on 2023e consensus EV/sales and EV/EBITDA multiples and our DCF valuation of €37.90 per share, JDC's valuation does not seem demanding.

#### **INDUSTRY OUTLOOK**

In the last few years, JDC has won several very large contracts with German savings bank-related insurers Provinzial and Versicherungskammer Bayern (VKB), and is running a pilot with R+V Versicherung, Germany's cooperative banks' insurance company. These contracts could add more than €300m in annual turnover.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (c)	P/E (x)	P/CF (x)
2020	122.8	5.1	(1.0)	(9.4)	N/A	64.8
2021	146.8	8.3	1.4	7.1	235.2	39.7
2022e	170.5	11.6	4.2	25.1	66.5	20.6
2023e	199.2	15.1	7.1	42.8	39.0	16.2

#### Sector: Mining

Price:	0.0p
Market cap:	£#m
Market	AIM

#### Share price graph (p)



#### Company description

KEFI Gold and Copper is an exploration and development company focused on gold and copper deposits in the highly prospective Arabian-Nubian Shield – principally the Tulu Kapi project in Ethiopia, as well as Hawiah Copper and Gold and Jibal Qutman Gold in Saudi Arabia.

#### Price performance

%	1m	3m	12m
Actual	N/A	N/A	N/A
Relative*	N/A	N/A	N/A

\* % Relative to local index

## Analyst

Lord Ashbourne

## KEFI Gold and Copper (KEFI)

### INVESTMENT SUMMARY

Over the past year, KEFI has raised additional equity, while experiencing a turnaround in its working environments in both Ethiopia and Saudi Arabia. Compared with nine months ago, when it only had one project, it now has three, in which it has a beneficial interest of 2.1Moz AuE. Ministries in both countries are reported to be supportive of the projects and KEFI has therefore now signed the umbrella agreement for Tulu Kapi funding ahead of imminent anticipated financial closing and project launch in October.

#### INDUSTRY OUTLOOK

We calculate that KEFI's trio of projects are capable of generating free cash flow of c £78.6m a year from 2025 to 2031. This, in turn, drives average (maximum potential) dividends of 0.90p/share for the six years from 2026 to 2031 and values KEFI at 2.62p/share (fully diluted to account for US\$12.0m/£9.1m in equity issues – of which £8.0m was raised in April). However, at spot metals' prices in March, this valuation rose to over 8.27p in FY27 plus c 1.21p/share for Guji-Komto.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	0.0	(2.7)	(2.8)	(0.2)	N/A	0.0
2021	0.0	(2.3)	(3.4)	(0.2)	N/A	0.0
2022e	0.0	(1.4)	(8.3)	(0.1)	N/A	0.0
2023e	0.0	(1.4)	(3.7)	(0.1)	N/A	0.0



#### Sector: General industrials

Price: €14.26
Market cap: €213m
Market AMS

#### Share price graph (€)



#### Company description

Kendrion develops, manufactures and markets a range of actuators for industrial (53% of revenues) and automotive applications (47%). The FY21 geographical spread of revenues is Germany 39%, other Europe 30%, the Americas 16% and Asia 15%.

#### Price performance

%	1m	3m	12m
Actual	(8.0)	(10.5)	(35.0)
Relative*	1.3	(7.8)	(19.7)

\* % Relative to local index

#### **Analyst**

Johan van den Hooven

## Kendrion (KENDR)

#### **INVESTMENT SUMMARY**

Kendrion designs and manufacturers intelligent actuators that optimise safety, performance and comfort in industrial and automotive applications. It benefits from trends such as electrification and clean energy. At its capital markets day on 8 September 2022, Kendrion confirmed its targets for 2025: organic revenue growth of at least 5% pa on average and an EBITDA margin of at least 15%. We value Kendrion at €22.2 per share, the average of historical multiples, DCF and a peer comparison.

#### **INDUSTRY OUTLOOK**

In H122, reported revenue growth was 9.5% y-o-y, of which 5.0% was organic. Growth slowed down due to the many challenges in the market, particularly in Automotive which faced declining car production. With continued pressure on costs, EBITDA declined 4% y-o-y. Industrial continues good growth, benefiting from the accelerating transition to clean energy and electrification. Kendrion expects that markets will remain volatile for the foreseeable future, but remains very positive about its long-term growth perspectives.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	396.4	44.6	5.7	79.25	18.0	5.2
2021	463.6	55.8	20.1	139.04	10.3	3.9
2022e	500.4	56.9	23.4	149.77	9.5	3.9
2023e	536.5	70.0	37.5	206.17	6.9	3.0

#### **Sector: Mining**

Price: A\$0.02 Market cap: A\$150m Market ASX

#### Share price graph (A\$)



#### Company description

Via its Karibib project in Namibia and unique IP, Lepidico is a vertically integrated lithium development business that has produced both lithium carbonate and lithium hydroxide from non-traditional hard rock lithium-bearing minerals using its registered L-Max and LOH-Max processes.

#### Price performance

%	1m	3m	12m
Actual	(17.9)	(11.5)	(8.0)
Relative*	`(9.5)	(10.3)	`5.Ś

\* % Relative to local index

## Analyst

Lord Ashbourne

## Lepidico (LPD)

### INVESTMENT SUMMARY

Lepidico's patented technologies produce lithium hydroxide (plus by-products) in an eco-friendly way from less contested minerals (eg lepidolite). In May 2020, it announced a definitive feasibility study on its Karibib project that showed an NPV(8%) of US\$221m (A\$0.049/share) and an IRR of 31% from the production of 4,900tpa battery grade lithium hydroxide (7,060tpa lithium carbonate equivalent, LCE, including by-products) over 14 vears.

#### INDUSTRY OUTLOOK

Since then, LPD has completed the permitting and approvals processes for construction, awarded two EPCM contracts to Lycopodium, received excellent results from its resource expansion programme aimed at extending mine life to >20 years, completed pilot plant trials and made key personnel appointments ahead of a final investment decision in Q1 CY23. Last month, we valued LPD at A\$0.0666/share plus a further 0.63–1.55c/share for a risk-adjusted 20,000tpa LCE Phase 2 plant. In the meantime, debt finance (including the US DFC) is well advanced.

Y/E Jun	Revenue (A\$m)	EBITDA (A\$m)	PBT (A\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	4.1	0.4	(0.3)	0.0	N/A	100.6
2022	0.0	(7.1)	(7.9)	0.0	N/A	N/A
2023e	0.0	(3.1)	(3.4)	0.0	N/A	N/A
2024e	N/A	N/A	N/A	N/A	N/A	N/A



Price: 6.5p Market cap: £11m Market AIM

#### Share price graph (p)



#### Company description

Light Science Technologies Holdings offers a range of products and services for improving productivity in controlled environment agriculture. It also offers an end-to-end, full-service contract electronic manufacturing capability (UK Circuits) based in the UK.

#### Price performance

%	1m	3m	12m
Actual	4.0	(23.5)	N/A
Relative*	10.4	(20.9)	N/A

\* % Relative to local index

#### **Analyst**

Anne Margaret Crow

## Light Science Technologies Holdings (LST)

#### **INVESTMENT SUMMARY**

The group launched its first controlled environment agriculture (CEA) products in July 2021. These LED horticultural lights for glasshouse and polytunnel growers save significant amounts of energy compared with traditional horticultural lights. In June 2022 it launched a smart sensor system with associated software for use in outdoor agricultural environments, vertical farms, polytunnels and glasshouses. In addition, the group is working with major UK salad grower Zenith Nurseries on a novel system combining crop monitoring and production. This could potentially be deployed in the majority of Zenith's nurseries by 2026 and generate up to £13m in sales.

#### **INDUSTRY OUTLOOK**

The CEA division has recently started work on several paid-for customer trials, including one at a vertical farm R&D facility and one with a major UK manufacturer of preserves, marmalades and associated products. These could potentially result in product orders collectively worth c £3m over the next 12 months, which contribute to a sales pipeline of quoted work across both divisions of over £61m.

Y/E Nov	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	6.9	0.5	0.2	0.10	65.0	23.3
2021	7.4	(1.1)	(1.6)	(0.81)	N/A	N/A
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A

#### Sector: Mining

Price:	A\$0.52
Market cap:	A\$201m
Market .	ASX

#### Share price graph (A\$)



#### Company description

Lithium Power International's main asset is its 100% interest (subject to completion) in the Maricunga lithium brine project in Chile. Subject to funding, the first stage is expected to produce 15.2ktpa of high-grade lithium carbonate, from 2026. It plans to demerge two early-stage exploration lithium projects in Western Australia by

#### the end of CY22. Price performance

%	1m	3m	12m
Actual	(15.6)	33.8	74.6
Relative*	(7.0)	35.7	100.3

\* % Relative to local index

## Analyst

Andrey Litvin

## Lithium Power International (LPI)

### INVESTMENT SUMMARY

Lithium Power International (LPI) has announced a successful equity placement, raising c A\$25m in gross proceeds at A\$0.6/share (41.7m in new shares, or 11% of enlarged share capital). This brings its pro forma 30 June 2022 cash position to a comfortable level of A\$31.5m. The funds will be used to advance LPI's flagship Maricunga lithium project in Chile. The company is making progress on consolidating its ownership of the project, with the slight delay to the original schedule caused by the time taken to obtain an independent expert's report and to finalise the audit of financials. LPI continues to assess best funding options as it received several expressions of interest in relation to debt and equity funding as well as the acquisition of the project.

### INDUSTRY OUTLOOK

The lithium market is transforming significantly due to explosive growth in e-mobility and energy storage. Given the shortage of development-stage lithium projects, the market is likely to remain in structural deficit, which should support higher lithium prices to incentivise new supply.

Y/E Jun	Revenue (A\$m)	EBITDA (A\$m)	PBT (A\$m)	EPS (c)	P/E (x)	P/CF (x)
2020	0.0	N/A	(12.7)	(4.94)	N/A	N/A
2021	0.0	N/A	(6.0)	(2.16)	N/A	N/A
2022e	0.0	N/A	(9.6)	(2.52)	N/A	N/A
2023e	0.0	N/A	(3.3)	(0.66)	N/A	N/A



#### Sector: Alternative energy

Price: C\$2.11
Market cap: C\$72m
Market TSE

### Share price graph (C\$)



#### Company description

Loop Energy, headquartered in Vancouver, develops and manufactures patented hydrogen proton exchange membrane fuel cells. It is targeting the return to base fleet market, where it has a growing order book with 12 customers.

#### Price performance

%	1m	3m	12m
Actual	5.5	27.9	(59.6)
Relative*	14.4	33.0	(55.0)

\* % Relative to local index

#### **Analyst**

James Magness

## Loop Energy (LPEN)

#### **INVESTMENT SUMMARY**

Loop Energy's patented PEM fuel cell technology has a leading combination of fuel efficiency, power density and durability, resulting in an attractive total cost of ownership for fuel cell vehicle fleet operators. The company is targeting early movers in the electrification of the return-to-base fleet segment of the road transportation market, which should help it to ramp up sales and drive down costs relatively quickly. For example, it has won a transformational multi-year commercial order worth over US\$12m from electric truck maker Tevva

#### **INDUSTRY OUTLOOK**

Loop Energy has recently launched a 120kW fuel cell system which is a step up in power range and scope compared with its other fuel cell products and is specifically designed for medium- to heavy-duty commercial vehicles, opening up a new market. The new system builds on Loop Energy's existing technology to give up to 54% fuel to wheel efficiency compared to 20–25% for a diesel engine powered vehicle. More efficient use of fuel cuts the total cost of ownership and brings fuel cost parity with diesel forward by four-to-eight years.

Y/E Dec	Revenue (C\$m)	EBITDA (C\$m)	PBT (C\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	0.5	(7.5)	(8.9)	(43.98)	N/A	N/A
2021	1.4	(23.5)	(25.1)	(74.77)	N/A	N/A
2022e	4.2	(39.4)	(42.5)	(118.89)	N/A	N/A
2023e	28.0	(43.9)	(47.6)	(132.48)	N/A	N/A

#### Sector: Financials

Price:	126.6p
Market cap:	£2171m
Market	LSE

#### Share price graph (p)



#### Company description

LXi REIT is an externally managed UK REIT investing in high-quality, smaller lot size (£5–15m) assets, let on long index-linked leases to strong financial covenants across a range of sectors with defensive characteristics.

#### Price performance

%	1m	3m	12m
Actual	(13.9)	(8.4)	(10.3)
Relative*	(8.6)	(5.2)	(5.2)

\* % Relative to local index

Analyst

Martyn King

## LXi REIT (LXI)

## INVESTMENT SUMMARY

LXi's merger with Secure Income REIT (SIR) brought together two complementary portfolios, creating a business of substantial scale and generating immediate cost savings. Data at 31 March 2022 show a £3.9bn combined portfolio, with a contracted rent roll of £194m, reflected in a 4.6% net initial yield. The portfolio is well diversified across sectors and tenants with a long 26-year weighted average unexpired lease term. 88% of rents are subject to inflation-linked or fixed uplifts and 100% of group debt is now fixed or capped with a maximum cost of 4.1%. A recent innovative sale and debt repayment is accretive to earnings, represents a valuation uplift and reduces LTV from a pro forma post-merger 37% to 33%, in line with LXi's aim of maintaining a medium-term LTV target of 30%. Meanwhile it continues to seek attractive growth opportunities.

#### **INDUSTRY OUTLOOK**

Long, upwards-only, mostly index-linked (mostly capped and collared at 2–4%) or fixed uplift leases provide significant visibility of income in the current inflationary environment.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2021	N/A	N/A	N/A	N/A	N/A	N/A
2022	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A
2024e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Technology

Price: €1.59
Market cap: €238m
Market Xetra

#### Share price graph (€)



#### Company description

Media and Games Invest is an advertising software platform with strong first-party games content. It mainly operates in North America and Europe. Organic growth is supplemented with acquisitions, and the group has bought over 35 companies and assets in the past six years.

#### Price performance

%	1m	3m	12m
Actual	(30.9)	(37.9)	(70.4)
Relative*	(26.7)	(33.3)	(62.4)

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## Media and Games Invest (M8G)

#### **INVESTMENT SUMMARY**

Media and Games Invest (MGI) is grasping an opportunity to leverage its extensive first-party data resource, generated through its games content, to build out a full stack advertising software platform that can offer good returns to both advertisers and publishers. The recent capital markets day gave a deeper dive on how MGI's activities add value to each other, emphasising a group strategy based on organic growth and driving efficiency which should speed deleveraging back into management's targeted range of 2.0–3.0x. MGI reported a strong Q222 performance, with net revenues up by 38%, of which 18% was organic. Full year guidance was retained, building in an element of circumspection around H222 reflecting market uncertainty over overall advertising spend.

#### INDUSTRY OUTLOOK

Third-party cookies and other mobile identifiers made life comparatively easy for advertisers to track and target the individuals that they wanted to reach. A growing understanding of the balance of the value in that relationship and with it a greater concern for privacy is fundamentally shifting the economics behind the web and access to content. The impending deprecation of third-party cookies highlights the value inherent in first party data, such as that delivered through MGI's games portfolio.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	140.2	35.8	21.2	16.35	9.7	50.2
2021	252.2	71.2	33.0	16.68	9.5	14.0
2022e	307.0	92.4	48.0	22.22	7.2	12.1
2023e	370.0	103.0	52.8	23.73	6.7	11.7

#### Sector: General industrials

Price: 101.1p Market cap: £4099m Market LSE

#### Share price graph (p)



#### Company description

Melrose Industries acquires underperforming industrial companies. It undertakes operational improvements through restructuring and investment before disposing of the assets. Deals are individually financed through new equity (and debt) with proceeds returned in cash post value realisation.

#### Price performance

%	1m	3m	12m
Actual	(27.5)	(33.4)	(44.0)
Relative*	(23.0)	(31.1)	(40.8)

\* % Relative to local index

## Analyst

David Larkam

## Melrose Industries (MRO)

## INVESTMENT SUMMARY

Melrose has a proven track record for its 'buy, improve, sell' strategy having completed four transactions since 2005 generating an IRR for shareholders of c 20%. The latest transaction, GKN (acquired in 2018) is well advanced in restructuring, hence the decision to demerge the Automotive business to enable it develop its EV opportunities as a standalone entity while Melrose/Aerospace is expected to be re-rated ex automotive and offer a platform for the next stage of Melrose development.

#### **INDUSTRY OUTLOOK**

Interim results were in line with expectations with no change to full year guidance. Automotive margins made progess on H221 but were held back by the industry supply chain/chip issues and inflationary pressures, both of which are set to improve in H2. Aerospace margins continue to recover which, with restructuring programmes all now underway and the market starting to recover, bodes well for achieving targeted 14% margin.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	7723.0	521.0	(41.0)	(0.6)	N/A	9.4
2021	7496.0	734.0	252.0	4.1	24.7	6.5
2022e	7718.0	831.0	307.0	5.6	18.1	5.2
2023e	8334.0	1016.0	466.0	8.8	11.5	4.0



#### Sector: Investment companies

Price: 26.1p Market cap: £115m Market AIM

### Share price graph (p)



#### Company description

Mercia Asset Management is a regionally focused specialist asset manager. Its stated intent is to become the leading regional provider of supportive balance sheet, venture, private equity and debt capital in transaction sizes typically below £10m.

### Price performance

%	1m	3m	12m
Actual	(13.6)	(10.6)	(37.4)
Relative*	(8.3)	(7.5)	(33.8)

\* % Relative to local index

#### **Analyst**

Richard Williamson

## Mercia Asset Management (MERC)

#### **INVESTMENT SUMMARY**

Mercia offers a defensible UK regional fund management proposition, well aligned to the government's levelling-up and SME agendas. FY22 revenue (excluding performance fees) was £20.6m, with 95% of revenues from fund management and 87% contracted and recurring. For a second year, revenues comfortably exceeded admin expenses (FY22: £16.6m), making Mercia structurally profitable, with EPS of 5.93p. PAT of £26.1m was boosted by a gain on disposal of £9.9m from the sale of Faradion (4.2x ROI, IRR of 72%). Cash stood at £61m, with a total dividend of 0.8p, offering a yield of 2.7%. Mercia's shares trade at a steep discount to NAV and on an FY22 P/E of just c 5x.

#### **INDUSTRY OUTLOOK**

After a strong run in 2021, sector discounts have widened across the board in 2022, with the market rotation towards value and out of growth. Despite this, underlying portfolio performance has remained robust. This may present an attractive buying opportunity for longer-term investors.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	23.4	7.1	36.9	8.38	3.1	3.1
2022	23.2	5.6	30.5	6.12	4.3	4.4
2023e	N/A	N/A	N/A	N/A	N/A	N/A
2024e	N/A	N/A	N/A	N/A	N/A	N/A

#### **Sector: Financials**

Price: 311.0p Market cap: £476m Market LSE

#### Share price graph (p)



#### Company description

Molten Ventures is a London-based venture capital (VC) firm that invests in the European technology sector. It has a portfolio of c 70 investee companies and includes a range of funds (seed, EIS and VCT) within the group, as well as its flagship balance sheet VC fund.

## Price performance

реления							
%	1m	3m	12m				
Actual	(15.8)	(29.9)	(71.8)				
Relative*	(10.6)	(27.5)	(70.2)				

\* % Relative to local index

## Analyst

Richard Williamson

## Molten Ventures (GROW)

## INVESTMENT SUMMARY

Molten's shares have been under consistent pressure over the last 12 months. In September, management announced a new £150m debt facility, replacing the existing £65m facility – a net increase in liquidity of £85m. By our calculation, liquidity now increases to c £120m, less any unannounced net investment from June 2022. Molten's portfolio is well-funded and management has been transparent on its NAV, with minimal (c 3% of fair value) direct exposure to publicly listed stocks. The growth fund is still a work in progress for FY23, but this additional liquidity may well signal a turning point in sentiment for the shares, given management's proven track record (five-year NAV/share CAGR of 22%).

#### **INDUSTRY OUTLOOK**

After a strong run in 2021, sector discounts have widened across the board in 2022, with the market rotation towards value and out of growth. Despite this, the underlying portfolio performance has remained robust. This may present an attractive buying opportunity for longer-term investors.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	288.8	N/A	268.9	207.3	1.5	1.5
2022	351.2	N/A	331.1	218.0	1.4	1.4
2023e	N/A	N/A	N/A	N/A	N/A	N/A
2024e	N/A	N/A	N/A	N/A	N/A	N/A



#### Sector: Technology

Price: €2.30
Market cap: €93m
Market Euronext Amsterdam

### Share price graph (€)



#### Company description

MotorK is a European SaaS provider operating in the automotive retail industry, selling mainly in the EU5 but with a global presence. Its cloud-based platform, SparK, offers OEMs and dealers a suite of digital tools to support the vehicle lifecycle end-to-end.

### Price performance

%	1m	3m	12m
Actual	(13.2)	(37.0)	N/A
Relative*	(4.4)	(35.0)	N/A

\* % Relative to local index

#### **Analyst**

Katherine Thompson

## MotorK (MTRK)

#### **INVESTMENT SUMMARY**

MotorK is a European software-as-a-service (SaaS) provider of sales and marketing software that helps automotive retailers to bridge the gap between their digital capabilities and the expectations of their customers. It is the only European player to offer a range of products on one platform, SparK, simplifying the implementation of digital strategies for the entire sales process at a low cost for both dealers and manufacturers. We forecast rapid revenue growth and margin expansion as MotorK broadens its product suite, expands geographically and executes its M&A strategy.

#### **INDUSTRY OUTLOOK**

Automotive retailers are moving away from traditional bricks-and-mortar sales methods and are investing more in their digital capabilities. MotorK estimates its current addressable market of automotive OEMs and franchised dealers in EU5 is worth c €1.4bn; if it chooses to move into the far larger market of all European automotive OEMs and dealers for all vehicle types, this could expand its addressable market to €5.4bn.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	19.3	(1.1)	(6.1)	(19.07)	N/A	N/A
2021	27.6	0.8	(8.2)	(36.73)	N/A	N/A
2022e	46.4	7.9	2.1	4.15	55.4	N/A
2023e	69.6	18.9	11.5	21.51	10.7	15.5

#### Sector: Consumer support services

Price:	8.9p
Market cap:	£10m
Market .	AIM

#### Share price graph (p)



#### Company description

musicMagpie is a leader of re-commerce in the UK and US in consumer technology, books and disc media through its proprietary technology platform. It is expanding its offer into rentals of smartphones and other consumer technology, and widening its sourcing infrastructure.

#### Price performance

%	1m	3m	12m
	(76.3)	(80.2)	(94.9)
Relative*	(74.8)	(79.5)	(94.6)

\* % Relative to local index

#### **Analyst**

Russell Pointon

## musicMagpie (MMAG)

## INVESTMENT SUMMARY

The company reported a slower rate of revenue growth during August and September for outright Technology sales due to more cautious consumer behaviour than was anticipated, and continuing margin pressure. Given the deteriorating macroeconomic outlook and pressures on consumer disposable incomes, management now also assumes a more prudent rate of revenue growth through the end of FY22. Q4 is typically a material contributor to full year results. On the positive side, Rentals revenue has benefited from the more difficult economic environment, the launch on Back Market has been positive, and, we infer, Disc Media and Books revenue is in line with expectations. We reduced our FY22–24 EBITDA estimates by 19–30%.

## INDUSTRY OUTLOOK

The markets for pre-owned products in its core categories in the UK and US were worth £9bn in FY20, of which the UK was £1.6bn and the US was £7.1bn (source: musicMagpie's Admission Document). According to independent third-party research commissioned by management, medium-term annual market growth rates for the product categories were forecast to be Technology 15%, Books stable/low growth and Media negative 5–10%.

Y/E Nov	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	153.4	13.9	9.2	10.52	0.8	0.6
2021	145.5	12.2	7.9	6.11	1.5	0.8
2022e	146.3	6.5	(1.0)	(0.75)	N/A	1.5
2023e	156.9	9.2	(8.0)	(0.64)	N/A	1.0



#### Sector: General industrials

Price: €13.47
Market cap: €1925m
Market Athens Stock Exchange

### Share price graph (€)



#### Company description

Mytilineos is a leading industrial company with international presence in all five continents. It is active in Metallurgy, Power & Gas, Sustainable Engineering Solutions (SES) and in Renewables & Storage Development (RSD), operating via a unique synergistic business model.

### Price performance

%	1m	3m	12m
Actual	(17.5)	(7.3)	(4.2)
Relative*	(7.0)	(2.4)	5.5

\* % Relative to local index

#### **Analyst**

James Magness

## Mytilineos (MYTI)

#### **INVESTMENT SUMMARY**

Mytilineos is a leading industrial company with international presence in all five continents. Following record-high profitability in FY21, Mytilineos's continued strong growth momentum in H122 demonstrates the robustness of its business model despite despite global challenges. Strong maturing pipelines of renewables and sustainable engineering projects should continue to drive growth in the SES and RSD businesses. This month, SES announced the signing of the first three contracts (out of four) for the construction and maintenance of electricity distribution networks in Greece, as the country increases its proportion of renewables in the power generation mix. The three contracts are worth c €98m, which including the fourth one becomes c €115m.

#### **INDUSTRY OUTLOOK**

Mytilineos possesses a portfolio of assets that enjoy low costs. CCGTs benefit from access to relatively low-cost natural gas and low production costs for both alumina/aluminium allow the metallurgy business to be strongly cash flow generative.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	1899.0	315.0	172.0	92.342	14.6	6.0
2021	2664.0	359.0	239.0	132.733	10.1	6.6
2022e	5426.0	664.0	491.0	260.686	5.2	4.0
2023e	6133.0	704.0	511.0	280.182	4.8	3.2

#### Sector: Technology

Price:	45.5p
Market cap:	£147m
Market	LSE

#### Share price graph (p)



#### Company description

Nanoco Group is a global leader in the development and manufacture of cadmium-free quantum dots and other nanomaterials, with c 560 patents. Focus applications are advanced electronics, displays, bio-imaging and horticulture.

#### Price performance

%	1m	3m	12m
Actual	8.3	22.3	137.0
Relative*	15.0	26.6	150.6

\* % Relative to local index

#### **Analyst**

Anne Margaret Crow

## Nanoco Group (NANO)

## INVESTMENT SUMMARY

Nanoco has announced that a sequence of purchase orders from several existing customers for development work and validation materials means that FY23 revenues are likely to be 20% higher than FY22 rather than at a similar level. We have adjusted our estimates accordingly, noting that these still exclude any revenues from potential production orders, the value of which will depend on the initial use case and ramp-up timing. Nanoco is working on sensing materials for five different customers. The revenue uplift results from additional purchase orders for development and validation materials for the European electronics customer, an additional development work package and orders for materials from the major Asian chemical company and work for the other customers.

## INDUSTRY OUTLOOK

The start date of the trial between Nanoco and Samsung has been rescheduled from 12 September 2022 to 3 October 2022 as the court had scheduled a number of trials on the September date on the basis that the majority of cases settle before trial. The trial, which may be rescheduled again, will last a week, at the end of which the outcome will be announced, provided there has been no pre-agreed settlement

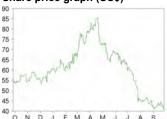
Y/E Jul	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	3.9	(2.9)	(4.9)	(1.39)	N/A	N/A
2021	2.1	(2.9)	(4.7)	(1.30)	N/A	N/A
2022e	2.4	(2.6)	(4.4)	(1.23)	N/A	N/A
2023e	2.9	(2.2)	(3.6)	(0.94)	N/A	N/A



#### **Sector: Mining**

Price: US\$40.59 Market cap: US\$32215m Market New York Stock Exchange

### Share price graph (US\$)



#### Company description

Newmont Corporation is the world's leading gold company with a world-class portfolio of assets in North and South America, Australia and Africa. It is the only gold producer in the S&P 500 Index and is widely recognised for its ESG practices and as a leader in value creation, safety and mine execution.

### Price performance

%	1m	3m	12m
Actual	(6.1)	(36.8)	(24.7)
Relative*	4.3	(32.3)	(8.2)

\* % Relative to local index

#### **Analyst**

Lord Ashbourne

## **Newmont Corporation (NEM)**

#### **INVESTMENT SUMMARY**

Newmont is the world's largest gold mining company with a medium-term production target of 6.2–6.8Moz Au plus 1.4–1.6Moz AuE in co- and by-products from attributable reserves of 95.5Moz Au and reserves and resources of 208.0Moz in top tier jurisdictions. It seeks to distinguish itself via its high ESG standards (eg its climate change report in May), its management strength and experience, its operating model, its capital discipline, its track record of returns (eg a market leading dividend), its methodical approach to project development and its conservatism (eg reserves calculated at US\$1,200/oz).

#### **INDUSTRY OUTLOOK**

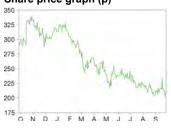
Newmont has a number of sources of organic growth plus three major new projects (Tanami Expansion 2, Ahafo North and Yanacocha Sulphides), albeit a full funds decision on the latter has now been delayed until H224. Prior to that, we valued the company at a CAPM-derived US\$81.10/share (assuming long-term, real cash-flow per share growth of 2% pa, in line with the gold price).

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	11497.0	5537.0	2929.0	265.5	15.3	11.7
2021	12222.0	5963.0	3366.0	296.4	13.7	139.2
2022e	11980.4	5218.1	2527.4	221.4	18.3	18.6
2023e	12034.5	5465.9	2615.2	208.0	19.5	19.0

#### Sector: General industrials

Price:	199.5p
Market cap:	£178m
Market	LSE

#### Share price graph (p)



#### Company description

Norcros is a leading supplier of showers, enclosures and trays, tiles, taps and related fittings and accessories for bathrooms, kitchens, washrooms and other commercial environments. It has operations in the UK and South Africa, with some export activity from both countries.

## Price performance

periormane					
%	1m	3m	12m		
Actual	(2.2)	(14.4)	(33.1)		
Relative*	` 3.8	(11.4)	(29.2)		

\* % Relative to local index

## Analyst

Andy Murphy

## Norcros (NXR)

## INVESTMENT SUMMARY

Strong trading in FY22 resulted in record revenue of £396m. The UK grew strongly, up 16.6%, driven in particular by Merlyn which grew 35% y-o-y. Growth in South Africa was stronger still at 34%. We expect these patterns to reflect market share gains in South Africa arising from relatively robust supply chain management and some normalisation of UK RMI demand. We made only mix changes to our EBIT forecasts beyond FY22 at the year end. The acquisition of Grant Westfield extends the UK product portfolio into panels and was expected to enhance earnings by c 10% in its first full year. We value the shares at 314p, offering material upside.

#### **INDUSTRY OUTLOOK**

In the UK housing market's recovery phase from the impact of the COVID-19 pandemic, RMI has clearly been the stronger sub-sector. UK newbuild fundamentals remain favourable also. Similar trends have been seen in South Africa. The commercial sub-sectors generally remain subdued.

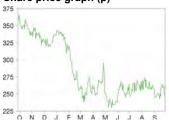
Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	324.2	39.2	27.4	29.58	6.7	4.1
2022	396.3	47.0	38.6	37.99	5.3	3.4
2023e	450.8	54.3	43.2	38.45	5.2	3.1
2024e	485.9	59.8	47.3	39.67	5.0	3.0



#### Sector: Financials

Price: 246.0p Market cap: £274m Market LSE

### Share price graph (p)



#### Company description

Numis is one of the UK's leading independent investment banking groups, offering a full range of research, execution, equity capital markets, corporate broking and advisory services. At end-March 2022, it employed 325 staff in offices in London, Dublin and New York and had 183 corporate clients.

#### Price performance

%	1m	3m	12m
Actual	(4.7)	(0.6)	(30.3)
Relative*	`1.Ź	`2.9	(26.3)

\* % Relative to local index

#### **Analyst**

Andrew Mitchell

## Numis Corporation (NUM)

#### **INVESTMENT SUMMARY**

In early July Numis reported that its Q322 revenue was over £40m compared with the £37m run rate reported in H122. There was a strong improvement from Q222 with mergers and acquisitions (M&A) driving the performance of the investment banking activity. On the equity side of the business, revenue was marginally below the run rate of the first half, reflecting more cautious investor sentiment and lower market and activity levels, particularly in UK small and mid-caps. However, trading performance improved mitigating the impact of this weakness.

#### **INDUSTRY OUTLOOK**

Looking ahead, the group reported the pipeline of announced and possible M&A deals remained strong. The expected opening of a Dublin office in Q422 will facilitate providing services to non-UK issuers, European institutional investors and private companies seeking growth capital. While conditions were less favourable for equity capital markets and equities, the group expected to meet market expectations for the full year.

Y/E Sep	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	154.9	39.6	37.1	26.7	9.2	N/A
2021	215.6	72.3	74.2	49.1	5.0	N/A
2022e	145.8	31.5	25.1	23.5	10.5	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A

#### Sector: Investment companies

Price:	830.0p
Market cap:	£294m
Market	LSE

#### Share price graph (p)



#### Company description

Ocean Wilsons Holdings is an investment company based in Bermuda. It has a controlling shareholding in Wilson Sons, a quoted maritime services company in Brazil, and holds a portfolio of international investments.

#### Price performance

%	1m	3m	12m
Actual	(5.1 <u>)</u>	(16.2)	(17.8)
Relative*	0.7	(13.3)	(13.1)

\* % Relative to local index

## Analyst

Pedro Fonseca

## Ocean Wilsons Holdings (OCN)

## INVESTMENT SUMMARY

Ocean Wilsons Holdings (OCN) reported a H122 net income loss of US\$34.7m (H121: \$39.5m profit) driven by a \$48.9m loss in the investment portfolio (OWIL) due to volatile financial markets. Wilson Sons' (PORT3) results are still affected by the shortage of empty containers and the global logistics bottlenecks in the container terminals business. More positively, towage has been resilient while the offshore vessels business is doing much better, boosted by new contracts. The company is trading at a hefty 50% discount to the look-though value of its OWIL portfolio and its stake in listed PORT3.

## INDUSTRY OUTLOOK

WSON's good spread of assets in Brazil has allowed it to weather reasonably well the exceptional conditions in FY20, FY21 and now FY22. WSON's assets include large, competitive container terminals in two Brazilian ports and the country's largest maritime tugboat business. Looking ahead, spare capacity in various PORT3 businesses means there is significant positive operating leverage as business picks up.

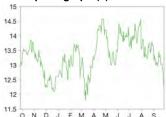
Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (c)	P/E (x)	P/CF (x)
2020	352.8	138.8	74.6	109.5	8.6	2.2
2021	396.4	162.0	110.4	180.1	5.3	2.1
2022e	432.4	168.2	33.6	(41.8)	N/A	2.1
2023e	478.3	192.6	111.5	148.0	6.4	1.7



### Sector: Travel & leisure

Price: €12.15
Market cap: €4377m
Market Athens Stock Exchange

### Share price graph (€)



#### Company description

OPAP was founded in 1958 as the Greek national lottery and is the exclusive licensed operator of all numerical lotteries, sports betting, instant and passives, VLTs and horse racing. OPAP listed in 2001 and was fully privatised in 2013. Allwyn has a 49.8% stake and significant board representation.

#### Price performance

%	1m	3m	12m
Actual	(12.2)	(12.8)	(9.0)
Relative*	(1.0)	(8.2)	0.2

\* % Relative to local index

#### **Analyst**

Russell Pointon

## **OPAP** (OPAP)

#### **INVESTMENT SUMMARY**

OPAP's Q222 results highlighted a continued strong recovery in revenue, profitability, helped by cost containment, and cash generation following the disruption caused by COVID-19-related lockdowns and restrictions. The growth was driven by its land-based activities (easier comparative), while its online revenues normalised (tougher comparative). A more cautious macroeconomic outlook led management to trim its FY22 EBITDA guidance by 4%. The company's strong financial position means it is well placed to fund its attractive dividend profile.

#### **INDUSTRY OUTLOOK**

The Hellenic Gaming Commission estimates the total Greek gaming market's gross gaming revenue (GGR) amounted to €1.86bn in 2021, growth of c 15% in the year as it recovered from the severe drop of 27% in FY20 due to the initial COVID-19 outbreak and its effect on retail businesses. On an absolute basis, 2021's GGR was equivalent to c 83% of the pre-COVID-19 level of €2.23bn.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	1129.8	263.9	132.0	31.83	38.2	18.3
2021	1538.8	551.2	364.6	82.28	14.8	8.0
2022e	2000.5	697.0	552.1	118.68	10.2	6.8
2023e	2039.4	700.2	537.0	114.21	10.6	7.1

#### **Sector: Property**

Price:	241.0p
Market cap:	£106m
Market .	LSE

#### Share price graph (p)



#### Company description

Palace Capital is a UK property investment company. It is not sector-specific and looks for opportunities where it can enhance long-term income and capital value through asset management and strategic capital development in locations outside London.

#### Price performance

%	1m	3m	12m
Actual	(14.5)	(10.1)	(1.6)
Relative*	(9.3)	(7.0)	4.0

\* % Relative to local index

Analyst

Martyn King

## Palace Capital (PCA)

## INVESTMENT SUMMARY

Strategy is now focused on maximising cash returns to shareholders, while the board also remains mindful of consolidation in the UK sector. Sale of the industrial portfolio (end-FY22 value of £46.5m), further non-core assets, and the remaining York residential apartments, will continue and it is intended that the proceeds, net of related debt, will be distributed to shareholders. A Q122 DPS of 3.75p has been declared. A new and experienced non-executive director was appointed in August following the decision of the four previous non-executive directors to step down ahead of the July AGM. Internal non-board appointments have been made to replace the executive property director who has also stepped down and will leave the company at the end of September.

## INDUSTRY OUTLOOK

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Like other real assets, commercial property has the potential to offer a degree of inflation hedging although the continued increase in interest rates is creating a headwind for valuations, economic growth and occupier demand.

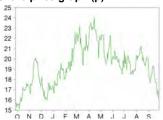
Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	21.1	14.6	8.0	17.5	13.8	7.1
2021	17.3	10.6	7.5	16.4	14.7	9.8
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### **Sector: Mining**

Price: 16.3p Market cap: £363m Market AIM

### Share price graph (p)



#### Company description

Pan African Resources has four major producing precious metals assets in South Africa: Barberton (target output 95koz Au pa), the Barberton Tailings Retreatment Project, or BTRP (20koz), Elikhulu (55koz) and Evander underground, incorporating Egoli (currently 36koz, rising to >100koz).

### Price performance

%	1m	3m	12m
Actual	(18.4)	(14.6)	(1.7)
Relative*	(13.4)	(11.7)	4.0

\* % Relative to local index

#### **Analyst**

Lord Ashbourne

## Pan African Resources (PAF)

#### **INVESTMENT SUMMARY**

Pan African Resources (PAF) produced a forecast - and guidance - beating 205koz gold in FY22 (cf 202koz in FY21 and 180koz in FY20) to result in net senior debt declining by US\$24m (or 72%) to just US\$10m. At the same time, it has also recently completed a definitive feasibility study on its potential Mogale acquisition, showing c 50koz pa production over 13 years to generate an NPV to investors of US\$64.9m (or 3.3c or 2.8p per share).

#### **INDUSTRY OUTLOOK**

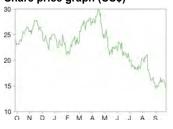
Prior to FY22 results, our core valuation of PAF was 44.67c/share (37.18p/share), based on projects either already in production or sanctioned. However, this rose by a further 15.67–20.69c (13.04–17.22p) once other assets (eg Egoli) were also taken into account. Alternatively, if PAF's historical average price to normalised EPS ratio of 8.9x is applied to our FY23 forecast, it implies a share price of 40.78p. In the meantime, it is cheaper than its peers on 69% of valuation measures and remains among the top 15 yielding precious metals companies globally.

Y/E Jun	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (c)	P/E (x)	P/CF (x)
2021	368.9	156.6	117.7	4.54	4.1	2.9
2022	376.4	147.8	117.2	4.44	4.2	2.5
2023e	365.3	191.0	157.9	5.54	3.4	2.0
2024e	N/A	N/A	N/A	N/A	N/A	N/A

#### **Sector: Mining**

Price: US\$14.56 Market cap: US\$3065m Market NASDAQ

## Share price graph (US\$)



#### Company description

Pan American Silver is one of the largest global primary silver producers and a sizeable gold miner with operations in North, Central and South America since 1994. The company owns eight producing operations, the currently suspended top-tier Escobal silver mine and a number of large-scale advanced exploration

#### projects. Price performance

%	1m	3m	12m
Actual	(8.4)	(30.9)	(37.9)
Relative*	1.7	(26.0)	(24.3)

\* % Relative to local index

### Analyst

Andrey Litvin

## Pan American Silver (PAAS)

## INVESTMENT SUMMARY

Pan American Silver (PAAS) reported a significant increase in the mineral resources estimate at La Colorada Skarn project, with overall contained silver of 227.3Moz at 29g/t based on a US\$45/t unit cut-off value and an underground sub-level cave mining method followed by processing through a selective flotation beneficiation plant that generates zinc and lead concentrates. This compares to the August 2020 estimate of 141.0Moz at 44g/t, based on a higher cost long-hole stoping mining method. A significant part of the resource was promoted from the inferred to the indicated category, which now represents 42% of the combined resources estimate. Reported resources are based on 190,000m of drilling and do not take into account the 44,000m of drilling completed after the cut-off date.

## INDUSTRY OUTLOOK

PAAS continues its exploration work and preliminary engineering studies and will release an update on resources and a preliminary economic assessment during the course of 2023. The market continues to focus on the near-term macroeconomic challenges, and in our view does not fully reflect the company's exposure to silver as an energy transition metal through its quality project portfolio and the relatively long life and low-cost nature of its core silver operations.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	1338.8	469.1	194.5	57.24	25.4	17.3
2021	1632.8	593.2	274.0	60.10	24.2	31.0
2022e	1614.9	400.1	80.8	17.03	85.5	N/A
2023e	1581.1	509.5	198.9	60.70	24.0	23.8



#### Sector: General industrials

Price: €4.04
Market cap: €18m
Market Xetra

### Share price graph (€)



#### Company description

paragon designs and supplies automotive electronics and solutions, selling directly to OEMs, including sensors, interior, digital assistance and body kinematics. Production facilities are in Germany and China.

#### Price performance

%	1m	3m	12m
Actual	(6.9)	(7.8)	(55.6)
Relative*	(1.3)	(1.0)	(43.6)

\* % Relative to local index

#### **Analyst**

Andy Chambers

## paragon (PGN)

#### **INVESTMENT SUMMARY**

Recovery continues following the pandemic and the resolution of the Eurobond extension, which secures long-term financing. Despite automotive industry constraints, H122 saw the refocused paragon increase revenues by 14.1% to €86.4m with a 10.3% EBITDA margin. The stronger Q222 revenue performance and orders on hand for delivery in the year underpin the increase in management sales guidance to €170m for FY22, €5m higher than previously. The EBITDA margin is still expected to be over 15% with free cash flow of c €12m. The company has financial targets for revenues of €250–300m by 2026 with a progressive improvement in EBITDA margin to 20%.

#### **INDUSTRY OUTLOOK**

We believe paragon's identification of, and investment in, solutions to address megatrends in global automotive markets is understood by investors. It is growing faster than its markets due to innovative products that are driving changes in customer perceptions, creating new growth engines for the group. These should reassert themselves as the pandemic effects continue to wane.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	127.2	13.8	(6.0)	79.34	5.1	1.6
2021	146.9	20.0	1.2	27.26	14.8	0.9
2022e	170.8	25.9	2.9	47.00	8.6	0.6
2023e	188.1	31.0	7.4	119.00	3.4	0.6

#### Sector: Investment companies

Price:	€2.48
Market cap:	€15m
Market	AMS

#### Share price graph (€)



#### Company description

After the sale of Stern's operational activities to Hedin in H122, PB Holding only holds a 5.3% stake in the unlisted insurance company Bovemij, a loss compensation and €1.8m cash.

#### Price performance

%	1m	3m	12m
Actual	(14.5)	(23.7)	3.3
Relative*	(5.8)	(21.3)	27.7

\* % Relative to local index

## Analyst

Edwin De Jong

## PB Holding (PBH)

## INVESTMENT SUMMARY

Bovemij, the unlisted car insurance company in which PB Holding has a 5.3% stake, reported a net loss of €3.8m in H122 versus a net profit of €31.7m in H121. The holding in Bovemij, is PB Holding's only asset, next to a small cash position and a loss compensation. Nevertheless, Bovemij's H122 results will not affect PB Holding's H122 results. In a previous report we calculated that the stake could be valued at up to €5.16 per PB Holding share based on peer valuations. In light of the changed profile we have suspended our forecasts for PB Holding.

## INDUSTRY OUTLOOK

Bovemij is an insurance company for the Dutch mobility sector where a company can arrange car insurance for itself, its employees or its clients. In addition, Bovemij operates a smaller financing division, a data division and the IT services company RDC. Company revenues have been around €350m in the last few years and net profit varied between €4.6m in 2018 to €48.8m in 2020. In 2021, Bovemij reported a net profit of €46.6m.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (c)	P/E (x)	P/CF (x)
2020	N/A	N/A	N/A	N/A	N/A	N/A
2021	0.0	0.0	1.4	(412.00)	N/A	0.4
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A



#### **Sector: Property**

Price: 280.0p Market cap: £257m Market LSE

### Share price graph (p)



### **Company description**

Phoenix Spree Deutschland is a long-term investor in mid-market residential property in Berlin, targeting reliable income and capital growth. Its core strategy is to acquire unmodernised apartment blocks that may be improved to the benefit of tenants, generating attractive returns for shareholders.

### Price performance

%	1m	3m	12m
Actual	0.7	(13.3)	(28.8)
Relative*	6.9	(10.3)	(24.7)

\* % Relative to local index

#### **Analyst**

Martyn King

## Sector: Financials

Price:	79.3p
Market cap:	£433m
Market	LSE

#### Share price graph (p)



#### Company description

Picton Property Income is an internally managed UK REIT that invests in a diversified portfolio of commercial property across the UK. It is total return driven with a strong income focus and aims to generate attractive returns through proactive management of the portfolio.

## Price performance

p					
%	1m	3m	12m		
Actual	(12.8)	(13.9)	(17.1)		
Relative*	(7.4)	(10.9)	(12.4)		

\* % Relative to local index

## Analyst

Martyn King

## Phoenix Spree Deutschland (PSDL)

#### **INVESTMENT SUMMARY**

Phoenix Spree Deutschland (PSDL) reported property and rental values continued to increase in H122 but buyer sentiment weakened, resulting in lower condominium notarisations. EPRA NTA increased 1.2% to €5.72 and the total accounting return was 2.2%. DPS declared was unchanged at €2.35. EPRA vacancy remained low (2.5%) while like-for-like rental income increased 3.7% y-o-y. The portfolio value increased 2.2% on a like-for-like basis compared with end-FY21. New leases were completed at an average 33.7% premium to passing rents. Notarisations for the sale of condominiums of €3.0m were down on H121 (€4.3m) but were at an average 19.2% premium to book value. PBT of €17.0m was lower than H121 (€20.4m), because of lower property valuation gains, partly offset by interest rate hedging gains. We will review our estimates, primarily for lower property gains. Despite the headwinds, PSDL continues to unlock significant reversionary rent potential and benefits from a robust balance sheet (LTV of 36% and fixed debt costs).

#### INDUSTRY OUTLOOK

Demographic trends within the Berlin market remain positive, supporting growth in free market rents. Rising interest rates, inflation, and economic uncertainty is depressing private buyer and institutional investment demand, creating a headwind for capital values.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (c)	P/E (x)	P/CF (x)
2020	23.9	48.3	37.9	30.1	10.7	47.1
2021	25.8	45.4	45.3	39.3	8.2	38.2
2022e	26.2	49.7	42.0	36.6	8.8	43.8
2023e	27.9	51.4	43.7	38.2	8.4	40.8

## Picton Property Income (PCTN)

## INVESTMENT SUMMARY

FY22 total profit of £147m was the highest since Picton Property Income (PCTN) launched, driven by a strong 21% like-for-like uplift in property valuations. EPRA earnings also progressed 5.5%, while annualised DPS of 3.5p was restored to pre-pandemic levels, 115% covered. The positive performance continued into Q123, including further revaluation gains (1.9% like-for-like), and completed rent reviews ahead of ERV. NAV per share increased 2.0% to 122.9p and including DPS paid the total return was 2.8%. Overall reversionary potential remains strong, with potential to grow income and enhance capital values. With Q123 gearing moderate (LTV of 22%) and drawn borrowing nearly all long term and fixed rate, PCTN has since utilised its strong balance sheet to acquire a mixed-use property for £5.3m at an accretive 7.2% with further upside potential.

#### **INDUSTRY OUTLOOK**

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Like other real assets, commercial property has the potential to offer a degree of inflation hedging although the continued increase in interest rates is creating a headwind for valuations, economic growth and occupier demand.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2021	33.5	28.1	33.8	3.68	21.5	16.7
2022	35.4	29.7	147.0	3.88	20.4	15.4
2023e	37.1	30.9	70.3	3.95	20.1	13.3
2024e	38.6	32.0	38.1	4.15	19.1	13.2



### Sector: Consumer support services

Price: €18.50 Market cap: €65m Market Borsa Italiana

### Share price graph (€)



#### Company description

Portobello aims to build a national Italian retail presence via a rapid rollout of own-stores and franchises. It uses a combination of barter (own and third-party media) and cash purchases to source branded products from its suppliers.

#### Price performance

%	1m	3m	12m
Actual	(23.2)	(33.9)	(57.0)
Relative*	(20.1)	(30.6)	(46.6)

\* % Relative to local index

#### **Analyst**

Russell Pointon

## Portobello SpA (POR)

#### **INVESTMENT SUMMARY**

Portobello demonstrated strong revenue growth in H122 as it executed its retail-focused expansion strategy. Significantly, given the greater pressures on consumer discretionary income, the more established stores grew on an underlying basis, according to management. It believes the value-based retail offer is well positioned for more difficult economic times. Lower profitability reflected price investment to drive footfall and upfront investment in new trading space. Our operational estimates were unchanged, but our DCF-based valuation reduced to €115/share (€121/ share previously) to reflect a higher bond yield and net debt position.

#### **INDUSTRY OUTLOOK**

Portobello's aspiration is to grow its retail footprint across Italy. If management can execute this strategy, it would produce premium revenue and profit growth in the long term versus its peers. Management is accelerating its store expansion plans from FY22, following the disruption caused by the outbreak of COVID-19.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	62.7	10.9	8.3	195.58	9.5	4.8
2021	85.5	16.5	13.0	260.74	7.1	3.5
2022e	137.9	22.2	17.8	332.60	5.6	2.8
2023e	211.0	34.0	28.0	506.86	3.6	1.9

#### **Sector: Property**

Price:	116.5p
Market cap:	£1557m
Market	LSE

#### Share price graph (p)



#### Company description

Primary Health Properties is a long-term investor in primary healthcare property in the UK and the Republic of Ireland. Assets are mainly long-let to GPs and the NHS or the HSE, organisations backed by the UK and Irish governments respectively.

#### Price performance

%	1m	3m	12m
Actual		(15.8)	(26.1)
Relative*		(12.8)	(21.9)

\* % Relative to local index

Analyst

Martyn King

## **Primary Health Properties (PHP)**

## INVESTMENT SUMMARY

Primary Health Properties' (PHP) H122 adjusted EPS increased 9.7% y-o-y, adjusted NTA per share by 3.5% to 120.8p and the adjusted NTA total return was 6.3%. PHP is on track to achieve its 6.5p annual target, its 26th year of unbroken DPS growth. Higher earnings were driven by growth in rental income and refinancing measures that lowered average debt cost. Costs were affected by inflation and investment in the operating platform, but the EPRA cost ratio remains the lowest in the REIT sector. In part due to inflation, rents are rising at an accelerating pace while 95% of debt costs are fixed/hedged. LTV of 43.1% remained well within PHP's 40–50% target, above the mainstream commercial sector reflecting the security and visibility of cash flows. Despite ample liquidity and a strong investment pipeline, given financial market uncertainties, PHP is being prudent and selective about which projects to pursue. We forecast continued earnings and dividend growth.

## INDUSTRY OUTLOOK

Income visibility is strong, with long leases and upwards-only rents, 89% backed directly or indirectly by government bodies, little exposed to the economic cycle, or occupancy fluctuation. Health and social care planning suggests strong underlying demand for modern healthcare properties in both the UK and the Republic of Ireland.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	131.2	118.0	112.4	5.7	20.4	12.4
2021	136.7	126.2	141.6	6.1	19.1	11.0
2022e	141.3	130.0	164.3	6.3	18.5	13.6
2023e	146.9	134.8	119.5	6.5	17.9	11.5



#### Sector: Financials

Price: €2.66
Market cap: €157m
Market Xetra

#### Share price graph (€)



#### Company description

ProCredit Holding is a Germany-based group operating regional banks across South Eastern and Eastern Europe and Ecuador. The banks focus on SMEs and private middle-income and high earners.

### Price performance

%	1m	3m	12m
Actual	(15.6)	(26.1)	(66.8)
Relative*	(10.4)	(20.7)	(57.8)

\* % Relative to local index

#### **Analyst**

Milosz Papst

## **ProCredit Holding (PCZ)**

#### **INVESTMENT SUMMARY**

ProCredit (PCB) has extensive experience in supporting SMEs in emerging economies (and a strong ESG profile), with a focus on Southeastern (SEE) and Eastern Europe (EE) and banking operations in Ecuador. While the situation in Ukraine (which accounted for 13% of PCB's loan book at end-June 2022) remains difficult to predict, we believe investors may have overreacted as PCB is trading at c 0.2x our tangible book value forecast for FY22 (with a potential default of PCB's Ukrainian bank more than priced in).

#### **INDUSTRY OUTLOOK**

Russia's invasion of Ukraine has introduced macroeconomic and geopolitical uncertainty in the region and the World Bank expects a 45.1% GDP contraction in Ukraine this year. However, it also expects 2–4% GDP growth in 2022 and 2023 for most countries where PCB is active. PCB's in-depth, impact-oriented relationships with SME borrowers (92% of the loan book at end-June 2022), prudent credit risk management and solid capital base (CET-1 ratio of 13.7% at end-June 2022) should help it weather the near-term turmoil. Longer term, PCB's business should be assisted by the low banking sector penetration in the region.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (c)	P/E (x)	P/CF (x)
2020	201.6	N/A	52.1	70.0	3.8	N/A
2021	222.0	N/A	94.5	135.0	2.0	N/A
2022e	254.7	N/A	25.0	39.7	6.7	N/A
2023e	279.5	N/A	98.9	142.0	1.9	N/A

#### Sector: Alternative energy

Price:	A\$0.06
Market cap:	A\$35m
Market .	ASX

#### Share price graph (A\$)



#### Company description

Provaris Energy is becoming a vertically integrated green hydrogen producer and supplier, combining production and compressed hydrogen shipping solutions for transporting energy from Australia to regional markets in Southeast Asia and Europe.

#### Price performance

%	1m	3m	12m
Actual	(13.7)	26.0	(24.1)
Relative*	(4.9)	27.8	(12.9)

\* % Relative to local index

## Analyst

Andy Murphy

## **Provaris Energy** (PV1)

## INVESTMENT SUMMARY

Provaris Energy is one of the first transport companies to offer the prospect of genuinely emission-free hydrogen production and inter-regional hydrogen transport solutions. Its innovative compressed hydrogen ship design is progressing through Class approvals and is in the early stages of development. It is targeting a construction-ready decision in 2023 and available ships for operation in 2027, serving markets into Southeast Asia from Australia and within the European region from onshore supply projects, and also exciting applications in offshore energy production for hydrogen. Our scenario models suggest IRRs of between 10% and 19%. An MOU signed with Total Eren adds considerable credibility.

#### **INDUSTRY OUTLOOK**

Australia is blessed with plentiful renewable energy sources (wind and solar) and a relatively limited local demand given the population. By contrast, several countries in Southeast Asia have pledged to decarbonise their economies but have challenges in achieving targets given the geographies. Provaris Energy is looking to address this imbalance by transporting surplus energy in the form of green hydrogen from northern and western Australia to areas of high demand in its novel compressed hydrogen vessels.

Y/E Jun	Revenue (A\$m)	EBITDA (A\$m)	PBT (A\$m)	EPS (c)	P/E (x)	P/CF (x)
2021	0.2	0.0	(3.1)	(0.7)	N/A	N/A
2022	0.4	0.0	(6.8)	(1.3)	N/A	N/A
2023e	0.3	0.0	(9.7)	(1.7)	N/A	N/A
2024e	0.3	0.0	(10.2)	(1.6)	N/A	N/A



#### Sector: General industrials

Price: 1.2p Market cap: £16m Market AIM

## Share price graph (p)



#### Company description

Quadrise Fuels International is the innovator and global supplier of disruptive refinery upgrading technology that produces a synthetic, enhanced heavy fuel oil called MSAR and a biofuel called bioMSAR. The technology provides a low cost and cleaner fuel for marine, power and industrial applications.

#### Price performance

%	1m	3m	12m
Actual	(7.9)	(29.7)	(69.6)
Relative*	(2.3)	(27.3)	(67.9)

\* % Relative to local index

#### **Analyst**

Anne Margaret Crow

#### Sector: Financials

Price:	70.0p
Market cap:	£139m
Market	LSE

#### Share price graph (p)



#### Company description

Record is a specialist independent currency manager. It provides a number of products and services, including passive and dynamic hedging, and a range of currency for return strategies, including funds and customised segregated accounts.

## Price performance

po	o		
%	1m	3m	12m
Actual	(5.3)	(5.4)	(8.6)
Relative*	`0.Ś	(2.1)	(3.4)

\* % Relative to local index

## Analyst

Andrew Mitchell

## **Quadrise Fuels International (QFI)**

#### **INVESTMENT SUMMARY**

Quadrise's joint development agreement (JDA) with lignin biofuel specialists Vertoro is a key step to supplying a net-zero fuel for the shipping industry. Quadrise is creating a range of synthetic heavy fuel oils for use in industrial processes such as cement manufacture and in power generation, as a marine bunker fuel and in upstream oil production operations. The original fuel, MSAR, is based on hydrocarbon residues from oil refineries. bioMSAR, which was launched in December 2020, is made in the same way as MSAR but uses glycerine derived from plant and animal sources as well as hydrocarbon residues. Under the JDA Quadrise will develop a fuel in which an advanced crude sugar oil from Vertoro is used as a supplement or alternative to glycerine in bioMSAR.

#### **INDUSTRY OUTLOOK**

The move potentially accelerates the supply of a low cost, crude sugar oil based bioMSAR for the marine sector. This is significant because Quadrise has a framework agreement with MSC Shipmanagement, which is responsible for the largest container ship fleet in the world, to carry out proof-of-concept tests and subsequent operational trials of both bioMSAR and MSAR fuel ahead of potential commercial supply of these fuels to MSC's global fleet.

Y/E Jun	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	0.0	(3.0)	(3.3)	(0.32)	N/A	N/A
2021	0.0	(2.8)	(2.8)	(0.23)	N/A	N/A
2022e	N/A	N/A	N/A	N/A	N/A	N/A
2023e	N/A	N/A	N/A	N/A	N/A	N/A

## Record (REC)

## INVESTMENT SUMMARY

In its Q123 update in July Record reported end-June AUME of \$77.9bn, down 6% versus end March or, with sterling weakness, up 1.7%, to £64.2bn. Negative market and foreign exchange movements acted as a \$7.2bn (8.7%) drag on AUME in the quarter. However, this was mitigated by positive net inflows of \$2bn while the group has also been awarded an \$8bn passive hedging mandate by a new client, which is likely to be fully in place by the end of FY23. An increase in market interest rate differentials has provided greater opportunities for its enhanced passive hedging service to generate returns for clients through tenor management and £2.3m in performance fees were earned in the quarter.

#### **INDUSTRY OUTLOOK**

While the macroeconomic and geopolitical background for markets is challenging, Record sees the progress it is making on its strategy to diversify, modernise and develop the next generation of management as creating an exciting outlook for the group as it moves to become a specialist asset manager. To make this more tangible, it has stated its aspiration to achieve revenue of £60m in FY25 reflecting the realistic potential it sees in existing products and those in development. Subject to inflation and other developments, the group sees scope to reach an operating margin of 40% in the same year.

Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	25.4	7.0	6.2	2.73	25.6	20.2
2022	35.2	12.2	10.9	4.37	16.0	12.2
2023e	41.3	14.2	13.1	5.30	13.2	12.8
2024e	45.1	15.5	14.4	5.39	13.0	12.4



#### **Sector: Property**

Price: 61.8p Market cap: £319m Market LSE

### Share price graph (p)



#### Company description

Regional REIT owns a highly diversified commercial property portfolio of predominantly offices located in the regional centres of the UK. It is actively managed and targets a total shareholder return of at least 10% with a strong focus on income.

### Price performance

%	1m	3m	12m
Actual	(13.0)	(17.5)	(29.5)
Relative*	(7.6)	(14.6)	(25.4)

\* % Relative to local index

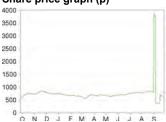
#### Analyst

Martyn King

#### Sector: General industrials

Price:	580.0p
Market cap:	£464m
Market	LSE

#### Share price graph (p)



#### Company description

Renewi is a leading waste-to-product company in some of the world's most advanced circular economies with operations primarily in the Netherlands, Belgium and the UK. Its activities span the collection, processing and resale of industrial, hazardous and municipal waste.

#### Price performance

%	1m	3m	12m
Actual	(27.6)	(19.6)	(5.1)
Relative*	(23.2)	(16.8)	`0.4

\* % Relative to local index

## Analyst

David Larkam

## Regional REIT (RGL)

#### **INVESTMENT SUMMARY**

With the return to work underway, H122 results show good and continuing operational progress. Higher energy prices affected property costs, but this should moderate with government support measures. Combined with income seasonality and fully fixed/hedged borrowing costs, RGL expects a stronger H222 and reiterated its full-year DPS target of 6.6p. Nearly all tenants have returned to occupation and rent collection is now effectively back to normal, underpinning DPS. H122 occupational demand was strong, continuing into Q322, and capital recycling from lower to higher-yield assets was a further positive for income and asset quality. Including the benefit of transactions, EPRA occupancy increased while like-for-like property gains supported NAV per share, little changed at 97.1p.

#### **INDUSTRY OUTLOOK**

The commercial property market is cyclical, historically exhibiting substantial swings in capital values through cycles while income returns have been significantly more stable. Like other real assets, commercial property has the potential to offer a degree of inflation hedging although the continued increase in interest rates is creating a headwind for valuations, economic growth and occupier demand.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	53.3	42.0	(31.2)	6.5	9.5	5.6
2021	55.8	45.2	28.8	6.6	9.4	5.0
2022e	62.8	50.7	46.6	6.5	9.5	6.0
2023e	64.3	52.0	34.2	6.7	9.2	6.6

## Renewi (RWI)

## INVESTMENT SUMMARY

Renewi's FY22 results reflect a strong performance across the group assisted by recyclate prices which management expect to moderate going forward. Q1 update was in line with guidance, supporting expectations of another good year. Renewi is targeting €60m in additional EBIT from circular innovations, continued recovery at ATM and the Renewi 2.0 programme, with a further €100m in investment planned to support this growth. The acquisition of Paro, an Amsterdam-based commercial waste and recycling business, was announced for an enterprise value of €67m, funded from existing group facilities.

## INDUSTRY OUTLOOK

The focus on the circular economy to meet net zero targets is a key investment theme for the years ahead, and Renewi is an example of the growth and improving financial results being achieved from the circular economy tailwinds. The current recycling rate is 67.2% with a target of 75% by 2025.

Y/E Mar	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	1693.6	202.2	47.8	45.0	14.8	2.6
2022	1869.2	261.5	105.3	98.0	6.8	2.0
2023e	1906.1	256.0	97.2	89.0	7.5	2.1
2024e	1958.9	266.8	103.4	95.0	7.0	2.0



#### Sector: Financials

Price: 2030.0p Market cap: £247m Market LSE

### Share price graph (p)



#### Company description

S&U's Advantage motor finance business lends on a simple HP basis to lower- and middle-income groups who may have impaired credit records restricting access to mainstream products. It has c 63,000 customers. The Aspen property bridging business has been developing since its launch in 2017.

#### Price performance

%	1m	3m	12m
Actual	(7.7)	(3.3)	(27.5)
Relative*	(2.1)	0.0	(23.3)

\* % Relative to local index

#### **Analyst**

Andrew Mitchell

## S&U (sus)

#### **INVESTMENT SUMMARY**

In S&U's H123 total net receivables increased by 21% to £370m versus H122. Within this, Advantage motor finance receivables were up 13% to £280m and Aspen property bridging was up 56% to £90m. Revenue was £49.4m (+15%) and pre-tax profit increased by 5% to £20.9m; the smaller increase in profit reflected a lower-than-normal level of impairment charge at Advantage last year following previous exceptionally high pandemic-period charges. The group reported that credit quality remained strong and improving in terms of bad debt, default level and collections against due. Earnings per share increased by 6% to 140.7p and a first interim dividend of 35p (33p) was announced.

#### **INDUSTRY OUTLOOK**

While both businesses continue to perform well, S&U acknowledges the more challenging economic background with growing pressure on household incomes and the potential for a cooling in the housing market as rates rise. Advantage has adjusted its affordability criteria to reflect conditions, refined credit metrics and broadened its range of introducers supporting its ability to address opportunities in the market that offer attractive risk-adjusted yields. Aspen's high net worth borrowers are showing resilience and it stands to benefit if some participants withdraw from the bridging market or act more cautiously.

Y/E Jan	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	83.8	22.2	18.1	120.7	16.8	7.5
2022	87.9	51.3	47.0	312.7	6.5	N/A
2023e	101.6	48.6	40.9	274.1	7.4	N/A
2024e	117.3	55.9	41.9	279.3	7.3	N/A

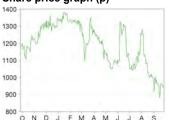
#### **Sector: Financials**

 Price:
 954.0p

 Market cap:
 £178m

 Market
 LSE

#### Share price graph (p)



#### Company description

Secure Trust Bank is a well-established specialist bank addressing niche markets within consumer and commercial banking.

## Secure Trust Bank (STB)

## INVESTMENT SUMMARY

One of Secure Trust Bank's (STB) key attractions is that it is a niche, high-yield lender that is also diversified across various segments. It has a track record of being nimble in responding to market changes and opportunities, which includes exiting when risk-adjusted returns are not appealing. This is backed by a strong capital base (CET1 14.0%) and good returns (we forecast a return on equity of 8.9% for FY22 and 11.6% for FY23). We have trimmed our fair value by 3% to 2,407p to reflect the current challenging macro backdrop.

#### INDUSTRY OUTLOOK

Although management remains confident about growth opportunities, it is mindful of the deteriorating economic environment. It has already made some lending adjustments, including tightening criteria in vehicle finance and further increasing the weight of investment loans (as opposed to the higher-yielding but riskier development loans) in the real estate portfolio.

#### Price performance

%	1m	3m	12m
Actual	(4.4)	(17.0)	(19.5)
Relative*	1.4	(14.2)	(14.9)

\* % Relative to local index

## Analyst

Pedro Fonseca

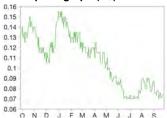
Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	166.1	N/A	19.1	81.0	11.8	N/A
2021	164.5	N/A	58.8	254.0	3.8	N/A
2022e	173.6	N/A	39.5	157.3	6.1	N/A
2023e	193.6	N/A	50.8	203.2	4.7	N/A



#### Sector: Technology

Price: A\$0.07 Market cap: A\$46m Market ASX

### Share price graph (A\$)



#### Company description

Australia-based technology company SenSen Networks operates in the field of sensor artificial intelligence (AI). By applying its SenDISA AI platform to physical space monitoring, it extracts real-time insights for customers. It provides solutions to customers in the smart city, gaming, retail and surveillance verticals.

### Price performance

%	1m	3m	12m
Actual	(11.3)	1.4	(43.2)
Relative*	(2.2)	2.9	(34.8)

\* % Relative to local index

#### **Analyst**

Kenneth Mestemacher

## SenSen Networks (SNS)

#### **INVESTMENT SUMMARY**

SenSen Networks (SNS) reported accelerating growth in FY22, with operating results reflecting continued investments to support the company's rapid, ongoing vertical and geographic expansion. Management's expense rationalisation efforts should stabilise SNS's cost base. We adjust our forecasts to account for ongoing macro events and rising inflation, though we still forecast substantial growth through FY24. SenSen's shift to a 'pragmatic SaaS' model should boost margins, and we see the company's growth potential as underappreciated in the market.

#### **INDUSTRY OUTLOOK**

SenSen operates in the fast-growing, global AI market, which is expected to expand at about a 43% CAGR and reach US\$126bn by 2025 (source: Tractica). As it executes its 'Land Grab' strategy, SenSen should benefit as AI is increasingly used in verticals that involve monitoring physical spaces and as it expands its business across multiple geographies.

Y/E Jun	Revenue (A\$m)	EBITDA (A\$m)	PBT (A\$m)	EPS (c)	P/E (x)	P/CF (x)
2021	5.5	(2.2)	(3.0)	(0.62)	N/A	N/A
2022	9.1	(7.8)	(12.3)	(2.02)	N/A	N/A
2023e	15.5	(2.8)	(5.6)	(0.83)	N/A	N/A
2024e	23.5	3.2	0.4	0.05	140.0	26.1

#### Sector: Engineering

Price:	51.0p
Market cap:	£158m
Market	LSE

#### Share price graph (p)



#### Company description

Severfield is a leading UK structural steelwork fabricator operating across a broad range of market sectors. An Indian facility undertakes structural steelwork projects for the local market and was expanded in FY20.

#### Price performance

%	1m	3m	12m
Actual Relative*	\ - /	(19.1) (16.2)	(34.6) (30.9)
· tolativo	( )	(10.2)	(00.0)

\* % Relative to local index

## Analyst

Andy Murphy

## Severfield (SFR)

## INVESTMENT SUMMARY

Severfield's FY22 results confirmed a strong H2, successfully delivering orders won in the previous 18 months or so. Notwithstanding input cost inflation, absolute levels of operating profit, including JVs, increased 6.7% to £28.2m. Severfield's Indian JV (JSSL) also hit management expectations, including further profitable trading in H2. The UK and India both ended FY22 with record order books reflecting inflationary effects to some extent but the underlying order intake has clearly been healthy. The company's FY23 expectations remain unchanged with strong trading being offset by inflationary pressures. A P/E of around 7x and a dividend yield of c 6% are attractive measures.

#### **INDUSTRY OUTLOOK**

The primary strategic aim is to maintain Severfield's position as the leading UK structural steelwork supplier. JSSL targets similar sectors to those served in the UK; management has valued the Indian construction market at c £100bn pa, with a very low penetration of steel structures currently.

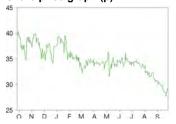
Y/E Mar	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2021	363.3	29.6	24.3	6.68	7.6	4.6
2022	403.6	33.4	27.1	7.00	7.3	3.9
2023e	460.1	37.8	31.2	8.30	6.1	3.6
2024e	473.9	40.3	33.6	8.88	5.7	3.4



#### Sector: Industrial support services

Price: 28.9p Market cap: £71m Market LSE

### Share price graph (p)



#### Company description

Smiths News is the UK's largest newspaper and magazine distributor with a c 55% market share covering 24,000 retailers in England and Wales. It has a range of long-term exclusive distribution contracts with major publishers, supplying a mix of supermarkets and independent retailers.

#### Price performance

%	1m	3m	12m
Actual	(5.9)	(16.0)	(26.8)
Relative*	(0.1)	(13.1)	(22.6)

\* % Relative to local index

#### **Analyst**

Andy Murphy

# Smiths News (SNWS)

#### **INVESTMENT SUMMARY**

Smiths News has successfully performed a turnaround that has seen it return to a core newspaper and magazine distribution operation. While the print sector is declining, revenue is predictable and management has a demonstrable cost-saving track record such that cash flow is strong and profits are broadly flat. Debt is falling despite the potential for a £4.5m bad debt relating to McColl's administration, and dividends are being materially lifted as restrictions are relaxed. We value the business at 92p per share. We note that FY22e EBITDA excludes the bad debt.

#### **INDUSTRY OUTLOOK**

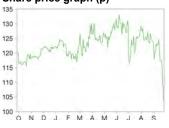
Volumes of newspaper and magazine sales have been falling at an average rate of c 5% pa for many years as first TV and radio and then online have taken over as the primary source of news consumptions by an increasingly younger audience. Cover price inflation has partially offset lost revenue, but Smiths News has had to, and continues to, cut costs repeatedly to make up the short-fall. These characteristics are likely to persist into the future

Y/E Aug	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	1164.5	40.4	28.2	10.28	2.8	1.8
2021	1109.6	44.9	31.9	10.83	2.7	1.6
2022e	1076.3	41.9	30.3	10.25	2.8	1.6
2023e	1044.0	40.7	30.5	9.77	3.0	1.7

#### **Sector: Financials**

Price: 103.0p Market cap: £1279m Market LSE

#### Share price graph (p)



#### Company description

Supermarket Income REIT, listed on the premium segment of the LSE, invests in supermarket property, let to leading UK supermarket operators, on long, RPI-linked leases. The investment objective is to provide an attractive level of income, with the potential for capital growth.

#### Price performance

%	1m	3m	12m
Actual	(16.9)	(19.5)	(14.0)
Relative*	(11.9)	(16.7)	(9.0)

\* % Relative to local index

## Analyst

Martyn King

## Supermarket Income REIT (SUPR)

## INVESTMENT SUMMARY

Supermarket Income REIT's (SUPR) FY22 results showed strong growth across the income statement and balance sheet with c £344m subsequently invested in an additional six supermarkets. Reflecting equity raised but yet to fully contribute to earnings, EPRA EPS was flat at 5.9p. EPRA NTA increased 6.5% to 115p and including DPS paid the total return was 12.5%. FY22 DPS was 108% covered by EPRA earnings and the FY23 DPS target was increased to 6.0p (FY21: 5.94p). Inflation-linked like-for-like rental growth (3.7%) drove 3.2p of direct portfolio gains and completed JV asset sales 2.5p. The JV has generated a 1.7x return on equity invested. H122 Since period-end, the cost of substantially all current debt has since been fixed at a blended 2.6%, with cost equivalent to 2.8p a reduction in NTA. We estimate recent acquisitions have increased LTV to c 34% from c 19% at end-FY22. SUPR operates in a structurally supported sector, benefiting from predominantly inflation-linked rents, with interest rate significantly reduced. We will review our forecasts.

#### **INDUSTRY OUTLOOK**

Supermarket property has a long record of positive total returns underpinned by stable income returns in part due to long-leases, a strong occupier covenant, and the non-cyclical nature of grocery retailing.

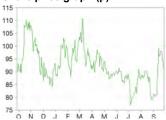
Y/E Jun	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	25.5	21.2	16.8	5.0	20.6	12.8
2021	46.2	38.7	36.8	5.6	18.4	15.7
2022e	68.9	57.8	58.3	6.0	17.2	17.2
2023e	98.0	84.6	68.5	5.5	18.7	14.9



#### **Sector: Mining**

Price: 91.0p Market cap: £242m Market AIM

### Share price graph (p)



#### Company description

Sylvania Platinum focuses on the re-treatment and recovery of PGMs including platinum, palladium and rhodium, mainly from tailings dumps and other surface sources, but also lesser amounts of run-of-mine underground ore from Samancor chrome mines in South Africa.

### Price performance

%	1m	3m	12m
Actual	15.2	4.0	5.7
Relative*	22.2	7.6	11.8

\* % Relative to local index

#### **Analyst**

Rene Hochreiter

## Sylvania Platinum (SLP)

#### **INVESTMENT SUMMARY**

Sylvania Platinum's FY22 results were much in line with our revised forecasts, though the stellar 8p/share dividend declared (9.2% yield), was higher than our forecast 3.5p/share and much appreciated by the market, giving the share price a 25% boost on its declaration. At 22.1c/share our FY23e EPS is slightly higher than last year because our PGM price forecasts take into account supply disruptions in South Africa that could spill over into next year. The stock is cheap relative to our valuation, especially because of its low risk in terms of safety, low labour component, low costs and strong yield potential. Its US dollar costs could fall in FY23 as the rand weakens against the US dollar, as virtually all the major world currencies have done. Further currency outflows from South Africa for the purchase of fuel outweigh the inflows from the sale of commodities, weakening the rand further.

#### INDUSTRY OUTLOOK

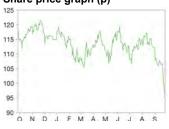
A positive long-term outlook is forecast for PGM prices. Platinum, iridium and ruthenium prices will likely benefit from their use in fuel cells for the hydrogen economy post 2030. The outlook for rhodium and palladium remains good as pent-up vehicle demand and improving supply chains supported by lower production by PGM producers, leaves our forecast ZAR basket price unchanged.

Y/E Jun	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2021	206.0	145.0	143.0	35.9	2.9	2.5
2022	152.0	83.0	81.0	20.5	5.1	3.1
2023e	164.0	88.0	84.0	22.1	4.7	3.1
2024e	178.0	99.0	95.0	24.7	4.2	2.9

#### Sector: Property

Price:	94.4p
Market cap:	£586m
Market .	LSE

#### Share price graph (p)



#### Company description

Target Healthcare REIT invests in modern, purpose-built residential care homes in the UK let on long leases to high-quality care providers. It selects assets according to local demographics and intends to pay increasing dividends underpinned by structural growth in demand for care.

#### Price performance

%	1m	3m	12m
Actual		(15.4)	(20.1)
Relative*		(12.5)	(15.6)

\* % Relative to local index

## Analyst

Martyn King

## Target Healthcare REIT (THRL)

## INVESTMENT SUMMARY

Acquisitions and index-linked rent uplifts continue to drive consistently positive accounting returns (2.0% in Q422, 7.8% for FY22). Fee growth and increased occupancy are mitigating the impact of inflation on tenants while Target Healthcare REIT (THRL) benefits from indexed rent uplifts, improved rent collection and selective portfolio investments. We expect THRL to proceed prudently on the further deployment of £49m of available resources. Significantly, agreement has been reached with the tenant of seven homes that will remain in place, having paid all overdue and current rents, increasing previously reported (90%) Q422 rent cover c 4pp and triggering provision recoveries.

#### **INDUSTRY OUTLOOK**

The care home sector is driven by demographics rather than the economy. A growing elderly population and the need to improve the existing estate point to continuing demand for new, purpose-built homes with flexible layouts and high-quality residential facilities. With its unwavering focus on asset and tenant quality, these are the homes in which THRL invests. It believes that best in class assets, in areas with strong demand/supply characteristics, and sustainable rent levels will always be attractive to existing or alternative tenants and are key to providing sustainable, long-duration income with capital growth.

Y/E Jun	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	44.3	N/A	23.2	5.27	17.9	19.3
2021	50.0	N/A	26.0	5.46	17.3	18.0
2022e	59.3	N/A	30.2	5.04	18.7	14.9
2023e	69.2	N/A	36.4	5.87	16.1	17.1



#### Sector: Technology

Price: €1.00
Market cap: €1051m
Market Euronext Paris

### Share price graph (€)



#### Company description

Technicolor is a worldwide technology leader operating in the media and entertainment industry. Its activities are organised in three business segments, Production Services, DVD Services and Connected Home.

### Price performance

%	1m	3m	12m
Actual	(2.6)	4.2	3.4
Relative*	6.4	10.3	21.2

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## Technicolor (тсн)

#### **INVESTMENT SUMMARY**

Technicolor Creative Services (TCS) is now separately quoted (from 27 September), following the spin-out of 65% of the shares from Technicolor. Group H122 results, published late-July, showed good trading across activities, with the group on track to deliver results in line with earlier management guidance, with strong underlying demand offset by continuing supply side issues in both Connected Home and TCS. Our group revenue and EBITDA forecasts were unchanged. We will publish our models for the two businesses and comment on their respective valuations shortly.

#### **INDUSTRY OUTLOOK**

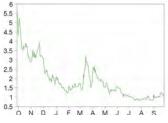
The underlying demand in both core operations remains very strong. For TCS, demand for high-quality content is robust across film, episodic and animation, with over 85% of the current year pipeline booked. The industry remains beset by shortages of talent from which TCS is not immune, which is a constraint on faster growth. At Vantiva, demand for domestic broadband continues to be very good, with higher revenue growth again constrained by industry wide component shortages.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	3006.0	163.0	(46.0)	(35.73)	N/A	N/A
2021	2898.0	268.0	(6.0)	(11.42)	N/A	17.2
2022e	2975.0	375.0	89.0	31.57	3.2	1.1
2023e	3135.0	415.0	138.0	48.42	2.1	1.1

#### **Sector: Mining**

Price: US\$1.01 Market cap: US\$229m Market NASDAQ

#### Share price graph (US\$)



#### Company description

The Metals Company is a deep-sea minerals exploration company focused on the collection, processing and refining of polymetallic nodules, containing nickel, copper and cobalt, found on the seafloor in international waters of the Clarion Clipperton Zone, 1,300 nautical miles off the coast of Southern California.

#### Price performance

%	1m	3m	12m
Actual	25.0	(4.7)	(80.2)
Relative*	38.8	`2.Ó	(75.9)

\* % Relative to local index

## Analyst

David Larkam

## The Metals Company (TMC)

## INVESTMENT SUMMARY

The Metals Company (TMC) has been exploring the Clarion Clipperton Zone, a deep seabed off the coast of Western California, as well as developing its operational and commercial capabilities. The region, which contains polymetallic nodules rich in nickel, cobalt, manganese and copper, has been explored since the 1970s but required the establishing of the International Seabed Authority to initiate the requisite regulation. TMC is looking to be awarded the first commercial deep-sea exploitation licence to mine the nodules. Assuming the award of a licence, TMC is aiming to commence commercial operations in H224.

#### **INDUSTRY OUTLOOK**

The decarbonisation of the automotive sector is gathering pace with sales doubling in 2021 to nearly 10% of the global market. This seismic shift will require a significant increase in the availability of nickel, cobalt and manganese for the batteries required to power electric vehicles. We estimate TMC's total nickel resources could electrify 230 million cars.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	N/A	N/A	N/A	N/A	N/A	N/A
2021	0.0	(115.7)	(107.9)	(46.93)	N/A	N/A
2022e	0.0	(39.9)	(40.0)	(12.75)	N/A	N/A
2023e	0.0	(39.7)	(40.0)	(8.51)	N/A	N/A



#### Sector: General industrials

Price: €3.57
Market cap: €156m
Market Athens Stock Exchange

### Share price graph (€)



#### Company description

Thrace Plastics is an established international producer of technical fabrics (approaching three-quarters of FY20 EBIT) and packaging. Each division uses a number of manufacturing processes and produces a wide range of products from polymer materials, serving a diverse range of end-markets.

### Price performance

%	1m	3m	12m
Actual	(19.9)	0.0	(51.8)
Relative*	(9.7)	5.3	(46.9)

\* % Relative to local index

#### **Analyst**

Andy Murphy

#### Sector: Media

Price:	€18.23
Market cap:	€861m
Market	STAR

#### Share price graph (€)



#### Company description

Tinexta has four divisions: Digital Trust, solutions to increase trust in digital transactions; Credit Information & Management, services to manage credit; Innovation & Marketing Services, consulting services to help clients develop their businesses; and Cybersecurity.

#### Price performance

%	1m	3m	12m
Actual	(16.0)	(23.0)	(55.8)
Relative*	(12.6)	(19.2)	(45.2)

\* % Relative to local index

## Analyst

Russell Pointon

## Thrace Plastics (PLAT)

#### **INVESTMENT SUMMARY**

As expected, FY21 revenue was strong, growing 26.1% to €428.4m supported by PPE revenue. PBT rose 61% to €83.9m. Excluding PPE, core PBT was €32.1m, which compares very favourably with 2019 PBT of €11.8m, highlighting the progress that Thrace has made in the last two years. Q122 EBT of €10.5m included core product EBT of €6.4m. For H1 in total, Thrace reported EBT of €20.1m which included core EBT of €9.0m, in line with guidance. Full year expectations were maintained despite the acknowledgement that market conditions are now less favourable than before. The current investment phase of €102m between 2020 and 2022 should see €42m invested this year in increased capacity to drive future growth.

#### **INDUSTRY OUTLOOK**

Thrace manufactures a wide range of products that are used in a variety of sectors, ranging from construction/infrastructure to horticulture and food packaging primarily in Europe and the United States. Management's high-level financial objective is to pursue profitable growth using two primary levers: increased capacity and value capture.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (c)	P/E (x)	P/CF (x)
2020	339.7	76.5	56.1	93.1	3.8	1.8
2021	428.4	103.8	83.9	207.0	1.7	1.8
2022e	345.6	57.8	34.5	59.1	6.0	2.3
2023e	362.1	61.5	38.2	65.5	5.5	2.7

## Tinexta (TNXT)

## INVESTMENT SUMMARY

Tinexta's interim results were strong due to a combination of underlying growth and contributions from M&A. The completion of the disposal of the lowest-growth division, Credit Information and Management (CIM), leaves Tinexta with a significantly improved financial position, and therefore well placed to take advantage of recent weakness in equity markets to undertake further M&A. The reiteration of underlying guidance for FY22, despite the disposal of lower-growth CIM, indicates a little more caution by management for the rest of the year, likely due to the heightened macroeconomic risks. Our underlying forecasts for the remaining divisions in FY22 were unchanged.

#### **INDUSTRY OUTLOOK**

Tinexta is exposed to favourable growth trends including the transition to a digital world and the requirement for enhanced online security. Starting from a purely domestic Italian focus, the company is exploiting these trends internationally. In particular, given recent regulatory changes, in Digital Trust the group is leveraging its Italian expertise to expand on an EU-wide basis with a unified legal base across the region. At the same time, we believe Tinexta is likely to make acquisitions in Italy and Europe that will further expand its addressable markets and seek cross-selling opportunities between the business units.

Y/E Dec	Revenue (€m)	EBITDA (€m)	PBT (€m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	269.0	81.2	58.4	84.9	21.5	10.5
2021	375.4	98.7	70.4	102.0	17.9	11.9
2022e	365.3	97.3	67.4	89.8	20.3	12.1
2023e	408.2	113.2	83.7	118.7	15.4	9.4



### Sector: Food & drink

Price: 587.0p Market cap: £352m Market LSE

### Share price graph (p)



#### Company description

Treatt provides innovative ingredient solutions from its manufacturing bases in Europe and North America, principally for the flavours and fragrance industries and multinational consumer goods companies, particularly in the beverage sector.

### Price performance

%	1m	3m	12m
Actual	7.9	(22.8)	(36.9)
Relative*	14.5	(20.1)	(33.3)

\* % Relative to local index

#### **Analyst**

Sara Welford

## Treatt (TET)

#### **INVESTMENT SUMMARY**

In August, Treatt's unexpected trading statement reduced FY22 pre-tax profit guidance to a range of £15.0–15.3m versus our previous forecast of £21.9m (pre-exceptional rather than normalised). The main drivers of the downgrade were lower sales in tea, driven by weak consumer confidence in the US; over-hedging, which resulted in losses crystallising due to the devaluation of sterling versus the US dollar; continued input cost inflation; and slower growth in China owing to ongoing COVID-19 restrictions. All categories excluding tea are showing strong momentum, and the company is taking active steps to limit its FX exposure and prevent over-hedging in future. There will be a further trading statement in early October

#### INDUSTRY OUTLOOK

Treatt has migrated its business from that of a pure supplier to the food and beverage industries to being a valued partner in the development of new ingredients. Citrus, tea, fruit and vegetable flavours, and health and wellness (mainly sugar reduction) are core areas of focus, with the latter undergoing a structural growth trend.

Y/E Sep	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	109.0	17.9	15.8	21.3	27.6	22.4
2021	124.3	24.9	22.7	30.1	19.5	25.4
2022e	138.6	21.7	16.3	21.8	26.9	57.9
2023e	146.9	24.0	18.0	23.7	24.8	18.6

#### **Sector: Property**

Price:	75.4p
Market cap:	£304m
Market .	LSE

#### Share price graph (p)



#### Company description

Triple Point Social Housing REIT (SOHO) invests in primarily newly built and newly renovated social housing assets in the UK, with a particular focus on supported housing. SOHO aims to provide a stable, long-term inflation-linked income with the potential for capital growth.

#### Price performance

%	1m	3m	12m
Actual Relative*	(11.0) (5.5)	(15.9) (12.9)	(23.2) (18.8)
TCIALIVC	(3.5)	(12.5)	(10.0)

\* % Relative to local index

## Analyst

Martyn King

## **Triple Point Social Housing REIT (SOHO)**

## INVESTMENT SUMMARY

In H122, index linked rent increases and acquisitions supported a continuation of consistent positive returns and the resilience of SOHO's business model has been underlined by the re-affirmation of its investment grade credit rating. Borrowings are long term and at fixed rates and provide scope for further external growth. H122 NAV per share increased 3.2% and including DPS paid the accounting total return was 5.8%. DPS declared of 2.73p leaves SOHO on track to meet its 5.46p (+5%) annual target, with DPS fully covered on an EPRA earnings run-rate basis. For tenants, most costs of providing specialised supported housing are reimbursed by government, but not all, for which inflation is a challenge. If adopted, a cap on social housing rent increases would compound the inflationary pressures on operator lessee margins but SOHO's revised investment policy provides it with additional flexibility to manage the effects.

### INDUSTRY OUTLOOK

Private capital remains crucial in meeting the current and future needs for care based social housing. It is widely recognised to improve lives in a cost-effective manner compared with the alternatives of residential care or hospitals.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	28.9	22.3	16.6	4.61	16.4	11.1
2021	33.1	26.2	19.4	4.82	15.6	12.3
2022e	38.1	30.3	21.3	5.28	14.3	10.2
2023e	39.9	31.9	22.8	5.65	13.3	9.5



### Sector: Consumer support services

#### Price: 10.5p Market cap: £7m Market AIM

### Share price graph (p)



#### Company description

Unbound Group is the parent company for a group selling a range of brands focused on the over-55 demographic. It will build on the foundation of its main business, Hotter Shoes, to grow value through a curated multi-brand retail platform with a range of complementary products and services.

### Price performance

%	1m	3m	12m
Actual	(22.2)	(62.2)	(89.4)
Relative*	(17.5)	(60.8)	(88.8)

\* % Relative to local index

#### **Analyst**

Russell Pointon

## Sector: Technology

Price:	492.0p
Market cap:	£327m
Market	AIM

#### Share price graph (p)



#### Company description

WANdisco's proprietary replication technology enables its customers to solve critical data-management challenges created by the shift to cloud computing. It has established partner relationships with leading players in the cloud ecosystem including Oracle, Amazon, IBM and Microsoft.

## Price performance

p	•	. •	
%	1m	3m	12m
Actual	40.6	80.6	80.9
Relative*	49.2	86.8	91.3

\* % Relative to local index

### Analyst

Kenneth Mestemacher

## Unbound Group (UBG)

#### **INVESTMENT SUMMARY**

Despite the increasing economic challenges through H123, Hotter Shoes has demonstrated strong revenue growth of over 10%, with the majority of the growth in the company's retail activities. With respect to the key KPIs there was growth in the customer base of 5.5%, average order value of 12.3%, and an increase in the order frequency. The higher gross margin (+180bp to 63.4%) compares with management's guidance of approximately two percentage points above pre-COVID levels from FY23. The operating profit of c £1m is a significant improvement versus the prior year's operating loss after adjusting for the benefit of COVID-related support (ie CJRS, rent and rates relief). Management points to tougher trading in recent weeks and guided for FY23 pre-exceptional operating profit of between nil and an operating loss of £1m after non-recurring costs of £0.7m. Our forecasts are under review.

#### INDUSTRY OUTLOOK

Unbound's structural growth drivers include: an ageing population; the 55+ demographic is the wealthiest, and has the greatest disposable income; increasing online penetration and digital literacy; increasing focus on health and wellbeing; and the core demographic is materially underserved online and offline.

Y/E Jan	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	85.5	10.9	0.5	N/A	N/A	N/A
2021	44.5	(6.9)	(14.3)	N/A	N/A	N/A
2022e	51.9	5.5	0.3	0.9	11.7	0.8
2023e	59.5	7.5	2.0	3.8	2.8	0.6

## WANdisco (WAND)

## INVESTMENT SUMMARY

WANdisco's (WAND's) capital markets day underlined the success of its transition to a cloud-centric commit-to-consume model and the potential of its offering for Internet of Things use cases, which looks set to drive a significant inflection in growth. Management sees opportunities across multiple industries with a pipeline boosted by a number of factors, including product improvements, restructuring the sales and marketing teams, and ever improving referenceability with tier one customers and partners. We raise our FY22 bookings and ending remaining performance obligations estimate on the back of the recent \$25m contract win. Until we gain more visibility on the rate of data consumption, we leave our revenue estimates unchanged, although further deal announcements could be a catalyst for upgrades.

#### **INDUSTRY OUTLOOK**

The shift to the cloud is enabling enterprises to reduce the cost of storing rapidly expanding datasets. By providing guaranteed consistency for these datasets, WAND's LiveData accelerates this shift in three ways: data migration, hybrid cloud and multi-cloud.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (fd) (c)	P/E (x)	P/CF (x)
2020	10.5	(22.2)	(30.4)	(57.3)	N/A	N/A
2021	7.3	(29.5)	(34.7)	(57.9)	N/A	N/A
2022e	12.0	(25.9)	(31.4)	(48.4)	N/A	N/A
2023e	25.0	(15.3)	(20.8)	(29.0)	N/A	N/A



#### **Sector: Mining**

Price: C\$39.92 Market cap: C\$18032m Market NYSE, TSX

## Share price graph (C\$)



#### Company description

Wheaton Precious Metals is the world's pre-eminent ostensibly recious metals streaming company, with over 30 high-quality precious metals streams and early deposit agreements over mines in Mexico, Canada, Brazii, Chile, the US, Argentina, Peru, Sweden, Greece, Portugal and Colombia.

### Price performance

%	1m	3m	12m
Actual	(3.3)	(19.0)	(19.8)
Relative*	4.9	(15.7)	(10.7)

\* % Relative to local index

#### **Analyst**

Lord Ashbourne

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (c)	P/E (x)	P/CF (x)
2020	1096.2	763.8	503.2	112.0	26.9	17.2
2021	1201.7	852.7	592.1	132.0	22.8	15.9
2022e	1135.2	790.2	538.4	120.0	25.1	16.6
2023e	1417.9	1004.4	686.0	152.0	19.8	13.5

#### Sector: Technology

1754.0p Price: Market cap: £346m Market LSF

#### Share price graph (p)



#### Company description

XP Power is a developer and designer of power control solutions with production facilities in China, Vietnam and the United States, and design, service and sales teams across Europe, the United States and Asia.

#### Price performance

%	1m	3m	12m
Actual	(11.9)	(39.2)	(67.3)
Relative*	(6.5)	(37.1)	(65.4)

\* % Relative to local index

## Analyst

Katherine Thompson

## Wheaton Precious Metals (WPM)

#### **INVESTMENT SUMMARY**

Wheaton's Q222 results exceeded our forecasts, while updated guidance for FY22 merely brought anticipated production into line with our pre-existing expectations. Recently, WPM has concluded five new streaming deals to put it on a rising production profile to FY31. Note that WPM has no exposure to assets in the former Soviet Union.

#### **INDUSTRY OUTLOOK**

Wheaton's shares are trading on near-term financial ratios that are cheaper than those of its peers on 69% of common valuation measures which otherwise imply a WPM share price in 2022 of US\$44.40, or C\$56.89 or £36.82 (based on Edison forecasts). Using a CAPM-type methodology, we calculate a terminal value for WPM of US\$57.33 (C\$73.29) per share in FY26. Alternatively, if precious metals return to favour, then we believe that a near-term valuation of US\$58.50 (C\$74.79 or £48.41) per share is possible now. This follows the settlement between WPM and the CRA in December 2018 which exempted WPM's international subsidiaries from Canadian tax.

Y/E Dec	Revenue (US\$m)	EBITDA (US\$m)	PBT (US\$m)	EPS (c)	P/E (x)	P/CF (x)
2020	1096.2	763.8	503.2	112.0	26.9	17.2
2021	1201.7	852.7	592.1	132.0	22.8	15.9
2022e	1135.2	790.2	538.4	120.0	25.1	16.6
2023e	1417.9	1004.4	686.0	152.0	19.8	13.5

## XP Power (XPP)

## **INVESTMENT SUMMARY**

The continuation of component shortages and further COVID-19 disruption reduced the amount of product XP Power could ship in H122, weighing on gross margins and adjusted operating profit. At the same time, customer demand remains strong and the company has a record order backlog. With component availability improving, XP is already seeing better financial performance and expects a much stronger H2. We have revised our forecasts to reflect H122 results and the strengthening US dollar, resulting in an 8.7% cut to our FY22 normalised EPS and a 0.5% increase for FY23.

## **INDUSTRY OUTLOOK**

XP supplies three end-markets: healthcare, industrial technology and semiconductor manufacturing, across Europe, North America and Asia. The industrial technology segment is relatively fragmented, but the company sees demand across various applications. The healthcare business continues to gain market share, with corporate approvals from the major suppliers in place. The semiconductor segment is the most cyclical, tracking the capex requirements of semiconductor manufacturers.

Y/E Dec	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (fd) (p)	P/E (x)	P/CF (x)
2020	233.3	56.8	44.3	198.4	8.8	6.0
2021	240.3	55.5	43.8	176.3	9.9	6.2
2022e	271.6	57.9	42.9	172.8	10.2	5.9
2023e	295.8	70.8	54.8	221.0	7.9	4.9



#### Sector: Media

Price: 960.0p Market cap: £1060m Market AIM

### Share price graph (p)



#### Company description

YouGov is an international research data and analytics group. Its data-led offering supports and improves a wide spectrum of marketing activities of a customer base including media owners, brands and media agencies. It works with some of the world's most recognised brands.

### Price performance

%	1m	3m	12m
Actual	(7.3)	0.0	(27.4)
Relative*	(1.6)	3.5	(23.2)

\* % Relative to local index

#### **Analyst**

Fiona Orford-Williams

## YouGov (YOU)

#### **INVESTMENT SUMMARY**

YouGov's FY22 results (to end-July) are scheduled for 11 October. The year-end trading update indicated results in line with management expectations, with underlying growth across all segments and a 'modest' step up in operating margin and our FY22 forecasts were unchanged, as were those for FY23. We published our first thoughts on FY24, showing continuing progress on revenue and margin as the increased productisation drives efficiencies. YouGov's share price performance year-to-date has been affected by the rotation away from and derating of higher-growth and tech stocks. Its valuation remains at the higher end of peers, reflecting its continued positive prospects.

#### **INDUSTRY OUTLOOK**

Management is not seeing any significant change in client behaviour regarding macroeconomic prospects at this stage but remains alert to the possibility. The group is making good progress across all geographies, but notably in the key US market. The increasing regulatory emphasis on data privacy and the forthcoming changes to third-party cookie usage (despite the delay) highlight the benefits and value inherent in actively permissioned, first-party data. YouGov's developments, particularly those such as YouGov Safe, sit well in this shifting environment.

Y/E Jul	Revenue (£m)	EBITDA (£m)	PBT (£m)	EPS (p)	P/E (x)	P/CF (x)
2020	152.4	39.2	24.7	15.7	61.1	26.7
2021	169.0	45.9	30.5	17.6	54.5	18.6
2022e	215.0	58.1	41.4	24.6	39.0	17.1
2023e	255.0	71.1	53.4	32.7	29.4	14.6



## **Edison dividend list**

Company name	FY0 period end	Currency	DPS FY0	DPS FY1	DPS FY2
4imprint Group	2021/12	USD	45.0	120.0	135.0
Canacol Energy	2021/12	USD	0.2	0.2	0.2
Cenkos Securities	2021/12	GBP	4.3		
Centaur Media	2021/12	GBP	1.0	1.0	1.4
Cohort	2022/04	GBP	12.2	13.4	14.7
discoverIE Group	2022/03	GBP	10.8	11.2	11.5
Endeavour Mining	2021/12	USD	56.0	80.0	82.0
Epwin Group	2021/12	GBP	4.1	4.2	4.5
Esker	2021/12	EUR	60.0	65.0	70.0
Games Workshop Group	2022/05	GBP	235.0	251.0	
GB Group	2022/03	GBP	3.8		
Genuit Group	2021/12	GBP	12.0	13.0	14.0
Greggs	2021/12	GBP	97.0	59.0	61.0
Helios Underwriting	2021/12	GBP	3.0	3.0	6.0
Hellenic Petroleum	2021/12	EUR	40.0		
Impact Healthcare REIT	2021/12	GBP	6.4	6.5	6.8
Jersey Electricity	2021/09	GBP	17.4	18.3	19.2
Numis Corporation	2021/09	GBP	13.5	14.0	
Ocean Wilsons Holdings	2021/12	USD	70.0	70.0	70.0
Palace Capital	2021/03	GBP	10.5		
Pan African Resources	2022/06	USD	1.0	1.8	
Phoenix Spree Deutschland	2021/12	EUR	7.5	7.5	7.5
Primary Health Properties	2021/12	GBP	6.2	6.5	6.7
ProCredit Holding AG	2021/12	EUR	0.0	0.0	47.3
Record	2022/03	GBP	3.6	4.4	4.6
Secure Trust Bank	2021/12	GBP	61.1	36.0	50.8
Supermarket Income REIT	2021/06	GBP	5.9	5.9	6.0
Target Healthcare REIT	2021/06	GBP	6.7	6.8	6.8
Thrace Plastics	2021/12	EUR	4.6	4.6	4.6
Treatt	2021/09	GBP	7.5	7.5	8.1
Wheaton Precious Metals	2021/12	USD	57.0	60.0	64.0
YouGov	2021/07	GBP	6.0	7.5	10.0



Company	Sector	Most recent note	Date published
1Spatial	Software & comp services	Update	28/09/22
4iG	IT services	Update	30/08/22
4imprint Group	Media	Update	10/08/22
AAC Clyde Space	Aerospace & defence	Update	31/08/22
Aberdeen New Thai Investment Trust	Investment companies	Investment company review	29/01/21
abrdn Asian Income Fund	Investment companies	Investment company review	29/09/22
abrdn Latin American Income Fund	Investment companies	Investment company update	31/08/22
Abrdn Private Equity Opportunities Trust	Investment companies	Investment company review	08/08/22
abrdn UK Smaller Cos Growth Trust	Investment companies	Investment company review	03/05/22
Accsys Technologies	General industrials	Update	22/09/22
Agronomics	Investment companies	Investment company flash	23/09/22
Alkane Resources	Metals & mining	Outlook	07/07/22
Alphamin Resources	Metals & mining	Update	13/04/22
Applied Graphene Materials	Tech hardware & equipment	Flash	15/09/22
ArborGen	Basic materials	Update	30/06/22
Atlantis Japan Growth Fund	Investment companies	Investment company review	27/01/22
Auriant Mining	Metals & mining	Update	16/12/21
Axiom European Financial Debt Fund	Investment companies	Investment company outlook	08/06/22
Baillie Gifford China Growth Trust	Investment companies	Investment company review	04/05/21
Baillie Gifford US Growth Trust	Investment companies	Initiation	01/10/21
Baker Steel Resources Trust	Investment companies	Investment company review	05/08/22
BayWa	Consumer staples	Update	19/01/21
BB Biotech	Investment companies	Investment company review	13/09/22
bet-at-home	Travel & leisure	Outlook	16/05/22
BioPharma Credit	Investment companies	Investment company update	16/03/22
Biotech Growth Trust (The)	Investment companies	Investment company review	01/04/22
BlackRock Greater Europe Inv. Trust	Investment companies	Investment company review	18/08/22
BlackRock Latin American Inv. Trust	Investment companies	Investment company review	03/03/22
BlackRock Sustainable American Income Trust	Investment companies	Initiation	25/05/22
Bloc Ventures	Venture capital	Update	26/07/22
Boku	Software & comp services	Update	29/09/22
Borussia Dortmund	Travel & leisure	Update	17/05/22
Braemar Shipping Services	Industrial support services	Update	30/08/22
Brunner Investment Trust (The)	Investment companies	Investment company update	14/06/22
Canacol Energy	Oil & gas	Update	06/09/22
Canadian General Investments	Investment companies	Investment company review	12/05/22
Carr's Group	Food & drink	Update	31/08/22
Cenkos Securities	Financial services	Outlook	15/09/22
Centaur Media	Media	Update	20/07/22
CentralNic Group	Software & comp services	Update	15/09/22
Channel Islands Property Fund	Investment companies	Initiation	04/11/21
Checkit	Software & comp services	Update	15/09/22
CI Games	Video games	Flash	31/05/22
Civitas Social Housing	Real estate	Update	27/05/22
Claranova	Software & comp services	Update	10/08/22
CLIQ Digital	Media	Update	05/08/22
Cohort	Aerospace & Defence	Update	27/09/22
CoinShares International	Financials	Update	10/08/22
Coro Energy	Oil & gas	Flash	03/04/20
Custodian REIT	Property	Outlook	30/08/22
CVC Income & Growth	Investment companies	Investment company update	12/09/22
Datatec	IT services	Flash	30/06/22
Dentsu Group	Media	Update	15/08/22
Deutsche Beteiligungs	Investment companies	Investment company update	22/08/22
discoverIE Group	Electronics & electrical	Update	29/07/22
Diverse Income Trust (The)	Investment companies	Investment company review	13/09/22
Piverse income trust (trie)	mvesiment companies	mycomicnic company review	13/03/22



Company	Sector	Most recent note	Date published
Doctor Care Anywhere Group	Healthcare equipment &	Update	25/04/22
Ebiquity	Media	Update	28/09/22
Else Nutrition	Food & beverages	Update	07/09/22
EMIS Group	Software & comp services	Update	29/09/22
EML Payments	Software & comp services	Update	09/09/22
Endeavour Mining	Metals & mining	Update	08/08/22
Ensurge Micropower	Tech hardware & equipment	Update	31/08/22
Epwin Group	Industrials	Update	19/04/22
EQS Group	Media	Update	15/08/22
Esker	Technology	Update	20/09/22
European Assets Trust	Investment companies	Investment company review	29/03/22
European Opportunities Trust	Investment companies	Investment company update	17/08/22
Expert.ai	Technology	Update	05/10/21
Fidelity Emerging Markets	Investment companies	Investment company review	08/08/22
Filtronic	Tech hardware & equipment	Update	02/08/22
Finsbury Growth & Income Trust	Investment companies	Investment company review	27/05/22
Foresight Solar Fund	Investment companies	Investment company review	22/08/22
Foxtons Group	Financial services	Update	11/08/22
Fundsmith Emerging Equities Trust	Investment companies	Investment company review	17/11/21
Games Workshop Group	Consumer goods	Update	16/06/22
GB Group	Technology	Flash	28/07/22
Genuit Group	Building & construction	Update	02/12/21
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